



Reisende und Roboter: KI entmystifiziert.

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Schweizer
Ferientag | 23 | Journée
Suisse
des
Vacances

Joining x Forces



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Welcome to the artificial future.

Martin Nydegger

AI generated Fantasia prompted by M. Nydegger

Artificial intelligence explained.

Jonas Dischl
Vacation Day 2023

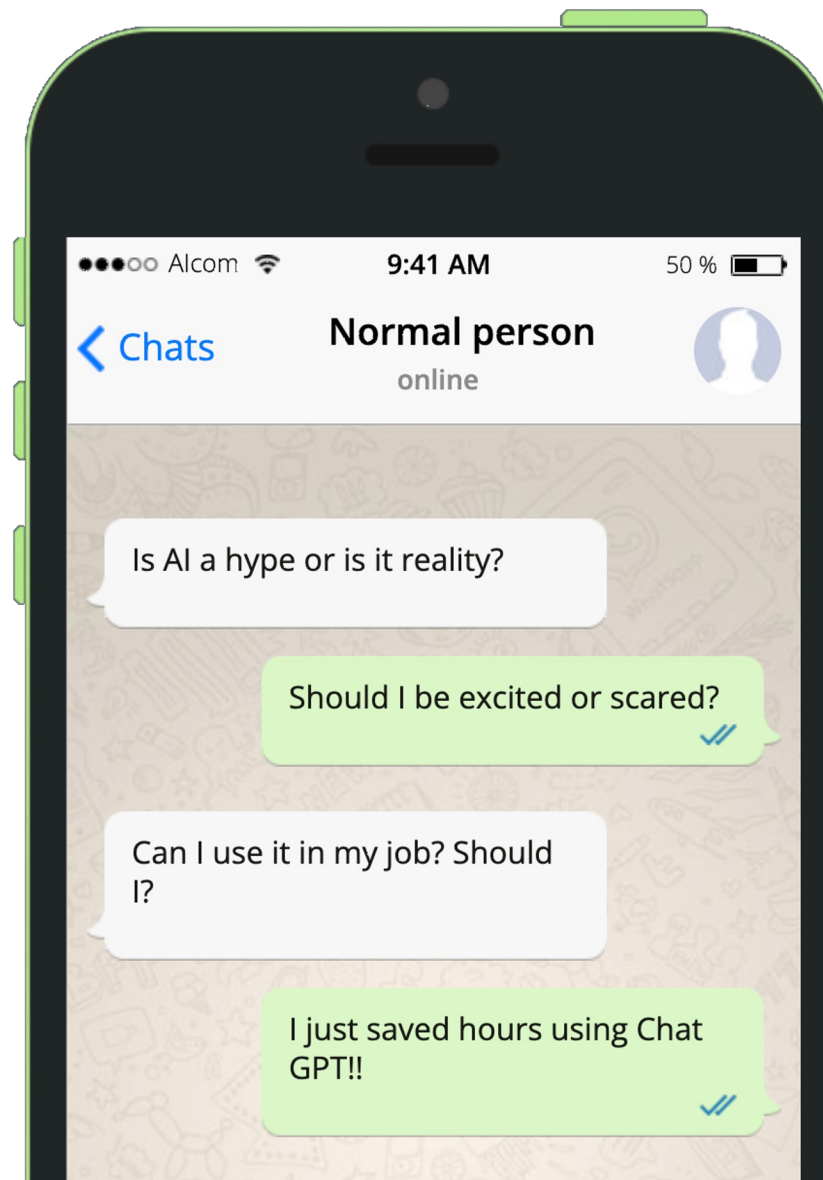
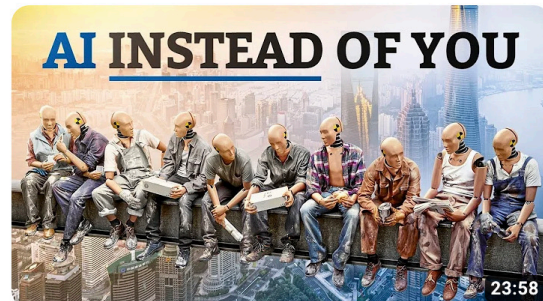
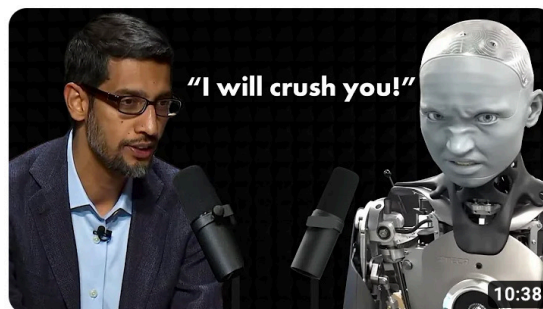


Artificial intelligence (AI) is all the rage today.



