International.









■ Date: 2 – 5 December

- Profile: 54 MICE agents from India, SEA, HK, Taiwan, Japan, Korea, Thailand
- **Programme:** 3-day MICE study tour in a rally format with challenges and games
- Destination and highlights
 - Interlaken, Thun, Eigergletscher
 - Partner's workshop in Zurich and chocolate tasting at Lindt
 - Snow activities in Davos and award dinner





Signature of Memoradum of Understanding with Georgian National Tourism Agency.

- MoU: Signature in Zurich on
 5 December 2022 between ST and GNTA
- Goal: Cooperation in field of tourism including know-how exchange, statistics, marketing insights, education in tourism and hotel management, sustainable tourism.
- Participation: Simon/Pascal/Federico +
 6 pax delegation GNTA





Official visit of Delegation GNTA to Zermatt.



- Visit from 4 − 7 December 2022
 - Zurich: Signature of MOU and meeting with partners from education and health
 - Zermatt: Explore sustainable and mountain tourism (Winter), visit to Glacier Paradise
 - Lucerne: Sightseeing and lake cruise
- Participants:
 - Ambassador of Georgia to Switzerland
 - First Deputy Head of GNTA
 - Delegates: Media, Product Development and Mountain Trail Agency





Markets East.







Recovery Winter Campaign – Top Spot Award 2022.



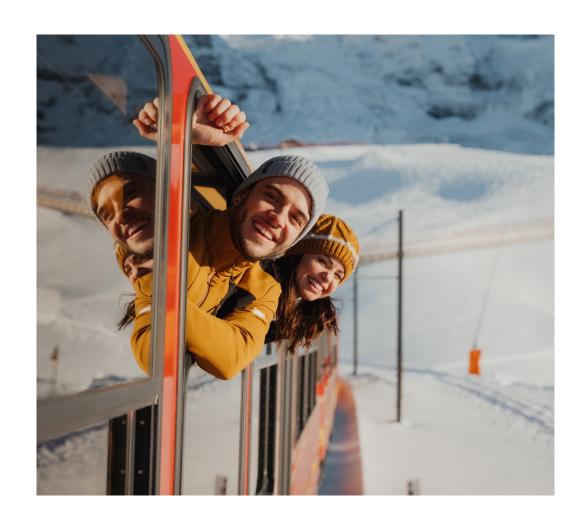
- Budget: 170'000 EUR
- Timing: 3.-11. December 2022
- ST Markets: Germany, France, Netherlands, UK
- Destination: Crans-Montana, Valais
- Target group: Snow Sports Enthusiast
- Project: 2nd time running Content Marketing
 Campaign with film contest: 10 videographer are creating a movie about the swiss winter in 100 hours.
 4 tiktokers from ST markets accompanied them.
- Distribution will follow in January
- Content Results:
 - 1st winner Flo Nick: <u>https://www.youtube.com/watch?v=PwnbMzgKaeQ</u>
 - Making Of: https://www.youtube.com/watch?v=WzxKUopPJ_Y



Winter Fairytale in the Jungfrau Region.



- December, 4th 7th
- Swiss Singer Luca Hänni and his fiancée Christina Luft (both well known in Germany) discovered the Jungfrau Region
- Dual content production for their own social channels and for a paid ST social media campaign
- Very good results on meta:
 - CTR 3,30%
 - CPC 0,17 Euro





KAM: Snow Trex in the Jungfrau Region & Interlaken.

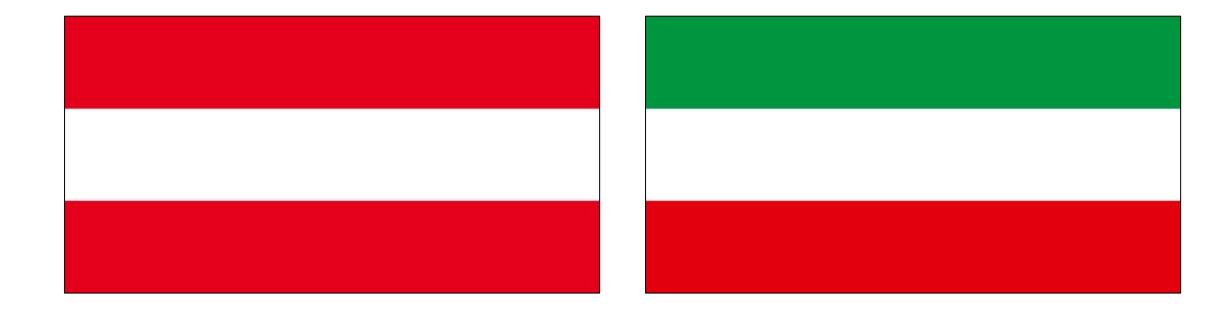
- December, 14th 18th
- Within the scope of a Social
 Media prize draw 10 winners won a organised trip to the Jungfrau

 Region and Interlaken.
- Participations: over 2000
- Accompanied with a videographer and the ski influencer Julian Witting.
- Content production for their own social channels and for ours.
- Aftermovie can be watched here.





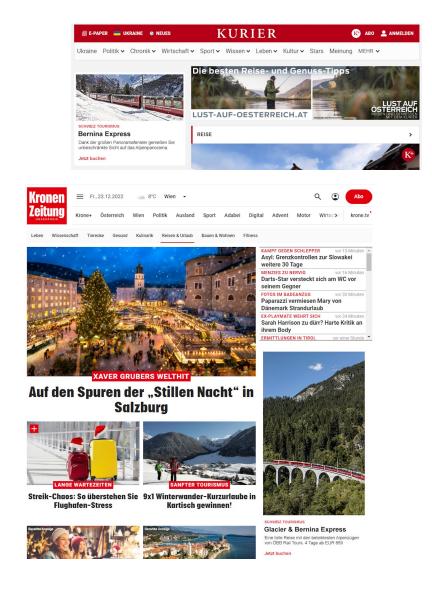








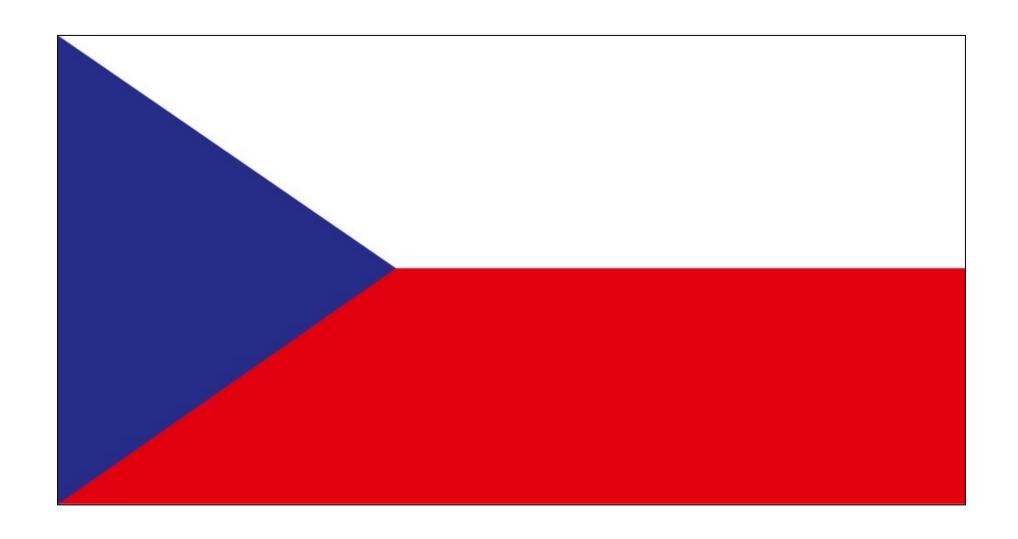
- Rhaetian Railway digital campaign in cooperation with the Austrian KAM ÖBB Rail Tours in order to promote the panoramic train rides in Switzerland in general as well as their bookable offers in Austria with native, social and video ads.
- Date: 23 -31 December 2022
- Expected contacts (final reporting to follow): appr. 9 million Als, 15'000 clicks with 7'493 Engagements (> 8sec on MyS.com-Landingpage)











Swisstainable holiday – Prague metro.



- 1. 30. 12. 2022, Prague
- Promotion focused on Swisstainable experiences, attractions and offers placed in Prague metro line C (most frequent metro line with 470.000 PAX per day) in form of special advertising 35x30 cm posters in ST InS design (photo focused on Swisstainable, logo Interhome, short text explaining the offer and inviting for econtest with Interhome placed at MojeSvycarsko.com (incl. web link and QR code).





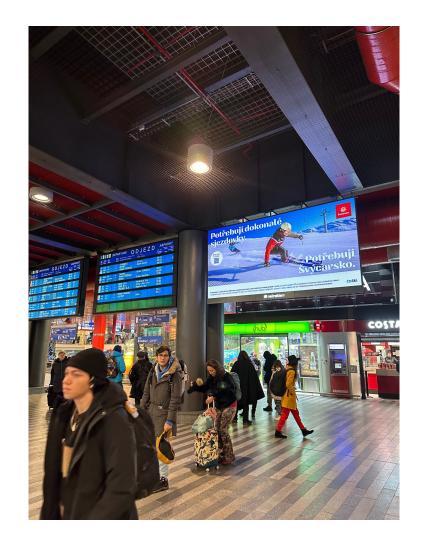








- 1. 31. 12. 2022, Prague
- Promotion of Swisstainable winter holidays with focus on active ski holidays in Davos Klosters via digital slides (384 x 192 cm) on LED displays in main departure hall at Prague main train station.
- Slide focused on Davos Klosters and offer of ČD Ski – 20% discount on rent of ski equipment in Davos Klosters for all passengers on daily night train connection from Prague to Sargans operated by Czech Railways.
- 1.840.000 Marketing Contacts



Winter promo in Premium Ski 12/2022.



- **1**2. 12. 2022
- TOP 10 exclusive winter experiences placed in form of 3/1 advertorial in deluxe ski magazine
 Premium Ski (December - January edition).
- Integrated promotion of: GTToS, Bernina Winter Panorama, wellness at Rigi, Davos Klosters Premium Card & Spengler Cup, Pistenbully experience by Zermatt Bergbahnen, Early Birds in Aletsch Arena, cross-country ski in Val Müstair, Via Silenzi snowshoe hiking in Engadin, nostalgic fondue rides by Rigi, brunch with SGV and Snowpenair JFB.
- 67.500 Marketing Contacts



Winter KAM campaign with TO Expreritour.



- **•** 15. 12. 2022 15. 2. 2023
- KAM campaign focused on promotion of Davos Klosters and RhB activities via tour operator Experitour and its digital channels (website, online banners, social media channels, Google AdWords, Seznam Sklik) with our logo and website promotion.
- Goal 500.000 Marketing Contacts



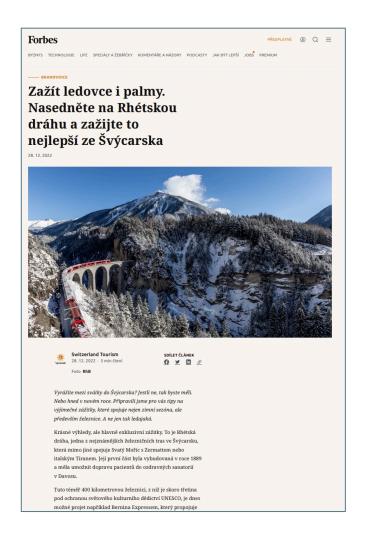








- **28**. 12. 2022
- Advertorial presenting winter
 possibilities with RhB (BEX, GEX,
 sledging with RhB, Landwasser with
 hike, Davos Klosters with ski, RhB
 map with snowshoe hiking, STS
 tickets) placed at Forbes.cz (website
 of the magazine Forbes in Czech
 language).
- 400.389 Marketing Contacts







Future activities.

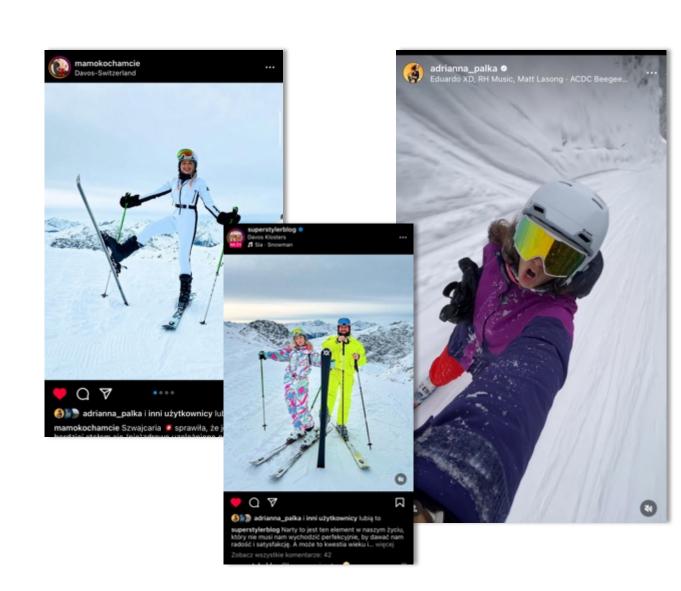


- Media trip with eSky.pl in January
- Snow Edition, STMW in January
- Group skiing media trip in January
- Business plans with TOs

KMM: influencer trip with Wild Holidays.



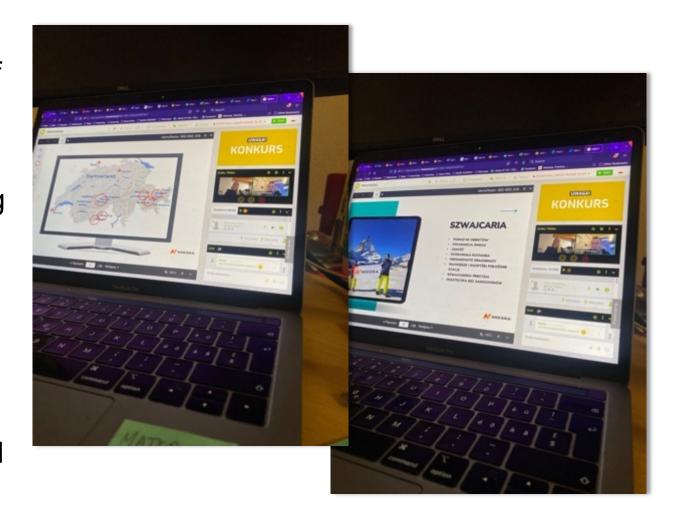
- Destination Davos Klosters
- **•** 14. 17.12
- 7 influencers with different backgrounds, also family focus
- In cooperation with VöLKL skies
- Focus on skiing and winter vibe
- SoMe activities on spot via Instagram and TikTok
- Dedicated commercial for offer of Wild Holidays



KAM: webinar for agents by NEKERA.



