International.







SCIB: New confirmed industry events to Switzerland in 2023 (part of recovery budget).

Name of event / markets	Destination & Date & Participants
BCD Meetings & Events Supplier Event (UK/DE/IT/BE/NL/Nordics/ES & management from USA)	Zürich, 08-11 November 2023 150 meeting planners & 70 Suppliers
Reasons why Switzerland was chosen: Sustainability, high quality and easy reachable.	
ICCA Venue Business Workshop Europe	Basel, 04-05 May 2023 30 associations and industry partners
more to come We are on it!	

Markets East.



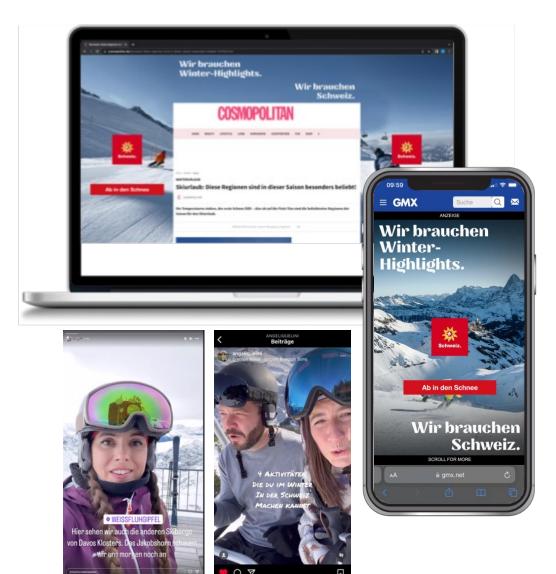




Digital Winter Campaign "Skiurlaub 2.0".



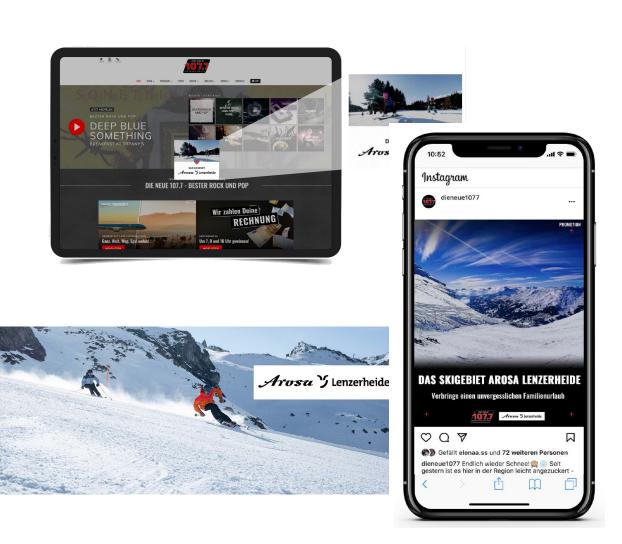
- December 29th January 24th
- Key Partner Campaign with Bern Region and Grisons
- 2 Content Creators experienced
 Swiss Winter in a Swisstainable way
 - @angeliquelini
 - @marlenesleben
- Followed by a digital campaign
- 12.63 Mio. Top Marketing Contacts
- Impressive CTR on Meta: 4,22%



OnAir Promotion: Two ski resorts. One heart.



- January 9th 28th
- Key Partner Campaign with Arosa Lenzerheide and Radio "die Neue 107.7"
- OnAir Promotion, Landing Page,
 Online Audio Promotion and Social Media
- 468.192 page impressions
- Over all 4.2 Mio. Contacts





"Ideenlabor 2024".

15 participants, 27 pitched ideas, 4 winners)









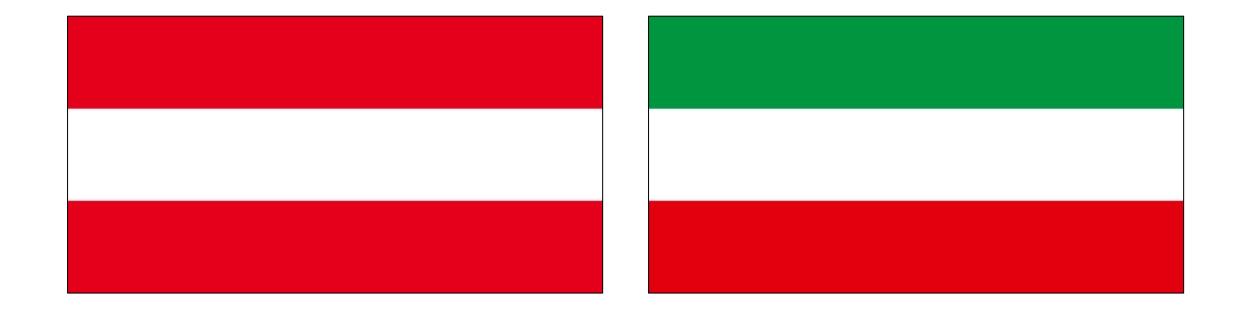




Switzerland.







Austria: KAM ÖBB Rail Tours Traumzügekatalog.



- ÖBB Rail Tours is the tour operator of the state railroad organization in Austria ÖBB
- Only one edition in 2023 with focus on Switzerland - 70% of the catalogue are FIT and group tours in Switzerland
- Date: 23. January 2023
- Contacts: 14,000



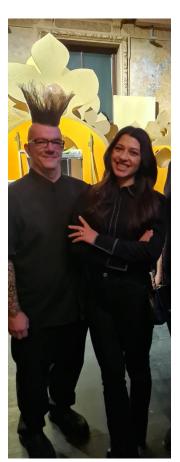


Switzerland.

- Top cultural Event by the "Burgtheater" focusing on Swiss culture & cuisine. Dishes arranged by "Punkcook" Stefan Wagner, Hotel Stern / Chur
- Five course Swiss menu including cheese specialities
- Date: 13. January 2023

• Guests: 120





APERITIF Schlumberger Sekt Ottakringer Bier

AMUSE GUEULE

TRETEN WIR EIN
Glaner Chalberwurst, auch *Demokratiewurst* genannt,
mit weißer Zwiebelsauce und Rösti

BLEIBEN WIR STEHEN Älplermagronen Capuns Sursilvans

SETZEN WIR UNS HIN Gebackener Wolfsbarsch mit Weißkraut

> KOSTEN WIR UNS DURCH St. Gallener Biberli Schweizer Käsespezialitäten

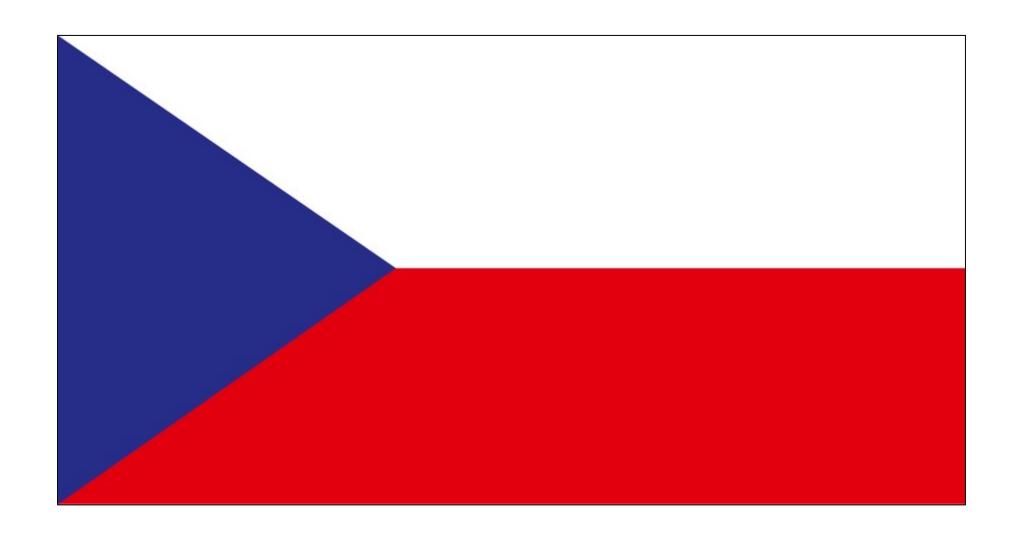
FEINE TRÖPFERL
Sauvignon Blanc 2021 Bio - Gesellmann
Blaufränkisch CREITZER Reserve 2020 - Gesellmann
Mittelburgenland DAC Reserve - Gesellmann

Wir danken dem Schweizer Koch Stefan Wagner vom Hotel Stern Chur für die Unterstützung beim Kochen. Er besticht durch seine ungewöhnlichen Kreationen zwischen Tradition und Moderne.

Fragen zu Allergenen und Inhaltsstoffen beantworten wir gerne.



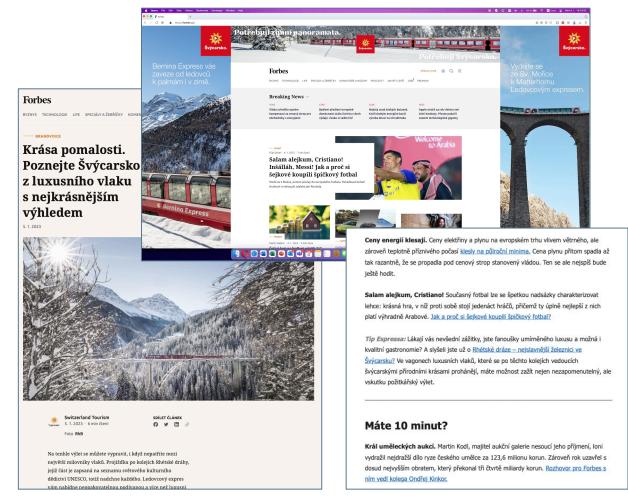








- **5**. 1. 2023
- Advertorial presenting Glacier and Bernina Express by RhB incl. winter holiday tips placed and Czech website of magazine Forbes.
- Advertorial promo in Forbes weekly newsletter Forbes Cocktail, via Forbes FB and IG page.
- Two-months website branding of Forbes.cz with focus on Bernina Express, Glacier Express and RhB.
- 737.442 Marketing Contacts





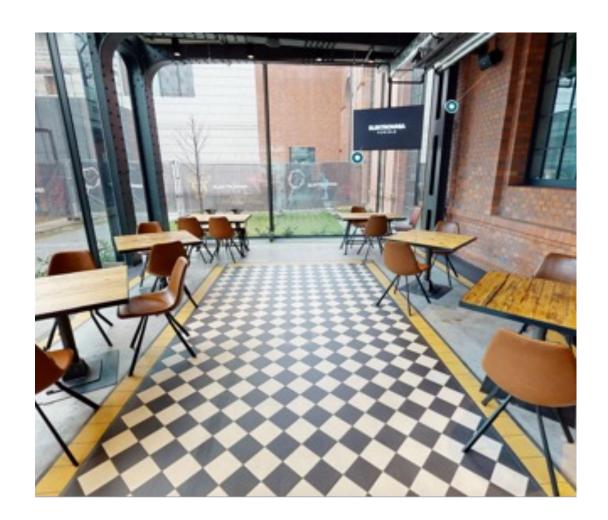




Future activities.



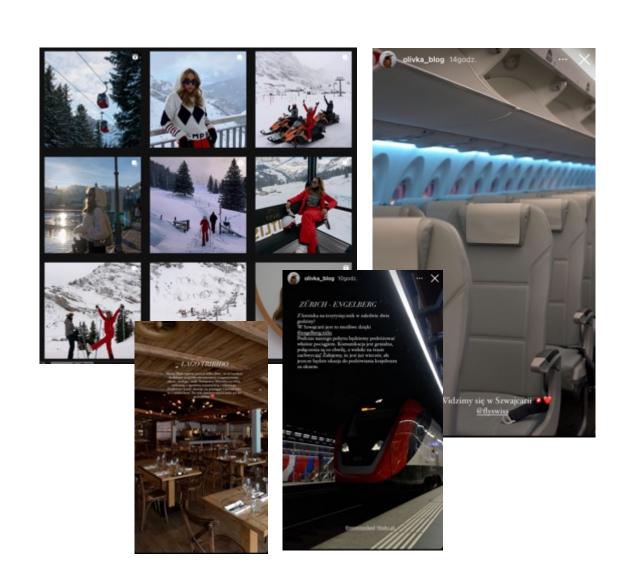
- Media sum up meeting, 16.02, Warsaw
- Business lunch at the Embassy with TO, 16.02, Warsaw
- Summer launch, 15.03, Warsaw
- Workshop, 15.03, Warsaw
- Media and trade meeting, 16.03,
 Krakow
- Summer digital campaign, April
- ST map, April
- Special supplement in Newsweek, April



KMM: influencer trip by OlivkaBlog.



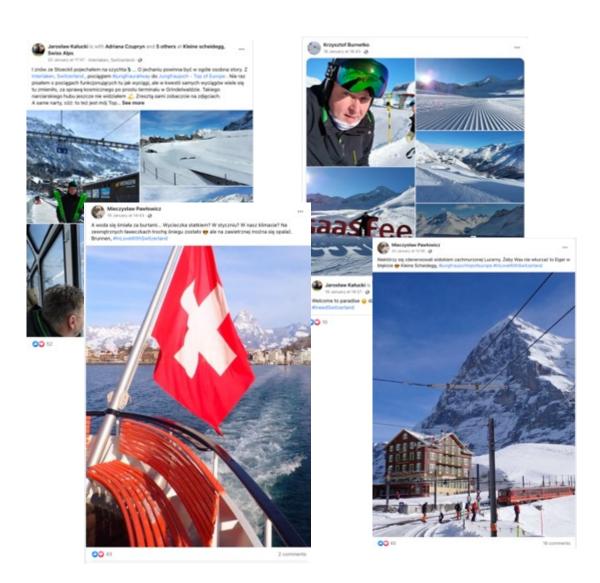
- Trip to Engelberg, Pilatus and Lucerne
- **■** 16 21.01
- Influencer @olivka_blog
- 116'000 followers
- Family skiing trip and other winter activities
- Cooperation with portal eSky.pl
- Content published also on eSky.pl channels
- Instagram posts and stories by blogger
- Reach: 570'000



KMM: media winter group trip.



