International.







STMS: Pre and Post Tour for delegation Emerging Markets.

- Pre Tour Interlaken (14-15 Jan)
 - Guided tour at The Circle Zurich Airport
 - Direct connection Airport-Interlaken
 - GoldenPass Express
- Post Tour Andermatt (19-20 Jan)
 - Glacier Express Experience
 - Discover ski areas Gemstock and Skiarena Andermatt-Sedrun
 - Après-ski train
 - Andermatt: history, The Chedi, Hotel Radisson
- Convenience of lugagge transfer







Special recognition for "Federico" from Bluerose/Iran.

- Recognition to Federico for 7 years of cooperation on the Iranian market
- Symbol of trust, professionalism, dedication for the market, friendship, cultural acceptance, etc.
- Presented by Omid Alikhan, CEO Bluerose, Tehran
- Wall carpet, partially handmade



IMTM Tel Aviv, Israel.



- Important Travel Exhibition in Tel
 Aviv, Israel on 14 -15 February 2023
- Participation as a visitor to reconnect with KAM, KMM and Airlines
- Large presence of Central Asia,
 Georgia, Croatia vs absence of classic European destinations



A BIG THANK YOU! תודה רבה!

400 EXHIBITORS

FROM

50 COUNTRIES

16,000

TOURISM PROFESSIONALS

FROM

100

COUNTRIES





- Sales visit in Ankara and Istanbul, including contacts with Embassy of Switzerland and Consulate General
- Participation as visitor to EMITT postponed to April due to earthquake in Turkey/Syria
- Contacts made with TURSAB (Turkish association of travel agents)



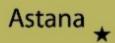


12 - 15 Nisan / April **2023**

TÜYAP Fuar ve Kongre Merkezi Tüyap Fair Convention and Congress Center Büyükçekmece / İSTANBUL / TÜRKİYE

Health Travel: Central Asia and

The Caucasus.





KAZAKHSTAN





Health Travel: sales calls and LTM Baku, Azerbaijan.

- 20 23 February
- LTM @ FourSeasons, Baku
- 26 meetings with top luxe agents
- ST Health tv spot shown during the workshop and the networking reception, ca. 300 visitors
- 6 ST individual sales calls
- EDA Baku visit





Health Travel: B2B medical workshop in Almaty, Kazakhstan.

- 28 February, Almaty
- In cooperation with Mediasta and Topmedclinic agencies
- ST Health Travel presentation and individual meetings
- 56 participants



Markets East.







ITB Berlin 7.- 9. March 2023.



Finally we met our partners and our B2B contacts at ITB with 90.000 visitors.

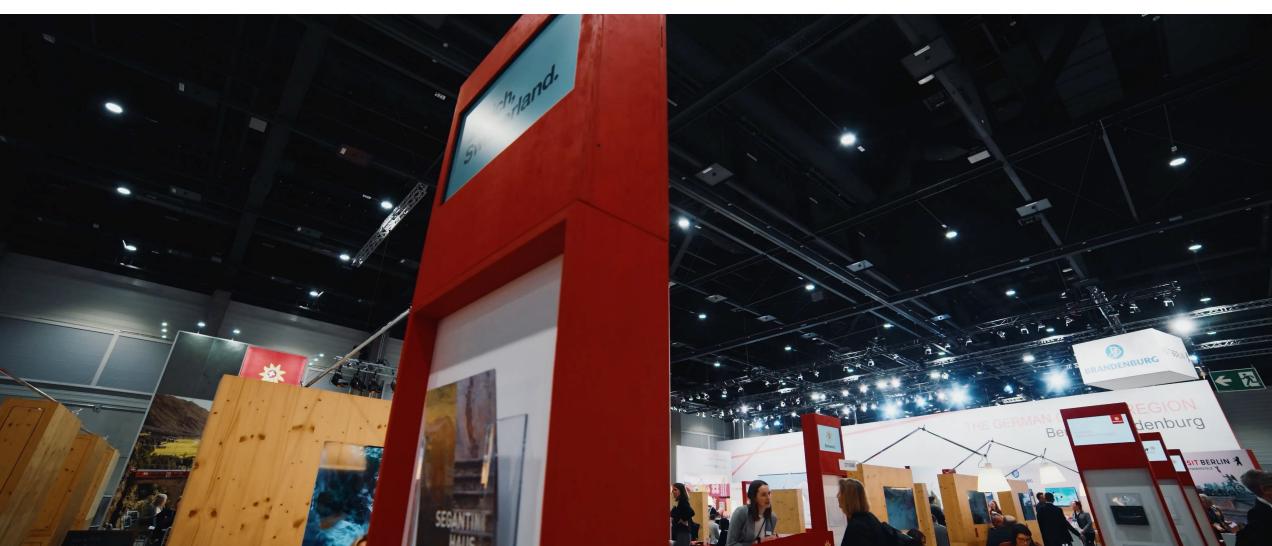
We...

- ... helt almost **200 meetings** (ST Germany)
- ...organized two fabulous ST events
 - 1. Media conference with 40 journalists and medias
 - 2. Swisstainable evening event with around 150 guests
- ... won two awards
 - National tourist office of the year
 - Best LGBTQ trend destination
- ... represented switzerland at **several external events** (e.g. Adventure Travel Trade Associaction)







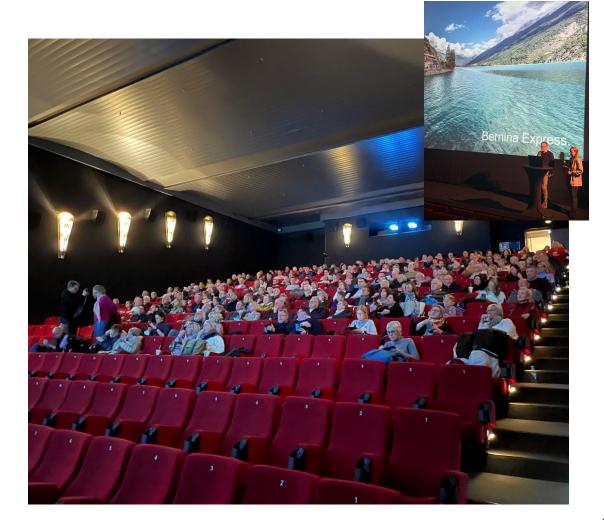


Lernidee Erlebnisreisen Cinema Events.



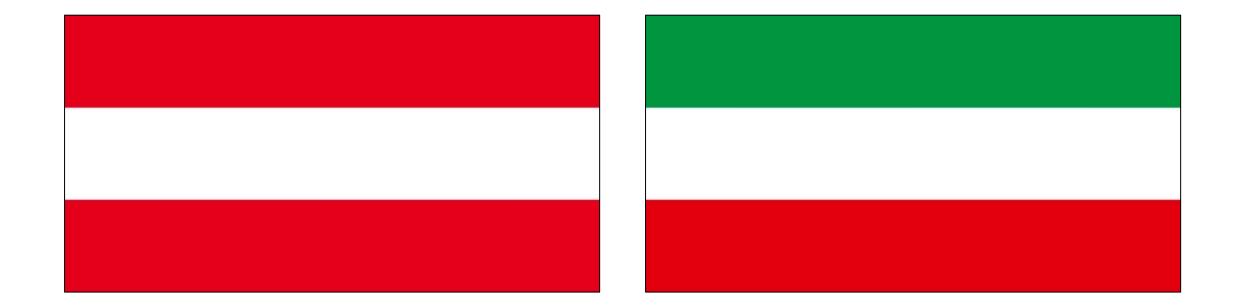
Together with STS, we were able to prestent the Grand Train Tour of Switzerland at the Lernidee Erlebnisreisen cinema events

- 07.02.23 Berlin 310 Guests
- 08.02.23 Frankfurt 140 Guests
- 14.02.23 Stuttgart 100 Guests
- 15.02.23 München 270 Guests









Austria: KAM Sales Blitz.



 Meet and exchange in real after the pandemic with travel trade partners in Vienna, Graz, Upper and Lower Austria

Date: 13. February – 30. March 2023

Over 50 phone calls

 36 scheduled meetings and individual follow ups

 Handing over brochures from partners



Austria: Group Media Trip.



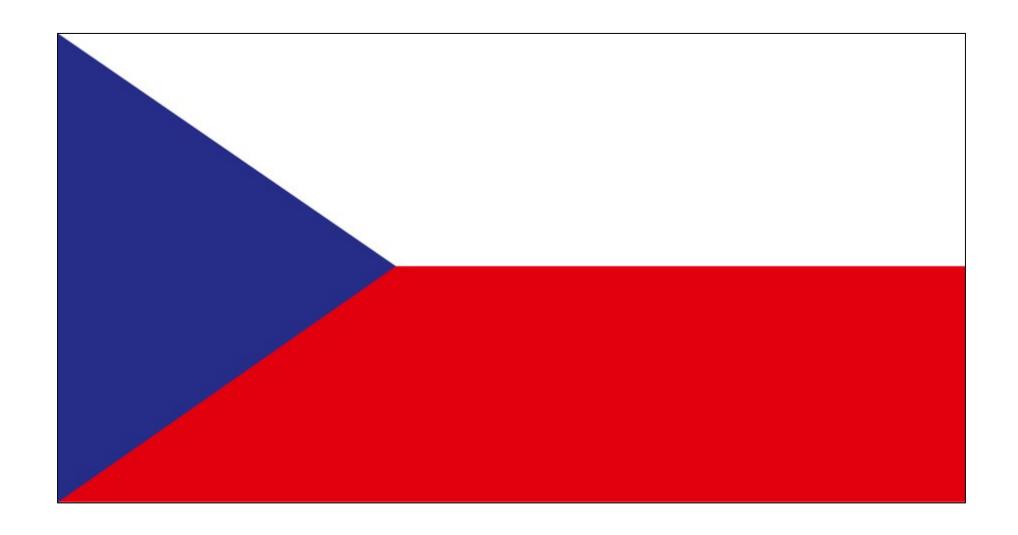
Media Trip in corporation with Rhaetian Railway and "Graubünden Ferien" with focus on skiing in Arosa, ride with the Bernina Express to Val Poschiavo and traditional village tour through Chur.

- Date: 2. 5. March 2023
- Participation of 6 Journalists
 - BeachMagazin (300'0000 contacts)
 - Die Presse (311'000 contacts)
 - Kronen Zeitung (2'202'000 contacts)
 - Reise Aktuell (110'000 contacts)
 - Signature (325'000 contacts)
 - Tiroler Tageszeitung (144'753 contacts)





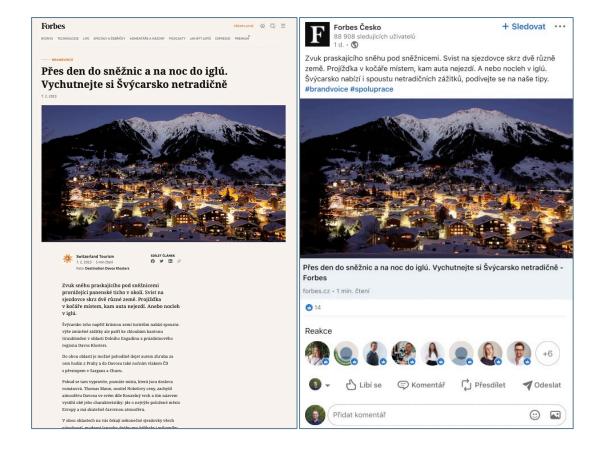




Swiss winter at Forbes.cz.