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Analytical AI: Find patterns/trends and act on it.



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What AI models can do (real life examples)



Reduce food waste by improving cookie production processes.



Decrease ticket processing time in customer service by 30%.



Increase turnover in a fashion shop by 15% with ai-based pricing strategy.



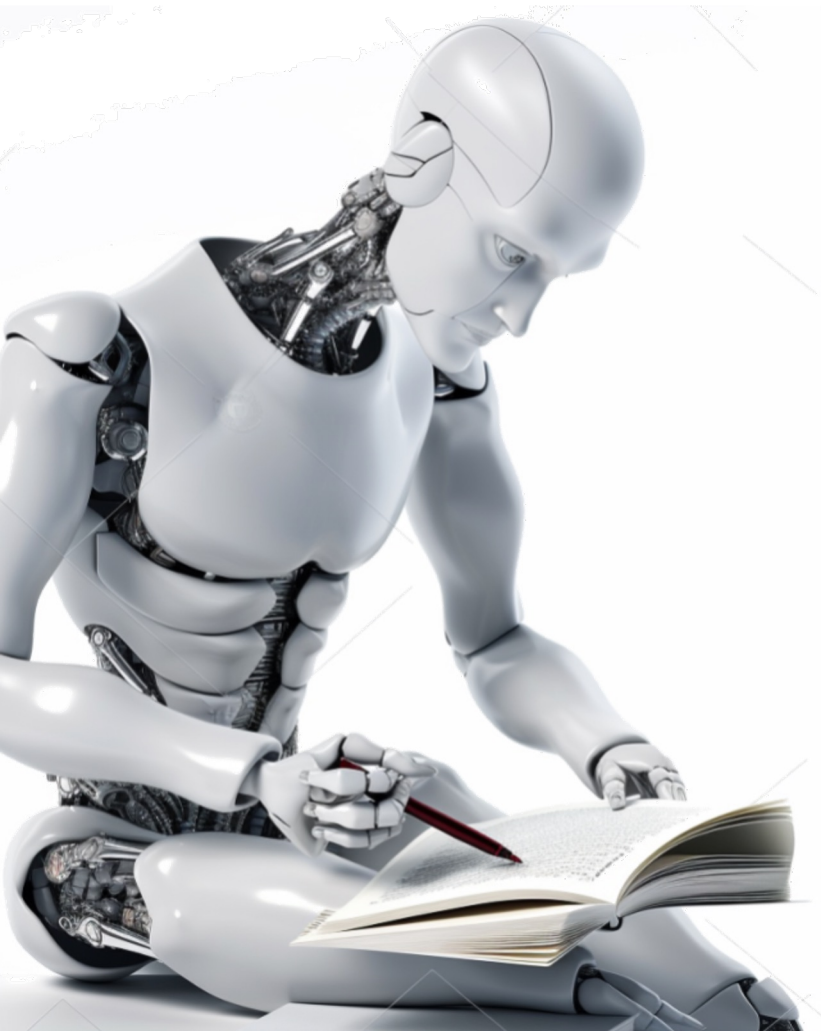
Automate tax declaration processing to **increase fairness**.

Generative AI: Synthesize new content from learned patterns (models).