- Jungfrau Ski Region, based in Interlaken
- **■** 19 22.01.
- Additional indiv. trips to Saas-Fee and Lucerne,
- 6 participants (journalists, freelance)
- Skiing and winter activities
- Articles planned after return
- Social Media activities during the trip.
- FB post during the trip reach: 37'000







- Destination: Saas-Fee and Engelberg
- **24-30.01**
- Insta influencer: @xtrainer_
- Focus on outdoor skiing, skitouring
- Instagram posts, reels and stories incl. SWISS, accommodation in hostel and local attractions in both destinations.
- Reach: 275'000









KAM: STMS Zermatt.



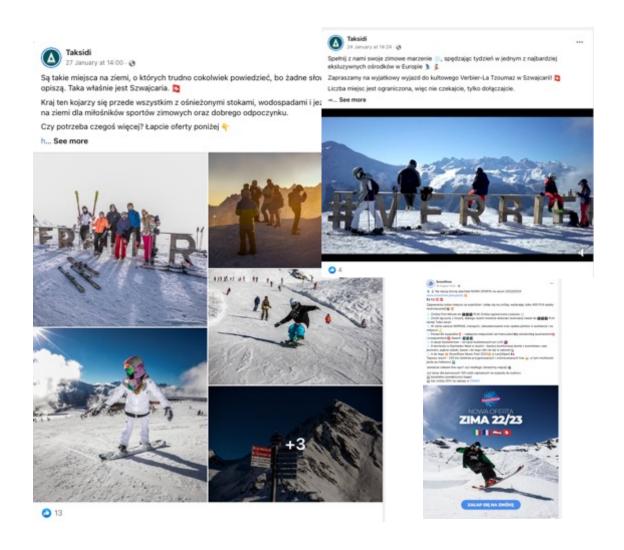
- Snow Edition
- **1**3 19.01
- 7 Polish KAMs
- Focus on winter offers
- Pre-convention trips



KAM: business plans with KAMs.



- Winter activities promo by: Allegra, Snow Show, Hey Holiday, Nekera, Taksidi, Wild Holidays
- Online activities promoting offers
- SEM, Social Media
- Newsletters
- Promotion of winter season, main focus on kids' winter holidays
- Figures to follow end of season













- Date: 12 16 JAN
- Nael and Wael visited Interlaken to highlight Switzerland as a winter destination for Arab guests.
- Instagram: 588,660 likes and comments
- Insta- and Snapchat Stories: 1.6 Mio
- Tik Tok 16.6 Mio video views:
- Total contacts: 18.8Mio
- Partner: Interlaken, St. Moritz, Andermatt,
 STS



Campaigning: Radio Winter promotion.



Date: 26DEC-6JAN

Content: Swiss Winter

70 spots Emarat FM (Arabic Emirati)

19 spots Star FM (Arabic Expats)

Contacts: 4,45 Mio

Partner: Interlaken, Davos





KAM: Luxury FAM trip to Bernese Oberland



- Date: 22-26 Jan.
- FAM trip with co-operation with Made in Bern.
- Participated: VIP Platinum, Lamar,
 Serenity (UAE), Al Sarh (KSA),
 Victoria Travel (Doha), Mustashar (Kuwait).
- Destinations: Gstaad, Interlaken,
 Bern



KAM: STMS



- From 13-19 Jan.
- Al Rais Travel UAE joined the STMS in Zermatt



Campaigning: Winter Hotel digital push.



Date: 19 – 24 Jan

 Facebook 500 CHF boosted post for hotel partner.

Impressions: 403,765

• Clicks: 6,370

- Reach: 240,769

Seehof hotel



Campaigning: Winter Hotel digital push.



■ Date: 25 – 30 Jan

 Facebook 500 CHF boosted post for hotel partner.

Impressions: 292,152

• Clicks: 5,076

• Reach: 177,440

Hôtel des Trois Couronnes

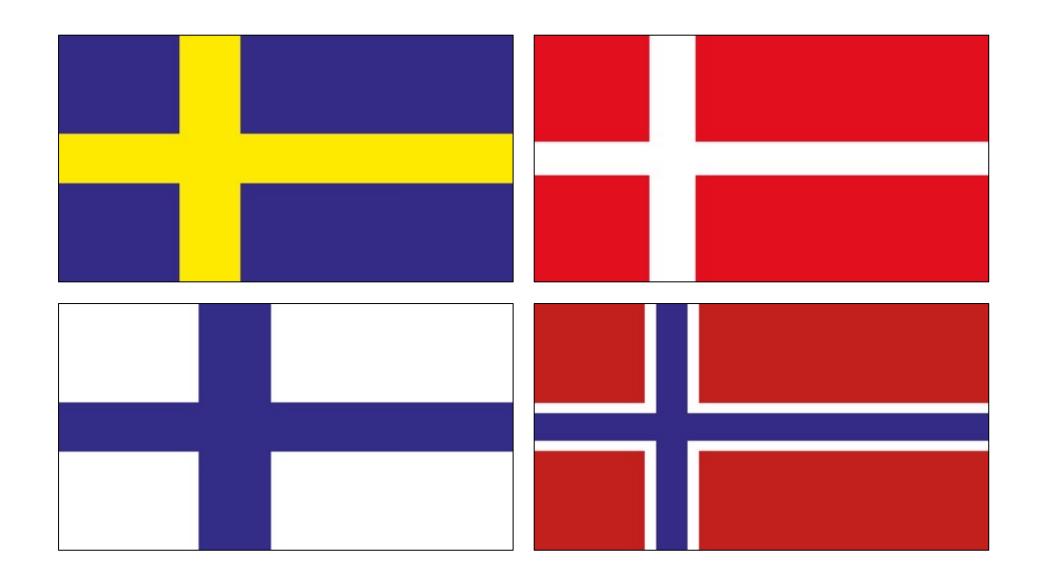


سویسر۱. Local & travel website

Learn more

Nordics.





SE – Hotel Romantik: Premier.

Davos

- The TV production "Hotell Romantik" which was recorded in Davos June 2022 premiered January 6th.
- The show has already great viewing figures and the format has been picked up in media, headlines like "the best dating show of the year is already hear" and "You want to move in at Hotell Romantik".



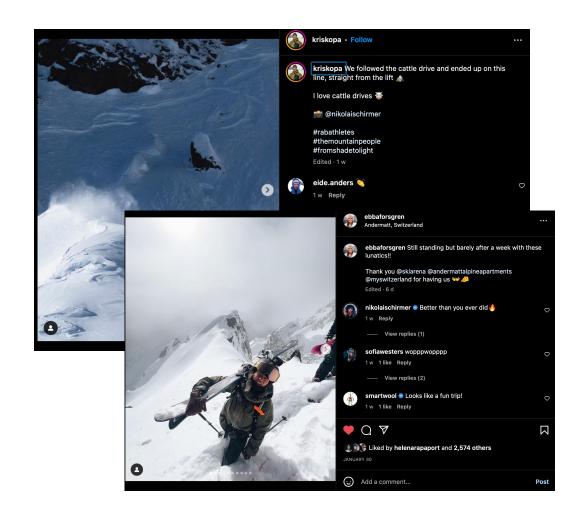


Switzerland.

NO - Content Creators: Nikolai Schirmer.

Andermatt 16-25 Jan

- Proffesional skiers <u>Nikolai Schirmer</u>, <u>Krister</u> <u>Kopala</u> and <u>Ebba Forsgren</u> spent a week in Andermatt to ski and create content for their social channels.
- Luckily they timing was great since it snowed during their stay and could report the snow conditions to the ski community.
- Total amount of followers on IG: 210'000
- Youtube episode will follow
- No influencer fee





SE - Content Creator: Agnes Maltesdotter.

Engadin 20-24 Jan

- Agnes Maltesdotter is a photographer and content creator from Sweden. Agnes went to Engadin to participate in "Diagonela" and and extended her stay to showcase activities such as ski touring and skiing.
- Paid influencer

Feed:

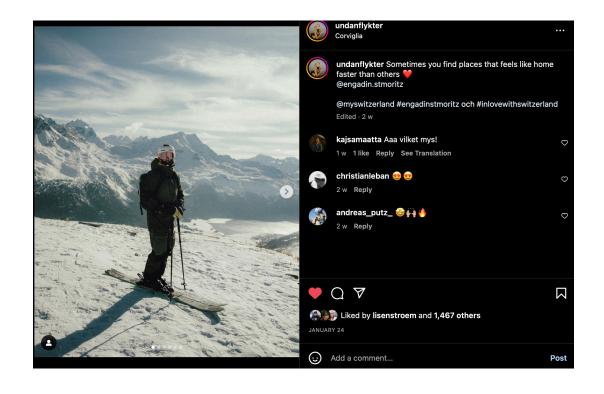
Total posts: 3

Reach per post: 30'000

Story:

Total Stories: 40

Total reach of 3 days: 25'000



SE – Stellar Equipment: Photoshoot.



Engelberg 5-9 Jan

- Photoshoot for winter 22/23 content production by Swedish technical wear brand, <u>Stellar Equipment</u>
- Content distribution through newsletter and SoMe channels.
- Reach: approx. 180'000
- ST granted the Stellar team with flight and train tickets.



SE - Top Media Result: Lantliv.



 6 pages article by freelance journalist Lars Collin published in Lantliv, January issue. The article is based on a presstrip realized in March 2022.

- Reach: 125'000

Destination featured: Val d'Anniviers





darat sig undan elden genom alla sekler, och det är också här man

iée eller ski touring. Ett annat populärt alternativ till den klassiska

timslång vandring längs bereskammen. Efter att ha glidit nedför

ert kombinerade trä- och stenhus är från 1200-talet, men har eld- guiden Pascale Haegler förklarar: härjats ett flertal gånger. Hela Val d'Anniviers kännetecknas av de här omgivningarna, historiskt sett lika brandfarliga som skönt pa-- Vad jag gillar med Val d'Anniviers är att det känns så familjärt

Dofterna från de smälta ostarna och den dinna barrskogen stick-

Småskalieheten och den familiära känslan tycks ha varit nåeot av utique Hotel, som en röd tråd genom byarnas historia. I trakten finns fyra klassiska årets bästa bergs-hotell byggda i samband med alpinismens födelse. Bella Tola i kå ännu fler skäl tellet drevs av fyra generationer i familjen Pont fram till 1996, då det köptes av Anne-Françoise och Claude Buchs.

- Jag är själv uppvuxen i Val d'Anniviers, så när iag och min mar

ed buss från tågatt inte längre behöva ta sista bussen ner mot Saint-Luc efter dager rån de vackra vin-Caroline Adler är hotellchef med förflutet i Genèves affärsvärld.

ande schweiziska

ler sommarhalvå

ırna. Men framăt

p och sedan stan

byggdes i mitter

inal och Vercorin

ten och naturlig

För tre år sedan tog hon beslutet att säga upp sig och söka lyckan på landet. Det har hon aldrig ångrat.

ängtar inte för en sekund tillbaka till storstan, säger Caroline Adle och tittar ut genom de stora glasfönstren mot de solstänkta bergsoppar som kännetecknar landskapet här i Valais. I dag lever hon och sambon ett aktivt friluftsliv och är ute i berger

alla lediga stunder året runt. - Min pojkvän är uppvuxen här i trakten och driver en skidbutil

i Saint-Luc. Här är folk vana att vandra, eller som förr transportera sig med åsnor. Det dröjde faktiskt ända till början av 1960-talet nnan vägen byggdes mot Saint-Luc. Innan dess visste knappt en schweizarna själva om att byn existerade. En av pionjärerna här i Chandolin var äver

fotografen Ella Maillart, en ikonisk dansk-schweiziska som reste enägna byar med en sam runt hela världen under första delen av 1900-talet, innan hon valde att för gott slå sig ner i sitt chalet Atchala här i bergen år 1948. - Att hon valde just Chandolin var för att hon kände det som att

komma tillbaka till Himalaya när hon hittade hit, berättar Caroline kapell Sainte-Barbe

"Jag gillar att Val d'Anniviers känns så familjärt. Efter en vecka i bergen är man nästan att betrakta som lokalbefolkning'







- Jan 12th, Oslo, Norway
- Nordic SCIB representative present
- 10 one-on-one meetings and mingle with Norwegian MICE Agencies and press.