- **•** 7. 2. 2023
- Advertorial presenting winter possibilities with focus on Lower Engadin and Davos Klosters together with Swisstainable travel to Switzerland by Czech Railway.
- Advertorial promo in Forbes weekly newsletter Forbes Cocktail and Forbes Espresso, via Forbes FB, IG and LinkedIn page.
- RhB, BEX and GEX two-months website branding (January – February).
- 725.320 Marketing Contacts









Future activities.



- Summer launch, 15.03., Warsaw
- Workshop KAM, 15.03., Warsaw
- Media and trade meeting, 16.03.,
 Cracow
- Digital campaign, April & May
- ST map, April
- Supplement in Gazeta Wyborcza
- 100% Switzerland w NGTraveler
- Online campaign with RF on GTToS
- Travelling supplement in Newsweek



KMM: media meeting in Warsaw.



- Sum Up meeting in Warsaw
- 16th February, Fat Thursday sweet celebration day in Poland with doughnuts (Berliner)
- 32 participants: media and influencers
- Sum up of 2022 and plans for 2023
- Presentation of main summer ST topics by Simon, online recording
- Market partners presentation



Switzerland.

Campaigning & Activ.: online campaign with eSky (I).

- eSky.pl portal for travellers with inspiration, accommodation and ticket sales
- Display and content for SoMe activites
- Banners on various websites
- Newsletters 320'000 sent; webpush reach: 620'000 recipients, opened 75'000 times
- Bloggers trip to Switzerland (Olivka blog)
- Banner Impressions: 720'000
- SoMe eSky.pl (FB, Instagram) reach: 375'000
- SoMe with @mamasaidbecool reach: 99'383
- SoMe with @olivka_blog reach: 695'000
- Total flight bookings: 959, Total holiday packages (flight & hotel): 48

Campaigning & Activ.: online campaign with eSky



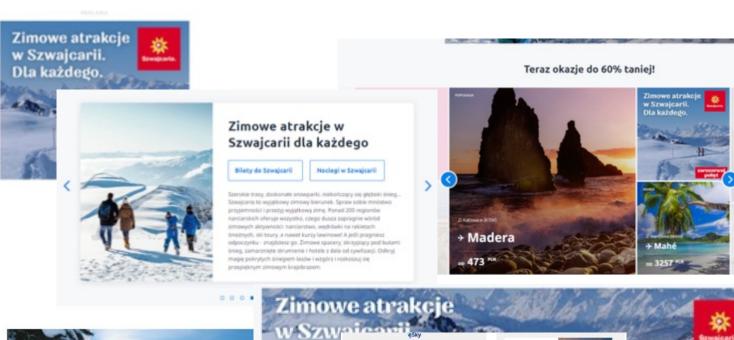
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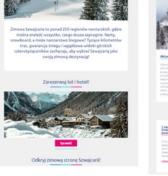
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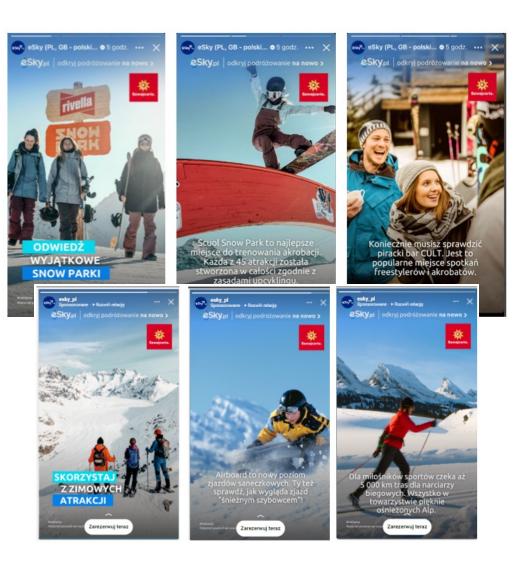










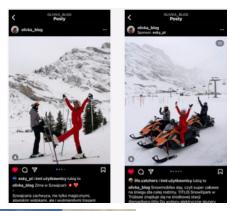


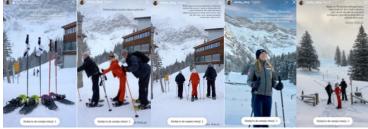


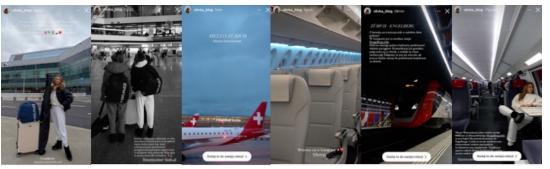


- Activities during and after the 6 day trip to Switzerland
- @olivka_blog 115'000 followers and eSky.pl sharing her activities (FB & Instagram)
- Blogger published 3 posts and 54 stories: reach 343'000, eSky.pl reach: 73'000













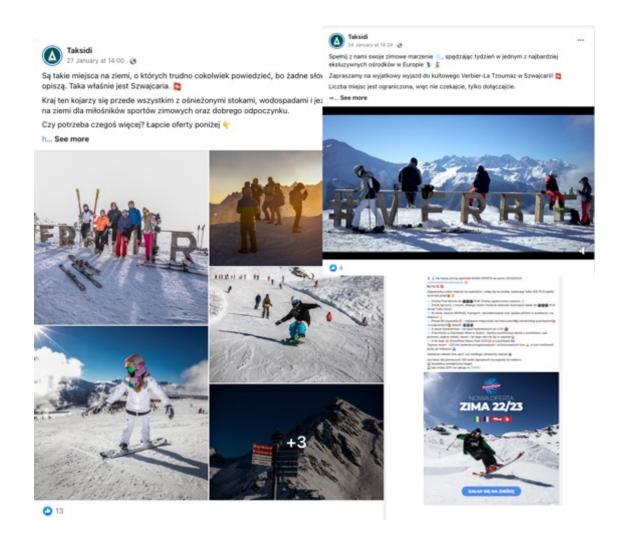
- 16th February, Fat Thursday
- Swiss Embassy in Warsaw
- 6 participants: CEOs and Product Managers representing Group, FIT and MICE
- SWISS country manager
- Discussion & exchange with focus on challenges, chances and future plans



KAM: business plans with KAMs.



- Winter activities promo by: Allegra, Snow Show, Hey Holiday, Nekera, Taksidi, Wild Holidays
- Online activities promoting offers
- SEM, Social Media
- Newsletters
- Promotion of winter season, main focus on kids' winter holidays
- Figures to follow end of season









KAM: Race to Switzerland / STE.



- Date: 28 Jan 04 Feb .
- 2 Race in KSA & UAE including 2 speed dating workshops, 72 Breakout sessions.
- 4 Traditional Workshops in Qatar, Kuwait, Bahrain & Oman.
- Partners: 20 partners participated: GVA, LUV, TI/LUG, St. Moritz/GRF, ZRH, Interlaken
- Total contacts/agents: 440.





Campaigning: Luxury and lifestyle brochure.



- Contains 17 luxury hotels in 12 different regions.
- Languages: English and Arabic.
- Quantity: 10,000 copies
- 6 Regions: Geneva, Vaud Region, Graubunden, Zurich, Interlaken and Gstaad.







Campaigning: Families brochure.



- Contains 9 family hotels in 8 different regions as well as family activities
- Languages: English and Arabic.
- Quantity: 10,000 copies
- 8 Regions: Geneva, Vaud Region, Crans-Montana, Zermatt, Interlaken, Davos Klosters, Lucerne, Zurich, Europcar, Kambly, Swiss, STS.











- Production of 10,000 Swisstainble guides
- Featuring all Swiss Destinations, special sections on hotels, nature, service pages, visa, STS and Swisstainable.
- Languages: English and Arabic.



Campaigning: Swiss Learning Event.



- 07 FEB
- Swiss Learning Event at the Swiss International Scientific School in Dubai
- Stand with brochures
- Answering questions about Switzerland









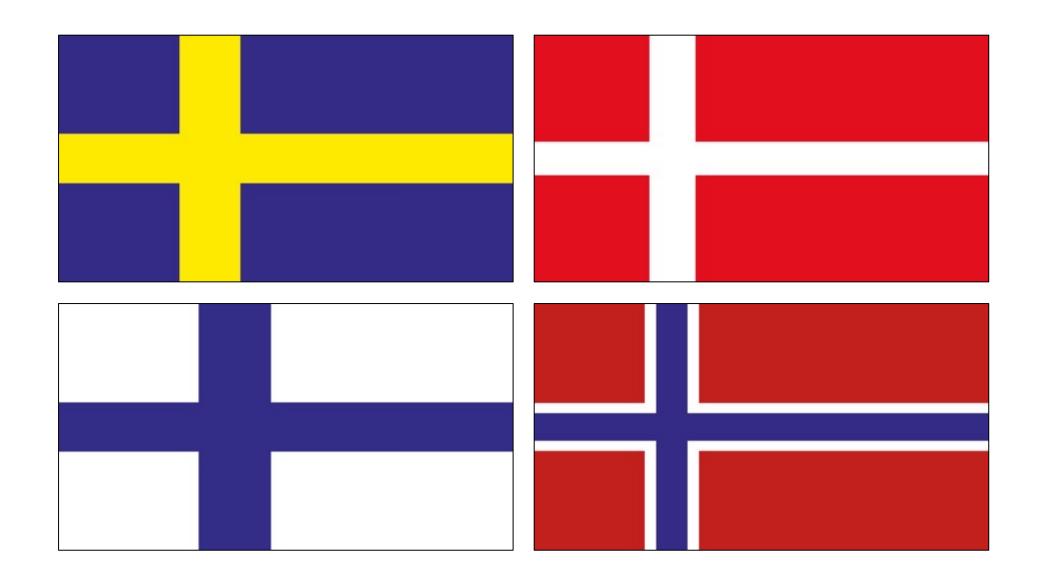
- FEB-MAR23
- Several international school days in 7 different schools. During international days, every country presents their highlights. It's the most important day of the School year.
- Distribution of Swisstainable Guide
- Total visitors: 10'000
- Partners: SCM





Nordics.





KAM - Individual Fam Trips.

January - February

Market	Company	Participant/s	Destination
FI	Elämysmatkat	Esko Niini	Jungfrau
FI	Select Collection	Perttu Lamberg	Geneva
SE	Travel Beyond	Eric Astering	Engelberg – Kempinski Lucerne - Mandarin Oriental Andermatt - The Chedi Zurich / Schaffhausen
SE	Konfido	Mats Ekberg	Saas-Fee Andermatt / Disentis
SE	BIG Travel Concept	Niklas Olsson	Zermatt Davos
SE	GoWest	Cecilia Andersson	Champéry
NO	Alpene	Anders Larsson	Crans-Montana
NO	Alpespesialisten	Kjetil Andersen	Verbier Davos
SE	Alpine Legends	Love Larsson	Glacier Express St Moritz
NO	Alpespesialisten Noreco	Kjetil Andersen Hege Hayden	Andermatt





KAM - B2B Promotion with SWISS.