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What AI tools can do (real life examples)

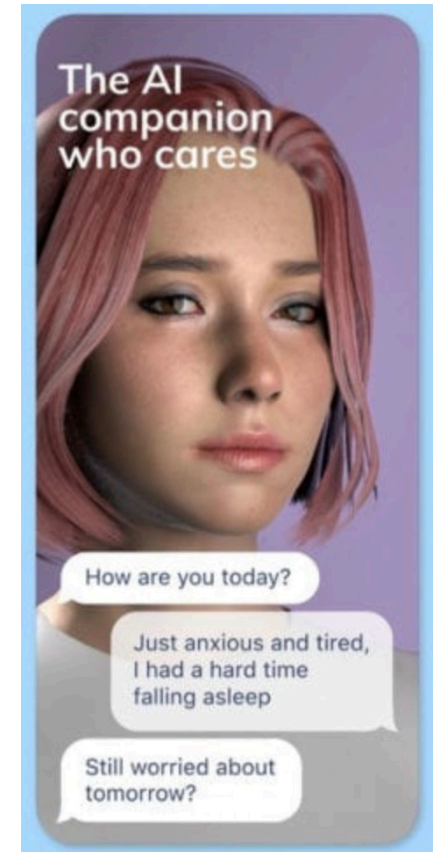
Create illustrations: Midjourney, Dall-E etc.

Create videos & avatars: Synthesia, Elai.io etc.

Create music & speech: Soundraw, Murf.ai etc.

Create text: Chat GPT, Replika etc.

But also: Answer complex questions, interpret jokes, create floorplans, designs etc.





Why should I care?



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Data is one of the most important and valuable assets to **stay competitive**.

Turning your data into insights and value is the **basis for innovation and optimization**.

Generative AI is just getting started and will **disrupt** many industries, jobs and markets.



AI is not human intelligence! Using it naively can lead to huge risks.

AI does not reason like a human, its intelligence is mainly based on co-occurrence.

This makes AI extremely powerful but also potentially very stupid and dangerous when used in the wrong way.

Examples:

- AI passport checker rejects Asian man's application because "eyes are closed"
- Microsoft's twitter chatbot turns anti-feminist and pro-Hitler
- Amazon Alexa starts a party -- and the neighbours call the cops

What now? Follow these rules and get risk-free superpowers with AI!

Analytical AI

- Work with experienced professionals to get started. Otherwise, you risk investing time and money without getting the value you intended.

Generative AI - You can get started today if you:

- Use it as a creativity and efficiency booster for things you can easily check the quality and sanity of the results yourself.
- Don't use it to search the web or generate texts you cannot fact-check.



Generative AI: How I use it in my daily work.



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Generate texts I could also write myself (but slower)

“Write an abstract on the impact of ai on art and architecture”



Generate images to illustrate my presentations

“A photorealistic humanoid AI writing a book”



Research information I can check the quality of

“Provide me with AI Use Cases in Tourism and formulate the added value”

Artificial intelligence applied.

Dominic Stöcklin
Natalie Schönbächler
Vacation Day 2023



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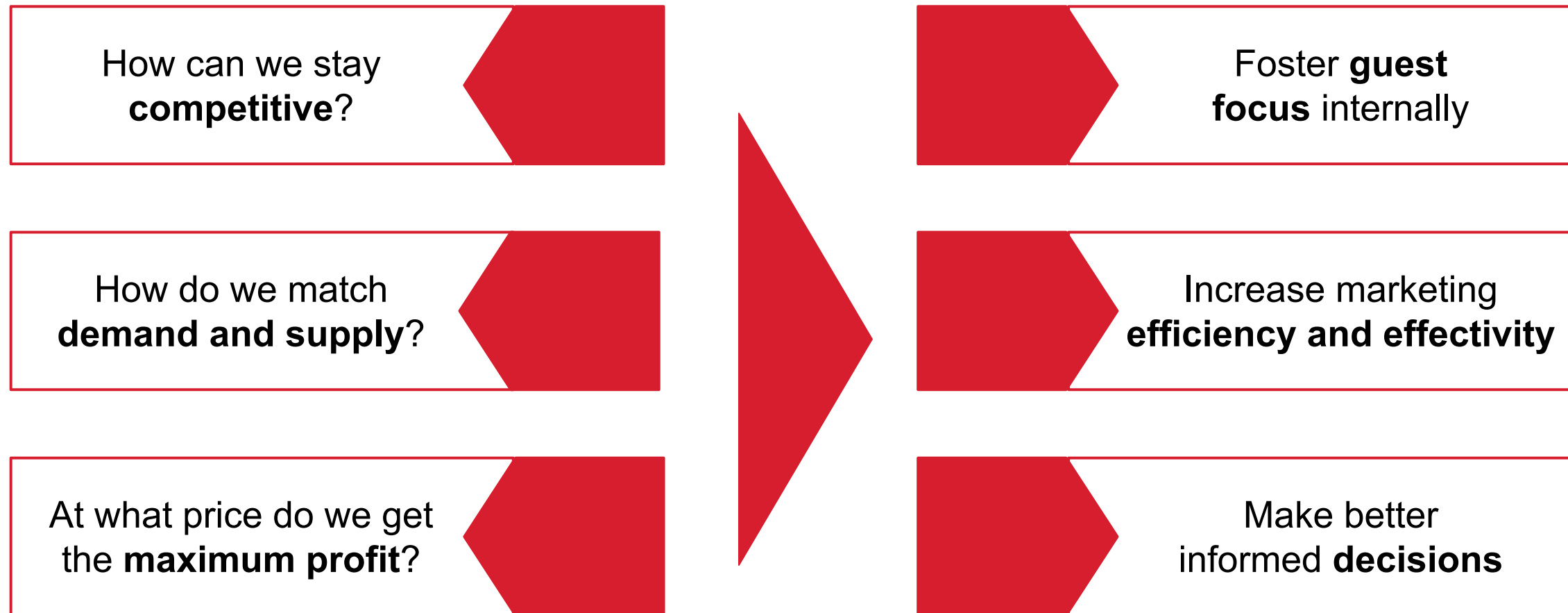
Schönbächler