Roger Federer Winter Campaign



(Campaign & Activation)

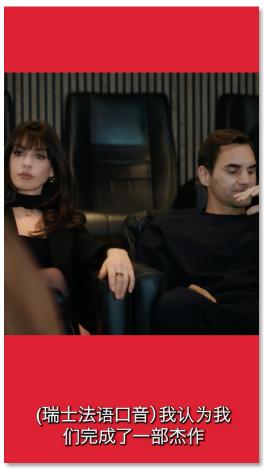
Date: 12.12.2023

 Description: A programmatic digital ad campaign promoting the Winter GToS video with Roger Federer and Anne Hathaway on Chinese platforms

Partner: no partners

Result: TBD





ST winter media conference



Date: 4.1.2023

 Description: ST media conference winter theme, in Swiss Embassy residence

- Partner: LX, STS, CransMontana,
 Valais, Vaud, Davos, LLR/Andermatt,
 Jungfrau Region, Schilthorn, Titlis,
 LAAX, Zermatt
- Result: ST winter theme, winter partners content delivered to 60 media/KOLs





Switzerland Winter Roadshow: Beijing community club event

- **Date:** 4.1.2023
- Description: ST cooperate with Huaxue Zoo, one of the most influencial ski media in China, organized a community club event
- Partner: LX, STS, CransMontana,
 Valais, Vaud, Davos, Andermatt,
 Jungfrau Region, Schilthorn, Titlis
- Result: 60 ski enthusiasts were invited to the event





Switzerland Winter Roadshow: Beijing VIP dinner reception

- **Date:** 4.1.2023
- Description: ST invited winter industry and trade VIP to the dinner reception, introduced and updated Swiss winter information
- Partner: LX, STS, CransMontana,
 Valais, Vaud, Davos, Andermatt,
 Jungfrau Region, Schilthorn, Titlis
- **Result**: 35 VIPs were on spot





Switzerland Winter Roadshow: Shanghai community club event

- **Date: 1**4.1.2023
- Description: ST cooperate with Huaxue Zoo, one of the most influencial ski media in China, organized a community club event
- Partner: LX, STS, CransMontana,
 Valais, Vaud, Davos, Andermatt,
 Jungfrau Region, Schilthorn, Titlis
- Result: 60 ski enthusiasts were invited to the event









- Chinese KOL(Sina vlog campaign winner 2019)
- 7 days in Switzerland: 21-27th Jan
 2023
- Jungfrau Region, OTV, MOB, STS, LLR, Titlis



KMM: Radio: HitFM88.7 live broadcasting



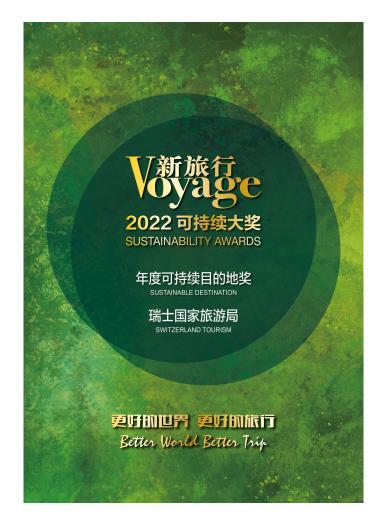
- 2-hour-radio together with Swiss
 Embassy culture section colleague.
- Swiss festival
- Winter destination
- Swisstainable
- AMOS museum, culture
- GTOS, GTTOS
- food and wine







- 2022 Sustainability Awards Voyage magazine
- Sustainable destination
- Switzerland Tourism







- Switzerland Tourism as 2022 annual best cooperation partner award
- By Baidu Zhidao



STS media & trade gathering in Beijing.



- Date: 14:00-16:00, Jan 06, 2023
- Style: Afternoon tea break
- Invitee: 52 invitees (10 trade, 42 media, 1 ST, 1 MGB)
- Content distribution:
 - STS market review 2022
 - STS general introduction (STS products, luggage service), GTTOS
 - Mandate partner section (ST/MGB/SGV/RIGI/RhB)
 - STS news 2023
 - Q & A



STS media & trade gathering in Shanghai.



Date: 17:00-20:00, Jan 11, 2023

Style: Dinner

Invitee: 20 invitees

(6 trade, 11 media, 1 ST, 1 MGB, 1 RHB)

- Content distribution:
 - STS market review 2022
 - STS general introduction (STS products, luggage service),
 GTTOS
 - Mandate partner section (ST/MGB/SGV/RIGI/RhB)
 - STS news 2023
 - Game section (ST winter roadshow partner: LX, CransMontana, Valais, Vaud, Davos, LLR/Andermatt, Jungfrau Region, Schilthorn, Titlis, LAAX, Zermatt)



STS media & trade gathering in Guangzhou.



Date: 17:00-20:00, Jan 12, 2023

Style: Dinner

Invitee: 18 invitees (6 trade, 10 media, 1 ST, 1 MGB)

Content distribution:

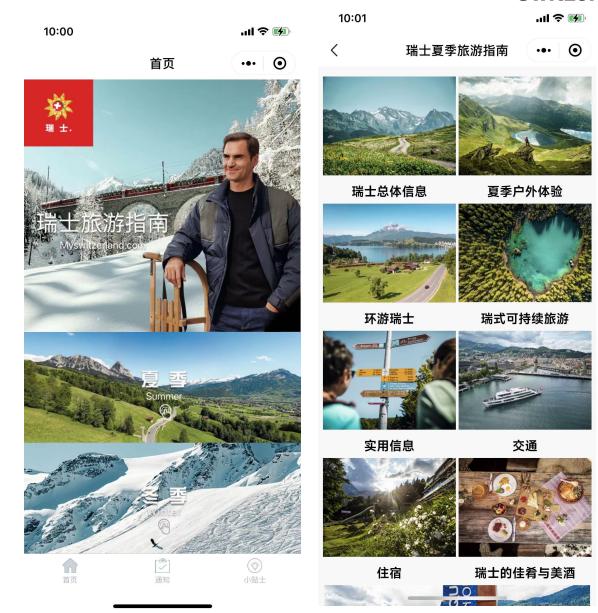
- STS market review 2022
- STS general introduction (STS products, luggage service),
 GTTOS
- Mandate partner section (ST/MGB/SGV/RIGI/RhB)
- STS news 2023
- Game section (ST winter roadshow partner: LX, CransMontana, Valais, Vaud, Davos, LLR/Andermatt, Jungfrau Region, Schilthorn, Titlis, LAAX, Zermatt)



Digital pocket guide

Switzerland.

- Wechat miniapp
- ST offical account
- Launch online: end Dec, 2022
- Summer version + winter version
- Video, pics, animation...







- 12-13Jan @ GZO
- KAM: Earth Tourism Int'l (SZX) / Kuoni Tumlare / Shineway Planning / Vishe Int'l Travel
- Physical sales call for market exchange, updates and expressed concern since border closed for 3 years
- KAM appreciated the support from ST







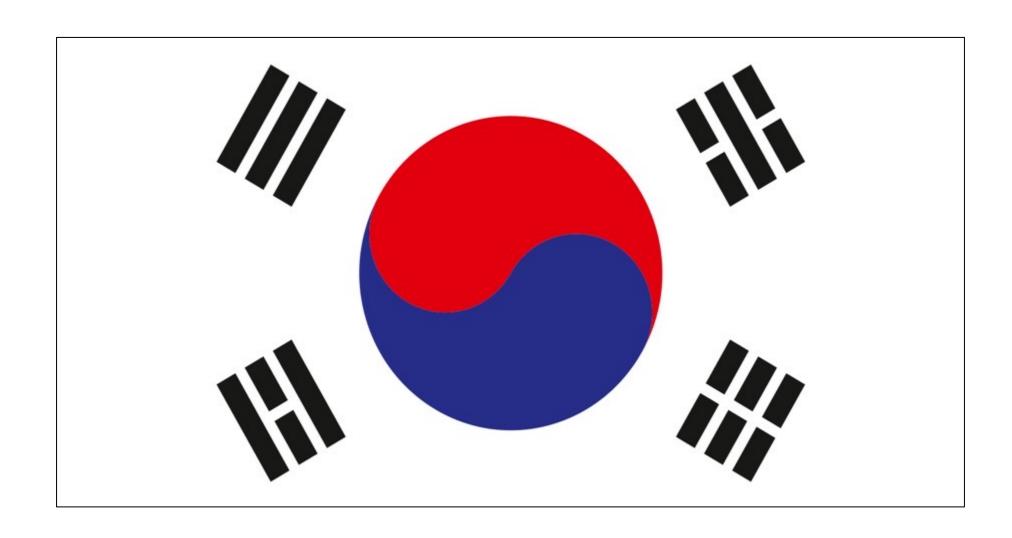
- 10 Jan @ My Day / Miramar Plaza
- Organized by Bicester Collection (outlets), Jebsen Travel and Rail Europe
- ST HKG invited as VIP with 20 mins GToS PPT presentation
- 30 KAM attended











KMM: Special Feature Article 'Winter Magic in Zurich'.

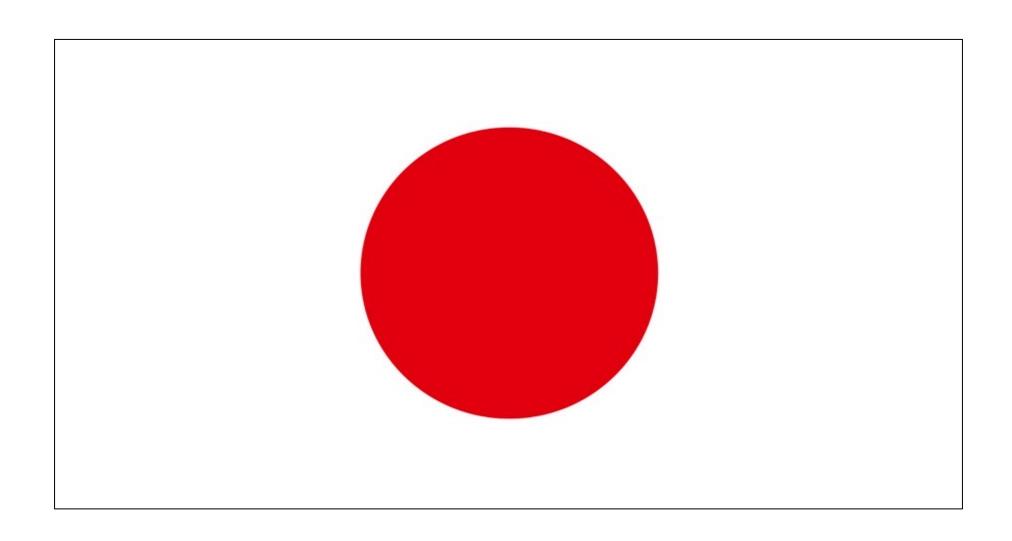


- Media: 'Outdoor' / monthly magazine
- Theme: Winter Travel in Zurich
 - Winter activities in Zurich; Ice skate link, fondue tram, city spa, winter festival, etc.
- Segmentation: Attraction Tourer
- Exposure: 8 pages in February 2023
- Contacts: 312,500









KMM / KAM - Magazine 'Kateigaho'.



- 'Kateigaho' is a high-end monthly women's magazine.
- Circulation: 100'000 copies
- Pages: 5 pages & cover
- Published: 1 January 2023
- Luxury Swiss mono tour ad by Kateigaho Premium Travel with associated article about Glacier Express Excellence Class, and highland mountain hotel stay.



Switzerland.

KAM – World Air Sea new year concert event.

- World Air Sea (WAS) travel agent organised a new year concert for their clients.
- Date: 7 January 2023.
- Place: Tokyo Opera City
- Participants: 980 pax.
- ST was present with banners to promote the Swiss products bookable through WAS (Alps highlight, GEX, GPX, Aletsch, Zermatt, JB, Lucerne, Autumn etc.)



KAM - JATA webinar.

Switzerland.

- Webinar on Switzerland for the members of the Japan Association of Travel Agents.
- Date: 20 January 2023
- Participants: 200 travel agents
- ST presented the latest news from the key partners and hotel openings, ST's main themes like Swisstainable and updates for trade events, SAM, Travel Academy etc.









インターラーケン&ユングフラウ地方.

- 6カテゴリー、全19室の客室は北欧風のモダンな内装でFITに最適.
- スイート&ジュニアスイート12室から成る大型ホテル
- するピアパーがユングフラウヨッホに2022年12月オープン

レーティッシュ鉄道 ギネス記録樹立

- 2022年10月29日「世界最長の旅客 車走行」でギネス公式記録に認定
- 最新車両を100両連結、全長1.910m
- 世界鉄道遺産のアルブラ線 プレーダ~ベルギューン間、 ランドヴァッサー高架橋を通
- 時速30-35kmで約1時間走行
- スイス鉄道175周年行事の一環

www.rhb.ch/en/news-events/official-world-record

スイストラベルシステム: STS Map 2023

- スイストラベルシステム2023年度の マップ完成
- STSパスの有効範囲路線図、全種類の パスの料金、グランドトレインツアー エクスカージョンなどの情報
- 3月ごろ配布開始 (スイス政府観光局公 式HP'トレードコーナー'より申込可)



シルトホルン20XXプロジェクト.

- シュテッヘルベルクからミューレン まで直通で世界一急なケーブルカー
- アルプス初フニフォーケーブルカー。
- 新ゴンドラの導入と新駅の建設。
- シュテッヘルベルクからミューレン 間は2024年12月オープン予定.
- 山頂シルトホルンまでの新ゴンド 運行は2025年12月予定.

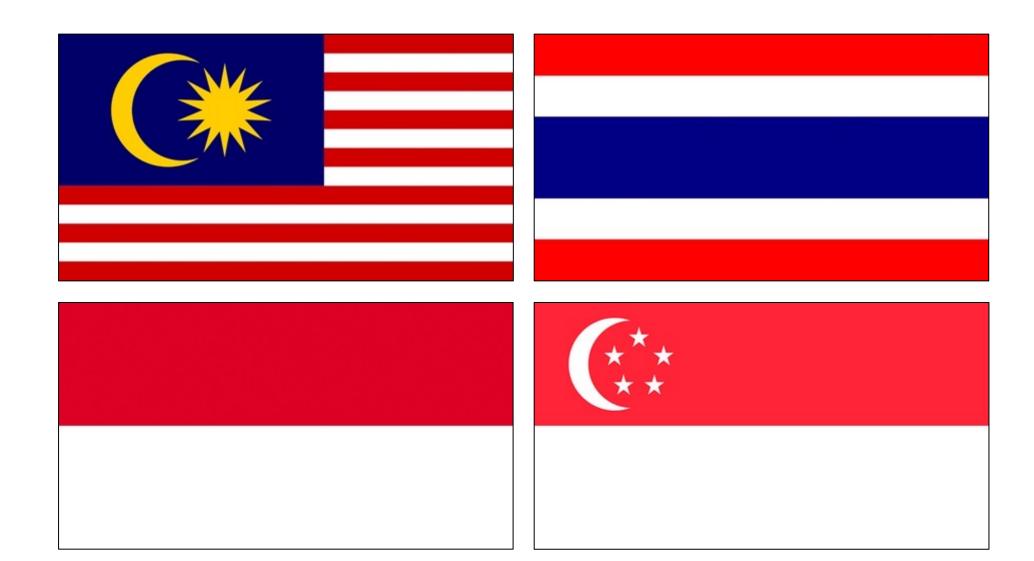












KMM Snow: Winter Media Trip 1.



- 9 16 January
- Participants:
 - Now Media Group (MY)
- Partners featured:
 - STS
 - DDK
 - RhB, Diavolezza
 - Zermatt
 - MRAG



KMM Snow: Winter Media Trip 2.