Sweden, 15/01-28/02

- A B2B sales competition with SWISS to promote the new departures to Geneva was carried out during the month of February in collaboration with Valais / Nendaz
- A newsletter was sent out to 3,015 B2B contacts the 12/01 in Sweden and a reminder the 10/02 to promote the competition.
- SWISS will return to ST with results in March.





Take part in our Ski Booking Bonanza and win with the Lufthansa Group

Every flight to Geneva, Zurich, Innsbruck, Salzburg, Munich booked between 15 January and 28 February 2023 departing from Denmark on any of the Lufthansa Group airlines gives you a chance

Final destination must be GVA, ZRH, INN, SZG or MUC and any booking class counts, for departures until 30 April 2023*1 And remember: the more tickets you issue, the more chances you have to win one of the following prizes:

- 1st Prize: Ski Weekend in Nendaz*
- Nendaz is part of 4 Vallées, the largest ski area in Switzerland, With its 410 km of slopes, Nendaz is a paradise for families and powder lovers alike.
- Flight vouchers with SWISS Three nights in a double room
- 3-days ski pass
- Train tickets in 1st class from airport to destination
- . 2nd Prize: Switzerland by train, bus and boat* Discover the very best of Switzerland in six days, through nostalgic cog railways in the mountains and steamboats on the lakes. This rich variety is capped off by punctuality comfort and culinary highlights - that's traveling the Swiss
- Flight vouchers with SWISS
- 6 Days Swiss Travel Pass
- . 3rd to 5th Prize: Travel bag from the Lufthansa Holiday

**Valid for two persons until 03/2024

Unique Winter Experience in Nendaz

Dreaming of an unforgettable winter? Valais is the place to be. Take in sun-kissed mountain peaks and fill your lungs with fresh air in the heart of the Alps.

The 3,330-metre-high Mont-Fort is the highest point and a symbol of the "4 Vallées" ski area and offers a unique experience. From the top, one of the most exciting ski runs with a 380 m vertical drop awaits very good skiers. The others can enjoy the speechless view of Matterhorn and the Combins massif from the new panoramic

Exploring Switzerland has never been easier! For foreign guests, the all-in-one ticket Swiss Travel Pass is the key to Switzerland's public transport network

This single ticket enables visitors to explore Switzerland from end to end by train, bus and boat on 6 consecutive days

▶ Enter your tickets here



Enter your ticket numbers and you will be automatically

added to the prize draw of a

ski weekend in Nendaz





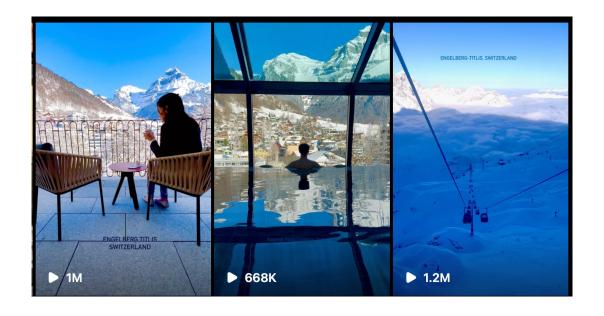
Engelberg 2-6 Feb

 Sweden's most influential and known travel journalist/influencer,
 Lottie Knutson, travelled to
 Engelberg early February to cover the destination through her Social Media channels.

Feed:

Total post: 3

Total reach: 2.8 million

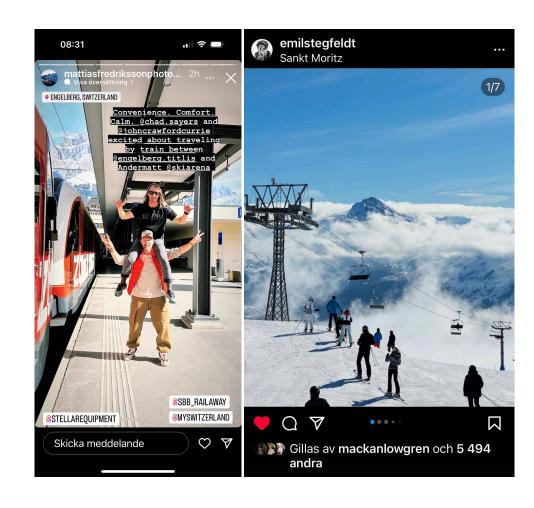


KMM – Individual press trips.

February

Market	Title	Participant/s	Destination
SE	Photographer	Jens Assur	Zermatt
SE	Journalist/influencer	Lottie Knutson	Engelberg
DK	Freelance journalist	Per-Henrik Brask	Davos Klosters
SE	Content creator	Mattias Hargin	Verbier + Zermatt
SE	Content creator	Emil Stegfeldt	Engadin St.Mortiz
SE	Photographer, Journalist	Mattias Fredriksson	Davos Klosters, Engelberg, Andermatt, Arolla
SE	Clothing brand	Stellar Equipment	Andermatt
SE	Photographer	Christoffer Sjöström	Engelberg













Switzerland Winter Roadshow: Guangzhou community club event.

- **Date:** 4.2.2023
- Description: ST cooperate with Huaxue Zoo, one of the most influencial ski media in China, organized a community club event
- Partner: LX, STS, CransMontana,
 Valais, Vaud, Davos, Andermatt,
 Jungfrau Region, Schilthorn, Titlis
- Result: 60 ski enthusiasts were invited to the event











KMM: Radio: FM103.9 live broadcasting Chocolate Theme.

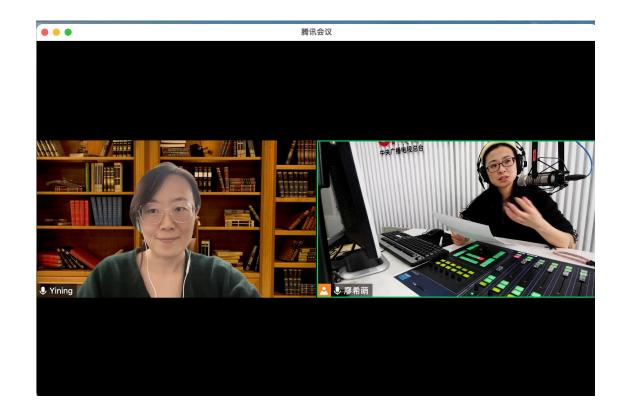
- 30-min-radio program
- 10th Feb 2023
- FM 103.9 Beijing Communication
 Radio
- Chocolate theme (Valentines day)
- Lindts, Chocolate Train, Swiss transportation museum, etc





KMM: Radio: FM90.5 live broadcasting Best Tourism Village and Swisstainable.

- 1-hour-radio
- 15th Feb 2023
- FM90.5 Global Radio
- Best Tourism Village and Swisstainable theme
- Murten, Andermatt, Zermatt,
 Riederalp, St.Moritz, GTTOS





KMM: Radio: FM103.9 Grand Train Tour of Switzerland.

- 1-hour-radio
- 16th Feb 2023
- FM103.9 Beijing Communication
 Radio
- STS / ST
- Grand Train Tour of Switzerland
- GTTOS, all panoramic trains, Zurich,
 LLR, JR, Vaud, Zermatt, St.Moritz,
 Ticino





Swisstainable: Spring Tour SHA academy awarding.

- **Date:** 15.2.2023
- Description: Swisstainable concept training, STA module certification awarding and 4 theme mono-swiss itinerary briefing
- Partner: LX, STS, Vaud, Davos, Jungfrau Region, Zürich, Schilthorn, Titlis, GRF, MRAG, LAAX
- Result: 19pax on site, 63 online
 STA participants





HKG – 1st offline meeting with Daniela.



- 13th and 14th Feb
- Meeting with CG and LX
- Outing with KMM and Happy hour gathering with KAM
- First hand market news / exchange
 with front line Trade / Media friends
- Overall feedback is positive and thankfulness to the non-stop ST support







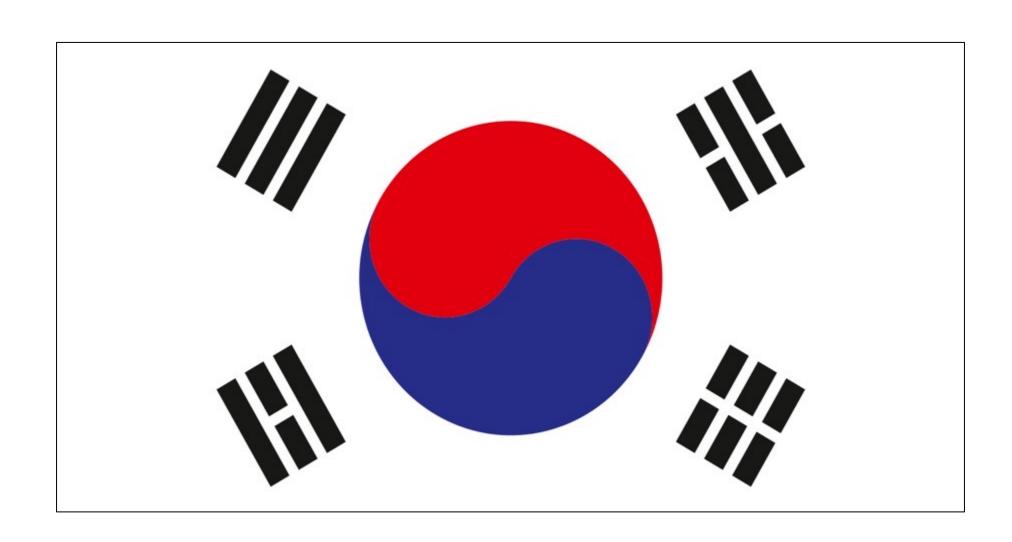


- 17th Golden Awards by NG Traveler magazine
- Sustainable Award









KAM: 2023 Swiss Travel Academy.



Entrance Exam for 2023 STA

Venue: Swiss Embassy in Seoul

Date: Feb. 27th, 2023

Applicants: 30 pax from major KAs

1st Seminar of STA

Date: Mar. 7th, 2023

Venue: Swiss Embassy in Seoul

 Participants: 17 pax incl. HanaTour, ModeTour, Hyecho, NaeilTour, etc.