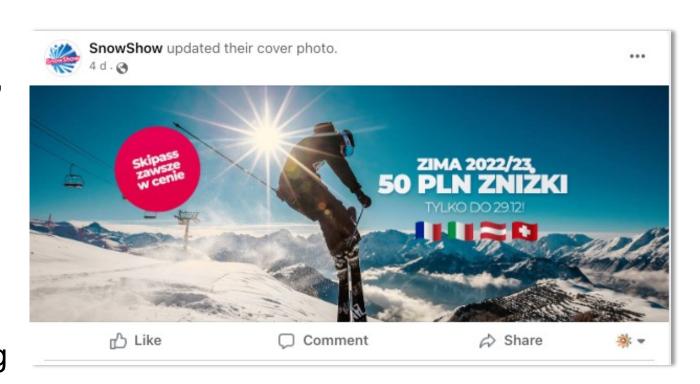
- In co-operation with Nekera TO, one of the leading TOs in Poland
- December 2nd
- Online webinar for agents selling skiing offers
- Presentation about winter in Switzerland and dedicated offers
- Swiss partners included: Davos Klosters, Zermatt, Schilthorn
- 180 participants, webinar recorded and shared in NL after the live meeting







- Winter activities promo by Allegra,
 Snow Show, Hey Holiday, Nekera,
 Taksidi, Wild Holidays
- Online activities promoting Swiss winter offers
- SEM, Social Media
- Newsletters
- Promotion of winter season lasting until April



Campaigning & Activ.: ST fence exhibition.



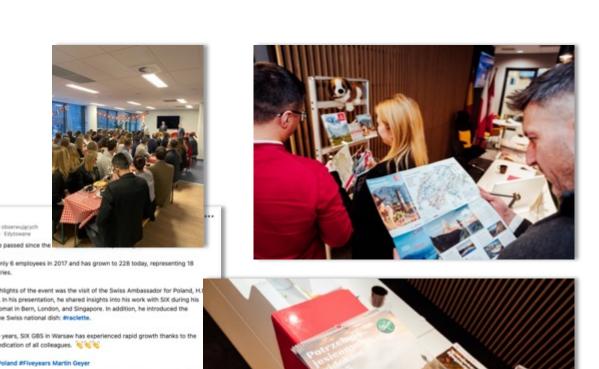
- Winter activities in Switzerland
- Exhibition on the fence of the Embassy
- 17 panels presenting skiing, sledging, touring, Swiss traditions
- One panel with a map and skiing destinations in Switzerland
- QR codes leading to our MyS/winter
- December reach in busy before
 Xmas time around 200'000



Campaigning & Activ.: Swiss day in SIX.



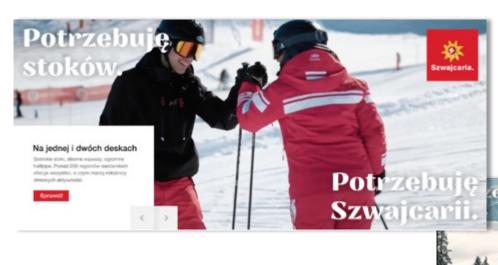
- Special lunch organised to celebrate 5 years of Swiss company SIX on PL market
- 140 participants
- Lunch typical Swiss raclette
- Presence of Swiss Ambassador in Poland, speech about Swiss food
- ST materials: wall calendars, maps, movies from Switzerland on the screen
- Info about event on SIX linked in profile





Campaigning & Activ.: ST online winter campaign.

- Digital campaign, mobile and desktop creations
- Second part of the campaign that started in November
- Native campaign
- Focus on ski & snb, Swiss winter
- Display creations
- Video
- Final results beginning of January





Zima w Alpach

Ośnieżone szczyty, szerokie trasy, doskonale snowparki, niekończący się głęboki śnieg i mnóstwo stońca.

Szwajcaria to wyjątkowa zimowa destynacja dla miłośników zimy. Spraw sobie mnóstwo przyjemności i przeżyj wyjątkowy urlop.





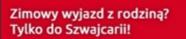
eSky.

- First wave of online activities with eSky, lasting 3 months
- Online portal offering flights, accommodation to Switzerland
- SoMe Instagram and Facebook, posts and stories
- Web/app push, banners
- Final results at the end of the campaign







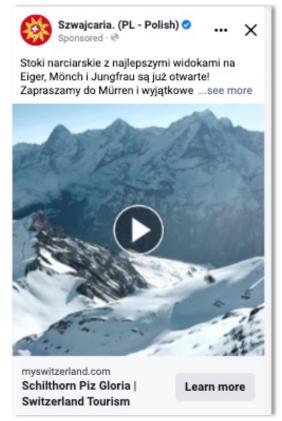






- Paid campaign for partners
- Schilthorn, Zermatt market partners, skiing attractions, movie, continuation of November activities
- Reach in December almost 370'000

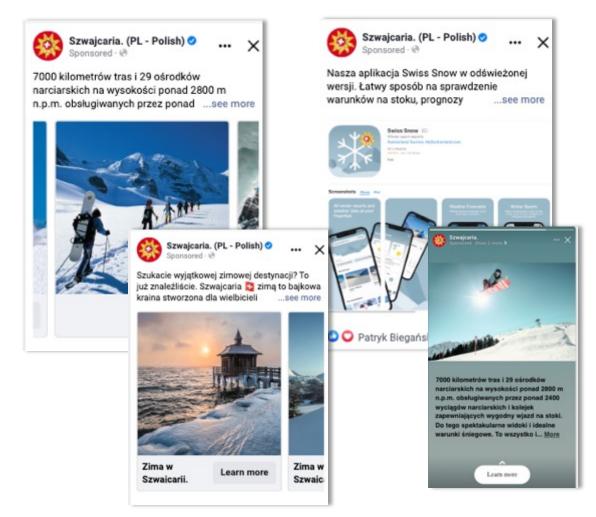






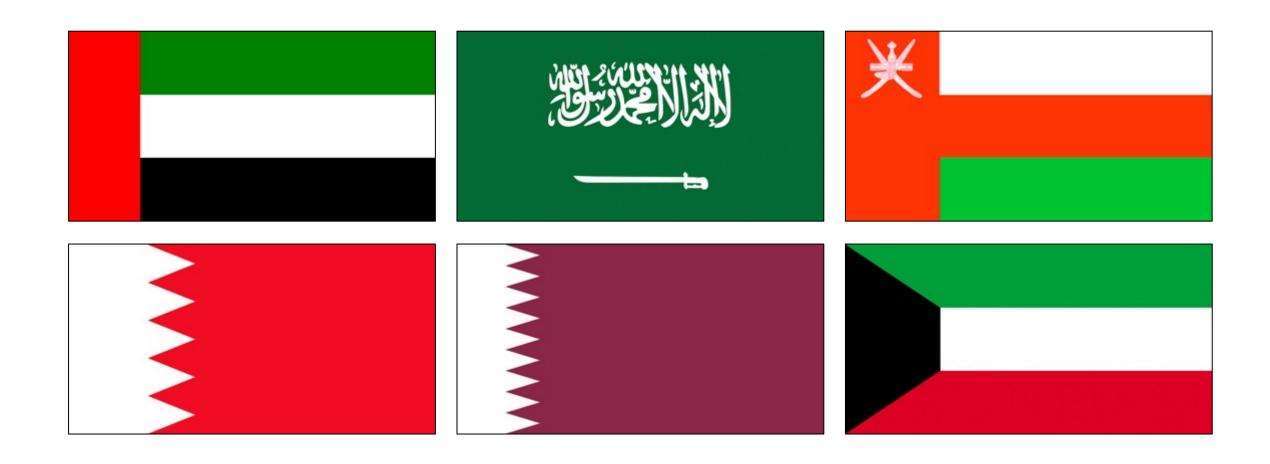


- Posts promoted on our STFB account - winter topics
- Winter images
- Snow Application
- Link to MyS/winter
- Winter mood film 12'000 views in December
- Posts reach 330'000 in December









Club Suisse Doha @ FIFA World Cup.



- Open 18.11.-18.12.2022, 21'000 Visitors
- Topic: Swisstainable (Partly recycled from HoS Milano)
- 1 VIP Event 23NOV with 60 Guests
- Artefacts wall: 42 Artefacts, 15 Screens
- 11 Articles, 560'000 Media Contacts
- Digital Campaign: 9 Mio Impressions, 380'000 Clicks, 4 Mio Reach
- Partner: Interlaken (Jungfrau, Schilthorn),
 Geneva, Zurich, Montreux



KAM: Winter Promotion with Omeir Travel-UAE



- From 1st 31 Dec.
- 90 radio spots on Emarat FM.
- Social media
- Barq UAE
- **3000 flyers**
- SMS 90k
- Emailers: 46k
- Contacts: 5236000
- Partner: Interlaken & Davos







KAM: Winter Promotion Promotion with Al Rais

Travel-UAE

- From 1st 30th June.
- Noor Dubai: 30 sec x 40 spot
- 15000 flyer distribution thru
 Alkhaleej Newspaper
- social media activities on Instagram,
 Twitter & Facebook
- Contacts: 1515000
- Partners: Davos & Interlaken



Campaigning: Winter Hotel digital push.



■ Date: 7 – 11 Dec, 22

 Facebook 500 CHF boosted post for hotel partner.

Impressions: 551,949

Clicks: 658

- Reach: 216,832

Victoria Jungfrau Collection Hotel



يقع Victoria Jungfrau في وسط إنتر لاكن، ويطل على جبل يونغفراو المعروف عالمياً. ويُعدّ الفندق نقطة انطلاق مثالية للرحلات الاستكشافية في فصل الشتاء، في منطقة يونغفراو، ولاسيما عند العودة للاسترخاء في السبا.

https://bit.ly/2XODKMs



سویسرا. Local & travel website

Learn more

Campaigning: Winter Hotel digital push.



■ Date: 11 – 15 Dec, 22

 Facebook 500 CHF boosted post for hotel partner.

Impressions: 299,617

Clicks: 4,445

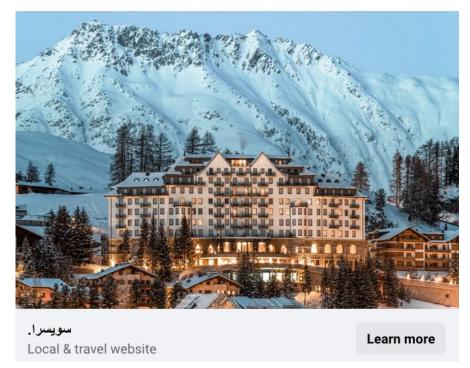
Reach: 203,520

Carlton Hotel



فندق Carlton Hotel St. Moritz أسطوري من فئة الخمس نجوم. وكما تتوقع، تبدو فالمعالم البارزة بلا حدود: فالهندسة المعمارية الفاخرة التي يزيد عمرها عن 100 عام، والأجنحة الرائعة المطلة على بحيرة سان موريتز، وخادم شخصي في الهواء الطلق للأنشطة الرياضية الحصرية، مع توفير خدمة ليموزين وطائرة مروحية.

https://bit.ly/3Uzap4V



Campaigning: Winter Hotel digital push.



■ Date: 26 – 31 Dec, 22

 Facebook 500 CHF boosted post for hotel partner.

Impressions: 299,277

Clicks: 4,018

- Reach: 221,824

W Verbier Hotel



يتمتّع فندق W Verbier Hotel & Residences بموقع استراتيجي في مكان مثالي في أسفل المنحدرات و على بعد مسافة قصيرة من مصاعد التزلج الرئيسية، فقط اسأل. كل ما تريد، وقتما تشاء. ممّا يجعل إقامتك تكاد لا تُتسى.

https://bit.ly/3iMaOnH



سويسرا. Local & travel website

Learn more

Campaigning: Winter facebook campaign.



■ Date: 23 – 31 Dec, 22

 Winter video facebook campaign focusing on winter ski camp in Davos

Impressions: 970,146

Clicks: 57,983

- Reach: 413,568

Davos Klosters







■ Date: 21 – 27 Dec, 22

 Partner Instagram campaign for Club Suisse Doha

Impressions: 1,903,239

- Clicks: 159,386

- Reach: 1,070,768

Geneva



Campaigning: Club Suisse digital campaign.



■ Date: 25 –31 Dec, 22

 Partner Instagram campaign for Club Suisse Doha

Impressions: 1,850,701

Clicks: 96,067

- Reach: 699,264

Montreux Riviera



Campaigning: Club Suisse digital campaign.



■ Date: 28 –3 Jan, 23

 Partner Instagram campaign for Club Suisse Doha

Impressions: 3,011,061

- Clicks: 30,316

- Reach: 1,196,612

Zurich



تُعتبر زيوريخ مكانا مر غوباً للمسافرين في المدينة لزيارتها في فصل الشتاء.



الشتاء في زيوريخ



نادق فاخرة

Health: Medical Newsletter.



Date: 23 Dec, 2022

Medical newsletter sent out to more than 13,528
 GCC Doctors and some medical dealers

Contacts: 13,528

Opening rate: %, Click rate: %
 Click-to-open rate: %

 Topics: 10 reasons to choose Switzerland for medical treatment, Check ups, rehab programs, Clinic Les Alpes, Chenot Palace, Kurhaus Cademario Hotel & Spa and Carlton Hotel



Top 10 reasons to choose Switzerland for medical treatment

Visitors from all over the world flock to Switzerland for medical treatment, attracted by its medical excellence and proven expertise, short waiting times and diversity of treatment options. Other persuasive factors include the country's outstanding levels of service, absolute discretion, and strong safety and security record.



Check-ups – protection for your health

Everyone wants to stay fit and healthy well into old age. The foundations for a long life are a healthy diet, exercise and regular relaxation. But the one thing that cannot be controlled is the genes. Specialized clinics in Switzerland offer comprehensive check-ups to identify personal health risks at an early stage.

Health: Winter Newsletter.

Switzerland.

Date: 20 Dec, 2022

Winter newsletter sent out to more than 29,780
 B2B (Travel Agents and tour operators) and B2C subscribers.