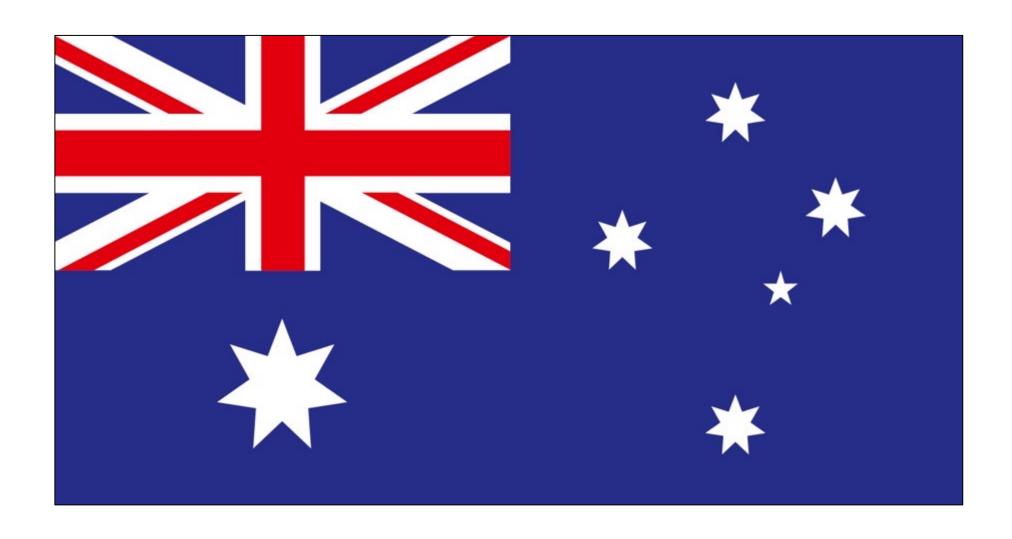


- 13 20 January
- Participants:
 - Destinasian Indonesia (ID)
 - Alvinology (SG)
 - Almost Diplomatic (PH)
 - Hello! Magazine (TH)
- Partners featured:
 - STS
 - Jungfrau Region
 - Schilthorn
 - Titlis



Australia.













Switzerland Booth at Hamley's Winter Wonderland.

- We participated in event organized by India's leading brand Jio for families with the concept of a Christmas Market.
- The Switzerland photo booth created at the event was a 2-sided booth with different experiences a life-size Jungfraujoch branded Snow Globe on one side and the other side had a typical winter
 village set-up and the highlight of this side was a shower of fake snow.
- Amplification and promotion of the event was through outdoor, print & social media.
- The photo booth was a big hit with visitors standing in line with a minimum wait of 20 mins to get themselves clicked. At the live stage, we had interactive quiz sessions with children and parents winning Swiss chocolates, which created brand recall.
- We also had a contest running at the both for which we created a landing page on MyS.com and asked people visiting to scan the bar code and participate.
- Total number of people who attended the event: 80k 100k







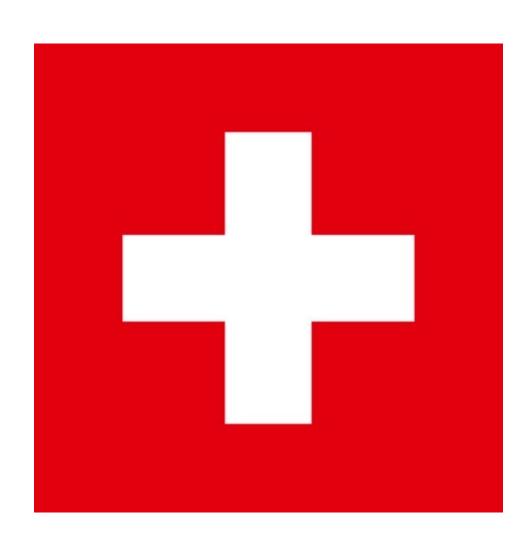




Markets West.



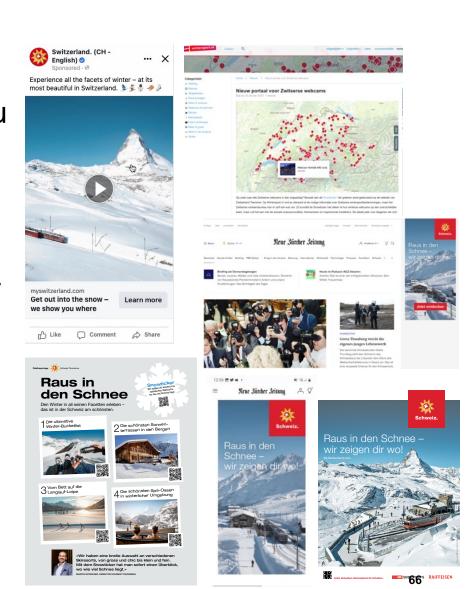




Snowticker.



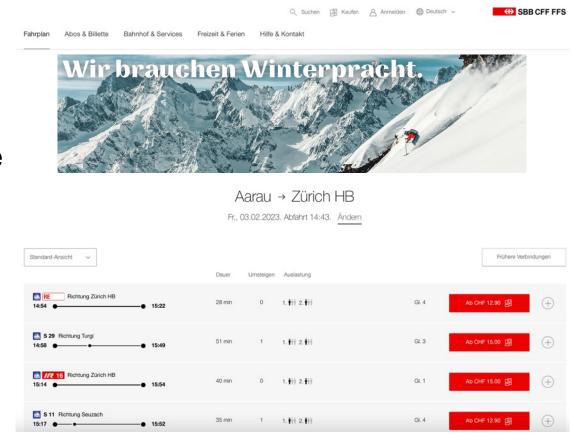
- Go live: 17 January 2023
- Idea: The Snowticker shows you in real time where you find the best snow in Switzerland. Counter communication to all the «green/brown» images
- Message: Winter is back in Switzerland.
- Goals: Impressions, reach and traffic to the Snowticker
- Partner campaign
 - Extra push of existing assets via Meta, Youtube, Teads
 - Paid cooperations
 - Blick (Winterawards), SI, NZZ & Le Temps
 - Corporate Communication
 - Pitching the Snowticker to key media



Campaigning: Digital campaign on SBB.ch.

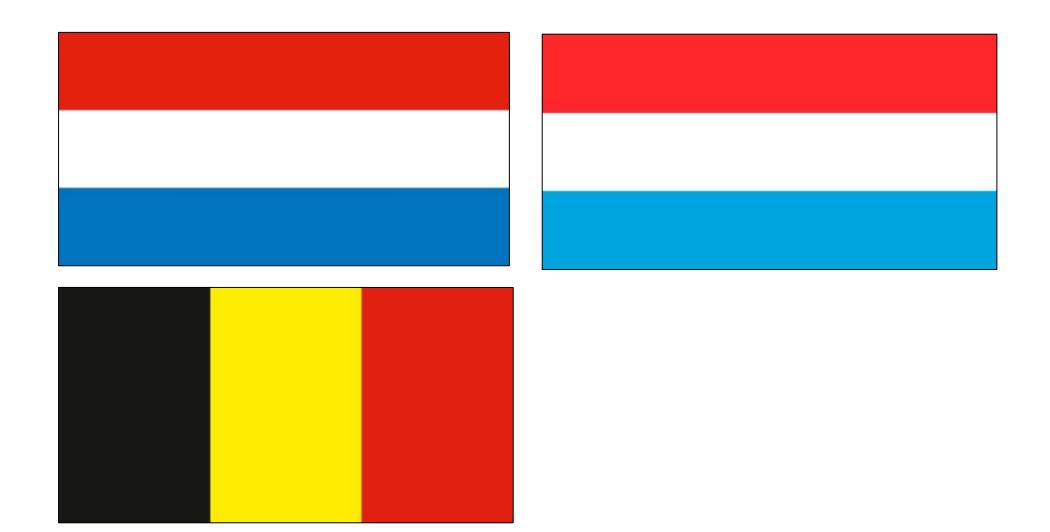


- Digital advertisement on sbb.ch
- Desktop & Mobile
- January through Decembrer 2023
- Broadcast: Seasonal banner at SBB timetable
- Campaigns: Swisstainable, 100% Women, AMOS, GTToS, MSJ, City Splash, Winter, Summer, Fall, Accomodation
- Languages: German, French, Italian, English
- Ad Impressions: 2'364'000









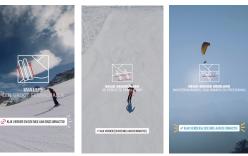
Winter Key Partner Campaign with Bever.





- Leading outdoor sports articles supplier in the Netherlands with points of sale in Netherlands and a strong social media presence.
- Bever Mini serie winter Sports Safari
- Content customer generated trip with Switzerland
 - Participants selected Bever customers
- Production between mid 01/2022 and 03/2022
- Distribution content in October/November 2022
 - Social media Insta, YouTube, Facebook
 - Newsletter, dedicated and items
 - Narrowcasting 3 weeks in 20 Bevers store
 - Print, webflyers, one page ad and winter folder
- Total Marketing contacts 3.217.389









KAM. Travel Congress & Trade Fair.



- Two days in the jaarbeurs in Utrecht, Netherlands
- Travel Congress 10th January.
 - Workshops, breakout sessions
 - Topic "Adapting to change"
 - Participants experts from the travel industry
 - Swiss Partner :
 - Swiss Travel System
 - Rhaetische bahn
- Trade Fair 11th January.
 - ST stand for one day in the business lounge
 - Visitors 8.000
 - Suppliers standholders 900
 - Swiss partners; STS, RhB and STC
 - Meeting up 1:1 appointments with Tour Operators







Meetings. AMEX InterAction Event.



- Event 31/01-02/02 in Amsterdam
- Employees of American Express
- Partners: Convention Bureau
 Interlaken, Engadin St. Moritz and Zurich Convention Bureau
- 500 Participants
- 29 x 1:1 Meetings and 2 x Supplier
 Brand Presentations





KMM: All You Need Is Love.

- Dutch TV show
- Broadcast on Christmas Eve
- 3 Million viewers (live & online)
- In cooperation with Zermatt Tourism
- Link to watch the video (20 min)











KMM: group trip to the Bern Region.



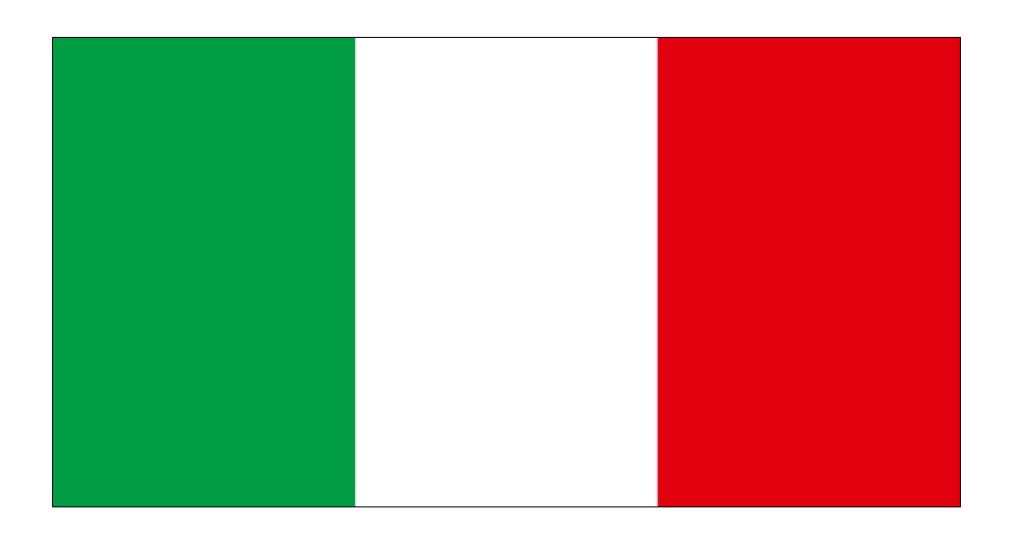
- Group trip with 18 journalists from the Netherlands, Belgium and Luxembourg
- Group with 8 skiers to Adelboden-Lenk
- Group with 10 non-skiers to Interlaken
- 25 28 January















- Period: 9-12.1.2023
- Participants: Sara Magro, Giuseppe Fantasia, Laura Itzkowitz
- International summit organized by Leading Hotels of the World in Gstaad at Gstaad Palace
- ST provided STP
- Partner involved: Gstaad





- Period: 11-15.1.2023
- Participant: Andrea Battaglini
- Appenzell and St. Gallen for Lastampa.it
- Overnight at Hotel Saentis
- Partners involved: Appenzell, St. Gallen City





- Date: 12-15.1.2023
- What: Group media trip Valais
- Focus: Ski and other winter sports in Loetschental and Zinal
- Participants: 4 journalists
- Organized by Valais Tourisme
- ST provided only train tickets and Point to Point Tickets





Dates: 15-19.1.2023

 What: Switzerland Travel Mart focused snow

Where: Zermatt

Contacts invited: Il Girasole Viaggi,
 Adrastea Viaggi





Campaigning & Activation: Event Swiss evening at Swiss School.

- Date: 10.1.2023

 What: Standing dinner organized by Swiss School and Circolo Svizzero

Participants: 75 guests

Distribution of winter and cities brochures

Partner involved: RhB





Campaigning & Activation: Orobie Film Festival Bergamo.

- Date: 23-29.1.2023
- What: International Mountain Film Festival 17th edition
- Special Guest: Switzerland
- Every day broadcast of a 120sec winter video
- Friday evening dedicated to Switzerland broadcasting 15min Video of Switzerland
- Distribution of Brochure: Corvatsch / St. Moritz / Snow Sport Hotels / AMoS / Winter





Campaigning & Activation: Workshop Comitel in

Roma.

- Date: 25.1.2023

 What: Workshop organized by Comitel in cooperation with II Girasole Viaggi

Focus: Winter offers & Swiss Cities

Participants: 50



Digital: ST E-Newsletter January.



Date: 10.1.2023

What: B2C ST E-Newsletter January

- Focus: Andermatt-Sedrun-Disentis winter offers (58 clicks) and winter activities in Switzerland (74 clicks)
- Total clicks 2.003
- Link

I consigli dei nostri partner.