- Program
 - Introductions of STSEL partners by JK
 - RhB product introduction and itinerary suggestion by Sebastian Blättler and Janice Jo



KAM: ZRH-ICN Direct Flight Promotion with



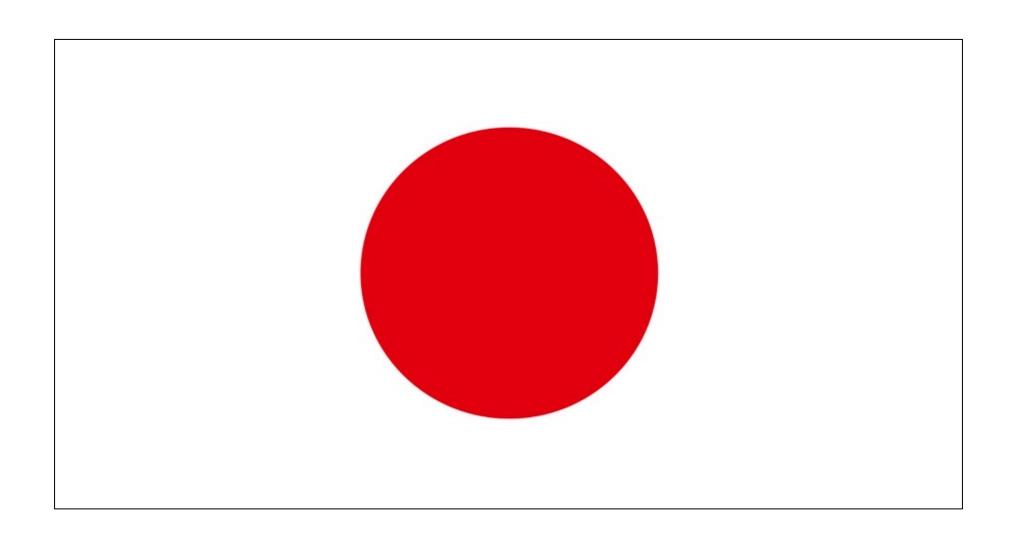
Korean Air.

- Title: Let's Go! Swisstainable Way
- Background
 - Suspension of direct flight operation from Zurich to Seoul during Covid
 - As of 28 Mar., resumption of direct flights, 3 times per week
- Promotion overview
 - Period: Mar. 6th Apr. 16th
 - Contents:
 - 5% flight ticket discount with promotion code 'Swisstainable'
 - Coffee e-coupon with quiz for 'Swisstainable'
 - Channels: KE website & Insta, FB, Twitter









KMM - Magazine 'Kateigaho'.



- 'Kateigaho' is a high-end monthly women's magazine.
- Circulation: 100,000
- Pages: 18 pages (partner campaign)
- Published: 1 February 2023
- Luxury travel along Grand
 Train Tour of Switzerland
 featuring 3 panorama routes
 from St. Gallen, Interlaken and
 Montreux.











KAM - Magazine 'Kateigaho'.



- 'Kateigaho' is a high-end monthly women's magazine.
- Circulation: 100,000
- Pages: 5 pages
- Published: 1 February 2023
- Luxury Swiss mono tour ad by Kateigaho Premium Travel with associated article about Glacier Express Excellence Class, and highland mountain hotel stay.



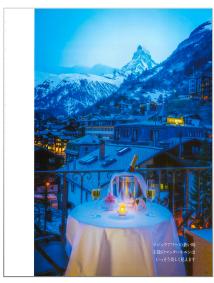


KMM - Magazine 'Bi-Premium'.



- 'Bi-Premium' is the high-end quarterly women's magazine.
- Circulation: 80,000
- Pages: 4 pages
- Published: 1 February 2023
- Article about desired world destinations and Zermatt and Jungfraujoch are introduced as the superb view spots in the great nature.









KMM - Magazine 'Hare Yoho'.



- 'Hare-Yoho' is the membership magazine of VISA credit card.
- Circulation: 200,000 copies
- Pages: 13 pages + Cover
- Issued: 20 February 2023
- Article about 5 panoramic trains

 BEX, GEX, Voralpen EX,
 GPX, Alpine Classic Pullman
 EX and the RhB world record.

 As the result of Int'l media trip

 World Records' in 2022.













KMM - Online 'BE-PAL'.

- 'BE-PAL' is an online outdoor media.
- Contacts: 435,000
- Pages: 17 pages
- Issued: 13 January 2022
- Article about the journey on Glacier Express.
- As the result of Int'l media trip 'Winter Magic' in 2022.









KMM - Guidebook 'Globetrotter'.



- 'Globetrotter' is the most known travel guidebook in Japan.
- Special edition about world noodles
- Circulation: 7,000 copies.
- Pages: 2 pages.
- Issued: 1 January 2023.
- Introduction about Swiss noodles such as Pizzoccheri and Alpen Macaroni.







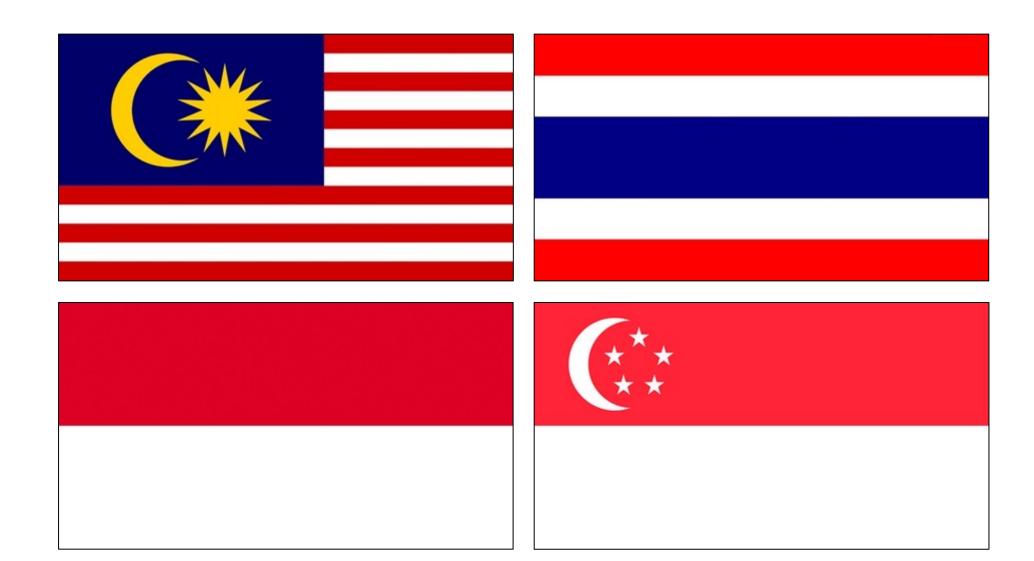
- TV Tokyo 'Great masters of Art' is the weekly TV show.
- Aired: 25 February 2023
- Duration: 30 min.
- Covering household: 37 mio.
- Story about Hakone Tozan
 Railway with its sister
 relationship with Rhaetian
 Railway.











STS/RE: Sales Calls Saigon with Rail Europe.



- 16-18 February
- Saigon Travel Agents:
 - WorldTrans (RE GSA)
 - Klook Vietnam (RE GSA)
 - Saigon Tourists
 - Lienbang Travel
 - AhnViet Travel
 - Rudy separately visited Kuoni Vietnam for presentation to the team
- Goals:
 - Promore STP and GTToS
 - Explore opportunity to establish new GSA



STS: B2B Presentation at STE Phuket.



- 20-24 February
- STE Phuket event:
 - Spoke with >80 buyers from SEA
 - Touched base with >30 Swiss partners (panoramic trains, mountain cableways, local tourism persons)
 - Reconnect with Rail Europe and STC
- Goals:
 - Promote STP and GTToS
 - Explore opportunity with G2, Miki for integrating train travel within their packages







- Phuket, Thailand, 20-23 FEB 2023
- 36 Swiss Partners participations
- Over 1800 meetings
- 85 buyers from Southeast Asia:
 - SG buyers: 16
 - TH buyers: 23
 - MY buyers: 21
 - ID buyers: 16
 - PH buyers: 9



KAM Thailand – The Wonder of Tourism 2023.



- 15 February 2023, Thailand
- Dinner event theme "The Wonder of Tourism 2023", by the 28th Thai International Travel Fair (TITF)
- 600 participants from embassies, diplomatic corps, NTOs, members of the association, airlines, the Tourism Council of Thailand, travel associations, and the media.







- 16 February 2023, Thailand
- participated in the Opening
 Ceremony of the 28thTITF as one of our Guest of Honours
- Visited of KA booths at the fair:
 Quality Express, One World Tour & Travel, Dream destinations, etc.



KMM (Thailand) – HELLO! Magazine.

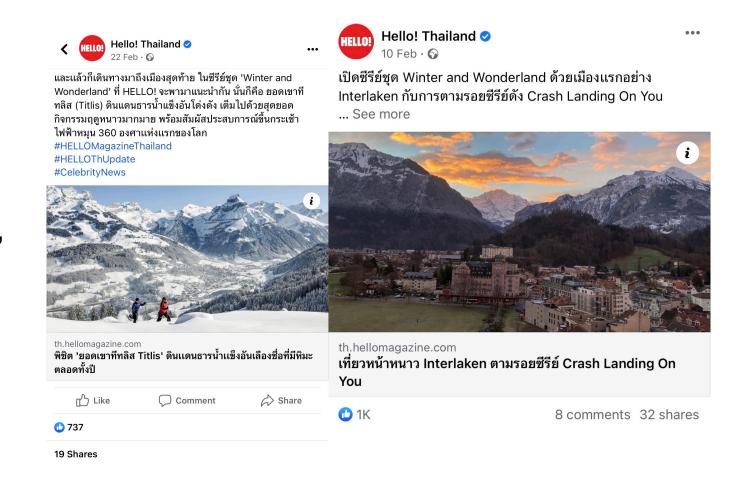


Circulations: 230K+

Instagram: 63.7K

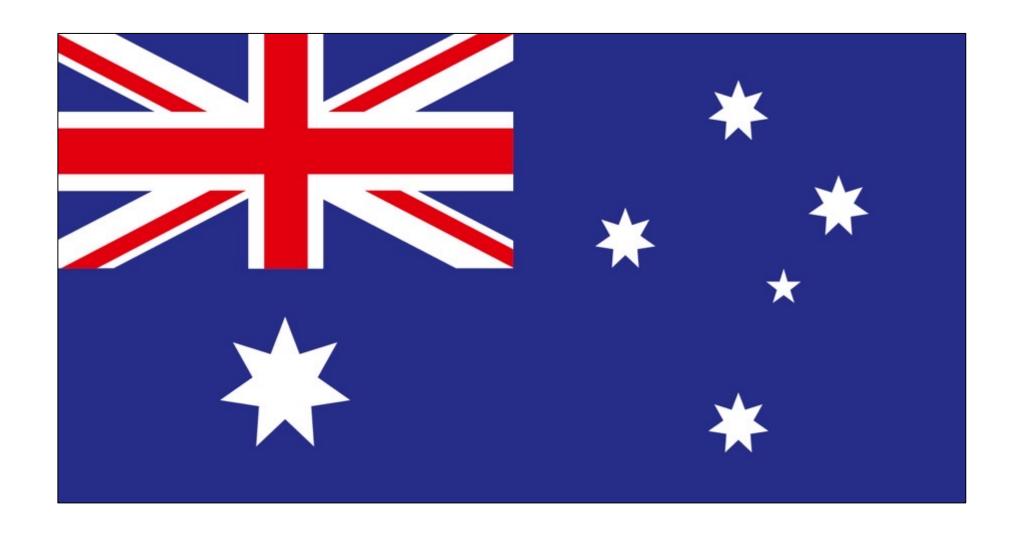
3 articles

Partners featured: JF Region,
 JF Railways, Interlaken (click),
 Schilthorn (click), Titlis (click)



Australia.