Contacts: 29,780

Opening rate: 21.25%, Click rate: 0.6%
 Click-to-open rate: 2.4%

Partners: Interlaken, Davos



I need snow. I need winter.

Switzerland is one big picture postcard this winter: glistening snow in the mountains and Christmas markets in the cities sparkle in competition. Whether up high or amidst the hustle and bustle, everything is quickly, conveniently and sustainably accessible here. Feel inspired and put together your bucket list for the start of winter. But be warned: it may be long!

Swiss winter condensed >

This is winter.



Bucket list for this winter

The coolest huts, hottest winter sports resorts, wackiest freerides and cosiest hideaways: our scouts have tracked down the ultimate winter tips. Check out their bucket list.

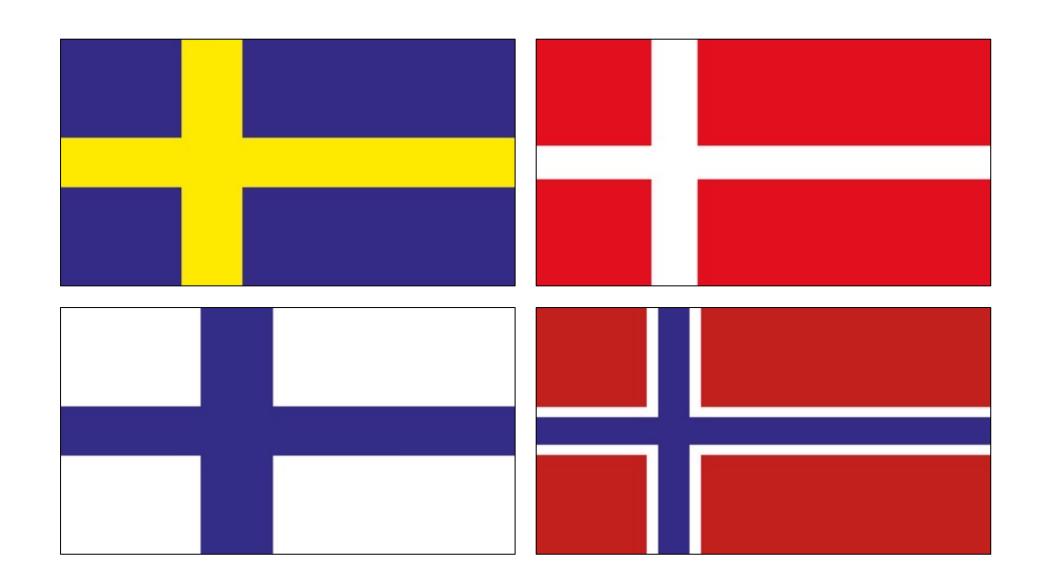


Magical train journeys

A white dreamscape as far as the eye can see! The Grand Train Tour of Switzerland takes you past snowy mountain peaks, frozen lakes and idyllic winter villages. The perfect trip for snow enthusiasts!

Nordics.





FI - Network Event in Helsinki.



Andermatt

- Together with Andermatt Swiss Alps, ST arranged an event at Lilla Roberts Helsinki on December 08 for 27 tour operators and influencers with focus on food, culture and all season outdoor activities.
- The event started with a presentation about Switzerland and Andermatt and ended with a joint dinner.







- December 8th-11th
- MICE agencies from Norway
 Denmark and Sweden
- 14 participants
- Program organized by Engelberg Tourismus, Hotel Bellevue and Kempinski



SE - Media partnership Gp.se

Switzerland.

SWISS & Valais

- Media partnership with Göteborgsposten
- Timing: Published Dec 6th
- Topic: Skiing in Valais, featuring new direct route with SWISS from Gothenburg to Genève
- Link to article: https://bit.ly/3CpsEnj

Result:

- Impressions: 1'578'326
- Readings: 9'075 (compared to 6'900 guranteed)
- Average reading time: 1 min 47 sec
- Outbound clicks: 629









4th Quarterly Partner Briefing



Date: 9th of December

Participants: 40

Topics:

Contextualisation

Market Update and Outlook

Project Update Q4

Q&A

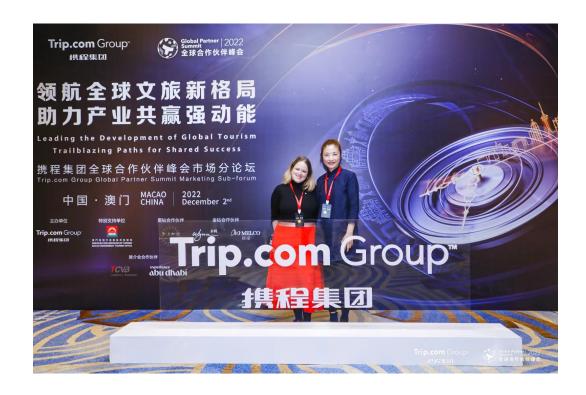




Award:

Trip.com Best Potential Destination - Switzerland

- Trip.com award during Macau
 Global partners Summit
- Best Potential International Destination





Culture Destination Switzerland Art Tour Magazine Chinese version

- 6 destination partners, AMOS, Hotel marketing etc
- China market specific
- Insight art tour stories by Switzerland based Chinese artists (ZaiArt livestreaming hosters)
- **•** 1000 copies





Swisstainable X REBORN workshop in Dali Yunnan

- 28-29 Dec in Dali Yunnan
- Reborn Annual Forum
- 30 minutes Swisstainable presentation by Grace
- 80+ participants to the forum
- 2 hours Swisstainable workshop,
 20+ reborn Beijing members share knowledges and inputs
- Other panel sessions to exchange eco-tourism development

Swisstainable Talk @ WWF East China Workshop



- 15December in Shanghai, hybrid version
- Swisstainable presentation to share knowledge and experience
- 30+ WWF guests on site, online 50+ from East China region





Switzerland.

- Consulate of Switzerland in Chengdu participate X'mas market at Chengdu Lu Town
- ST support RF winter posters design and production
- 26,000+ visitors during two days market



Media trip: Autumn + Winter



- Media trip influencer LeiTao
- Voyage Magazine
- Social media influencer
- Autumn + Winter
- in Ticino, Bern, MRAG, Zermatt



W Channels



Culture Destination Switzerland FAM trip Luck Culture

- Zurich, Luzern, Ticino, Vaud,
 Geneva, Basel, total 15 days
- Cities art & culture, festivals, design hotels, AMOS
- Shooting for Luck Culture various
 SoM channel use official account,
 shipinhao, douyin, XHS etc
- Develop new art tours for 2023 recovery business



KAM: Shangchuanba Douyin "Up Up Way"



- Support trade Douyin recovery posts on Switzerland
- Total 3 series on various topics
- Interview shooting at ST Shanghai office





Winter Roadshow-Taipei Snow Lovers Gathering

- 14:30—17:00 14 December
- Hotel Metropolitan Taipei
- Originally, 76 registration, but the weather was too cold and rainy.
 Finally, only about 50 participants
- Claudia Fontana, Deputy Director of Trade Office of Swiss Industries,
 Taipei, had opening speech
- Participants showing strong interests and planning next trip to Switzerland



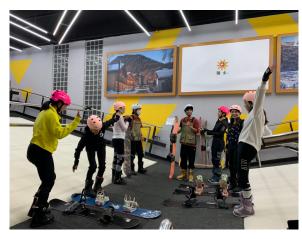




Winter Roadshow-Taipei Press Conferrence

- 14:00—17:00 15 December
- Snow Sensei Park
- 20 media (including one TV station)
- Sharing latest information/activities of Switzerland tourism industries
- Ski lessons were offered to journalists to practice and prepare their next trips to Switzerland







Winter Community Event HK – Dinner Gathering



- 08 Dec @ Hotel Cordis
- 50 Ski Fans & Partners (LX & STS/RE)
- PPT Winter promotion by ST, local Partners and sharing by Hamlet (Club Leader)
- Travel brochures from ST, giveaways & table prizes from LX, STS/RE & ST
- 100% on survey questions and some of them are interested in Summer holiday in Switzerland, not just Winter season







Winter Kick-Off / Media Event HK - Dinner Gathering & Curling Experience

- 19 Dec @ Festival Glacier Walk
- 20 KMM, KOL & Bloggers and Partners (CG, LX & STS/RE)
- PPT by ST (included recorded message by DC) and Partners video looping during dinner
- Followed by Curling lesson & team games
- Travel brochures, Press Release, giveaways,
 & prizes from CG, LX, STS/RE & ST
- Good experience on winter sport which could do & even more popular in Switzerland





Trade webinar – Webinar Dec



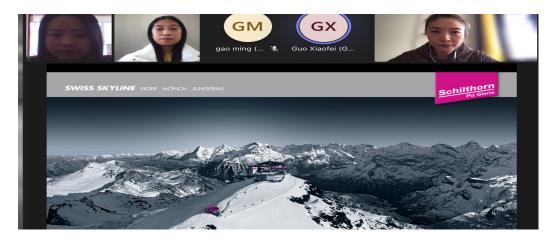
- 20 Dec, monthly webinar course
- STS / Luzern / Titlis
- Reservation: 29, Live participants:

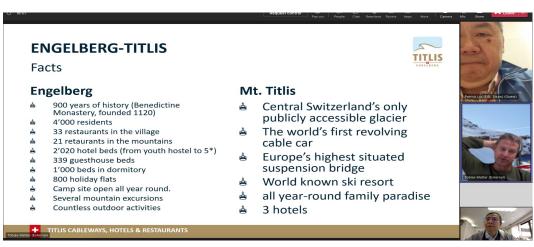


KAM: Digital Sales Calls



- 20-21 Dec
- Swiss Partners:
- ✓TITLIS (5 calls)
- ✓MRAG (2 calls)
- ✓RhB (3 calls)
- ✓ Schilthorn (2 calls)
- ✓DDK (2 calls)
- Total: 14/17 calls, 8/10 agents
- Markets involved: NCN,SCN,TW, HK







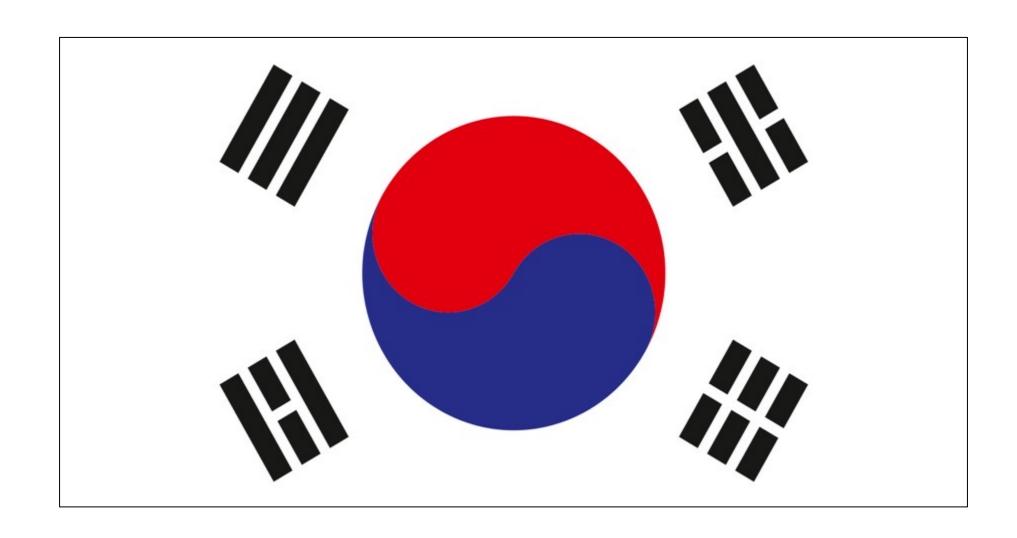


- Media: 15 medias (included KOLs / magazine /newpaper)
- Gife Box includes: DC's letter +
 Picnic blanket + Calendar +
 brochures + USB with SP photoes









C&A: 'HAHAHA' Tour in Switzerland.

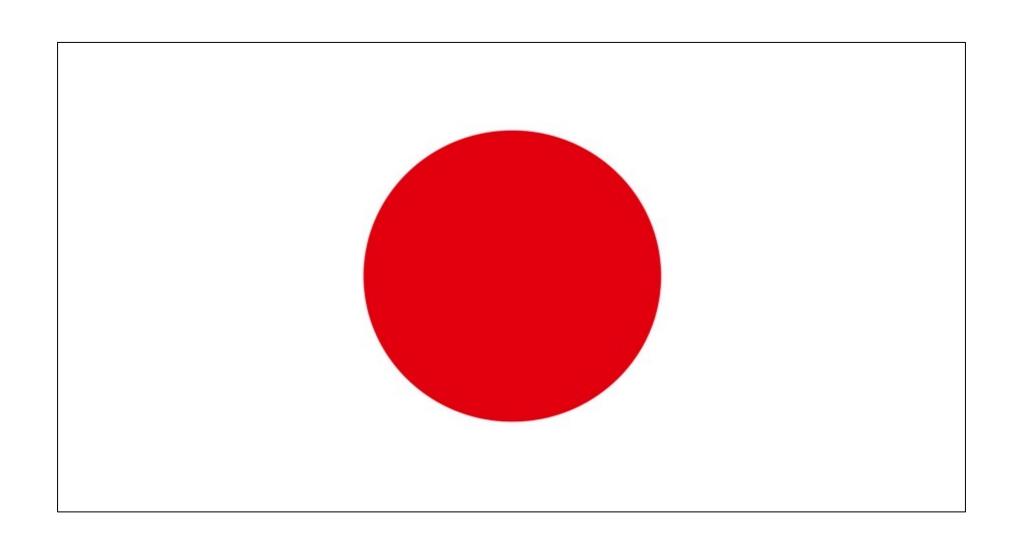


- Ins Reels contents by Korean celebrities (Mr. Jinu Song and Mr. Seyoon Yoo)
 - Contents developed during KBS TV show 'Battle Trip' shooting in Valais
 - Destinations: Sass-fee and Gornergrat
 - Period: Sep. 29th Oct. 1st
 - One of the reels contents received worldwide fame
 - 13.7M views and 1.1M likes
 - Exposed in various Swiss media









C&A – Manga Campaign.

- How to travel Switzerland Manga series.
- Landing page on Rakuten (Japan's Amazon) with Manga episodes and travel content.
- Twitter & Rakuten Points campaign
- Programmatic and display ads and newsletter.
- Dates: 1 November 1 December
- Reach: 3,2mio contacts.