Offerte per Andermatt-Sedrun-Disentis

Trascorri uno o più giorni sulle montagne di Andermatt-Sedrun-Disentis e godi del più grande comprensorio sciistico della Svizzera centrale con 180 km di piste e numerose attività invernali!

Scopri le offerte



Esperienze invernali da non perdere

Le località sciistiche più innevate, le baite più alla moda, i freeride più emozionanti, le mete più adatte alle famiglie: siamo andati a caccia dei migliori consigli perl'inverno.

Esperienze invernali





Special discount Promosvizzera on Eurocity train tickets launched by ST Ambassador Michelle Hunziker.

Promocode PROMOSVIZZERA

Extra-discount 20% on SMART & SMART2

Pre-sale period: 7.11.22- 31.12.22

Travel period: from 20.11.22 to 15.01.23

Due to successful SALE:

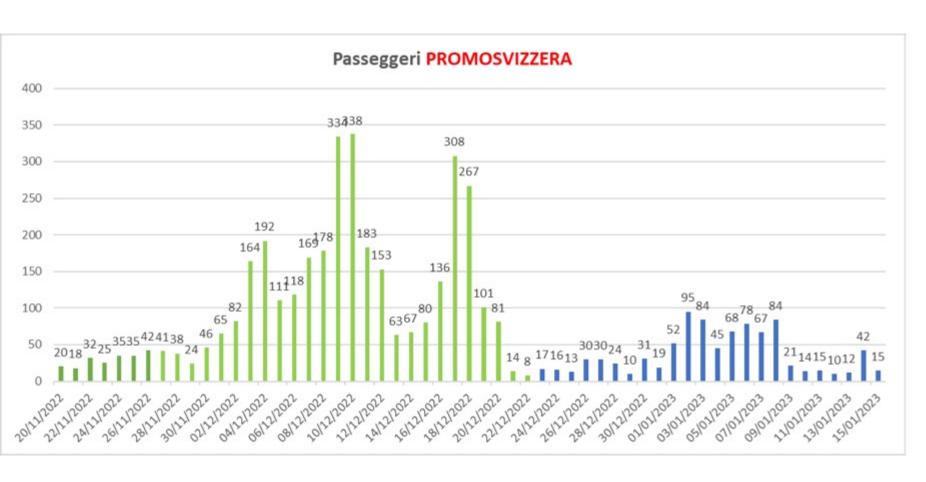
- → Pre-sale period extended until 31.12
- → Travel period extended until 15.01.23

4'460 sold tickets with PROMOSVIZZERA discount

+20% sold Eurocity tickets in November 2022 (vs November 2019)

GREAT RESULT!!!!





SALE CHANNELS

Internet: 65%

Mobile: 29%

Ticket counter: 6%

Agencies: 1%

Destinations

• Bern: 11%

Basel: 12%

Montreux: 5%

Lausanne: 6%

Lucerne: 7%

Zurigo: 36%

• Lugano: 10%

Ginevra: 5%



Activities planned on ST & External channels.

Activity / Marketing Tool	KPI
Landing page Svizzera.it/intreno (November – December)	58'122 visits
Video «Christmas markets by train» on youtube	188'112 views
Video «Un Natale magico a Basilea e Berna» on youtube	77'278 views
Marketing contacts (paid social media, digital campaign, Out of Home, radio)	24,2 million
Social media organic	17,6 million impressions
Earned media contacts	8,5 million (print, online & TV)
Opening and media event Swiss Winter Village	148 participants
Trade workshop at Swiss Winter Village	70 participants



Activities planned on Trenitalia channels.

Activity / Marketing tool	KPI
Landing page on Trenitalia.com dedicated to Promosvizzera	128'000 visits
Slider / Banner on homepage Trenitalia.com	36'000 click
Video «Christmas markets by train» (no audio version) on monitors onboard of Frecciarossa and Frecciargento trains	63'000 repetition
Visuals with Michelle at ticket counters, self service, Freccia Lounge/Freccia Club.	??
DEM to Cartafreccia subscribers on 8.11.22	340'000 delivered / 16% open rate
DEM to Cartafreccia subscribers on 13.12.22	??



OOH with Michelle Hunziker at Swiss Corner Milano.

- Period: 31.10-07.11 & 21.11-04.12
- Out of Home campaign with Michelle Hunziker at SWISS CORNER bar in Milano to promote special EC discount PROMOSVIZZERA and ride & slide.
- Set up with 9 Light Boxes 3x3 mt and video «Mercatini» during 3 weeks.
- Subjects: Michelle Hunziker in Bern, Montreux, Lausanne, Basel, Lucerne and Swiss Winter Village icon.
- Partners: STS/Trenitalia, Vaud, Bern, Basel, Lucerne.
- Contacts: 750'000





DOOH campaign with Michelle Hunziker at Gae Aulenti.

- Period: 07.11-20.11.2022
- Digital Out of Home campaign with Michelle Hunziker at Piazza Gae Aulenti in Miano (near Swiss Winter Village) to promote special EC discount PROMOSVIZZERA
- Set up with 9 screens during 2 weeks.
- Subjects: Michelle in Bern, Montreux, Lausanne,
 Basel, Lucerne (2 visuals) and video "Mercatini"
- Partners: STS/Trenitalia, Vaud, Bern, Basel, Lucerne.
- Repetition: 96'542
- Contacts: 12,6 million





Post on @therealhunzigram to launch video «Christmas markets by train».

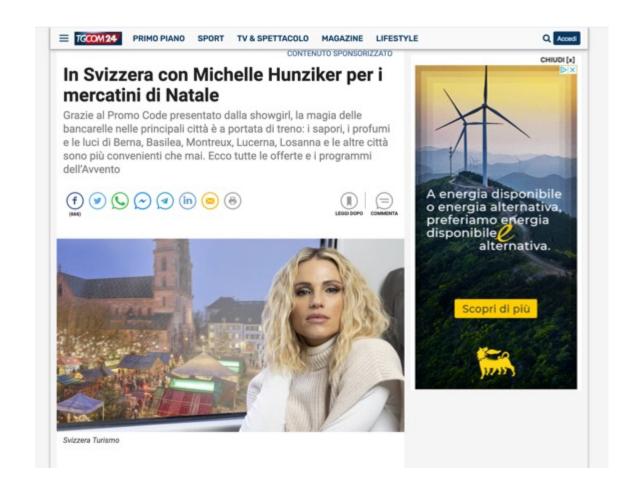
- Date: 08.11.2022
- Post reel on Michelle account to launch video "Christmas markets by train".
- Views: 684'000 / Likes: 10'667 /
 Comments: 176
- Link: https://bit.ly/3IHVO5c



Branded Content Tgcom24.



- Publication date: 08.11.2022
- Online article about Promosvizzera and Christmas markets in Basel, Bern, Lausanne, Montreux and Lucerne.
- Views: 18'000 / Average: 1'05"
- Link: https://bit.ly/3Xm7u1A



Display adv Alfemminile.com



- Period: 07.11-30.11.2022
- Banner advertising to promote special discount Promosvizzera.
- Size: halfpage banner 300x600.
- Subjects: Michelle visuals.
- Impressions: 1'189'196 / Click 2'092



Advertising on Donna Moderna.



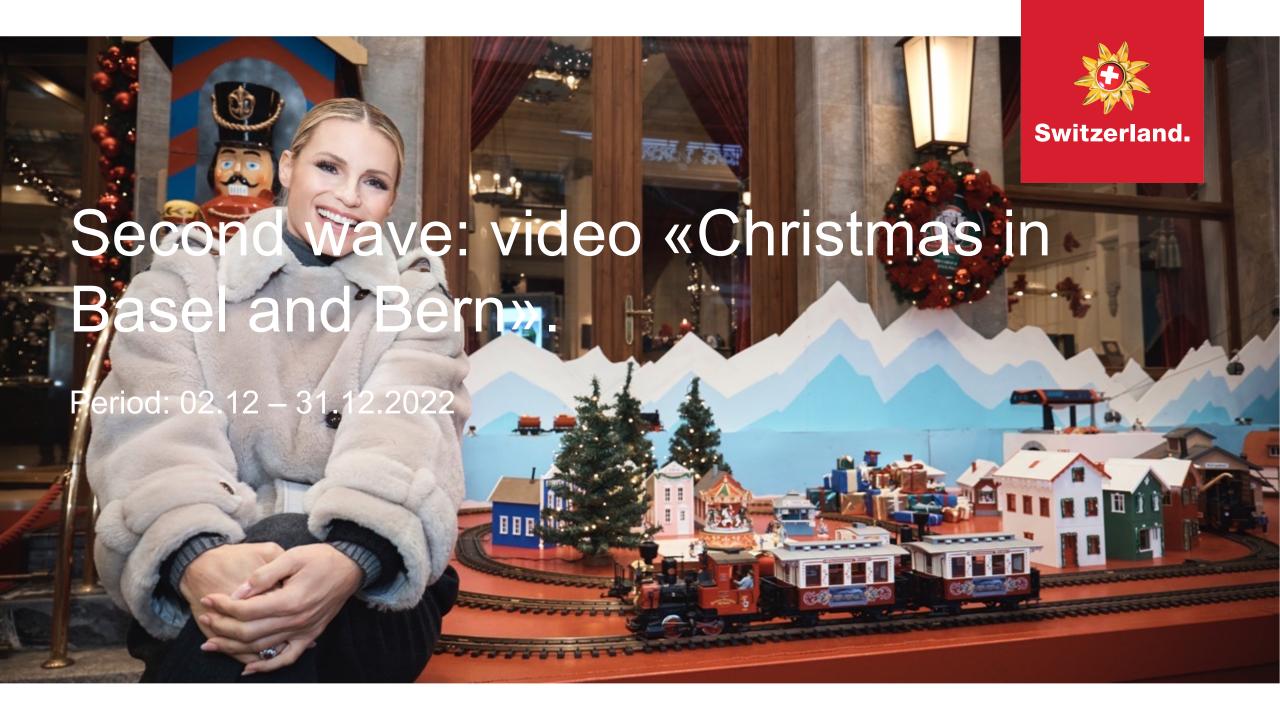
- Date: 10.11.2022

- Advertising page on women magazine Donna Moderna
- Subject: special discount
 PromoSvizzera with key visual of Michelle Hunziker onboard of EC train.

Area: National

Contacts: 1.196.000









- Period: 02-04.12.2022
- Visit of Basel (Christmas Markets and Beyeler) and of Bern (Christmas markets and old town) to realize the second video for campaign Promosvizzera.
- Overnight at Les Trois Rois in Basel and Bellevue Palace in Bern.
- Interview with SRF TV, Tele Basel, Berner Zeitung and CHI Instagram TV.
- Dayly stories on Michelle Instagram about backstage and various location.
- Contacts: 8'116'832 impressions.

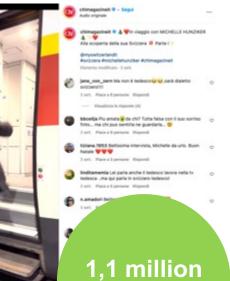


Media results (tv, online, instagram).









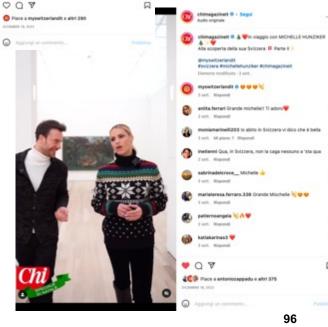
contacts









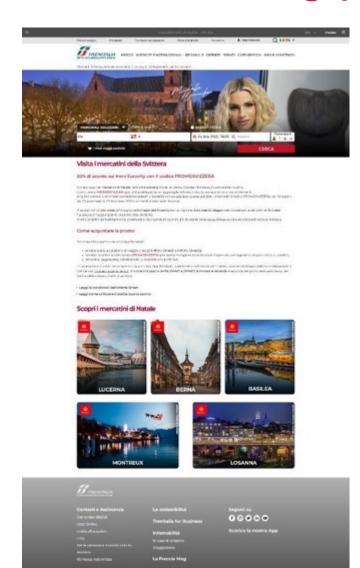


Trenitalia.com: banner in HP and landing page.





36'000 click on banner in HP



128'000 visits (40k during first week 08-14.11)

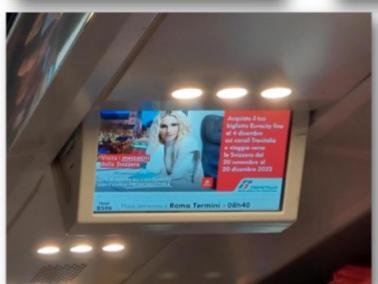






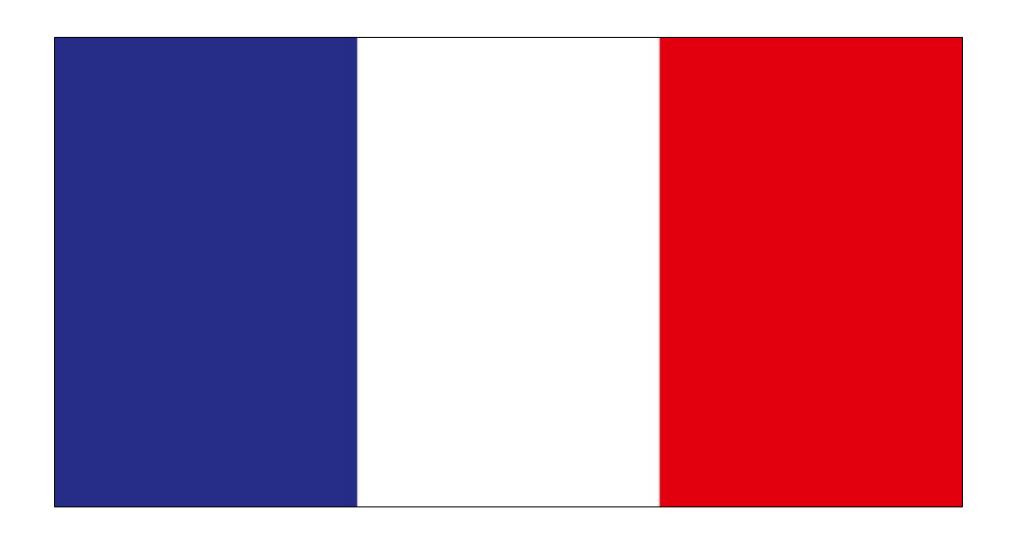
















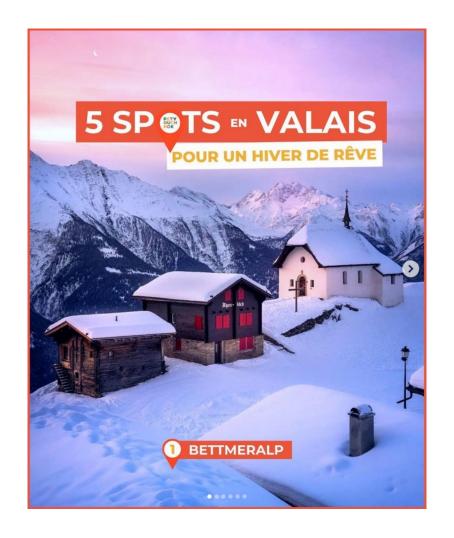
KP Valais x @petaouchnok

- 4 posts promoting the Valais on the Instagram account @petaouchnok (247k followers – 100% Instagram media)
- 1 stories + 3 posts

Date: January > February 2023

Objective: Impact the Petaouchnok community via inspirational, daydreaming, and awareness content.