Dall-E prompted



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Analytical AI in tourism – Needs.





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Analytical AI in tourism – Example.

Why? Neural networks make it possible to create and recognize patterns and process information that incorporates random components.

How? Autonomous and dynamic pricing is only possible if vast quantities of data as well as data expertise is available.

What? AI based profit maximization models are better than conventional models.



Smart Pricing

When you turn on Smart Pricing, your nightly prices automatically change based on demand. This is a helpful tool if you want to optimize pricing without constantly monitoring it. You're still the boss, though—so you can set fluctuation limits and customize specific nightly prices in your calendar at any time.



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Generative AI in tourism – Needs.

How can **optimize**
creation processes?

Reduce production **costs**

How do we **surprise** our
guests?

Differentiate from the
competition

How can we become
more **efficient**?

Be **more productive**
as a team



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Generative AI in tourism – Example.

Why? AI-powered generative tools can help us automate mundane tasks, freeing up more time for us to focus on more creative tasks. Also, AI can help us find new ways to solve problems.

How? Be curious. Apply “Trial and Error. Share with your peers.

What? Dall-E, ChatGPT, DeepL, D-ID, etc. and their use for tourism topics.

[your brand]



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THERE'S AN AI FOR THAT

2,829 AIs for 649 tasks. Updated daily. Sponsored by [ChatGPT Website Builder](#)

New

Find AIs using AI



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🌟 Vacation planning

🕒 01 Jan 2023

AI Trip Planner

Generated travel itineraries.

Use case

Vacation planning

vacation

trip

plan

Free + paid



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Companies – including those in the tourism industry – need to have both analytical AI and generative AI on their radar.



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You need to start developing a strategy today to take advantage of AI's current capabilities and its future potential.



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Above all: Applied AI helps to increase customer centricity within a company.



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Artificial intelligence at ST – Step 1: Leverage data to understand guests.

Brands today are confronted
with an **omnichannel reality**.

Customer journeys are
becoming increasingly **complex**.

Use data to learn more
about your guests.



**Guests are in the centre
of all company activities.**

Houliind, Rasmus (2019): Make It All About Me: Leveraging
Omnichannel and AI for Marketing Success.

Artificial intelligence at ST – Step 2:

Talk about data and harmonise if possible.

- Foster **data transparency** – everyone should understand, where data is collected and stored.
- Talk about data (storage) **infrastructure**. Respect GDPR.
- Build (internal or external) **resources and processes**.

 Management summary How does tourism perform from a top-level perspective?	 Overnights monthly How do the monthly overnights in Switzerland develop?	 Overnights distribution How are the hotel overnights distributed in Switzerland?	 Overnights e-domizil How do the overnights in holiday homes in Switzerland develop?
 Swisstainable How does the Swisstainable programme develop?	 Flights How do flight bookings to Switzerland develop?	 Length of stay How long do guests stay in Switzerland?	 Business meetings How do the business events acquired by SCIB perform?
 Consumption How does the e-payment volume in Swiss hotels develop?	 Inflation rate	 Tourism alternatives	 Global market
 TMS How are our guests characterized?			