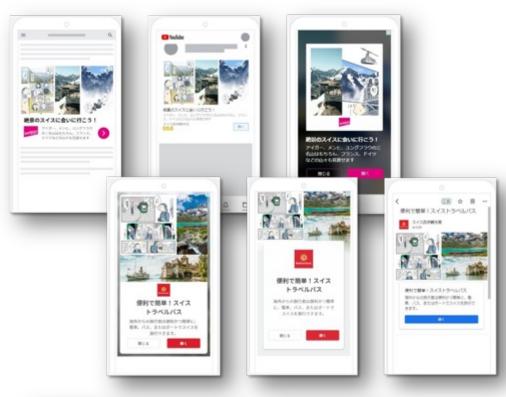


Switzerland.

C&A – STS & Schilthorn programmatic ad

campaign.

- Programmatic ad campaign to promote STS and Schilthorn using the visuals produced by the mangaka for the recovery campaign.
- Target audience: high-income millennials with interest in international travel.
- Dates: 15 November 15 December
- KPI: 7.9mio impressions















- Cooperation with travel agent Hankyu to promote luxury mono Switzerland tour (8 departures/9 nights/CHF 11'212-11'773 pp).
- Flights with SWISS business class, overnights in Zurich, Grindelwald, St. Moritz, Zermatt and Geneva.
- Full-page Ad in Japan's biggest newspaper
 The Nikkei morning edition.
- Publication: 17 December 2022
- Circulation: 1'857'082
- 28 packages immediately booked





C&A – Ohshu Swiss Travel Pass promotion.

- Monitor campaign in cooperation with travel agent Ohshu to promote the Swiss Travel Pass.
- Launch recruiting stage of campaign: 20 December
- Aim: recruit 50-100 monitors.
- Campaign promotion through banner ads, social media & store promotion.







- Fam trip with Leading Hotels of the World Japan and 4 luxury travel agents/concierge services.
- Two nights in Lausanne, Zermatt, St.
 Moritz and one night in Zurich.
- Highlighting luxury travel and experiences.
- Dates: 8-15 December
- Participants: 4 pax.







- Fam Trip to the Jungfrau Region, highlighting the Swiss winter offers (Thun christmasmarkets, Trauffer World, Jungfraujoch, First) as well as the new Golden Pass Express and Montreux.
- 5 Travel agents participating
- 15-20 December 2022.



KAM – Trade Newsletter December.

Switzerland.

- Newsletter to the Japanese travel trade.
- 1 December 2022 to 671 subscribers
- Integration of news of Swiss partners and general ST news.
- Opening Rate: 39.6%
- Clicks: 55









ム日本語アカウント この後、ツイッターとインスタグラムのス



スイス政府観光局は高い世代の保行者の課題 に力を入れています。 今年初のには、 重画家 好者をターゲットに、おい運搬車に実際にス イスを訪れてもらい、スイス研究の結構事業 を粉件を実現しました。景の伊藤を描き下る 」た漫画は、現在、東天の意用ランディング リージでで配信しています。 ツイッターによ 各キャンペーンで、ターデットと与ネソーS ャルメディアへの保険、バアー広告、東天ク ライアントへのメールを得など、手角的にこ SPAUTVEY.



STE 2023 - 日程決定!

スイス政府観光相談、東年度の集界内が救援 音 Swise Travel Experience (STE) の目程を 2023年5月10日~12日に実変しました。大 6、東京において開催します。日本の保行会 社の管さまとの商談を目的に、的15の観光 関連団体がサブライヤーとして来回します。 9から日曜をご予定ください。ご案内は年明

在日レップ、新担当者紹介

ベルセンター (5TG) とフェルマットの日本

STCIC TAVELS Indet. Name to Effect on



ヴェルマットについては

スイスとの関わりが高く、別行業界ではギマ 加り着業施式がしたとれたいの日本代表を行 にごか知の方も多いと思います。前輪タオニ イ・ツムラーレを選手、新たビスイス・トラ

いただくことになりました。今から一種に2 イスのプロモーションを根据していくことを

理解をは以下の通りです。

f 💟 😰 🖸 👩 🗗

KAM – Trade Newsletter Swisstainable.



- Special Swisstainable newsletter to the Japanese travel trade.
- Sent out on 20 December 2022 to 650 subscribers
- Topics:
 - Swisstainable movement
 - Swisstainable Brochure
 - Aletsch Glacier, Aletsch car free
 - Schilthorn, Mürren
 - Zermatt & Glacier Paradise
 - Lavaux, Audemars Piquet Hotel
 - RhB, Morteratsch



開後、サステアピリティは、搬曳車業にあける北美信しピックのひとつです。そのは必要を 現立な事業として、今後ますます者のられるようになるでしょう。

スイスは、死に内側で担任に関われ回として、多くの関係の必要をおいても上伝にランク インしています。自然回避も大切を開催であり、私たちはそれを守っていかなければならり インンでいます。自然の選手人力的な選手であり、私たちはそれを守っていかがわれないた。 は主義権している。人かし、他とファブランカーの合金の名とこ、アステランカーを会し と音楽等を必びてかりがでありまた人。そこ、メイス監修院工程の「Sendemberder の効で基金を活成した。「Sendemberder」はは、スイスの内側の関係を発します。私 たちはスイスの概念選手とレビアストナアスにのように発すされた。といった この他の基金の名の記憶の「Sendemberder」の"人を与まった"とだった考えています。 この他の基金の名の記憶の「Sendemberder」の"人を与まった"とだった。スイスのアス テナブルな田行事業をも、新客が容易に適応できるようにするためられたです。

そして、みなぶんち「Description」の他で組みに参加することができます。共和可能な発 行機能(スイス部内の機能能性)、他のレストランでの業者、Sentetimateに指揮しているの ケルマの部的など、を連絡し、その機能なは「Sentetimate」。タベルをと同時いただくこと ができます。

私たちは、原確可能も使行の金属について、使さんと一緒に考えていまたいと思っている

スイスのサステナブル



スイスでは、軽比重性とおいて内置プランド 有効区しています。スイス dwars + ヤステ アプル Swaterstein = スイステナブル (Swaterstein) という共産型配合プランド ロゴを含り、マステナブルセプロジェクトと ミュージアム、交換機能、報告サービス



SERE, PANISTANCE, SE. 46 数数の信仰を集出したこともあり7日目ので います。要素の影響会から、また以ハイヤン アで、感動的な実対の要素が楽しませます。 記念に必要な基準を2つ変たした空界遺布で すが、整理には議論もありました。未来に歴 の素種らしい大点性の濃度が発展してしまう とも思われています。 アレッチの単に行む自然保護センナーで、点 日中生態所について字ベば、より一種報告へ

マトワータが発揮しています。 東京総会もの も映画物像上にあり、メレル、ペッテン、 イーシュからローアウェイで機能していま

ACARDRESSON, SS. ACADO

AGE, PRESENTED ACADES

の様子もの機能の方は、下記リンクより電子 第四分のソロードができます。 今回のニュー

報告をご紹介しています。

TERROID, BOOKERAMANA,



MOTORMET & レストラン・ピッツ・グロリ アンは、新藤「全主教子のので、のセットと してつくられたもので、大田県のバンツマ集

MIN, STREET,



名響マッターホルシの様にあるフェルマッ

用語には40000株が20億も進むるスイ Nを円標する公司シケートです。 内容はガソシン事の事を入れる策さしてお の展開会へも登山衛星をロープラッドなどで 物理で開発するので、機関にも機関的です。 対象の関係なるもので、機能的です。 アルダアルを関係しまれたことで、対の水準的 100%。現力の終われば土を乗っており、開始 /ジルを行っていた。より表現、また山田が高 やテューリンエススタを開発し、ソーラー書 を実施した山小田「モンデローで小田」な PRESIDENCERNERS AND AND ADDRESS OF THE PERSON OF THE PERSO





ローザンスからモントルー般的まで、レマン 国際の企業を専収点が4フィン直接のラデオ **後回、レアンダンアルアスを開催にアウス**

D-VECKYBARRERS, CORES ローマ時代まで領も原文を示う。この由まま 担していた原理院によってい位別国家に思から か先といわれています。から位置でからご う意節の暮らレヤフィングウの位置は、 1000年もの表い処。大学に繋で継が行てき ました。開発の信息に対し、増越の概念に も実際しフラ、音ながらの間中に終めていた。 てきたことは、文化的に良い価値を認められ. ています。



道アルブラ・ベルニナ線

罪文化講座に登録されています。白間の微し

い他用を支援しながら教授された業務の主

道、旧様の村や集落と共に100年以上も受け

継がれ、自然と人間の持続的な共存を完健 公示す文化連座として高く評価されました。

ここは有名な無望別事「グレッシャー・エク

レーティッシュ製造は、1889年製の意文機 関車や、1930年代に進行していた位詞の電

的な客事を大切に受け継ぎ、定期的に特別運

行を行なっているほか、さまざまな歴史的事 両のチャーターにも応えています。

走るルートでもあります。

して守くにあららの7、大部的エレジラマ。
からから、人間を取ることからである。
からから、人間を取ることからである。
カーランの名かは、この主教によるもの。
はころよって、お田市による中では、日の主教に対すると、日本



SELHON, BREEBOOKEDOVER し、新水は株生物学をシステムで株生的に基 株内は、水戸開発への入り口トンネルのので 生を集めて発展を構成の生態に発売し、最の するという優れた機能やイクルを実施、実施 現し駅がソーラー富を受賞しました。 さらり ○国際へ組設しつのローアウェイ製にも支援 支援電システムを設備、環境に配慮しながら **自然の力を雇力限に活用し、利用者に保護**令





約120年の歴史を持る「レーティッシュ鉄道 レーティッシュ普通ベルニナ機からは方まざ 果な水河を見ることができますが、中でもべ ルニナ山都最大環境のモルテラッチ氷河は沿 木・鉄道技術、山岳県景と見事に調和する鉄

モルテラッチの駅からは約130年前には駅前 まであった米沢が同けて発表しながら形成力 をすることができます。1878年から観察さ れてきた米円の位置を示す機関が16ヶ所に きる人気コースです。命きやすく楽しいコー スは世界の提供研究の問題をともなってお り、子供たちの姿もよく見かけます。谷の人 小願からは上から氷河を眺めることができま

モルテラッチのハイキング



KMM: Asahi TV 'See the world by train'.



- Asahi TV 'See the world by train' is a popular and long run train TV show.
- Covering households: 4.9 mio.
- Series of 38 Swiss episodes.
- Aired 4 months (8 Aug. 19 Dec. 2022).
- Introducing the train journey from Zurich, Maienfeld, Chur, Davos, RhB historic train, St. Moritz, BEX, Diavolezza, GEX, Zermatt, Gornergrat, Interlaken, Schynige Platte, First, Eiger Express, Jungfraujoch.





KMM - Online 'Travel Vision'



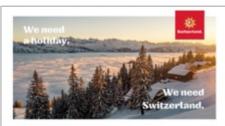
- 'Travel Vision' is an online travel trade media.
- Contacts: 435,000
- Pages: 13 pages
- Issued: 18 Dec. 2022.
- Article about Christmas markets in Zurich,
 Montreux, GPX,
 Swisstainable Veggi Day.
- Result of Int. media trips 'GoldenPass Express' and 'Veggi Day'.



KMM – Media eNewsletter.

Switzerland.

- The 3rd media eNewsletter in 2022.
- Sent out on 23 Dec. 2022.
- Delivered to 671 addresses.
- Integration of news and stories of our partners, ST's global projects, news from ST Japan etc.
- Opening rate: 41.5%
- Qualified reactions: 25



2022年も残すとこるおとわずかとなりました。年初から9年を振り返ってみると、社会 情勢や無行を取り巻く環境は大きく変化しました。みなさまにとっては、どんな1年で

今年度、スイス政府観光局においては、国内イベント、スイスよりデレゲーションの部 日、数材銀行の実施など、3年正りに数々のアクティビティが再開しました。 少しずつ ではありますが、みなさまと対策する機会も増え、今後の企画もできるようになってき ました。メディア業界のみなきまには、波肌が難しい間も、変わらずスイスへの興味や 関心をよせていただき、心より感謝申し上げます。

ここ数年、スイスでは持続的に多くの観光素材の新陳代謝があり、新しい鉄道やホテ 、サービスなどが誕生しています。日本の選択規則がほぼ撤廃された今こそ、是非、 実際に開始へ足をお運びいただき、多くの方々に新しい経験をしていただきたいと願っ

今年もお世間になり、ありがとうございました。来年も、みなさまのお力になれるよ う、より一層構造して参りますので、変わらぬこ支援とご鞭撻をお願い申し上げます。 新しい年が、みなきまにとって、希望と活力に満ちた年となりますよう、祈念いたして

よい和年をお迎えくださいませ

メディアマネージャー

ニュース



10月29日、世界遺産の鉄道路線、アルブ う線において、スイス最大私鉄のレーティ ッシュ鉄道による「世界最長の旅客列車走 行」が行われ、世界初の試みとしてギネス 公式記録に設定されました。

数ヶ月におよぶ技術的、安全確認テストを 繰り返し、当日は7名の運転手により運行 がを実施しました。自由に列車を連結でき る最新型のカプリコーン車両を100両を繋 ぎ、ブレーダーアルヴァノイ間を特達 30-35kmで約1時間走行、全長1,910mの刊 車が、48の橋と22のトンネル、また有名 な65mのランドヴァッサー高架橋を通過し

スイス鉄道175周年を絞う節目の年である 2022年、約130年の歴史を誇るレーティッ シュ鉄道は、これによって、世界の鉄道史 に新たな記録を刻みました。

レーティッシュ鉄道ギネス記録



シルトホルンパーン20XX

標高2970mの前景展望台、シルトホルンへ 新路線のケーブルカー建設計画が進行中で す。現在、山麓駅シュテッヘルベルクから 山頂までは3回の乗り換えが必要ですが、 シュテッヘルベルクから、中間駅ミューレ ンまで世界一条句配となる直通ゴンドラ路 線が誕生します。新しいゴンドラの導入と 新駅の建設によって、従来に比べ大幅な輸 送力の増加と、約15分の所要時間の短 継、ゴンドラ霊雑の緩和など、さらに利便 性が高まります。まずは2024年12月にシ ュテッヘルベルクからミューレンの区間を オープン、さらに上区間の山頂シルトホル ンへの新ゴンドラでのアクセス開始は 2025年12月を目指しています。