KPIs: 700k reach – 20k views per story



Campaign activation – Swiss connections event. switzerland.



Networking event organized together with the Swiss Embassy

Date: 26.01.2023

Speech by the Ambassador Roberto Balzaretti about Swisstainable initiatives

Objective: Creation of a platform for swiss partners and multi-industry French Key Accounts to encourage synergies

KPIs: 80 high profile participants







KMM – Top coverage TF1 Haut-Valais, le royaume de switzerland. l'hiver.

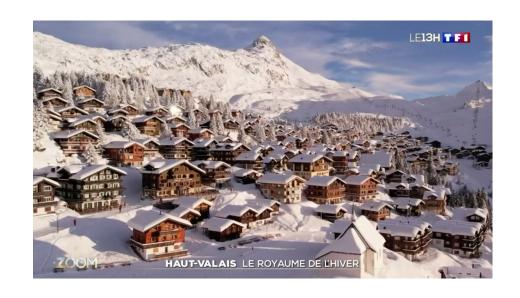
TF1 – Le 13h, Zoom: Haut-Valais, le royaume de l'hiver (Watch the replay)

Date: 29/01/2023

12 minutes on Upper Valais: Goms, Bettmeralp, Simplon hospice.

Result of a 3 days media trip in January.

KPI: approximately 6.4 M viewers





KMM – Top coverage TF1 Chalets remarquables.

TF1 – Le 13h, Chalets remarquables : voici le plus grand des Alpes

Date: 11/01/2023

5 minutes on the biggest chalet of the Alpes in Rossinière.

KPI: approximately 6.4 M viewers







La Vie du Rail, Le plus long train de voyageurs du monde – Dans les coulisses de l'exploit.

Date: 01/01/2023

Magazine with a strong focus on train trips Result of the International media trip.

Visibility:

 Cover picture and 6 pages article on the RhB Word Record in October.

KPI: 60'000 top contacts (attractions tourer).



KMM – Top coverage Le Figaro.



Le Figaro online, 28/01/2023.

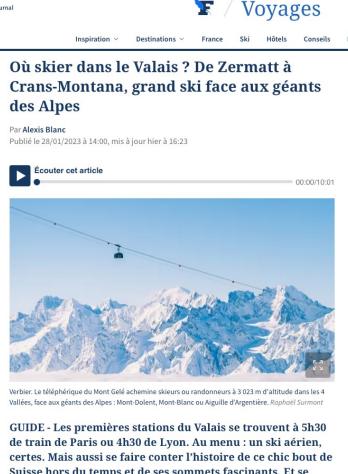
 Où skier dans le Valais ? Ambiance grand ski face au géants des Alpes, de Zermatt à Crans-Montana. Link to the article.

Online guide promoting various ski possibilities in Valais.

 Zermatt, Crans-Montana, Verbier, Champéry, Grimentz.

Result of a media trip in January.

KPI: 6'000'000 UVPM



Suisse hors du temps et de ses sommets fascinants. Et se laisser porter par un après-ski spontané.





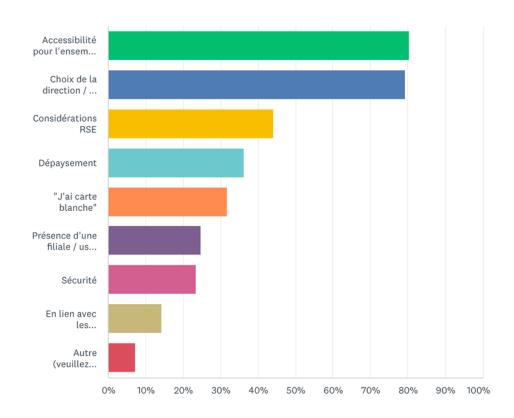
Audience surveyed: DB corp. & Agencies

Number of answers: 271

Main figures:

- 40% of the audience had projects in Switzerland in the last 24 months (completed or not)
- 25% of the audience still regularly uses the digital format for their events
- Compared to 2019, the MICE information media have evolved

Destination choice main factors:



SCIB - Campaign Performance Display LinkedIn.



Goal: visibility & performance

Audience targeted: audience filter considering the positions, places of work, level of education and interests

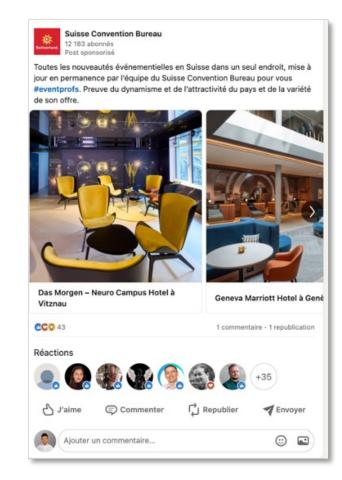
KPI:

Impressions: 309'770

Clics & interactions: 9'880

- CPC: 1,85€

Positive outcome of the campaign





SCIB - Campaign Performance Video LinkedIn.



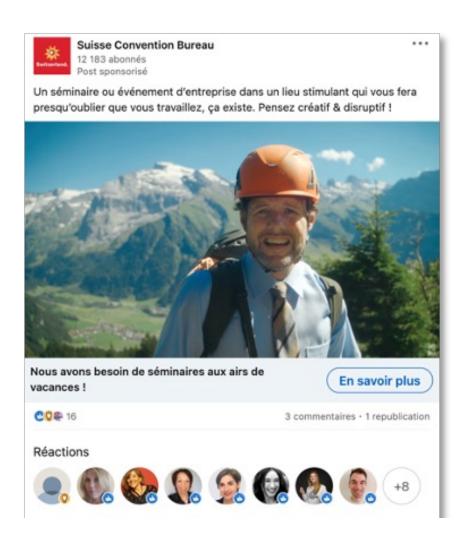
Goal: visibility & performance

Audience targeted: audience filter considering the positions, places of work, level of education and interests

KPI:

Impressions: 57'261

Clics & interactions: 449







- FamTrip organized with the French Travel
 Operator Solotour
- Date: January 22nd to 25th
- Purpose: 13 TA clients of Solotour were invited to discover Switzerland (to create/add more trips to Switzerland in their portfolios)
- Activities: Lausanne (Olympic Museum) / Montreux (Chaplin's World, Freddie Tour, Chillons) and Dents du Midi (Curling, Raquette-Fondue)



KAM – Travel fair Fitour – Brive-la-Gaillarde.



Travel fair organized by **Fitour**, a travel agency network in Central and Southwestern France.

Date /location: 27th / 28th January in Brive-la-Gaillarde in Nouvelle-Aquitaine



- Promoting the Fitour trip package in Switzerland (focus on panoramic trains - dates in June and October).
- Promoting the Swiss Trains through 2 conferences

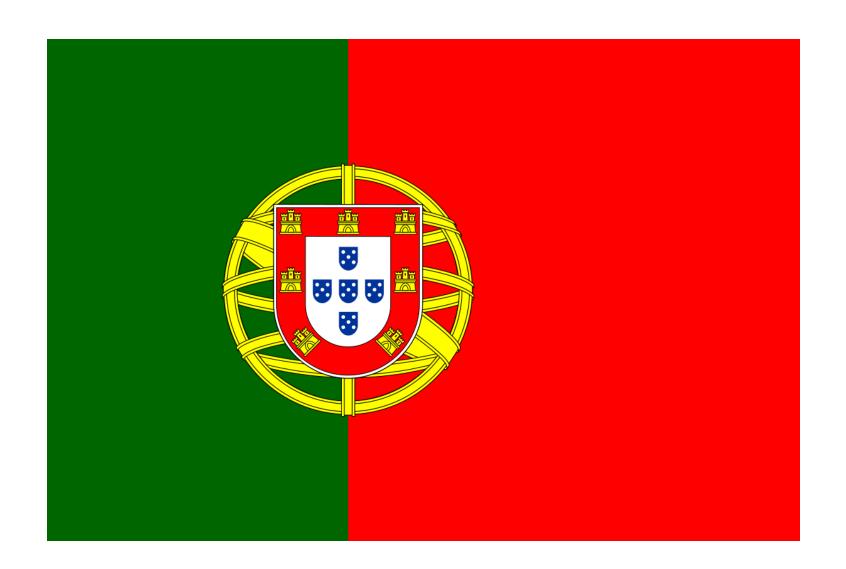
KPI and results: 1'200 visitors / June trip fully booked / october soon full.











Media trip: Volta Ao Mundo in Aletsch Arena.



- Accompanied media trip with "Volta Ao Mundo", the main travel magazine in Portugal, covering Aletsch Arena and its winter wonders.
- "Volta Ao Mundo" is a very strong and highquality magazine (print and digital) with focus on travelling and stories of people around the world.
- An extensive report will be published in the March edition with Aletsch Arena on the cover.





Timing: 16 to 21 January 2023 Media contacts: estimation of 36'305







KMM: Top Coverage Spain.



- Top Girona Magazine: "Basilea, la capital cultural de Suïssa", 114'000 copies, 285'000 media contacts
- 20Minutos.es : "La región de Suiza donde vuelven a celebrar Nochevieja", 1'586'000 online contacts
- Elpais.com: "Diez razones para viajar a Saint Moritz más allá de disfrutar de la nieve". 1'919'250 online contacts
- Woman Magazine: "Refugio de diseño", 196'577 copies, 377'510 contacts
- Diario Sport: "Silencio, se esquía sin ruidos ni estrés", 64'652 copies, 381'649 print and online contacts





VIATGES BASILEA

La capital cultural de Suïssa

isilea embogeix amb l'art i gaudeix de la 💮 més grans del món). Parada obligada al Kunst seus i són les responsables que la ciutat sigui la segona economia del país i que el seu PIB per càpita sigui el més alt de Suïssa. El transport públic és gratuït gràcies a la targeta Basel Card que es rep per reservar un hotel a Basilea i que

La gran placa del mercat, amb el palau munic el catàleg més modern de l'arquitectura conhan fet de Basilea una meca de l'arquitectura d'avantguarda amb noms com Frank Gehry, Zaha Hadid, Tada Ando, Renzo Piano, Mario

a al carrer ja sigui amb un vi calent als museum, el museu d'art més gran de Suïssa, nugen les temperatures. Però si alguna cosa. 300,000 obres De Rembrandt a Monet passant defineix Basilea són la cultura i la indústria per Cézanne, Van Gogh, Gauguin, Picasso. sense oblidar la Fundació Beveler, considerad una de les grans obres de l'arquitecte italià també ofereix descomptes en museus i altres col·lecció impressionant de 400 obres mestres

pal de color vermell, és l'epicentre d'una ciutat La ribera del Rhin, plena de restaurants temporània. La meitat dels premis Pritzker una de les botigues d'ornaments nadalence Botta, Diener & Diener o els omnipresents són coses que també s'han de fer a Basilea. I





Miró at the Zentrum Paul Klee.



Group media trip

- Top Spanish journalists travelled to CH to visit the special Miró exhibition at the Zentrum Paul Klee in Bern
- In addition, several visits to the city's main attractions were organized (Zytglogge tower and the Einstein museum)
- The 5 medias are national newspapers and travel magazines: ABC Viajar, 20Minutos, Crónica Global, Libertad Digital and Traveler







Timing: February 2023

Participants: 5

KAM: eLearning @ Travel Expert Academy.



- Travel Expert Academy is an innovative, capsule-based learning platform, targeting more than 9'000 travel agents in Spain
- 5 interactive capsules are being launched every week with a DEM and based on the following content
 - Grand Train Tour of Switzerland + STP
 - Grand Tour of Switzerland
 - Boutique towns & Summer destinations
 - Switzerland Travel Academy and MySPro





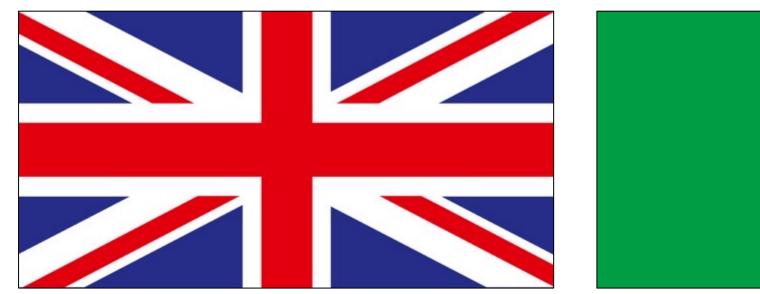




Timing: January - February 2023 Marketing contacts: 54'000 + 450 participants estimated

UK/Ireland.





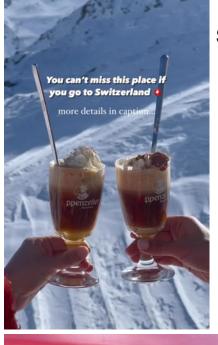


UK influencer trip with ST and Preferred Hotels & Resorts.