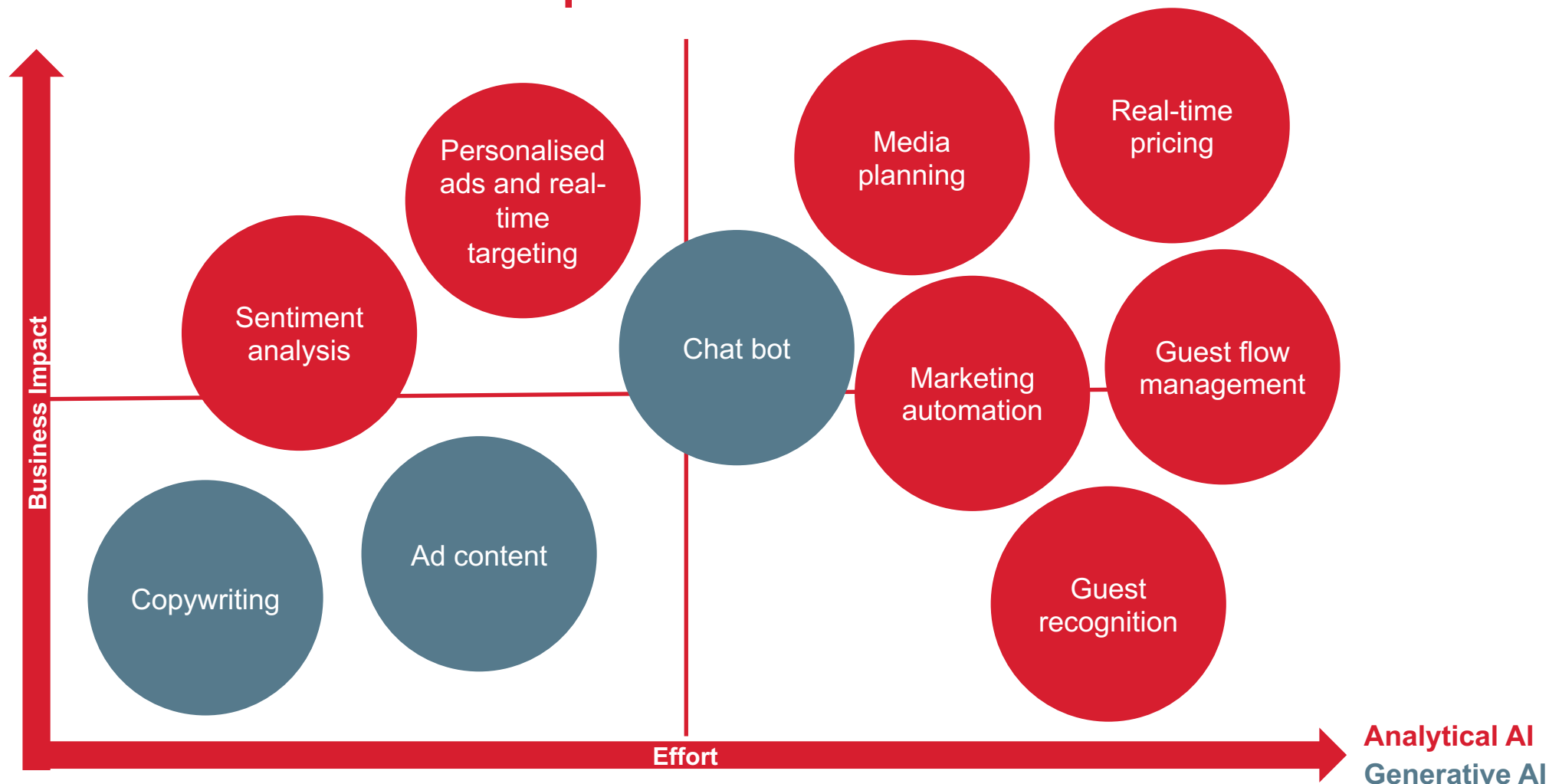
+ Real-time collection & harmonization of marketing platform data