風光明順な鉄道路線として知られるゴール デンパスライン。2022年12月11日より、 新型車両ゴールデンパス・エクスプレスに よる運行を開始しました。異なる厳酷の幅 トルーーインターラーケン間を直通運転で きるようになりました。 デザインはフェラ ーリなどで知られるビニンファリーナ社に よるもの、安が大きな展望書店の1英章。 2等車に加え、新しく登場した16度の回転 せ来度のあるプレステージクラスは高級減 のある革張りシートで、ワンクラス上の快 適な体験を提供します。ケータリングは事 前子的制で、地域特産の食材やワインによ 6、スイス製キャピアパッケージ、おつま みプレート、朝食ポックスなどの各種パッ ケージを取り揃えています。

ゴールデンパス・エクスプレス



2023年夏、スイスとイタリアを結ぶ最高 所での国境越えが可能になります。ツェル マットのマッターホルン・グレッシャーバ ラダイスと、チェルヴィニアのテスタ・グ リジアに新規算論が開通する予定です。果 に強く高所でも安全した運行が可能な暴動 の38ゴンドラで、2つの国をわずか4分で 繋ぎます。これまで、山の上で国境を超え ることができるのは、2つのスキー場を行 物の別述サービスも計画されており、手軽 に2つの国の2つのリゾートを楽しめるよ うになります。



界の有名建築家による作品を展示している 工場敷始内のヴィトラ・デザインミュージ アムは、世界有数のデザイン博物館のひと ラトゥス山、リギを望む絶好のロケーショ つです。そのヴィトラ・キャンパスに日本 ゆかりの新しいスポットが知わりました。 戦後の日本を代表する建築家のひとり、推 原一雄の「から幸の家」が日本より移築さ れ、今年6月より一般公開されています。 1961 年に東京に建設されたこの家は、当 特は仏教課集などにしか見られなかった会 のような特徴的な疑惑を持つミニマルな日 本家屋です。この家を解体してヴィトラに 経済し、高速した後に、細胞までこだわっ た家具を当時使用していた様式と近い形で 展示しています。ヴィトラにおいて作品を 展示している日本人建築家は安藤志雄につ いで2人目。ヴィトラ・キャンパスほドイ ツのヴァイル・アム・ラインにあり、スイ スのパーゼルからパスで簡単にアクセスで しめます。

ヴィトラ「から申の歌」

旅のアイデア



のおすすめ

スイス政府観光助は、公式サイトにて、ス イスのテニススターで、スイス観光大使の ロジャー・フェデラーおすすめの冬の楽し みをまとめてご紹介しています。スキーや スケート、そりなどの冬のアクティビティ のおすすめリゾートや、街に滞在して気軽 にアクセスできるの日帰り旅行スポット。 絶景展望台、他しのスパなど、冬ならでは の組占で、多様な関係にマッチングする無 のアイデアをご紹介しています。

フェデラーのものおすすめ



なリノベーションを得てオープンしまし

た。ルツェルンの中心街で湖畔に張し、ヒ

ン、地元のイヴァン・ビューラー建築事務

Jestico + Whitesのコラボレーションによ

るスイスアルプスの美にインスパイアされ

中海層の薬剤でエレガントな意識を吹き込

みました。46室のスイートルームを含む

全136室、360°Cのパノラマを前望するル

ーフトップテラススイート、133m2のプレ

があります。ブラッスリー、地中海料理、

本格フレンチ、日本食の4つのレストラン

とスパを備え、トータルで快速な滞在が楽

デンシャル・スイートも自慢です。またほ

用とロンドンのインテリアデザイナー

「愛の不詩着」ロケ地

Nethsにおいて世界190カ国で配信され 日本でも大人気となった韓流ドラマ「愛さ 不誘義。、北朝鮮の保険リ・ジョンドック と韓国の女性経営者エン・セリの愛の物図 は、スイスにおいても数々の重要シーンが 機能され、その印象的な美しい風景がさら にドラマを盛り上げたと評判になりまし た。スイス政府観光局では、ドラマのロケ 地マップを作りました。ロケ地をめぐるス イス族を企画してみてはいかがでしょう

「愛の不時義」ロケ地

KMM – Media sustainable eNewsletter.



- The media eNewsletter special edition about sustainability.
- Sent out on 30 Nov. 2022.
- Delivered to 676 addresses.
- Introduction of sustainable products, service, facilities of partners in Aletsch Arena, Zermatt, Schilthorn, RhB, Vaud. Opening rate: 41.80%
- Qualified reactions: 37.



今回のニュースレターは、スイスの持続可能な取り組み「サステナブル」をテーマにお

持令、世界的なトピックとして注目の高まるサステナブルですが、スイスでは、長年に わたり餌を形づくってきたもので、日常に穿け込んだ取り組みでもあります。スイス は、国土の7割が山岳地域で、約3割は森林地等、アルブスの管解け水がヨーロッパ大河 の浸液である大自然と共に暮らし、多種性に富んが保険文化を継承してきた国だからで

サステナブル・ツーリズムの観点から、自然と共存するスイスのさまざ ご紹介します。是非、今後の企画にお役立ていただければ幸いです。 スイス政府観光局 メディアマネージャー

スイスのサステナブル



スイスでは、観光業界において共通ブラン ドを制定しています。スイス (Swiss) + サ ステナブル (sustainable) = スイステナブ ル (Swisstainable) という共選体証のプラ ンドロゴを作り、サステナブルなプロジェ クトに機能的に取り組んでいるホテルやL サービスなどの企業・団体を認証していま す。3段階の認証レベルがあり、観光客は その取り組みを明確に知ることができま す。観光業界全体が取り組むことできらな 活動の促進を目指しています。



名籍マッターホルンの間にあるツェルマッ

ト。周囲には4000m線が29倍も連なるス

村内はガソリン車の乗り入れを禁止して

ェイなどで快適に行くことができます。 特終可能なエネルギー施管にも積極的?

す。アルブスの豊富な湯水によって、村

水道の100%、電力の60%以上を整ってお

り、電動パスの動力は100%水力発電。1

た山岳交通やチューリヒ工科大学が設定

し、ソーラー賞を受賞した山小屋「モン

ローザ小屋」など、さまざまな場所に大

光発電設備もあります。そのほかパイオス

スプラントで年間1600tの有機性廃棄物を

中や羊の糞と一緒に発酵し、再工ネ電気/

生成しています。

、美しい大自然と静かな環境、清冽な 気が保たれています。電車および、電気 動車のタクシーやパスの交通網が整備さ れ、山上の展望台へも登山電車やローフ

イスを代表する山岳リゾートです。

小冊子を刊行しました。 産地路、文化の額承、サス スイスの取り組みをご紹介

小冊子をご希望の方は、 までお問い合わせくださ クより電子板のダウンロ みの一部をご紹介しま?

ヴェルマット ハ



アルプス最大・最長のアレッチ氷河は、周 辺の山々とあわせて世界自然遺産に登録さ 生態系とともに、アルビニズムの歴 質、山岳観光、自然環境保護活動な くの分野で重要な役割を果たしたこ く評価されています。複数の展望台: またはハイキングで、感動的な氷河の が楽しめます。

認定に必要な基準を3つ満たした世界 ですが、登録には議論もありました。 に継承していくためには、世界規模* ステナブルな挑戦が不可欠だからで1 こでは年間最大50mの氷が溶けており れまでのベースで地球温暖化が続けら 2090年にはこの実験らしい大自然の が再減してしまうとも言われています





ーティッシュ鉄道は、1889年製の蒸気 機関車や、1930年代に運行していた伝説 の電気機関車「クロコダイル」、復元され た歴史的な客車を大切に受け継ぎ、定期的 に特別運行を行なっているほか、さまざま な歴史的専両のチャーターにも応えていま





概真2970mのシルトホルンは、アルブスの

社師な航望が魅力の門 8360°CIDE # 8 L クの動力は



ン湖畔の丘陵地帯に広がるワイン産地のラ

シルトホルンへ結ぶロープウェイ駅のある

ミューレンは、ラウターブルンネン会にそ

小さな集落で と共存し、地域 ながらの建物や 文化的に高い価



-旅による経営を続ける「オーデマ・ビ 動、2007年にエコ建築基準を取得した本 社工場の再建、2020年に工房と展示がサ ステナブルな高級ホテルがオープンしまし た。本社をはさんで願り合うスパイラル (博物館) とジグザグ (ホテル) の課物は 自然と風景に添け込むように設計されてい

ーデマ・ビゲ時計博物館、



和する鉄道、沿線の村や集落と共に100年 な共存を完璧に示す文化遺産として高く評 価されました。ここは有名な展望列車「グ レッシャー・エクスプレス」や「ベルニ ナ・エクスプレス」が走るルートでもあり



ざまな氷河を見ることができますが、中で

歴史を体感できる人気コースです。歩きり すく美しいコースは学校の課外授業の訪問 先ともなっており、子供たちの姿もよく見 かけます。谷の入り口付近にある豊り道を 歩いた先のボヴァル小屋からは上から氷河

レーティッシュ鉄道



KMM – Newspaper 'Mainichi Shogakusei Shimbun'.

- 'Mainichi Shogakusei Shimbun' is a newspaper for elementary school children.
- Circulation: 75,700 copies.
- Pages: 1 page.
- Published: 20 Nov. 2022.
- Report about RhB World
 Guinness Record attempt
 on Unesco World Heritage
 site.



KMM – Magazine 'Stuben'.



- 'Stuben' is a ski, snow and culture magazine.
- Circulation: 3,000 copies.
- Pages: 2 pages.
- Published: 23 Nov. 2022.
- Essay about Swiss sustainable lifestyle written by Masayo Oshio, ST Tokyo.



KMM – Magazine 'GOETHE'.



- 'GOETHE' is a men's lifestyle magazine.
- Circulation: 70,000 copies.
- Pages: 2 pages.
- Published: 25 Nov. 2022.
- Introduction about
 Grindelwald as the cover
 of the world best winter
 resorts.



KMM – Magazine 'Safari'.



- 'Safari' is a men's lifestyle magazine.
- Circulation: 105,000 copies.
- Pages: 2 pages.
- Published: 25 Nov. 2022.
- Introduction about Klum Hotel Gornergrat as the hotel with superb view.







- 'Japan Railway Fan' is a train magazine.
- Circulation: 215,000 copies.
- Pages: 8 pages.
- Published: 21 Dec. 2022.
- Report about RhB World
 Guinness Record attempt,
 new GoldenPass Express,
 Rigi and Pilatus Railways.
- As the result of Int. media trip 'World Records'.





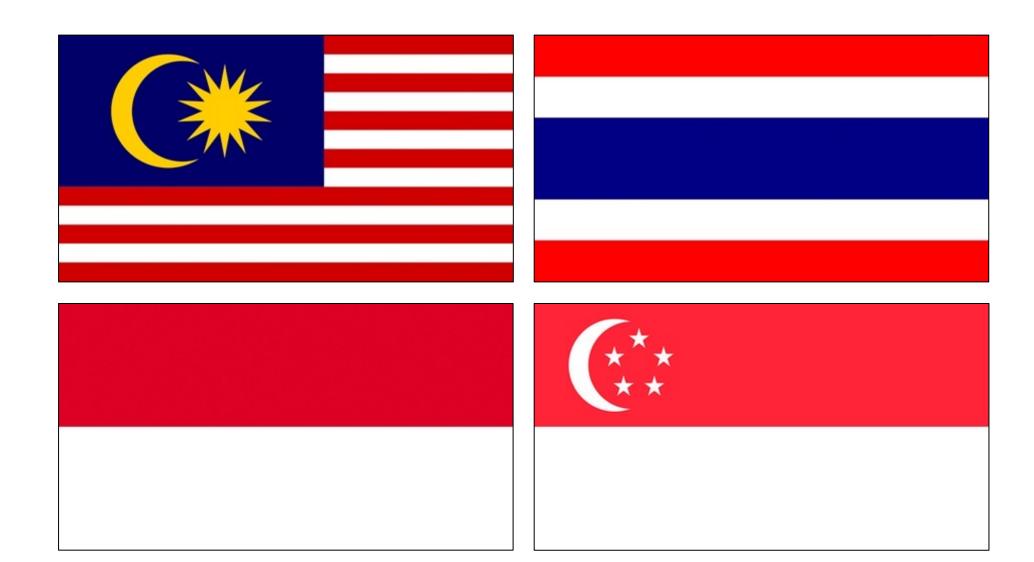


- 'The Nikkei' is the largest financial newspaper in Japan.
- Contacts: 1.2 mio, copies.
- Pages: 1 page.
- Issued: 3 December 2022.
- Report about Bernina
 Express and RhB World
 Guinness Record attempt on
 Unesco World Heritage site.
- Result of Int. media trip 'World Records'









SCIB SEA 7th Asia Trophy 2022.



- Market: Indonesia, Malaysia, Singapore,
 Thailand
- Period/Date: 02 05 December 2022
- Carried out in CH: Thun, Zürich, Davos
- Grand Total Overnights: 1,898
- Grand Total SEA Participants: 31







- Market: Indonesia, Malaysia, Singapore,
 Thailand
- Corporate : Incentives
- Period: December 2022
- Carried out in CH : 06 incentives
- Grand Total Overnights: 1,898
- Grand Total Turnover: CHF 632,034
- Destination: Zürich, Lucerne, Bern,
 Grindelwald, Interlaken, Gstaad, Lausanne,
 Lausanne, Zermatt, Leukerbad



STS – Agency webinar training in Philippines



Date: 1Dec 2022

Market: PH

 Target: Drive awareness and sales traction of STP amongst trade, engage TAC Tour GSA of RE in Manila for regular agency training and product updates. 21 agents attended the webinar.

Goal: >50 STP sales from TAC Tours PH

Partners: TAC Tours, Rail Europe Asia
 Pacific



STS – PWT agency gathering in KUL



Date: 7 Dec 2022

Market: MY

 Target: Meet and excite PWT's key agents at Sheraton Imperial KUL. Expect 30 pax in KUL attending.

- Goal: Promote STP and GTToS offerings and inclusion into outbound travel packages developed by travel agencies, >100 STP sales
- Partners: Rail Europe Asia Pacific + PWT



STS – PWT agency gathering in JHB



Date: 8 Dec 2022

Market: MY

 Target: Meet and excite PWT's key agents at DoubleTree Hilton JHB. Expect 30 pax in JHB attending.