- Winter group trip in partnership with Preferred Hotels & Resorts
- 6 UK influencers, combined approx. 1 million followers
- Hotel visits Storchen Zurich, 7132 Vals and Waldhaus Sils.
- Excellence Class experience onboard the Glacier Express
- City Tour Zurich, visit whisky distillery Piz Corvatsch, horse sledge ride













- ST UK presence at the City Ski
 Championships 2023 in Crans-Montana
- 150+ affluent British skiers in attendance
- Welcome address at the Financial Times
 Alpine Forum
- Price sponsoring/handover
- 4 UK/Ireland journalists and 2 VIP journalists invited, plus Formula One World Champion Damon Hill and Olympic Skier Graham Bell.
- First ever Revival Records Music Experience





Health Travel Promotion UK.



About

Targeted promotion to the Telegraph health and tourism focussed readers. A bespoke package with a mix of print and digital content/branding, as well as sponsorship of the annual Health Reset event

Deliverables

- 3x online events / 2637 attendees / 5563 registrations
- 10x print insertions (1x full page, 9x quarter pages) /
 900k circulation
- 4x newsletter insertions sent to 372,500 subscribers

Forecast

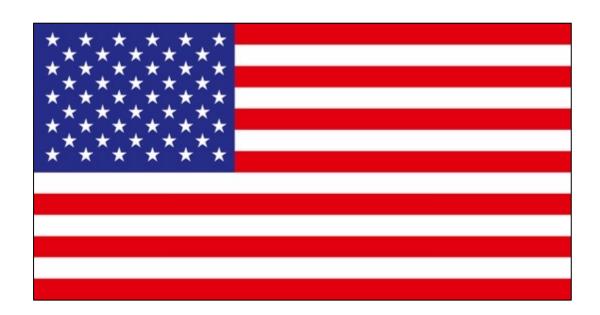
 Additional bespoke interview with Mrs Babs (Swiss Medical Network) which will be published as online article & in print in February













Top media result: Food & Wine.



- Food & Wine: Print & Online
 - https://www.foodandwine.com/swiss-alps-train-travel-glacierexpress-7101125
- Journalist: Jen Murphy
- Title: Mountain High Take a train through the Swiss
 Alps to ski and eat in one of the world's tiniest cities
- Date: January 14th, 2023 & February 1st 2023
- Circulation: 913'000 (print) & 9'300'00 (online)
- Features: Glacier Express, Zermatt, Fürstenau, St.
 Moritz

TRAVEL



Top media result: The New York Times.



The NY Times: online

- https://www.nytimes.com/2023/01/14/world/davostourists.html
- Journalist: Lindsey Tramuta
- Title: Even with the crowds, Davos is a winter haven
- Articles around Davos as a winter sports mecca
- Date: January 14th, 2023
- Circulation: 138'000'000
- Features: Destination Davos Klosters

The New York Times

Even With the Crowds, Davos Is a Winter Haven

Many tourist spots are shut down or blocked off during the World Economic Forum, yet there's still plenty to do amid the clear air and mountain vistas.





In Davos, Swizterland, skiers have access to nearly 167 miles of slopes and 80 different downhill runs spanning five (unlinked) mountain areas. Getty Images

By Lindsey Tramuta

Jan. 14, 2023

KMM: Meet the Press Roadshow.



- January 22 to 26
- Partners: Valais, Lucerne, Ticino and STS
- Cities: Denver, Austin and New York
- Event: Lunches in Denver and Austin, dinner reception and IMM in New York
- Attendees: 7 in Denver, 6 in Austin, 23 in New York



KMM: IMM New York.



- IMM: TravMedia Event
- Date: January 26
- Where: Javits Center, New York
- 24 one-to-one meetings with journalists per partner and ST
- Partners: STS, Valais, Lucerne, Ticino
- Additional networking opportunities during lunch and cocktail reception





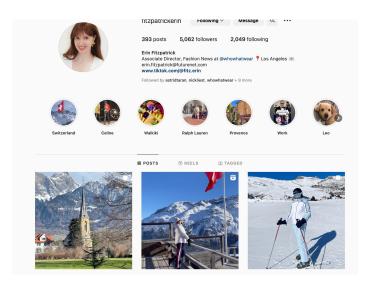
Learn to Ski Press Trip.

- January 28 Februay 4
- Partners: Zurich, St Moritz and Grand Resort Bad Ragaz
- Media participants: 5 freelance journalists from Vancouver, New York, Chicago and LA
- Itinerary: Warm up in Zurich, Learn to Ski in 3 days with Swiss Ski School St. Moritz followed by winding down in Bad Ragaz











LGBTQ+ Press Trip.

- January 21 29
- Itinerary:
 - Experience the gay scene in Lausanne
 - "Queer" exhibition in Bern
 - LGBTQ history tour in Zurich
 - Arosa Gay Ski Week
 - Wellness in Bad Ragaz
- Partners:
 - Vaud, Bern Welcome, Arosa Tourism
 - Pink Alpine, Arosa Gay Ski Week
 - Dolder Grand, Grand Resort Bad Ragaz, Tschuggen Group
- 5 Media outlets:
 - Men's Health, Out Traveler, Instinct Magazine, gaycities.com,
 Vacationer Magazine, South Florida Gay News, Grab Magazine



SCIB NA: Create with the Swiss.



- January 24, 2023
- Toronto, Canada @ Cirillo's Academy
- Networking event around Swiss Food with Truffle-making workshop
- 16 Canadian event planners attended
- Give back to the community by donating truffles to a nearby women's shelter
- Positive feedback from clients for format/duration & presentation
- Ignite Magazine posted Instagram story



KAM – Sales Visits and LHG-Event in Denver.



- February 2 3, 2023
- Sales visits with product update of main TO's in the Denver area
- LHG Experts networking event with 35 agents
- Focus on upcoming Edelweiss
 Denver Zurich flight and STS
 products













KAM/Digital Newsletter: Verbier.



- Highlight: Verbier Tourism dedicated newsletter
- 02 mailings: Jan 06th and 19th
- Mailing:
 - 26.500 mails for travel agents
 - 160 mails for corporate travel managers
 - 1.800 WhatsApp messages to TAs
- Opening rate: 25,6%

Link newsletter:

- http://smtp.mailnewsdobrasil.com.br/email/SUICA-01-DE-24-2023/suica-01-de-24-2023.html
- Key partners highlighted in the content:
 - Verbier
 - STS





©Switzerland Tourism

Verbier: melhor estação de ski do mundo!

De vilarejos pitorescos até badalados après-ski, a Europa tem experiências para todos os estilos de viajantes. Quando buscamos as melhores estações de ski do mundo e da Suíça, Verbier sempre se destaca entre as favoritas. Não é à toa que Verbier foi eleita em 2022 a **melhor estação de ski da Suíça e melhor do mundo** pelo segundo ano consecutivo no World Ski Awards!



KAM/KMM: Teresa Perez – Health Magazine Distribution.

December 2022 – January 2023.

- 309 Health Magazine distribution in partnership with Teresa Perez Tours to selected list of potential luxury cliente.
- Customized message and insert into the December edition of The Traveller Magazine – dedicated article of Health & Wellness Tourism in Switzerland as result of the October Media trip.
- Sent to client's home address through the months of December and January.





KAM: Blue Papaya Sales Incentive Campaign.



December 2022 – January 2023.

- Dedicated Webinar held 28 & 29 of November 2022
- Swiss-inspired prize for participants of the 2-days webinar
- Social Media posts
- Sales materials available for travel agencies to promote Switzerland to their clientes;
- Sales incentive campaign period: Nov 28, 2022 Jan 31, 2023.
- Partners involved/promoted:
 - Crans Montana Tourism; Guarda Golf
 - St Moritz Tourism; Kulm Hotel St Moritz; Grand Hotel Kronenhof Pontresina; Badrutt's Palace;
 - Zermatt Tourism; Mont Cervin Palace, Monte Rosa & Schweizerhof;
 - Swiss, Swiss Travel System;





KAM: Verbier famtrip.



January 11-13, 2023.

- ST Brazil took advantage of the participation of key TOs from Brazil at the STMS and organized 2 extra nights in Switzerland before the oficial program started.
- 3 Brazilian Tour Operators:
 - Teresa Perez Tours
 - Kangaroo Tours
 - Snowtime Ski Travel
- Swiss Partners support: Verbier Tourism, Hotel de Verbier, Swiss Travel System.
- ST team in attendance: Mara Pessoa, Trade Manager.



KAM: Pontresina/St Moritz famtrip.



January 11-13, 2023.

- ST Brazil took advantage of the participation of key TOs from Brazil at the STMS and organized 2 extra nights in Switzerland before the oficial program started.
- 3 Brazilian Tour Operators:
 - Blue Papaya
 - Sete Mares Turismo
 - Plantel Turismo
- Swiss Partners support: Engadin-St Moritz Tourism, Grand Hotel Kronenhof Pontresina, Swiss Travel System.



KAM: STMS pre-Convention tour.



January 13-15, 2023.

- 2 Brazilian buyers in Gstaad
 - Teresa Perez Tours
 - Kangaroo Tours
- 1 Brazilian buyer in Crans Montana
 - Snowtime
- 3 Brazilian buyers in St Moritz
 - Blue Papaya
 - Plantel Turismo
 - Sete Mares Turismo



KAM: Swiss Travel Mart Snow Edition (STMS) Zermatt. Switzerland.



January 15-19, 2023.

- ST Brazil were able to invite 6 Key accounts
 from Brazil to attend the Switzerland Travel Mart
 - Snow Edition (STMS).
- The Brazilian delegation speed-dated with around 100 Swiss suppliers.
- Buyers:
 - Blue Papaya
 - Teresa Perez Tours
 - Sete Mares Turismo
 - Plantel Turismo
 - Kangaroo Tours
 - Snowtime
- ST Team attendance: Mara Pessoa, Trade Manager Brazil



KAM: Teresa Perez Winter Famtour.



January 16-23, 2023.

- Partnership with Teresa Perez Tours, the main luxury TO from Brazil, for an exclusive winter
 & ski famtrip with their top travel agentes.
- 2 Teresa Perez Tours team memmbers + 6 top agentes.
- Program focus on luxury, ski, spa, gastronomy.
- Swiss partners support:
 - Crans Montana Tourism; Guarda Golf
 - Gstaad Tourism; Ultima Collection
 - Geneva Tourism; Four Seasons
 - Swiss, Swiss Travel System
- ST Team attendance: Fabien Clerc, Market Director Brazil.



KAM: Individual famtrips support.



January, 2023.

 During the month of January, ST Team supported 5 travel agentes/tour operators to visit Switzerland:

Art of Travel

- Julia Duvivier, owner/ travel designer
- Swiss partners support: Grand Hotel Zermatterhof, Swiss Travel System.

Insider Tips (Embark Beyond Brazil)

- Ana Luiza Abraão, owner/ travel designer
- Swiss partners support: Swiss Travel System, Mandarin Oriental Luzern:





art of travel Grand Hotel Zermatterhof

que nos buscou na estação de trem, un experiência que as crianças amaram!

A cidade é um charme e super kids frie legal é patinar no gelo e visitar o Mattei do nosso hotel).

Para almoço indicamos o italiano Da Nic kids o asiático Fugi, estilo Benihana é s

Eu amei o astral da cidade, dessa vez n mas espero voltar em breve!

@zermatterhof @marapessoa.tourism @myswitzerlandbr #IneedSwitzerland # @swisstravelsystem #swisstravelsyster







Liked by anapaulaazevedosoares and 4

JANUARY 24



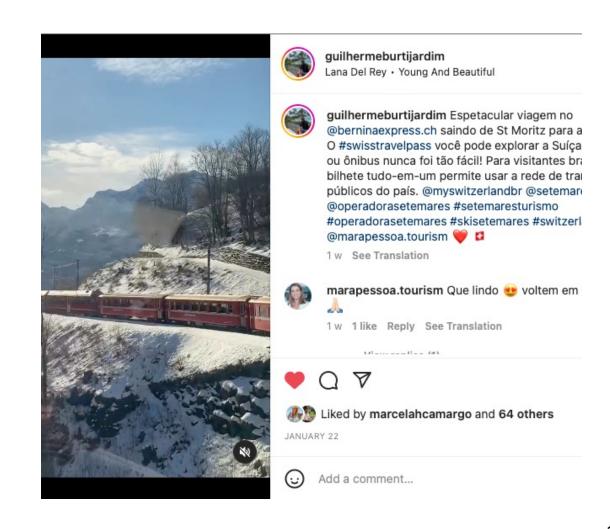
Add a comment...

KAM: Individual famtrips support (cont.).



January, 2023.

- Meg Raimondo Ski & Luxury Travel (TTW Lab)
 - Margareth Raimondo, owner/ ski travel specialist
 - Swiss partners support: Zermatt Tourism, Mont Cervin, Cervo Mountain Resort; Verbier Tourism, Le Cordee des Alpes, Swiss Travel System.
- Sete Mares Turismo
 - Guilherme Burti Jardim, owner
 - Swiss partners support: Swiss Travel System
- TTW Group / Ski Brazil
 - Eduardo Gaz, CEO
 - Swiss partners support: Swiss Travel System



Campaigning & Activation: Robb Report Day.



January 28th

- Event at Fazenda Boa Vista (JHSF Group).
- Robb Report magazine has organized a day full of experiences to the high-end customers/ readers.
- Audience: AAA, 400 guests.
- Others sponsors: Belvedere (drink), Bradesco (bank), Be Fly (travel agency), Illy (coffee), Tania Bulhões (decor)
- ST Presence: Fabien Clerc and Natália Leal.
- Switzerland Tourism Lounge:
- Tv for ST videos
- Toten for logo
- Sustainable and artist experience.
- Hostess to talk about the activity and to include a postcard containing a QR code to MyS.com/pt in the bags.







About the experience:

- 260 fabric bags that could be personalized with one of the photos available.
- Photos available: summer, winter and train.
- The bags also were availabe in 3 different colors: red, blue and yellow.
- The photo was printed using the serigraphy technique.
- People also could do the serigraphy on the bag itself.