- First Travel Associates Conference after the pandemic, held in Brisbane 10 – 12 February 2023.
- Travel Associates are Flight Centre's premium luxury travel brand.
- Huge turnout with over 200 Travel Associate
 Advisors attended nationwide.
- Branded Switzerland booth and logo presence in events collateral and website.









- Forum for Australia's travel media to connect and learn from the industry's most influential leaders.
- ST (Switzerland Tourism) and ETC (European Travel Commission) as key sponsors.
- Great presence for Switzerland:
 - Presentations on stage, company logos on events collateral and signage, video looped during breaks and in foyer, inclusion in press release, SoMe, eDM sent to all delegates
- Switzerland present at IMM Travmedia's International Media Marketplace in Sydney:
 - 25x 1on1 meetings with selected travel writers







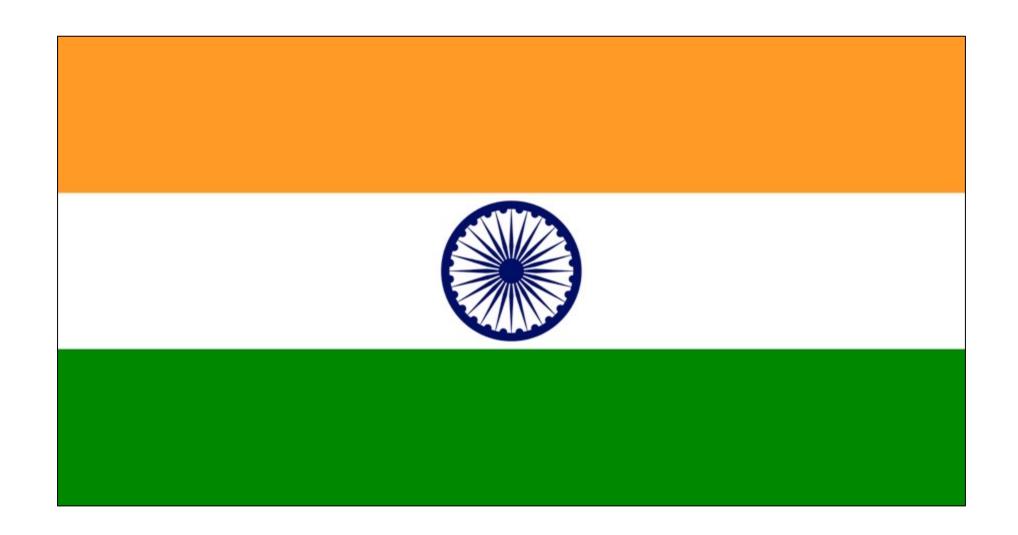


- As part of Helloworld, MTA Mobile Travel Agent are highly recognised home-based travel agents, many of them part of Virtuoso.
- Promotion of Swisstainable e-learning platform within their nationwide network.
- 37 agents subscribed and finished the elearning in the month of February.
- 6 winners will go on a fam trip in March/April 2023 (focus on Swisstainable).





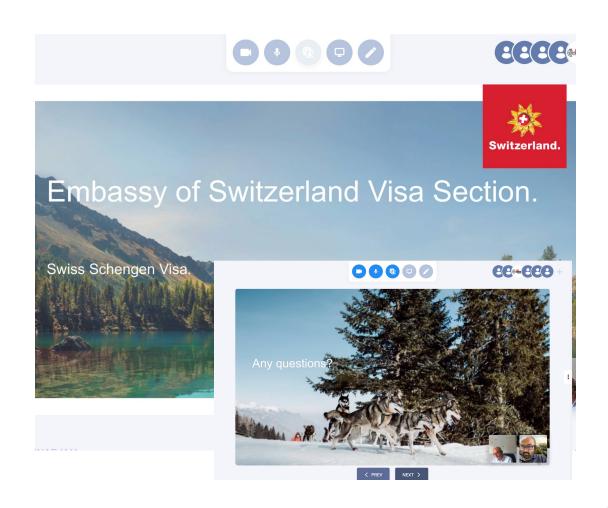






KAM: ST India Webinar 1 – Swiss Schengen Visa – 16th Feb 2023.

- Exclusive 45 min webinar with the Embassy of Switzerland Visa Section
- Latest information / updates about the Swiss Schengen visa and the application process – Leisure & MICE
- Live polls + live Q&A session + quiz at the end
- Total No. of attendees = 868







 As part of our summer campaign with Neeraj Chopra, we were able to showcase the variety of adventure activities in Switzerland in three of the top publications in India- The Times of India, Hindustan Times and Mint Lounge.

Circulation: 3'472'500

Total Contacts: 10'417'500



Mumbai, Delhi, Ahmedabad, Bangalore, Pune, Hyderabad, Chennai, Kolkata.



Mumbai, Delhi & Gurgaon.





Mumbai, Delhi, Ahmedabad, Bangalore, Hyderabad, Chennai, Kolkata.



Campaign & Activation: Neeraj Chopra Newspaper Ads.

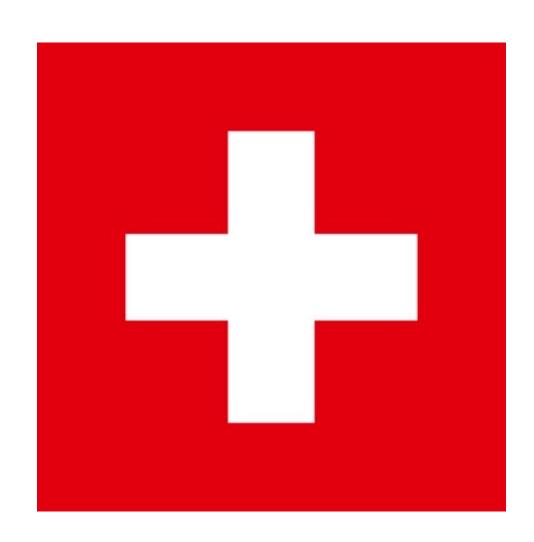
- Summer campaign with Neeraj
 Chopra
 - Aim: showcase the variety of adventure activities in Switzerland
 - India's 3 Top Media: The Times of India / Hindustan Times / Mint Lounge.
- Circulation: 3'472'500
- Total Contacts: 10'417'500



Markets West.









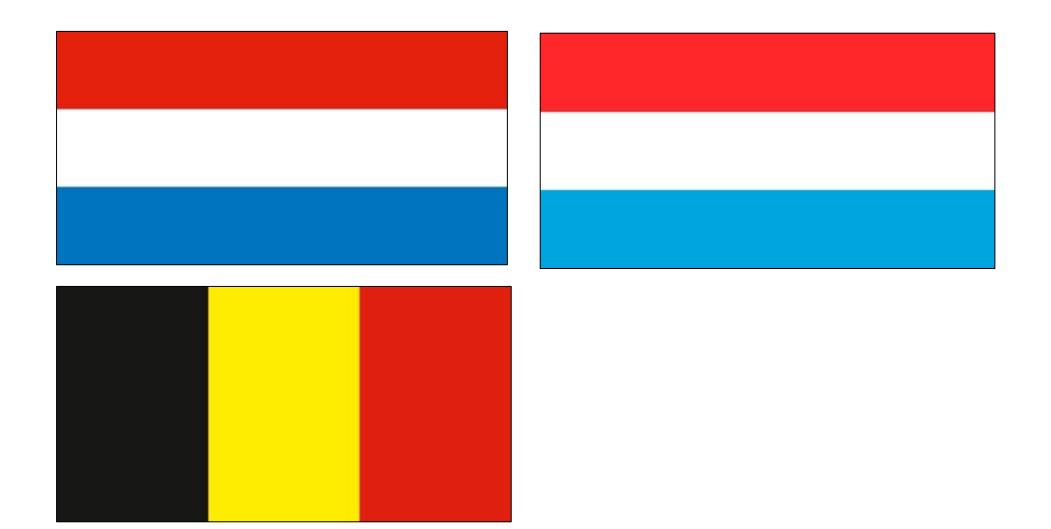


- Double spread featuring each GToS stage
- Promotion of Grand Tour App & e-Grand Tour
- 6 issues (Jan Jun 2023)
- Page views: 10'562
- Languages: D/F/I







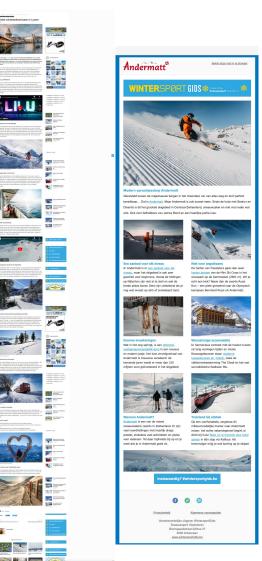


Promotion: Wintersportgids Lucerne & Andermatt.switzerland.

- Belgium's n° 1 snow sports magazine
- Distribution October-February
- Print: 6/1-page advertorial for Lake Lucerne
 - + Andermatt (+2 extra pages photospread
 - Switzerland)
- 2x Online Articles
- Newsletters
- Facebook and Instagram posts

Total Marketing contacts: 423'801

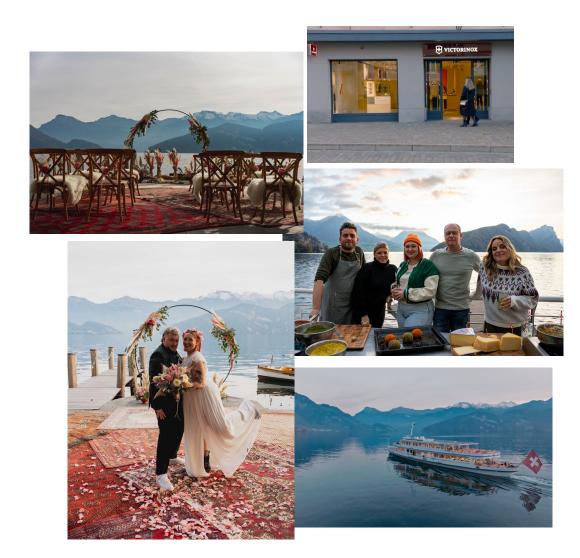








- Belgian TV show
- Broadcast on Feb 28 and March 14 (2 episodes)
- 1 million contacts per episode
- In cooperation with Luzern
 Tourismus, Aletsch Arena &
 Wedding Promotion HQ (Regina Lai)
- Link to watch the first episode (Lucerne Region, 62 min)



SCIB - Partance Roadshow - Paris & Bruxelles, switzerland.



Business lunch with MICE clients.

- Target: agencies, corporates, assoc.
- Dates: 2nd and 9th of February
- Geneva to Paris: opportunity to meet new potential clients
- SCIB BeLux to Bruxelles: alreadyknown clients
- Feedback: 25 clients in total.