- Goal: Promote STP and GTToS offerings and inclusion into outbound travel packages developed by travel agencies, >100 STP sales
- Partners: Rail Europe Asia Pacific + PWT



STS – Presentation at Mayflower Holidays KUL



Date: 5 Dec 2022

Market: MY

 Target: Drive trade awareness of GTToS and STP, inclusion in their European product offerings to consumers across KUL, PEN, JHB, KK branches.

Goal: >50 STP sales

Partners: Rail Europe Asia Pacific



STS – Presentation at Boustead Travel KUL



Date: 6 Dec 2022

Market: MY

 Target: Drive trade awareness of GTToS and STP, encourage activation of B2B channels across Malaysia.

Goal: >50 STP sales

Partners: Rail Europe Asia Pacific



STS – Presentation at Apple Vacations KUL



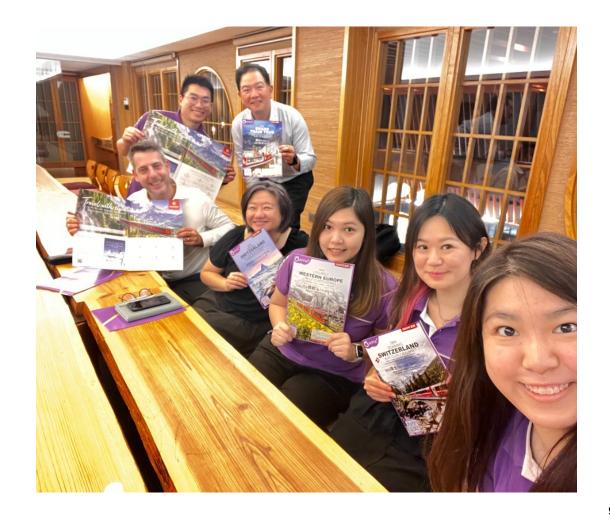
Date: 6 Dec 2022

Market: MY

 Target: Drive trade awareness of GTToS and STP, inclusion in their European product offe rings to consumers in Malaysia.

Goal: >50 STP sales

Partners: Rail Europe Asia Pacific



STS – Presentation at Sedunia Travel KUL



Date: 6 Dec 2022

Market: MY

 Target: Drive trade awareness of GTToS and STP, inclusion in their European product offe rings to consumers in Malaysia.

• Goal: >50 STP sales

Partners: STC



STS – Christmas gathering with agents in SIN



Date: 14 Dec 2022

Market: SG

 Target: Meet and thank key outbound agents for their enduring support, and keep ST/STS top of mind for 2023. Expe ct 30 pax attending.

 Goal: Promote STP and GTToS winter offerings and inclusion int o outbound travel packages developed by tra vel agencies

Partners: ST/STS



STS – Agency training in Vietnam

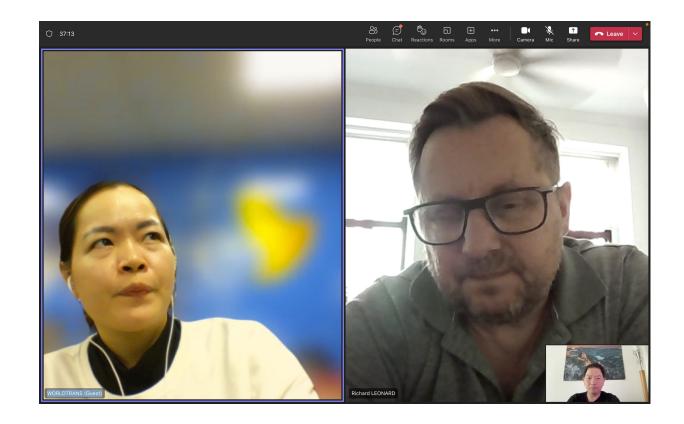


Date: 9 Dec 2022

Market: VN

 Target: Drive awareness and sales traction of STP amongst trade, engage WorldTrans
 Vietnam for regular agency training and product updates

- Goal: >30 STP sales from VN agents
- Partners: Rail Europe Asia
 Pacific, WorldTrans Vietnam



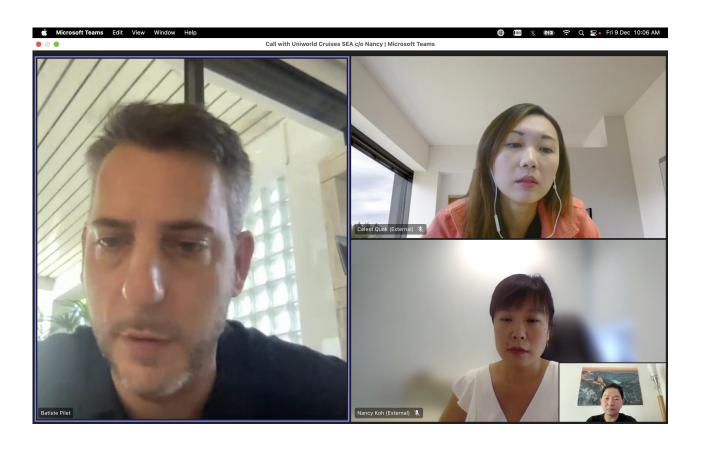
STS – Uniworld + 4Days STP bundling for 2023



Date: 9 Dec 2022

Market: SG MY ID

- Target: Drive awareness and sales traction of STP, possible bundling with Uniworld pre- and post-cruise options in Basel, distribute through Uniworld B2C channels.
- Goal: >50 STP sales from Uniworld SEA
- Partners: TTC Group (Uniworld, Trafalgar, Insights Vacation)



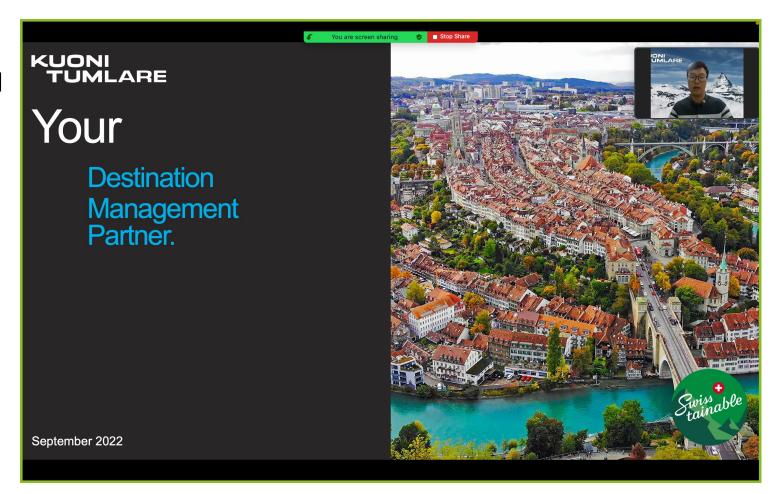
STS – Agency training in Vietnam (postponed)



Date: Feb 2023

Market: Indochina VN KH LA MM

- Target: Drive awareness and sales traction of STP amongst trade, engage Kuoni rep in Indochina for regular agency training and product updates
- Goal: >30 STP sales from Indochina agents
- Partners: Kuoni Indochina







Circulations: 180,000

Readership: 225,000

Total: 1 full page

Partners: Zurich







Circulations: 180,000

Readership: 225,000

Total: 1 full page

Partners: Lucerne





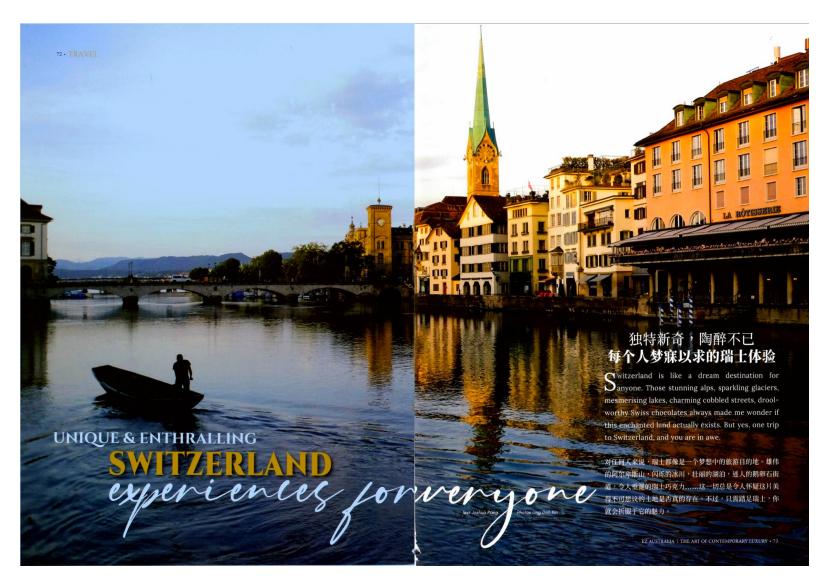


Circulations: 20,000

Readership: 50,000

Total: 6 full pages

Partners: Zurich





Malay Celebrities Media Trip (Malaysia) - SoMe

Partnership with Universal Traveller (Winterwear retailer) and 3 Malay celebrities.

Date: 16 – 23 December

2022

Partners: Interlaken/JJ ,
 Zermatt, Zurich





Content Distribution Winter: World Travel Magazine (online)

- Published on 1 December 2022
- Partners: Zurich, Matterhorn Region

View this email in your browser



Winter Escapes in Switzerland



DESTINATIONS

Get Ready For A Winter Dream – Ski, Relax & Recharge In Valais

Read more



DESTINATIONS

Christmas in Zurich: An Unforgettable Experience

Read more

STA – Swiss Travel Experts FAM Trip



- Date: 6 12 December 2022
- Market: SG, MY, TH, ID, PH
- Total participants: 12
- 4 participants x 3 itineraries
- Partners:
- Zermatt, Davos, RhB, Ticino
- Matterhorn Region, Vaud Region,
 Interlaken, Golden Pass
- Lucerne, Titlis, Schilthorn, Zurich,
 Lucerne-Interlaken Express



KMM(Thailand) – Daily News



Circulations: 900,000

Contacts: 1,575,000

Total: 1 full page on

Newspaper 17 DEC 2022

Partners: Zermatt, Davos, JF



กูมิภาคเอเชียตะวันออกเฉียงใต้ เล่ า สวิคเซอร์แถนค์เริ่มเปิดรับนักท่อ เพี่ยวในปี 1864 โดยเป็นสวรร สำหรับผู้ที่ชื่อนชอบกีฬาจอหน อย่างสก็ สไบว์บอร์ด ก่อนที่ยอต่อง เพิ่มเดิม แต่วันนี้สวิดเขอร์แถนด์ไม่ ใค้คอบโจทย์เฉพาะผู้ที่ชื่นชอบก็ผ ฤดูพนาวเท่านั้น แต่ยังมีความงดงาม ของธรรมชาติที่แตกต่างกันในแต่ละ กุด รวมทั้งวัฒนธรรมในแบบชาวสา สรวมอยู่ด้วย

การเฉลิมฉลองอย่างเทศกาล คริสต์มาสต่อเนื่องไปจนถึงปีใหม่ บรรชากาศทคั้งเทพนิชาชที่ ครั้ง ไม่ต้องกังวลว่า เล่นไม่เป็น ไม่เคยเล่นมาก่อนแล้วจะพลาด พบเมื่อราว 3,000 ปีที่แล้ว อบอวลไปด้วยความอบอุ่นท่ามกลางหิมะที่ปกคถุม ทั้งแสงไฟ โอกาส เพราะเพียงแค่เข้าพักในสกีรีสอร์ทบนเทือกเขาแอลป์ ท้องถิ่นนี่คือแหล่งที่สรรหาของขวัญและเครื่องประดับตกแต่ง สามารถสไลด์สกีลงจากเนินได้แล้ว ของเทศกาล แค่สำหรับนักท่องเทื่อวแล้วนี้คืออีกช่วงเวลาแห่ง สีสันที่ควรหาโอกาสไปเชือนสักครั้ง

เพียงหนึ่งหรือสอง แต่มีมากกว่า 10 แห่งกระจายตัวอยู่ในเมือง คาร์บอนด้วย ตั้งแต่การเดินทางเข้าไปที่มีรถไพ่เป็นหลัก ไม่มี

สำหรับนักท่องเที่ยวที่อยากจะสัมผัสกับการเล่นสก็สัก แปลงของสภาพภูมิยากาศที่รุนแรงมากขึ้น

เซอร์แมทแล้วยังมี เซนค์มอริตซ์ ต้นกำเนิดของการท่อ:

กดรบบารบบที่อกเขาแอกป์ ซึ่งเอยเป็นพื้นที่จัดการแห่งขัน าใอถิ่มปีกฤดหนาวมาแล้วถึงสองครั้งด้วย โดยในช่วงหน้า

ระชิบระชับ เสียงเพลง และกลิ่นขนมอบแสนเข้าขวน ทั้งหมด เกือบทุกพื้นที่มีโรงเรียนสอนเล่นสก็ตั้งอยู่ โดยมีตำนวนรวมกัน บนความสูง 1,560 เมคร กรินเดลวัลด์คือจุดหมายปลายทางที่ได้ ดือสิ่งที่พบได้ใน "คลาดคริสต์มาส" ซึ่งจะเริ่มต้นตั้งแต่ราว ถึง122 แห่ง ไม่ว่าจะเป็นแบบเริ่ดันทัดเล่นครั้งแรก หรือพอจะ รับความนิยมมากที่สุดในสวิตเขอร์แลนด์ และเป็นสก็รีสอร์ทที่ สมเด็จพระรารบรรจจนนี้ในพระรากสมเด็จพระราไรเนเทรนกาล เซอร์แบทที่อยู่เชิงเขาแบทเทอร์ฮอร์น เป็นจุดหมายแรก นันทบพิดล พระอัฐบรามาธิบดินทร และพระบาทสมเด็จพระ ที่หลายคนนึกถึง ที่นี้ไม่เพียงเป็นเมืองสกีขอดติด แต่อังเป็น มหาภูมิพลอดุลขเดชมหาราช บรมนาถบพิตร ทรงพาโอรสทั้ บอกเลยว่า คลาคทวิสค์มาสของสวิตเซอร์แลนค์ไม่ได้มี หนึ่งในเมืองค้นแบบของการท่องเที่ยวแบบยั่งยืนแบบปลอด สองพระองค์ใปทรงสก็อยู่เสมอเมื่อลุดหนาวมาเชื่อน