+ Frequent know-how exchange across teams



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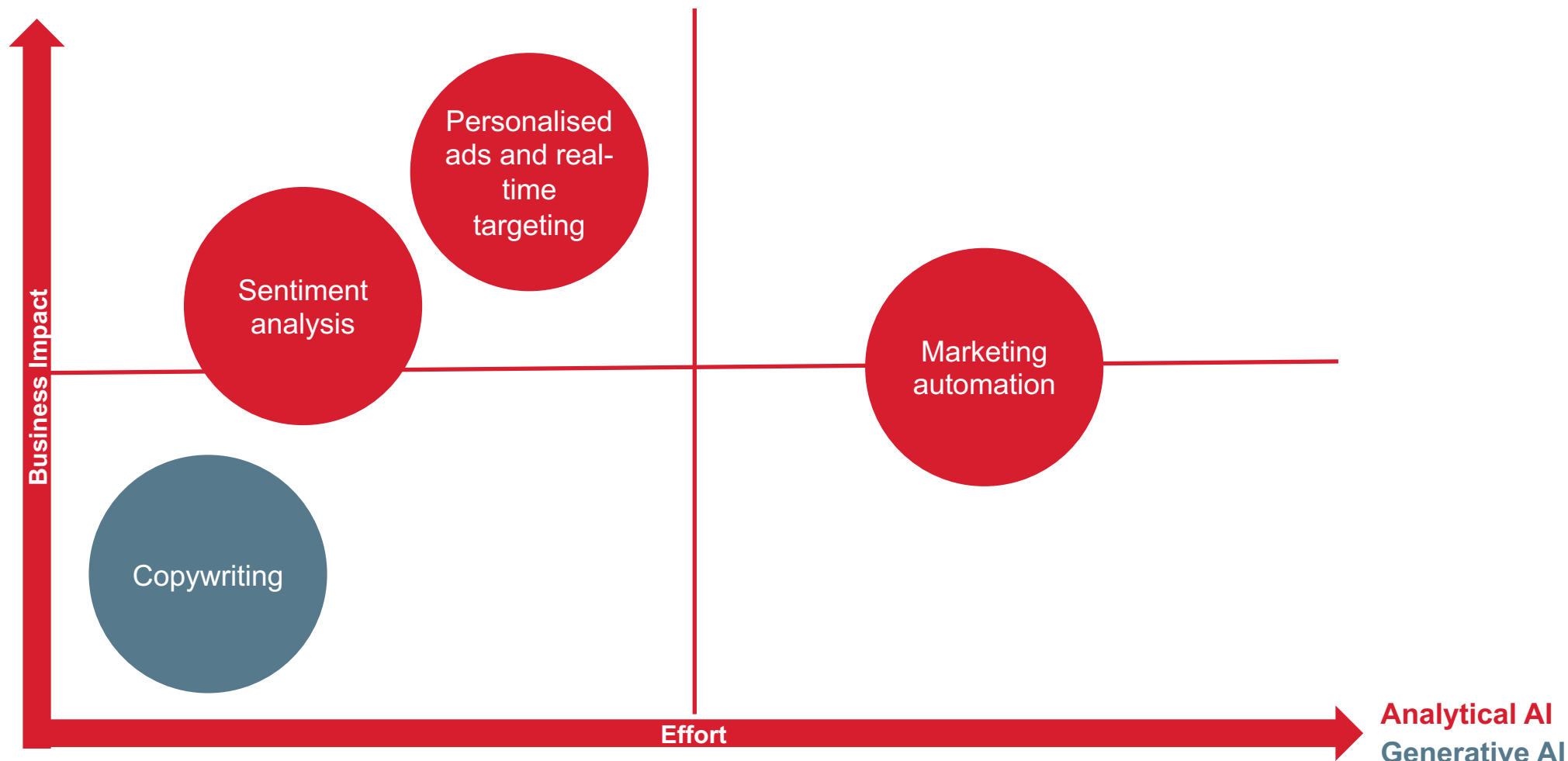
Artificial intelligence at ST – Step 3: Create a roadmap for use cases.





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Artificial intelligence at ST – Step 3: Implement use cases.



One last thing.



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Use the know-how of our ST experts (workshops, syncs etc.) and don't hesitate to contact Natalie or Dominic.



Buy-in to our ST yearly campaigns and profit from our marketing know-how.



Share proactively your experience with us and the whole industry.



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Stay curious.