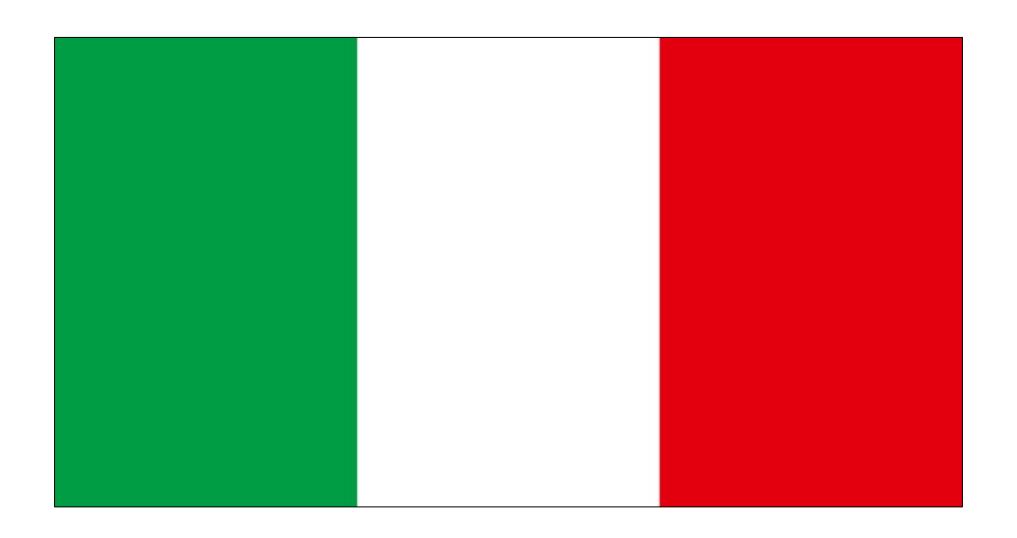
- Brussels 09.02.2023
- Penta Hotel
- Networking aperitif followed by seated lunch
- 12 agencies
- 4 partners: Hotel Elysee Val d'Europe, The Hoxton Barcelona, SB Hotels Barcelona, SCIB
- Part of the Partance roadshow:
 Marseille-Paris-Brussels











KAM: eNL II Cioccolatino.



Date: 6.2.2023

What: eNL sent to out DB Trade

Focus: carnival, San Valentine, offers

Opening rate: 19.8%

Clicked: 1.3%

Link



Carnevali stravaganti e idee per San Valentino.

Febbraio è il mese degli innamorati, dei carnevali e di curiose feste popolari con radici pagane o religiose che rifiettono il carattere identitario dei diversi Cantoni. Trovate di seguito alcuni spunti per il Carnevale e per festeggiare San Valentino in Svizzera.

Prossimi appuntamenti: 12/13 Febbraio a Milano al TOVE Fuori Bit e 16/18 Marzo alla BMT di Napoli

Vi aspettiamo!

Laura e lo staff di ST Italia



Pazzi Carnevali!



Il Carnevale Unesco di Basilea (27 febbraio - 1 marzo)

Comincia alle 4.00 del lunedi con la sfilata delle lanterne, mentre in tutta Europa è già Quaresima, e si protrae fino all'alba del giovedi... già questo fa capire l'originalità del Carnevale di Basilea, uno dei pochi sopravissuti alla severa Riforma protestante.

Maggiori informazioni



Lucerna: la saga dei Fritschi (16 - 21 febbraio)

Gruppi in maschera, armati di fiati e percussioni, si mettono in mostra dando vita a spassose e rumorose esibizioni per far danzare e cantare tutta la città. Sono i Guggenmussige che animano le vie di Lucerna "sbeffeggiando" il proprio pubblico. Fra le maschere spicca il Fritschi, un uomo avanti con gli anni, con sua moglie, la Fritschene, e il loro figlio Fritschikind.

Maggiori dettagl



San Valentino: regala il re-

Dal benessere alpino alle destinazioni termali rilassanti e al relax attivo nella natura: gli hotel benessere svizzeri soddisfano ogni desiderio di svago. Si possono scegliere buoni dal valore di 100 CHE in poi.

Prenota qui

Diventa esperto della Svizzera!



Switzerland Travel Academy

Quanti Cantoni ha la Svizzera? Quale è la sua capitale? El ta montagna più alta? Dove si trova la Cappella di Guglielmo 1817 El a cremagliera più ripida del mondo? Se siete curiosi e volete saperne più dei vostri clienti diventate esperti sul nostro Paese. E' semplice e divertentel Piattaforma in inglese.



MySwitzerland Pro

Online, facile da usare, gratuita. Benvenuti su MySwitzerland Pro, la piattaforma professionale B2B che collega il mercato globale del trade con i fornitori svizzeri e le destinazioni. Piattaforma in inglese.

Iscriviti 🗷





- Dates: 12-13.2.2023
- What: Travel Open Village fuori
 BIT c/o Meilà Hotel
- In coop with II Girasole Viaggi











Dates: 3-5.2.2023

Participant: Marta Ghelma

Overnight at Hotel Carlton

Partners involved: RhB and St. Moritz for Elle.it

KMM: Interview Radio in BLU.



Date: 8.2.2023

 What: Piccarda Frulli Radio interview on Radio in Blu (radio network with 200 radios in Italy)

Focus: Carnival, San Valentina, Offers





- Dates: 10-13.2.2023

What: Media trip for Mammedomani on family experiences

Focus: families

Participants: 1 adult and 2 teens

Partner involed: Ticino



KMM: Radio interview Radio RAI Mary Pop.

- Date: 11.2.2023

What: Piccarda Frulli Radio interview on Radio RAI format Mary Pop

Focus: Carnival





- Date: 12.2.2023

 What: Swiss Ambassador Monika Schmutz interview on Radio RAI format Victoria

Focus: Switzerland





- Dates: 23-25.2.2023

Participant: Franca Scotti

Partner involved: Lucerne Tourism

Digital: ST E-Newseletter February.



Date: 7.2.2023

What: St E-Newsletter

 Focus: Destination: Leukerbad! (65 clicks) & San Valetine in Bern (37 clicks)

Total clicks: 1'140

Opening rate: 41.65%

Link

I consigli dei nostri partner.



Destinazione: Leukerbad!

Luogo di mille contrasti, per un inverno tra sport e benessere nel Canton Vallese. Vette oltre 4'000 metri di altitudine, comprensorio sciistico, passeggiate, escursioni, maestosi ghiacciai e strutture termali di fama internazionale. Clicca qui per prenotare il tuo prossimo soggiorno!

Prenota il tuo soggiorno ↗



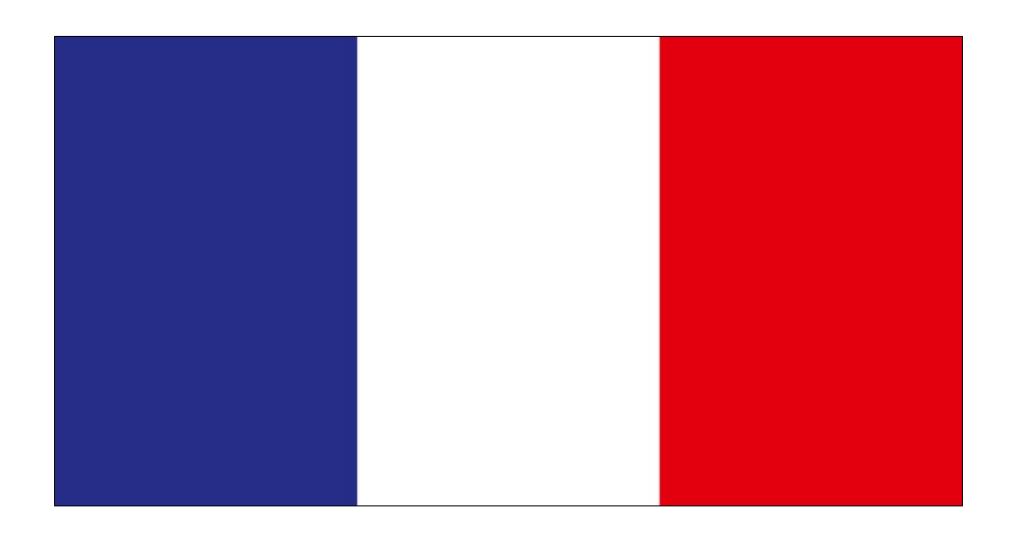
San Valentino a Berna

Concedersi una serata gourmet, un'oasi di benessere in un castello o una passeggiata sotto le stelle sono le attività romantiche preferite da fare a Berna il giorno di San Valentino. Regala alla tua dolce metà indimenticabili ricordi di momenti all'insegna del batticuore!

Maggiori informazioni ↗







Campaign activation – Event Swiss Wine.



Event in partnership with Swiss Wine

- Date: 13th of February
- Location : Le Perchoir Porte de Versailles (ST winter rooftop)

KPIs:

- More than 100 guests
- 6 winemakers showcasing their wine
- 20 guests invited by Swiss Wine
- 80 guests who won a contest organized by Switzerland Tourism in collaboration with timeout Magazine







METEO A LA CARTE, France 3

- Informative and entertaining TV program with varied content to better understand the impact of the weather on health, nature, history, and certain jobs...
- 3 documentaries shot in Geneva:
 - 1. Artisanat : sculpteur de marionettes du Théâtre des marionettes de Genève
 - 2. Recette : endives au saumon d'Albertine
 - 3. Artisanat : les chocolats et la Suisse
- Approximately 2'000'000 viewers / documentary





KMM – TV Reportage.



Chroniques d'En haut, France 3

- Verbier, Ski choc et Raclette chic
- Date: 12.02.2023
- 30-minute coverage about Verbier.
- 1'000'000 viewers
- Watch the replay (only in France)



SCIB – Newsletter 01.

Target: Agencies, corpo, assoc.

Date: 7th of February

KPI:

Sent to 2'336 contacts

Unique opening : 728

Open rate: 31.69 %

Click rate: 4.44 %

Bounced : 23 hard, 16 soft

Unsubscribed: 8



Nos suggestions de lieux extra-ordinaires.



7 lieux événementiels de marque

Les lieux événementiels conçus par et pour une marque ont bien plus que tous les équipements disponibles pour l'organisation de séminaires ou d'événements. Voici 7 exemples situés en Suisse ouverts aux entreprises.

Marquez les esprits



14 lieux événementiels bluffants

Répartis sur toute la Suisse, nous avons sélectionné pour vous 14 lieux extraordinaires, en dehors des hôtels et des salles de sous-comission traditionnels. Ils vous aideront à trouver de l'inspiration et des solutions innovantes.

Découvrez nos lieux insolites

Deux nouveautés hôtelières disruptives.



Un hôtel qui stimule tous vos sens ...

54 chambres - Das Morgen-Neuro Campus Hôtel à Vitznau est bien particulier : il élève le bien-être de ses clients en s'appuyant sur les neuro-sciences, les mettant dans des conditions optimales d'apprentissage ou de détente.