เมืองสกีของสวิดเชอร์แถนค์ไม่ได้หมดเพียงเท่านี้ ยังมี ต่าง ๆ ใม่ว่าจะเป็นเมืองเก่าออ่างบาเชิดที่มีไฮใดที่เป็นต้น รถอนค์ที่ใช้ฟอสซิลกลักราอเข้าไปถึง การสัญจรในเมืองหาก อีกหลายแห่งและมีมนค์เสน่ห์แตกต่างกันออกไป และเพื่อ อริสต์มาสกว่า 100 ลับที่ประสายเราตาล้ายลามไห่ลดดลอาณ ในใช้สอมข้าเลิบก็จะนึกเป็นสีวนบอย่อยเป็นสายนะ ที่นี่จึง เป็นการข้องรายให้กับค่อมที่ควยจอยเพื่อกลับไปเดือนสวิสต ถือ ยาวหลายกิโลเมคร รวมถึงค้นคริสมาสงนาดยักท์ หรือเมือง - ถือเป็นที่นที่ด้วยย่างสำหรับนโยบายค้ามความยั่งอื่นของสรีค ครั้ง ในปี พ.ศ. 2506 กิจกรรม "Swiss Winter Camp Asia" หลวงอย่างเบิร์น ที่มีทั้งคลาดแบบตั้งดิบ คลาดรัพบธรรม และ เซอร์แลนด์ที่จับเคลื่อนในนาม Swiss Sustainable ความใส่ใจ จะกลับมาอีกครั้งในช่วงวันที่ 19-23 มีนาคม กิจกรรมที่จัดขึ้น ดลาดแห่งควงดาว ที่สามารถเดินเชื่อมล่อถึงกันได้ และบาง ในสิ่งแวดถ้อมที่ดำเนินการมาอย่างล่อเนื่องและถูกนำมานาย โดยได้รับความร่วมมือจากสมาคมสก็และสในวับอวัดแห่ง ภาพให้ชัดเจนอิ่งขึ้นในวันที่โลกกำลังเผชิญกับความปลี่ยน ประเทศไทยด้วย โดยคาดว่าจะมีนักท่องเที่ยวจากทั่วเอเชียไป

วมกันระหว่าง แอสเสท เวิรด์ คอร์ป จำกัด (มหาขน) หรือ AWC กับ แอคคอร์ (Accor) เพื่อเดินหน้าพัฒนาโรงแรมใน ดหมายท่องเที่ยวด่าง ๆ ในประเทศไทยรวมกว่า 1,000 ห้อง ความร่วมนึกนี้สอดอล้องกับกละพร์ของ AWC ในการเป็น พันธมิครกับแบรนด์โรงแรมชั้นนำระดับโลก เพื่อพัฒนา นทรัพย์คุณภาพบนทำเลศักยภาพ และขยายกลุ่มลูกค้าให้ าว้างขึ้น,...โรงแรม มีเถีย เชื่องใหม่ เปิดให้บริการ ใหม เดอะ ทาย บาร์ ชมวิวเมืองเขียงใหม่ใค้แบบ 360 องศา เปิดให้บริการ ทุกวัน 16.00–24.00 น....มาแล้วกับนิทรรศการให่ปราสาท เจ้าหญิงสไตล์อังกฤษ พร้อมทั้งหญ้าหลากสีพาสเทลบนของ era or Rhue Sky Resort 19760 groupers I inc ID .

แล้วที่ไทยยังคงครองยันดับ 1 ประเทศที่มีที่พักที่ได้รางวัดเยอะ ที่สุด ถึง246 แห่ง จากการมอบ รางรัก Agoda Gold Circle Awards (GCA) ประจำปี ครั้ง ที่ 14 ให้ที่พักมากกว่า 2,000 แห่ง ใน 41 ประเทศ/เขตปกครอง

ดนเองทั่วโถก...เปิด ธ ใช้ไลด์ สายเช็คอินไม่ควรพลาด

Silk Caf ที่ Lifestyle Hub แห่งใหม่ใจกลางกรุมที่ Jim Thompson Heritage Quarter ได้แก่ เรือนไม้สัก นิทรรศกา คำนานราชาศักใหม ผลิตภัณฑ์แค่งบ้าน สินค้าแพ่ชั่นใหยร่วม สกับ และอาร์ทเล็บแลดร์ ร่วงแอลิบเฉลเมทสถาลปลายปี การท่องเที่ยวฮ่องกงมอบของขวัญพิเศษ ได้แก่ งานฮ่องกงวิน เทอร์เฟส วันนี้-1 ม.ค. 2566 และงานเคาท์ดาวนี้ปีใหม่ต่องกง อำววิคคอเรีย พบกับคันคริสค์มาสกลางแจ้ง บริเวณหน้าอำว วักคอเรีย และคริสค์มาส วันเดอร์แลนด์ 23-27 พ.ศ. 2565 คู www.discoverhongkong.com/winterfest....nau อีกครั้งกับ Sacred Mountain Festival ปีที่ 4 งานทศกาลจิต วิณญาณ คนครี ศิลปะ และชมชนคนแสวงหา 1-6 ก.พ. 2566 ณ ค่ายเยาวชนเขียงดาว อ.เชียงดาว จ.เชียงใหม่ จองกายใน 15 ม.ค. กลทันที่ 1,000 บาท ที่https://bit.lv/sMXsMio...

ใหญ่ทั่วโลก "มอนเค

gapore Duxton' วงแรมแห่งใหม่อ่านคักซ์ดัน ฮิถพร้อมเปิดให้บริการดับเปือง23ฉลองคริสต์มาสที่ท้องอาหารในเครือโรงแรมChaperone ได้แก่ Medinii ชั้น 35 โรงแรม The continent, Axis & Spin ทีม 38 ใหมเทม The continent, Bangkok Heightz ทีม 39 โรงแรม The continent และ Abandoned Mansion Bar ชั้น ใต้ดิน โรงแรม The Couch สูงุนวิท 14....ชวนชมความ สวยงามและสร้างสรรค์ของคันคริสค์มาสการกศลที่โรงแรม อนันตรา สขาม กรมเทพ ซึ่งจะจัดแสดงอยในพื้นที่โดยรอบ บริเวณสวนปาวิชาติ ขั้น 1 ณ โรงแรมอนันตรา สขาม กรุงเทพ (ก.ราชคำริ) วันนี้-2 ม.ค. 2566

 มอบทั้งความพิเศษและความบันเทิงให้แก่ผู้ ารคลอดเดือนรับวาคม สายการปืนเอมิเรตส์จัดงานเฉลิม ฉลองวันคริสค์มาส ด้วยอาหารและของว่างพร้อมประดับให่ บนเครื่องบินแบบจัดเด็ม.....ลงนามความร่วมมือกับศิวิลัย เอเชีย กลุ่มแอร์เอเชีย เอวิเอชั่นก่อตั้งสายการบิน "แอร์เอเชีย กัมพูชา" สายการบินราคาประหยัดรายใหม่ เชื่อมโองแอร์เอเชีย กับคลาคล่างประเทศทั่วอาเซียน เอเชียเหนือ....สั่ง "โกเบนซ์ ข้าวด้มแท้งชื่อดังระดับตำมานจากภูเก็ดมาฟันถึงกรุงเทพได้ แล้วผ่านบริการ "บินตรงส่งความอร่อย" ของ airasia food แอปพติเคขั้น airasia Super App

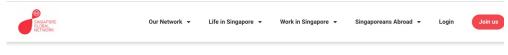
C&A: 100%Women - Singapore Global Network. switzerland.



 Feature on Singapore Global Network

Circulation: 80000 members

https://singaporeglobalnetwork.gov.sg/stories/sustainability/going-to-the-ends-of-the-earth-for-a-good-cause/



Sustainabili

Going to the Ends of the Earth for a Good Cause

Christine Amour-Levar, a French-Swiss-Filipina human rights and sustainability advocate, shares how expeditions can have a positive impact and where life's journey is taking her next.

By Christine Amour-Levar | 12 Dec 2022



We finally emerged, like the sun rising over the mountains, with ice-cold winds rushing past our faces. We looked at each other, panting and proud, each of us standing in snow-covered boots and thick jackets, with magnificent views all around us

We knew we had done it. We had succeeded in setting a world record for the largest all-female rope team to summit a 4,000-metre peak!

The Breithorn climb, which took place in June of 2022, was a part of Switzerland Tourism's 100% Women Peak Challenge. It involved 80 women from 25 countries, from all backgrounds and walks of life – including an Indian professional skier, a French singer, a Canadian travel blogger, a South African philanthropist, an Iranian mountain guide, to name a few. Even our guides. organisers and photographers were all women! With each other's support, we made it to the top and no one





- Top 5 Winter Activities
- Partners: STS, RhB, Davos, MRAG,
 Zermatt, Titlis, Jungfrau Region,
 Schilthorn
- https://www.lofficielsingapore.com/5
 5830212/top-5-winter-activities-todo-in-switzerland

COFFICIEL

LIVING

Top 5 Activities to Do in Switzerland this Winter

Whether you're down for an outdoor adventure or a scenic tour around the mountainous terrains, our guide has got you covered for your trip to Switzerland this Winter

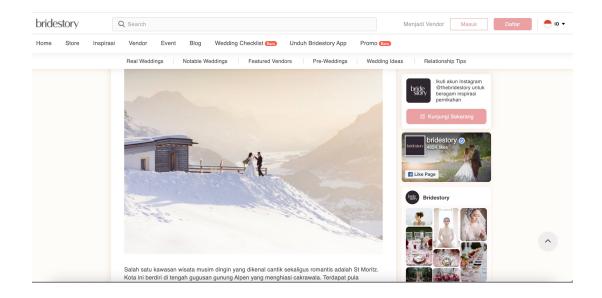
12.30.2022 by Melissa Mae





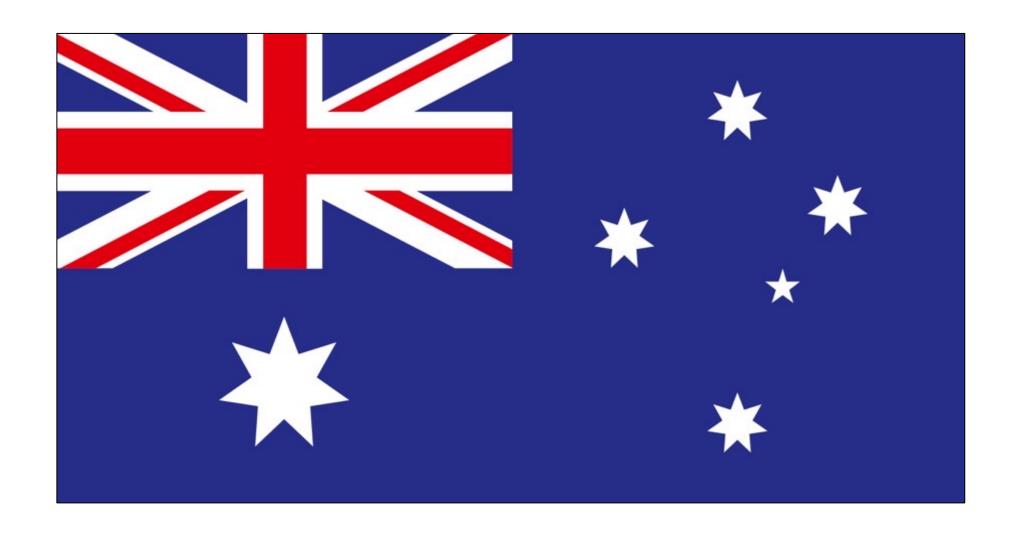


- Indonesia largest wedding directory
- 600 k monthly users
- Feature on Winter Wedding
- Region: St Moritz



Australia.





KAM: STE Winners Trip.



- 8 main winners of STE competition from all cities visited during roadshow (Melbourne, Sydney, Brisbane, Auckland and Christchurch).
- Visited all market key partners:
 Interlaken, Jungfrau Region, Schilthorn,
 Lucerne, Zurich, Zermatt, Glacier
 Express
- Focus on panoramic trains and Christmas markets











Switzerland Booth at Hamley's Winter Wonderland.

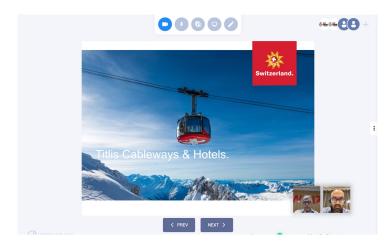
- We participated in event organized by India's leading brand Jio for families with the concept of a Christmas Market.
- The Switzerland photo booth created at the event was a 2-sided booth with different experiences a life-size Jungfraujoch branded Snow Globe on one side and the other side had a typical winter
 village set-up and the highlight of this side was a shower of fake snow.
- Amplification and promotion of the event was through outdoor, print & social media.
- The photo booth was a big hit with visitors standing in line with a minimum wait of 20 mins to get themselves clicked. At the live stage, we had interactive quiz sessions with children and parents winning Swiss chocolates, which created brand recall.
- We also had a contest running at the both for which we created a landing page on MyS.com and asked people visiting to scan the bar code and participate.
- Total number of people who attended the event: 80k 100k







- 13th Dec 2022
- Exclusive 45 min webinar with Titlis
 Cableways & Hotels
- The the product offerings and latest updates / news from Titlis
- Live Polls + Live Q&A + Quiz at the end
- Total No. of attendees: 542
- Recording: <u>www.MySwitzerland.com/STIndiaWe</u> binars



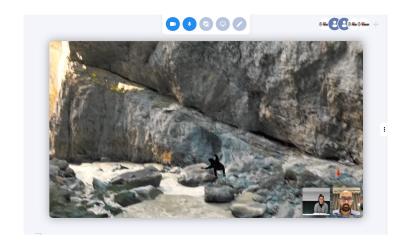


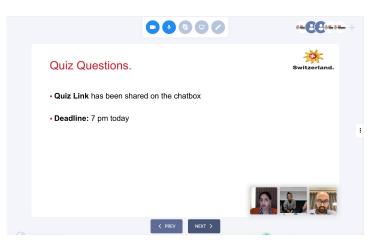


Switzerland.

KAM: ST India Webinar Series 5: Lucerne.