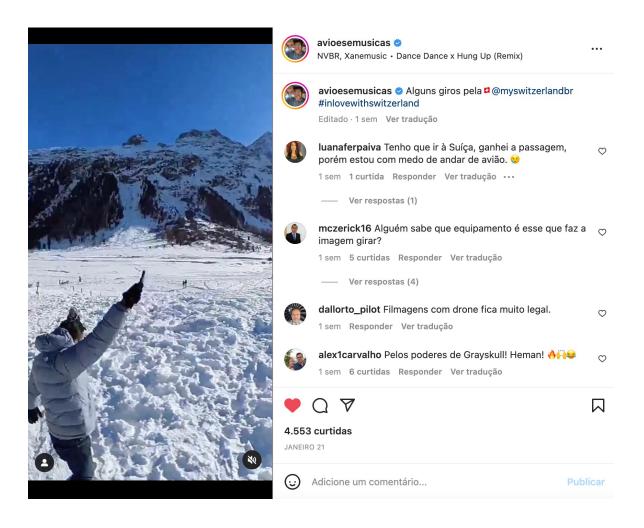


KMM: Media Trip @avioesemusica.



January, 1st

- Aviões e Músicas by Lito Sousa
 - 711K followers
- Trip to promote Swiss Travel System.
- ST Support: STP
- Segment: Snow Lover

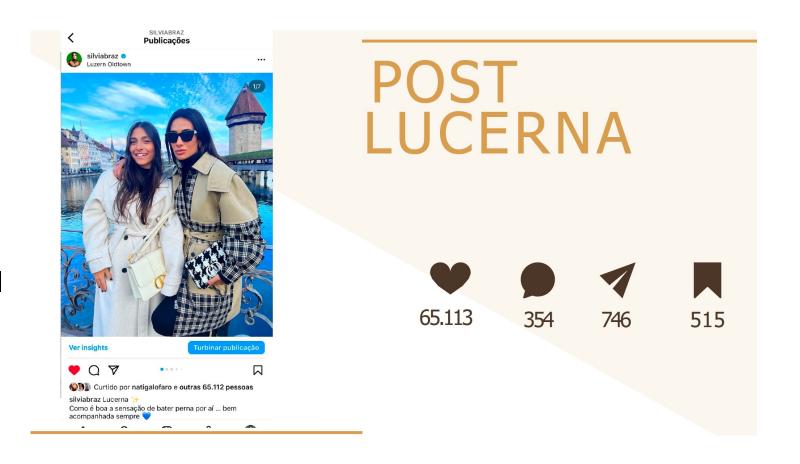


KMM: Media Trip @silviabraz.



January, 4th to 14th

- Silvia Braz 1.3MIO followers
- Trip to promote Lucerne –
 Mandarim Oriental, Gstaad –
 Alpina Gstaad and Crans Montana Guarda Golf Hotel
- ST Support: flight, transfer, overnights and program
- Segment: Luxury

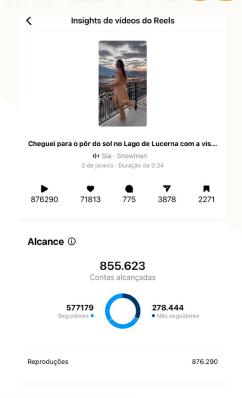






PRINT ANALYTICS - POST











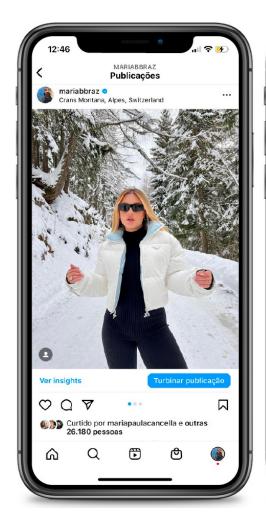
January, 4th to 14th

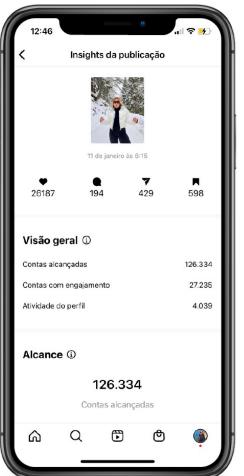
- Maria Braz 360K followers
- Trip to promote Lucerne Mandarim Oriental, Gstaad – Alpina Gstaad and Crans-Montana – Guarda Golf Hotel
- ST Support: Overnights, transfer and program
- Segment: Luxury













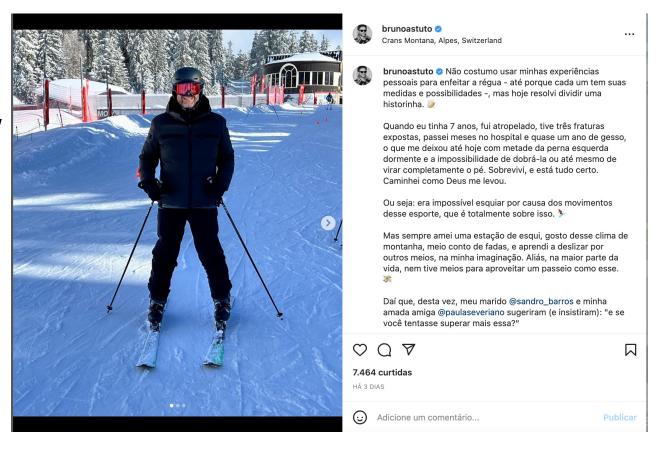
KMM: Media Trip @brunoastuto.



January, 9th to 13th

- Bruno Astuto

 941K followers
- Trip to promote Crans-Montana/ Guarda Golf Hotel
- ST Support: transfer and overnight
- Segment: Luxury



KMM: Media Trip @loucosporviagem.



January, 16th to 18th

- Fabiane Gama 578K followers
- Trip to promote Zermatt Cervo Hotel
- ST Support: STP and 2 overnights
- Segment: Snow lover







January, 28th

- Clarissa Wagner

 67K followers
- Trip to promote Swiss Travel
 System
- ST Support: STP
- Segment: Luxury



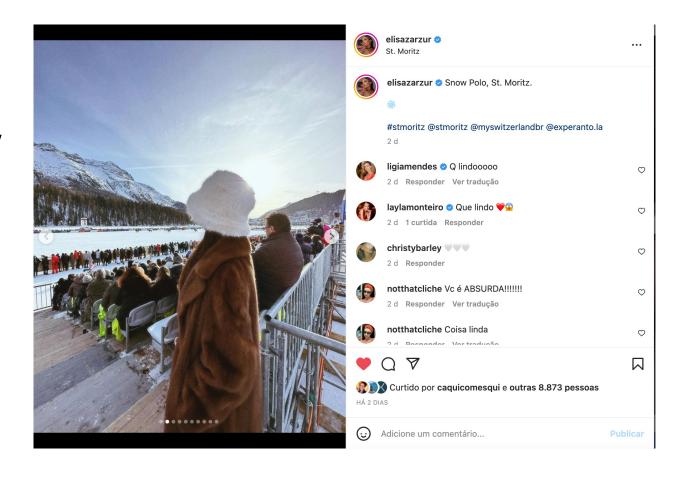






January, 29th

- Elisa Zarzur 215K followers
- Trip to promote St. Moritz, Snow Polo Event
- ST Support: 2 tickets to the Snow Polo Event



KMM: Media Trip @aletania.



January, 30th

- Aletania 283K followers
- Trip to promote Glacier
 Express Excellence Class
- ST Support: Ticket to Excellence Class Experience.
- Segment: Luxury



KMM: Media trip return Top Magazine – article.

January

- Printed version and social media channel.
- 40'000 copies
- Audience: A, AAA
- Coverage: Geneva, Luzern region.
- ST Support: Flight, 4 overnights and experieciens.
- 14 pages about Switzerland





capa | SUÍÇA: GENEBRA E A REGIÃO DO LAGO LUCERNA SÃO DOIS DESTINOS IMPERDÍVEIS PARA APRECIAR A BELEZA NATURAL E A HISTÓRIA DO PAÍS | aventura | Atacama: os desafios de suas estradas em uma viagem sobre duas rodas | Abrolhos para ver baleias-jubarte e as diferentes espécies de aves marinhas | especial | uma residência com todo luxo para se tornar sua casa em Snowmass | top 5 | os mais belos parques nacionais dos Estados Unidos | sofisticado | The Silo é uma obra-prima da arquitetura em Cape Town | mapa da bebida | soju é um clássico coreano | diário de bordo | Mônica Salgado dá dicas de um hotel-vinícola na Espanha



topdestinos



KMM: Media trip return Top Magazine – article.







Quem me conhece sabe que eu sou apaixona- de luxo e os queijos de aromas e características da por chocolate. Uma chocólatra de carteirinha! surpreendentes. Eu acredito piamente que tudo fica melhor com possa melhorar com um simples pedacinho dessa viamente, eu embarquei rumo a um sonho. iguaria. Minha paixão é tamanha, que houve uma época em que eu fazia avaliação no meu Insta- Berço mundial da relojoaria de luxo gram dos diferentes tipos e sabores de chocolates so para quem ama cacau, esse lugar é a Suíça.

muito além dos chocolates, como as paisagens relojoaria de luxo. Por lá, você encontra prédios de tirar o fôlego com alpes e lagos, os campos de grandes marcas como Rolex, Tudor, Richard com um verde que parece um tapete, os relógios Mille, Jaeger-LeCoultre e Tissot.

Então, quando a TOP Destinos foi convidada chocolate e que não existe um dia ruim que não pelo Turismo da Suíca para explorar a região, ob-

Tudo começou em Genebra. A belissima cide vários lugares do mundo. E se existe um paraí- dade, localizada no extremo oeste do país, foi moldada pela indústria relojoeira desde o século Mas é óbvio que o país tem encantos que vão 16 e, por isso, é considerada o berco mundial da

A paixão nacional por relógios é tanta que, em 1955, foi criado o Flower Clock, uma verdadeira obra de arte feita com cerca de 12 mil flores, plantas e arranjos florais que mudam de acordo com a estação, localizada no Jardim Inglês. Seu mecanismo funciona via satélite e é extremamente preciso, como em todos os relógios suíços. É claro que você não pode deixar de visitar e garantir o seu clique. Uma curiosidade: o ponteiro dos segundos é o maior do mundo, com 2,5 metros de comprimento, e foi feito pela luxuosa marca Patek Philippe, cuja sede também é em Genebra e conta com um museu exclusivo e imperdível par os amantes da alta relojoaria.

Genebra foi moldada pela indústria relojoeira desde o século 16



KMM: Media trip return Top Magazine – article.



TOP DESTINOS

ESPECIAL / SUÍÇA

Um edificio histórico de mais de 100 anos, no estilo castelo de princesa, abriga o exclusivo cinco estrelas, que combina tecnologia de ponta com elegância e nostalgia. Os principais pilares são Wine & Dine, Art & Culture e Health & Wealth, que podem ser observados no suntuoso spa com piscina aquecida ao ar livre, nos restaurantes estrelados - focus Atelier, com duas estrelas Michelin, e Prisma, com uma estrela – e nas seis adegas.

Fiquei hospedada na elegante residência Schumpeter, que tem vista panorâmica para o lago e 92 m2. Conta com sala, quarto, lavabo, cozinha, varanda, banheiro espaçoso com banheira e chuveiro tecnológico com cromoterapia. Destaque para a banheira redonda situada em frente à janela e enfeitada por um belissimo lustre digno da realeza; e para a cama super espacosa e confortável, também de frente para o janelão da varanda, que permite que você acorde já apreciando as montanhas e o lago.







TOP DESTINOS

Tive a oportunidade de experimentar o restaurante Prisma, comandado pelo chef Philipp Heid. A culinária é uma fusão da europeia com a asiática e o menu muda a cada estação. Uma festa para o paladar, com produtos muito frescos e combinações que trazem uma explosão de sabor

Outra parada no Lago Lucerna que vale a

Parada valiosa

pena é Brunnen, cidade que além de ser a sede da renomada marca suiça Victorinox, abriga o funicular mais îngreme do mundo, que te leva à vila de Stoos, aos pés da montanha Fronalpstock, no cantão de Schwyz. Para chegar até o seu cume, você pode seguir a pé ou pegar dois teleféricos. Lá do alto, você tem vistas panorâmicas de dez lagos da região, incluindo o Lago Lucerna, e das outras imponentes montanhas ao redor. No inverno, o destino se transforma em uma charmosa estação de esqui. >



Vitznau é uma das paradas imperdíveis Park Hotel





Dicas quentes

A Swiss oferece voos diretos de São Paulo a Zurique. De Zurique, você consegue pegar trens com destino a Genebra e Lucerna. Para utilizar o transporte público no país, que in clui, trem, ônibus e barco, você deve bilhete tudo-em-um que pode se usado em 3, 4, 6, 8 ou 15 dias co secutivos. Para comprar, acesse: passes/swiss-travel-pass

DOCUMENTOS que seu passaporte tenha no míni-

mo três meses de validade. Não há enhuma restricão sanitária em re

Swiss Luxury Apartments - Acolhedor e super premiado, oferece apartamentos ideais para quem busca



The Woodward - Inaugurado en etembro de 2021, está localizado beira do Lago Genebra e conta con

restaurantes estrelados e do luxuoco. O país não faz parte da União com/hotels/the-woodward/ precos indicados em euros As loias Hotel Schweizerhof Luzern - Com podem vir a aceitar euros, mas a taxa mais de 150 anos de história, possu conversão é aplicada pelo próprie com 101 auartos e suites, três restau antes de especialidades, uma área francos suícos. 1 CHF = 5.57 BRL

Lago Lucerna, conta com 48 resi dências, suites ou suites júnior com vista panorâmica para o lago o para as montanhas. Tem spa e doi parkhotel-vitznau.ch

de bem-estar e salas de banquetes

lização privilegiada, já que fica ber pertinho do Lago Genebra.

Os idiomas oficiais da Suíça sã

156

Thank you.



Switzerland.