Le Five Zurich pour vos événements VIP

87 chambres (et bientôt 149 !) marquent le retour d'un hôtel emblématique qui a l'ambition de retrouver sa place de haut lieu de la vie nocturne zurichoise, et de se démarquer par son art de vivre, combinant gastronomie, mode et musique.

Ça m'intéresse J'y vais

SCIB – Eductour to Crans Montana.



Target: 6 agencies from Paris, Lyon

& La Rochelle

Dates: 10th to 12th of February

Feedback:

- Loved the ski resort, accessible
- Diverse hotel offers
- Great welcoming from suppliers
- 1 last-minute cancellation











KAM: Spring B2B Newsletter.



Date: 24 February 2023

Recipients: 1'885 travel agents

Opened: 23.2%

Clicked: 7.7%

 Topics: RF selection, STP promo, STS Sales manual, Accommodation's new catalogues and the Switzerland Travel Academy



¡Grüezi amigas y amigos de Suiza!

Este 2023 ha empezado con mucha fuerza y en Suiza estamos en plena temporada de nieve y con la mirada ya en semana santa y las vacaciones de verano. Por este motivo, queremos compartir la siguiente información que seguro será de vuestro interés:

- Ideas inspiradoras para semana santa.
- 2. Promoción Swiss Travel Pass.

KMM: Event with Fribourg Region.



- Exclusive media event with
 Fribourg Region and a top selection
 of journalists in Barcelona
- Marielle from Les Paccots made a moitié-moitié fondue show cooking
- Two radio and a television interview were arranged during the event
- Some media trips have been planned for next summer









Timing: 7th February 2023 Media contacts: 15 journalists

KMM: Fribourg Region perpetual calendar.



- Last year the travel sketcher
 @a.aradilla created an illustrated
 travel diary with watercolor postcards
- We created a beautiful wood calendar and sent it to top journalists
- This perpetual calendar can be also used as desktop organizer, being present in the minds of journalists every day





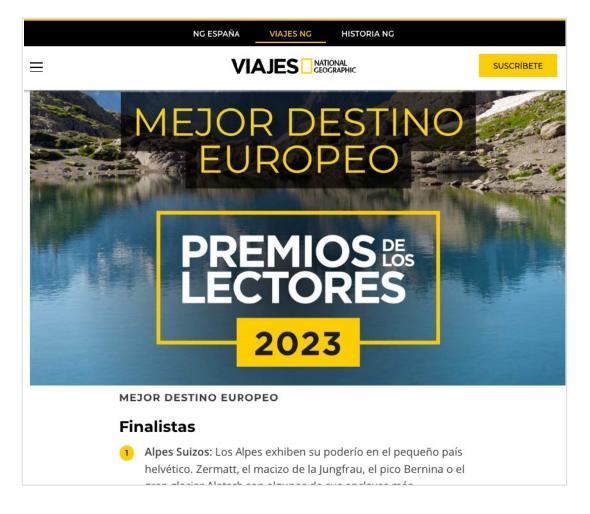


KMM: National Geographic Awards nomination.



- The Swiss Alps have been nominated for the National Geographic Readers' Awards as the best European destination
- The finalists share values such as innovation, sustainability at all levels or the commitment to a noninvasive tourism
- Winners' announcement on April 23'

Timing: February - March 2023 Marketing contacts: 1'300'000



Top Coverage Viajes National Geographic.



- Print and online article in the magazine "Viajes National Geographic" Spain edition about the destination of Aletsch Arena
- A total of four pages dedicated to the winter attractions of this region



Timing: February 2023

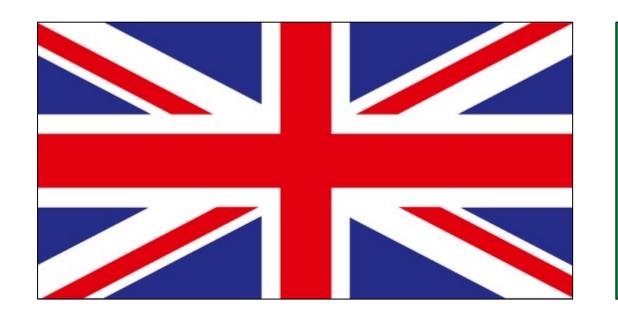
Media contacts: 526'994

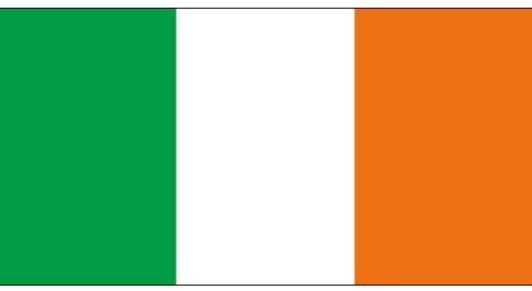
Total media contacts Feb

Total media contacts February: 7'898'206

UK/Ireland.







150 Years Bürgenstock Resort.



- Wednesday 8 March, 6:30pm
- Media and Trade event at the Royal Automobile Club (RAC) with approx.
 50 guests in total
- Organised in partnership with Bürgenstock Collection, Sven Flory
- Celebratory showcase of Swiss cuisine from culinary director Mike Wehrle who is guest chef at the RAC for a week
- AH, EF and MZ present





Summer Media Launch 2023.

Switzerland.

- Tuesday 7 March, 6:30pm-9:30pm
- Organised in partnership with Valais Promotion, represented by Emilie Morard
- Topic: 'The perfect outdoor summer getaway'
- Venue: 'Secret Garden' at the South Place Hotel in the City
- 31 journalists and editors attended
- AH, FL, MR, CS and MZ present



FAM Trip Bernina Express.

- 28th Feb 3rd March 2023
- St. Moritz, Bernina Express (Tirano),
 Davos
- 10 top participants from a range of UK and international operators
 - e.g. Miki Travel, Abercrombie & Kent,
 Fred Holidays, TUI UK, STC
- Activities: snowshoeing, sledging, torchlit hike, wintersport museum (Davos), Chalandamarz!





SCIB Events and Forums in January & February. switzerland.





- HB Cares UK & Ireland (26 January 2023)
- The Luxury Wedding & Party Event (26 January 2023)
- Micebook Expo (30 and 31 January 2023)
- Moulden Marketing Destination Showcase (3 February)
- C&IT Agency Forum (8 to 10 February)

SCIB Events and Forums in January & February. switzerland.

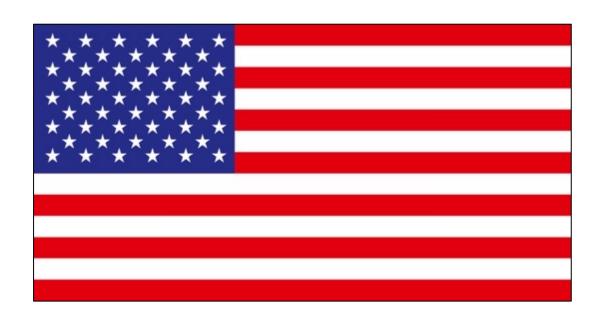




- The Meeting Space, Prague
 - Date: 23 to 25 February 2023
 - SCIB participant: Reto Konrad
 - Swiss Partners:
 - The Bürgenstock Collection, Katalin von Merey
 - Lucerne Convention Bureau, Abel Morais
 - AlpenGold Hotel Davos, Jesús Pol Riestra
 - Radisson Blu Hotel Reussen, Andermatt, Kevin Schreiber
 - Marriott Zurich Hotels, Teodora Swidzinski









Trade Sales Calls – East Coast.



- February 27 March 3, 2023
- Washington DC, Philadelphia, NYC & Boston
- Partners: Zurich Tourism, Jungfrau Railways
- Visit of top accounts on the East Coast
- 14 appointments/trainings
- Interest in adding/expanding Switzerland within existing portfolio
- Positive feedbacks in regards to 2023 bookings
- 48 pax in total

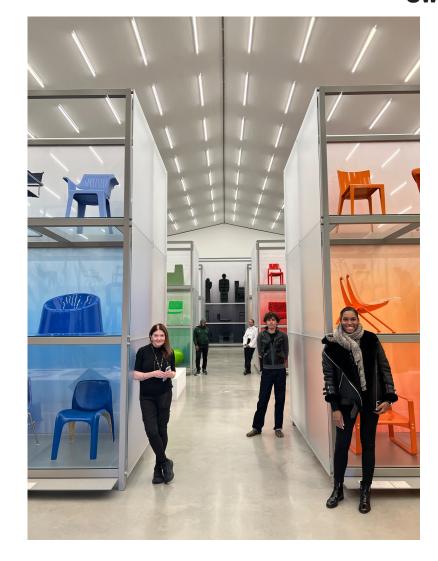






Switzerland.

- Dates: February 1st 10th, 2023
- Participants: 4, top art and culture writers (Elle Décor, Gallery Magazine, Art noir, Architectural Digest).
- Itinerary: Gstaad, Lausanne, Basel,
 Zurich.
- Highlights: Vitra design campus private visit, latest Mudac museum exhibition in Lausanne, Elevation 104 art biennale, art exhibitions in Zurich.



Media Trip – clippings.

- Galerie magazine: "The Swiss Alps Provide a Dramatic Backdrop for Ethereal Works of Art", by Osman Can Yerebakan. Circulation: 100 k.
- Elle Decor: "What's on Our Cultural Calendar This February", by Camille Okhio. Circulation: 2.16 M.
- ARTNOIR, "The art round-up", by Larry Ossei-Mensah, Newsletter with 20k subscribers.





Ernesto Neto, Healing Bug Acupun Earth, Part of Elevation 1049 - Interstices, Gstaad, 2023. Courtesy the artist and Luma Foundation.

The Swiss Alps Provide a Dramatic Backdrop for Ethereal Works of Art

Elevation 1049, the biannual performance program in Gstaad, united the art world and ski lovers through cuttingedge performances and installations

BY OSMAN CAN YEREBAKAN

FEBRUARY 20, 202

What's on Our Cultural Calendar This February

ELLE DECOR editors report from the intersection of art, design, and visual culture.

BY CAMILLE OKHIO PUBLISHED: FEB 22, 2023



JULIEN CREUZET: Orpheus was musing upon braised words

(...)

Luma Westbau Zürich, Switzerland February 10 - May 21, 2023

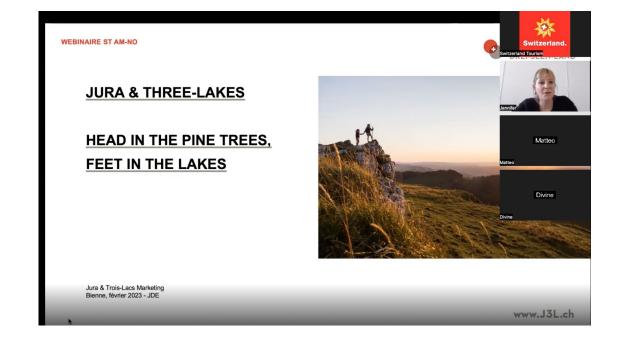
Julien Creuzet is a French-Caribbean artist whose work combines experimental filmmaking, music, sculpture, performance, and poetry. The exhibition confronts the viewer

anuary is out of the way with its failed resolutions and post-holiday fatigue. Now is the time to head back out and see what your city has to offer you. Galleries and museums are back in full swing, with exciting exhibitions to challenge and delight (sometimes simultaneously!). Here,





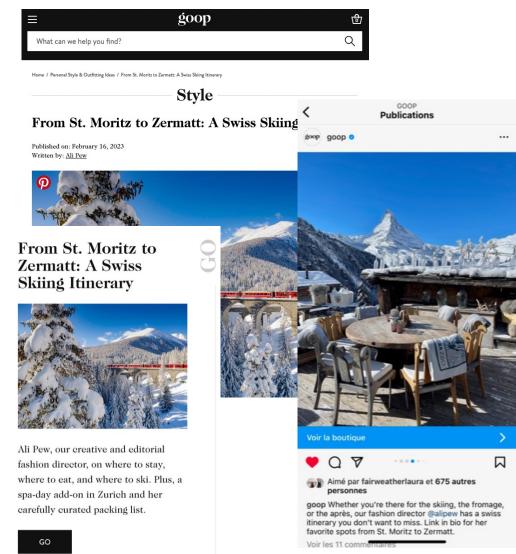
- Date: Feb 23rd and Feb 28th
- Held in French and in English
- Total of 40 attendees
- Partner: Jura & Three-Lakes
- Presentation of the destination to media and trade contacts



Media top result: Goop.com.



- www.goop.com
- Date: February 16, 2023
- Journalist: Ali Pew
- Title: From St. Moritz to Zermatt: A Swiss Skiing Itinerary
- Contacts: 1.43 M uvpm
- Featured: St. Moritz, Zermatt, Kulm Hotel, Corviglia, Corvatsch, Glacier Express, The Omnia, Dolder Grand
- Feature in their Thursday newsletter (Feb 16)
- Social media: featured in 3 IG stories and 1 carousel post (1.7 M followers)



Media top result: AFAR.



www.afar.com

- Date: February 28, 2023
- Journalist: Jennifer Flowers
- Title: Stay Here Next: The Alpina Gstaad in Switzerland.
- Contacts: 1.01 M uvpm
- Featured: The Alpina Gstaad

AFAR

TRAVEL INSPIRATION > HOTELS > HOTEL REVIEWS

By Jennifer Flowers • February 28, 2023

Stay Here Next: The Alpina Gstaad in Switzerland

With a sexy new Japanese whisky bar and an extended summer season, the Alpina Gstaad remains a standard bearer in the Swiss Alps for design lovers and après aficionados.





The Alpina Gstaad is a short walk from the center of town. Courtesy of the Alpina Gstaad

Media top result: Ski Magazine.



Ski Magazine: www.skimag.com

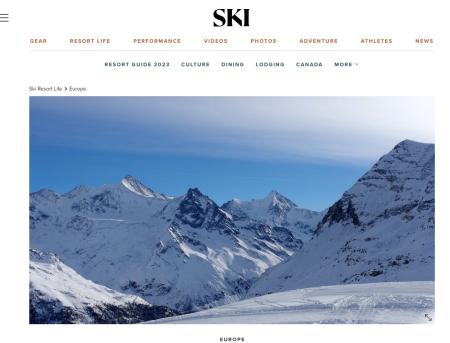
Date: February 27, 2023

Journalist: Amy Tara Koch

Title: You Don't Have to Cancel That Alps
 Ski Trip After All

Contacts: 553 k uvpm

Featured: Crans Montana



You Don't Have to Cancel That Alps Ski Trip

After All

It might not be the best snow year, but conditions at high-elevation ski areas like ${\it Crans\ Montana\ make\ it\ worth\ the\ trip.}$

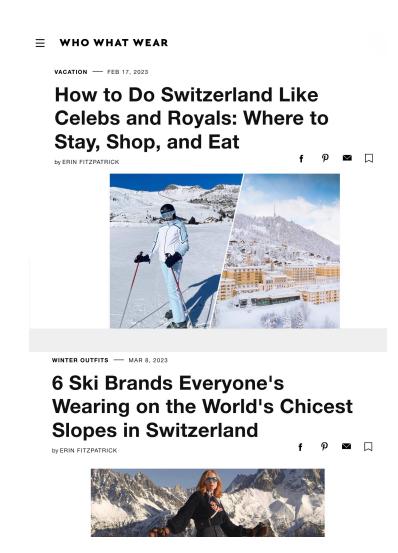
FEBRUARY 27, 2023 AMY TARA KOCH

(I) (I) (I) (I)

Media Result: Who What Wear.



- www.whowhatwear.com, leading lifestyle and fashion website (Learn to ski media trip result).
- 2 articles:
 - How to Do Switzerland Like Celebs and Royals:
 Where to Stay, Shop, and Eat, published on Feb 17, 2023.
 - 6 Ski Brands Everyone's Wearing on the World's Chicest Slopes in Switzerland, published on Mar 8, 2023
- Journalist: Erin Fitzpatrick
- Contacts: 7.03 M uvpm
- Featured: St. Moritz, Bad Ragaz, Zürich, Kulm Hotel







- Excellent content, poor F&B
- Sustainability was an important topic throughout the conference:
 - Standards of measurements requested from buyers, show clients the impacts they cause with their trip, include sustainability in the RFP, generation Z cares about sustainability when going on incentive trips
- Challenges:
 - Well-being and mental health are an increasingly important issue in the workplace
 - How can we adapt to the new normal
 - Understaffing and budget remain a challenge
 - Saying "NO" is also accepted (DMC's RFPs)







- 1. 31 received RFPs 20'160 overnights (January February 2023)
- 2. 23 confirmed 20'514 overnights (2023)
- 3. 66 pending 37'443 overnights (2023)

Best practice confirmed RFPs in February:

- 1. Eventive Marketing: 12.- 17.06.2023, Interlaken, 20 pax
- 2. Prestige Global Meeting: 10. 15.05.2023, Montreux, 140 pax







KAM: SETE MARES TURISMO TRAINING.



February 17, 2023

- Dedicated face-to-face training presentation to Sete Mares Turismo & Sete Mares Ski teams;
- Topics: Summer & Swiss Travel System;
- 10 travel professional from leisure products
 & operations and leisure sales teams in attendance;
- Dedicated Q&A session;
- ST Brazil team: Mara Pessoa.







February 28, 2023

- Dedicated online training presentation to Wee Travel team;
- Topics: Summer, Cities & Wine tourism;
- Dedicated Q&A session;
- ST Brazil team: Mara Pessoa and Natalia Leal.







February 2023

- Printed and digital magazine;
- Double page article;
- 4500 copies;
- B2C audience: Primetour's VIP clientes database, American Express & VISA Aeternum clients database;
- B2B audience: 3000 travel agencies, 60 Independent consultants;
- Distribution channels: Private jet lounges, art galleries & luxury malls, luxury brands & charity events;
- Content topic: High-end Gastronomy & Wines;
- Coverage: Lucerne & Lake Lucerne Region, Verbier, Swiss Wine Regions & Lavaux, Swiss Travel System; MOB; Michelin Star restaurants of Switzerland.

The HYPE FOODIES | SUIÇA

SUÍÇA: DA FONDUE À ALTA GASTRONOMIA!

Além do ski e da neve, a Suíça é também celebrada pela gastronomia! Para uma viagem com estrelas Michelin, receitas que ganharam o mundo e vinhos dificilmente encontrados fora do país...





FAVORITOS SUÍÇOS

O classico das classicos! Esiste forma melhor de terminar seu dia de sist que com uma fondue borbulhant! Pum das sevetas presidiesa dessa tradição de inverno é a moist-imostie, mistrur meio a meio da despeida de sistema de a moist-imostie, mistrur meio a meio das queijos fonçaves ADP à Volarbe para hora contranos de haute cuáire na companhia de turtas e champagna e- prove no Chalet kaminar da Seria per personal de turtas e champagna e- prove no Chalet te tambiém faz sucesso. Seu personal cheir fáo prepará in numa dere reservada das Alpea discu ma vode e helicoptera, que tal TO halet Birgensto-ic, junto ao Lago Luserna, organize! (Uma vez por 16, mão perso a viviat no uma dar mais cardinas portes de maderes coehesta da Estapogo Na vial calpina de Verbier, com vista para a Matterham e a Mont Blanc, a proporti e videra que aplacina para de Matterham e a Mont Blanc, a proporti e videra que aplace a coer seu profrera queijo.



VINHOS RAROS

Cultivando mais de 200 fijos de usos, sendo 4.0 anágus reisidades nativas, a Sulpa produz cerca de 148 milhões de garradas por ano, e menor de 2º% segue para exportação. Whe Joven hão podem delara de confector a charmaca região de Livias de sua vinhados em terrapo, Partiminio Mundial de UNESCO. As encotas, situadas enter picos nevados e os magrera do Logo Liman, são cobestar país vinhas cultivados por gerações de familias locais. Para ir de bicidello, na componita de um gal la privativa o parando para degual polase.



DEGUSTAÇÃO PANORÂMICA

O novo trem panarámico GoldenPass Express conecta Montreux a Interlaken, passando por cenários que vão de pastos verdes a montanhas cobertas pela neve. Aprecia e paisagem aborecando coviar Oona nº 103, binis e taça de Duval Leray Brut na classe Prestige, com assentos rotativos aquecidos.

SPONSORED CONTENT |



ALTA GASTRONOMIA

Les eines ein eines indichen (d. 15 So testabuther, perlandas telleten er patión nacional para allar gastronoma. Des quatro com a márima condecionado, et al. 15 de la companio de la contra del contra

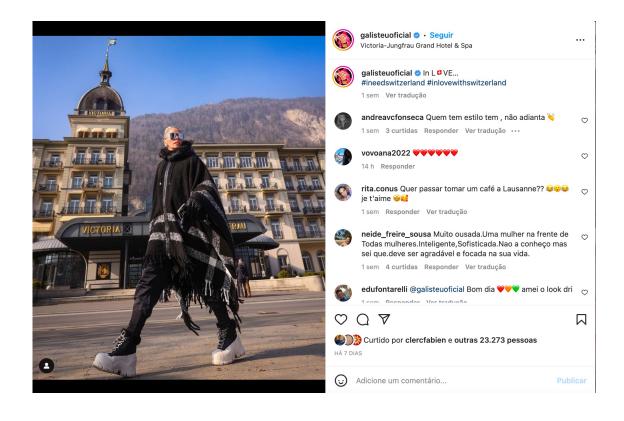




KMM: Media Trip @galisteuoficial.

Between, February 24th to March, 7th.

- Adriane Galisteu 5MIO followers
- Trip to promote cities and mountain during the winter season.
- Segment: Snow Lover and City Break
- ST Support: flights, STP, overnights and program in Geneva, Interlaken and Zurich for the family (3 pax),



KMM: Media return.



February

- Verbier is considered the best ski resort for skiing.
- Band News online
- More than 20K page views
- Verbier is considered the best ski resort for skiing.
- Portal IN
- More than 45K page views