- 6th Dec 2022
- Exclusive 45 min webinar
 - Lucerne Tourism, Lake Lucerne
 Navigation Company & Pilatus
- Presented their respective touristic offerings + news / updates
- Live poll & Q&A + Quiz at the end
- Total No. of attendees: 535
- Recording: <u>www.MySwitzerland.com/STIndiaWe</u> binars

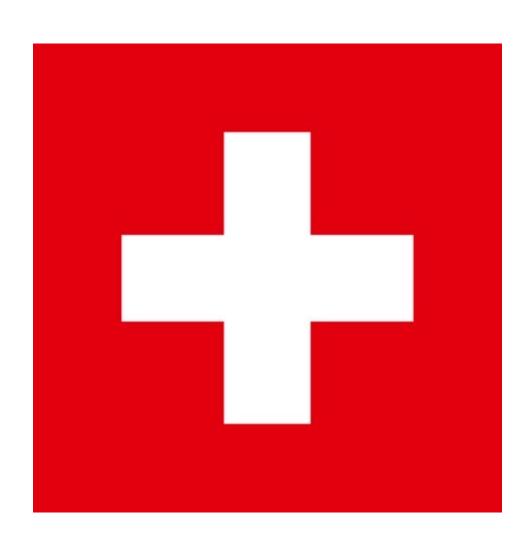




Markets West.



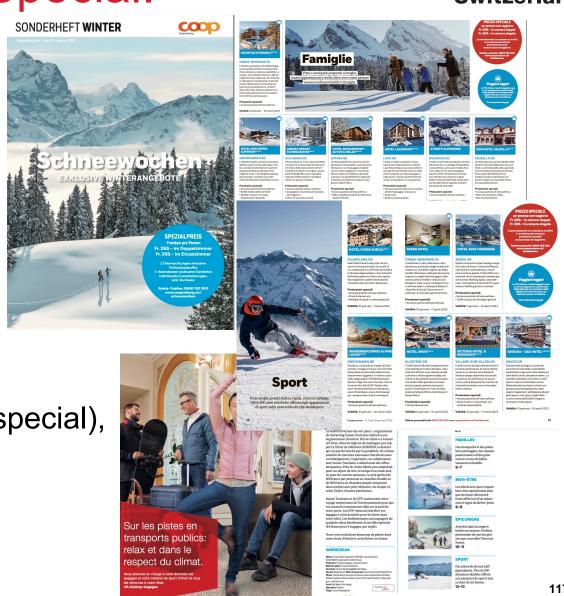




Coop Schneewochen – ST Special.

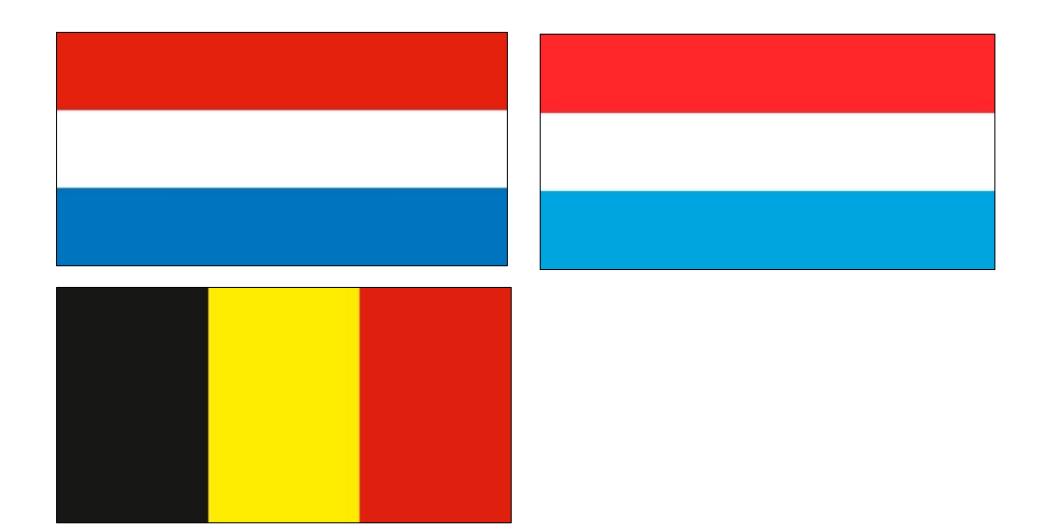
Switzerland.

- Publication: KW 2, 2023
- Circulation: 2.7 Mio. / Readership: 3.5 Mio.
- German / French / Italian
- 16 pages inspirational content
- 28 Hotel offers in 2 price categories
- Print version mirrored online on coop.ch
 - Additional social push via Brain & Heart
- Integration of partners SBB (inc. Luggage special),
 Raiffeisen Winter Promo









ST BeNeLux – "de Bijenkorf" Winter Event.



- Ice skate rink on top of de Bijenkorf Shopping Mall in Rotterdam with sustainable ice (syntetic) by Swiss Partner "Glice".
- Opening event for 60 exclusive members and journalists with Swiss Raclette and Swiss Wine.
- Digital promotion on Bijenkorf Digital channels.
- 15.12.2022-15.01.2023: open for all guests of de Bijenkorf.







Winter. Recovery 2022 – SoMe promotion.



- Awareness Winter Social Media
 Campaign with Bright8.
- Instagram + Facebook Ads.
- Videos, Picture, Carousel
- Traffic to MyS/Winter Landingpage.
- October December 2022

Marketing contacts: 5,8 Mio.



Winter, Roularta.

- Roularta: Knack (NL) and Le Vif (FR) in Belgium
- Valais + Berne
- Print advertorial, Online Articles, Newsletters, Banners, Social Media
- October December

Marketing Contacts: 3,45 Mio.

















LUX: Winter, Kachen / Reesen.

- Kachen: Luxembourg's only food & lifestyle magazine (D, E, F)
- Reesen: Only travel magazine in Luxembourg (D, F)
- Print advertorial, online articles,
 Social Media, Bannering, Newsletter
- October December
- Marketing Contacts: 347'638



Switzerland.

WINTER HIGLIGHTS

WAKE UP ON THE SWISS ALPS WITH FRESHLY FALLEN NOW AND GET READY TO TRY OUT THE IMMACULATELY PREPARED SKI-ROUTES, WHILST ENJOYING THE BREATH-TAKING VIEWS ONTO THE SURROUNDING MOUNTAIN SUMMITS. HERE ARE SIX WINTER HIGHLIGHTS IN THE HOLIDAY REGION INTERLAKEN AND THE JUNGFRAU REGION.

READ HERE





Wake up on the Swiss Alps with freshly fallen snow and get ready to try out the immaculately prepared ski-routes, whilst enjoying the breath-taking views onto the surrounding mountain summits. Here are six winter highlights in the Holiday Region Interlaken and the Jungfrau Region $\$ #interlaken #JungfrauRegion #DiniWält #Grindelwald #Wengen #Murren #Lauterbrunnen #Haslital



Winter Highlights - Across the Bernese Oberland - KACHEN Magazine

Everything good and beautiful in and around Luxembourg **≈** Recipes, news, articles, interviews, portraits, etc. Your food & lifestyl..



KAM Study Trip Wallis



- Winter Study trip 08.12 -11.12.
- 11 Travel agents + 1 media Reisbizz.
- Presentation at ZRH airport by STS
- Hosting partners in Wallis:
 - Saas-Fee
 - Aletsch Arena
- Program:
 - Skiing Saas- Fee + village tour
 - Christmas Market Brig
 - Binntal
 - Winterhike Aletsch Arena





Belgium: Meetings: Advertorial Rendevenement.



SWISSTAINABLE

REGARDEZ LA VIDÉO

- December
- 2 pages
- Circ 5'000, 11'050 contacts
- In French & Dutch
- La Suisse est prête à accueillir votre équipe. Zwitserland is klaar om uw team te ontvangen
- Focus on Swisstainable & Bleisure

LA SUISSE EST PRÊTE À **ACCUEILLIR VOTRE EQUIPE**

Pas de bureau ni de rythme effréné mais des montagnes, de forêts et des refuges. Passer du temps dans la nature est bon pour le corps et l'esprit, et constitue une véritable source d'inspiration. En plus de se classer parmi les meilleures destinations touristiques, la Suisse est un pays de choix por les réunions et les incentives. Surtout maintenant, La pandémie a renforcé notre désir d'authenticité et de proximité avec la nature



LA DURABILITÉ EST PRIMORDIALE CWISSTAINABLE

souhaits des clients les besoins de la population locale et le respect de l'en-

vironnement. Cette position est renforcée par la stratégie de durabilité Swiss

apporter plus de darté tout en créant



l'ensemble du secteur du tourisme. Car voyager durablement ne stanifte pas arrêter de voyager, mais être plus d'une nature intacle, consommer régional. vivre la culture locale de mantère authentique et rester plus longtemps pour mieux connaître la destination.

Après un an, plus de 1.000 prestataires de services suisses ont retoint le programme, dont plusteurs hôtels disposant d'installations pour les séminaires Le Switzerland Convention & Incentive Bureau (SCIB) a donc créé un filtre supplémentatre dans son moteur de recherche en ligne pour faciliter la recherche de ces hôtels durables

Par atlleurs, 33 hôtels ant atleint le ntveau le plus élevé de Swisstainable. Il s'agit de plusieurs chaînes internationales, telles que Sheraton, Crowne Plaza et Mövenpick, mais aussi d'hôtels



Indépendants tels que Schloss Warteau ou Hotel Kartause Ittingen

DE NOLIVEAUX HÔTEIS **OUVRENT LEURS PORTES**

La Suisse offre de nombreuses possibili tés en tant que destination de réuntor et d'incentive. Le Switzerland Conven tron & Incentive Bureau (SCIB) a le platsites qui pourraient bien être la destination de votre prochain congrès ou

Tous ont une chose en commun: ce sont de la réussite de votre incentive

s'aatt de l'Hôtel des Horlogers dans la région du lac Léman, du Marriott Hotel Internationale comprenant un nouveau Geneva, du Mandarin Oriental Palace dip vidéo qui interpelle le public avec à Lucerne et du Six Senses Crans Monun humour typiquement suisse tana, le top du top concernant les Fattes-yous platstr et latssez-yous aller normes de durabilité. au aré de vos envies lors d'une réunion

LA RENCONTRE

DU TRAVAIL ET DES LOISIRS La combinaison du travail (business) et des lotstrs (letsure) est une tendance mondiale aut a pris de l'importance deputs la pandêmte et qui a même reçu une appellation précise: 'bletsure'. La Suisse dispose d'une large offre en mattère de séjours 'bletsure'. Pour les

au bord d'un lac ou graantsez une séance de travail au sommet d'une montagne. Et tout cela pour le bien de non conventionnels encouragent la pen sée créative et les innovations disruptives. Le SCIB a donc fait une belle sélection de lieux uniques pour des pas l'InnoTren, le premier espace de réunion mobile aut met la créativité en mouvement? Ou le Musée olymptque de Lausanne, où vous pourrez voir l'Antiquité de près? Vous n'aublierez jamais





semblent à des vacances

ces voyages d'affaires car ils res

+3223458357 nyriam.winnepennindx@switzerland.com





- **1**3.12.2022
- Au Petit Suisse, typical Swiss restaurant in Brussels
- Idea: gather all the participants since 2005
- Share good memories and keep the good spirit of the trophy
- 15 registrations
- 10 participants (due to illness)







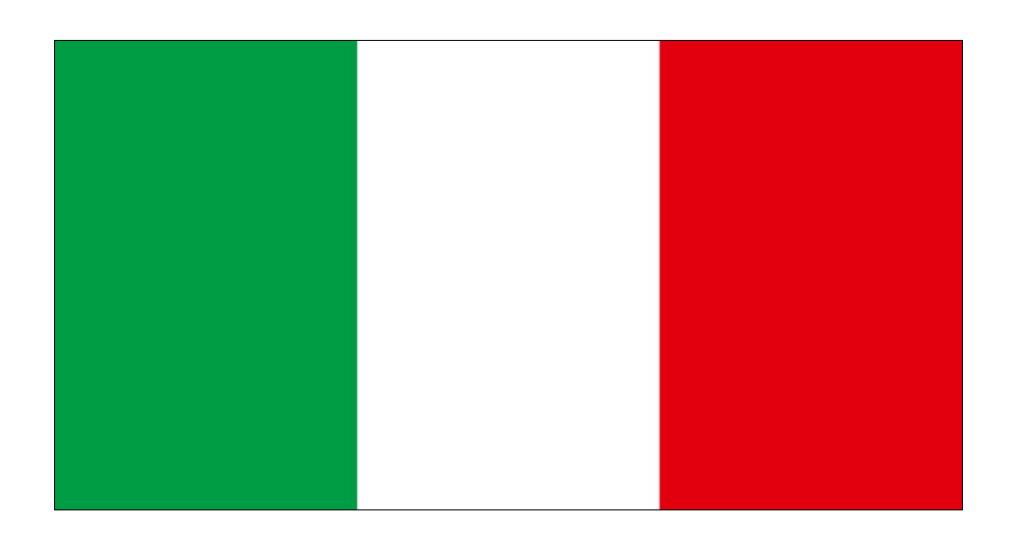
- **1**9.12.2022
- Winter pop up at Holiday Inn Brussels Airport
- 125 registrations. In total we met 55 guests.
- Swiss Partners: Davos, Alpengold Davos, Engadin St. Moritz, Pilatus Bahnen, Radisson Blu Andermatt













Project.

- Project idea "neve fashion show in St.Moritz" presented to management of Armani in Sept. 2021 by ST Italy
- STITA, ESTM, SWISS (flights for media) partner of first GA fashion show in the snow -> unique media output
- Media plan GA in collaboration with ST, ESTM: Posts, stories, media release, etc.
- Investment GA: 3 Mio. EUR
- Event postponed two times (Covid, Ucraine war)
- Event/experience weekend: 6–11 Dec. 2022
 - 250 international guests of GA: Top contacts -> Celebrities, VIPs, journalists, influencers, GA friends & clients (IT,US, UK UEA, LATAM, Spain, DE, France)
 - 4 days experiences in St.Moritz for the guests: Ski lessons, gastronomic experiences, SPA, carriage ride, etc.
 - Event highlight, Dec. 10th: GA Neve show at Olympic Stadium
 St.Moritz (historical place/storytelling "winter sport")





Media outcome.



"The Armani Neve event in St. Moritz was amplified on social media like few other recent events in the high-end world. "Lampoon Magazine

Top international media and social media outcome in the luxury segment:

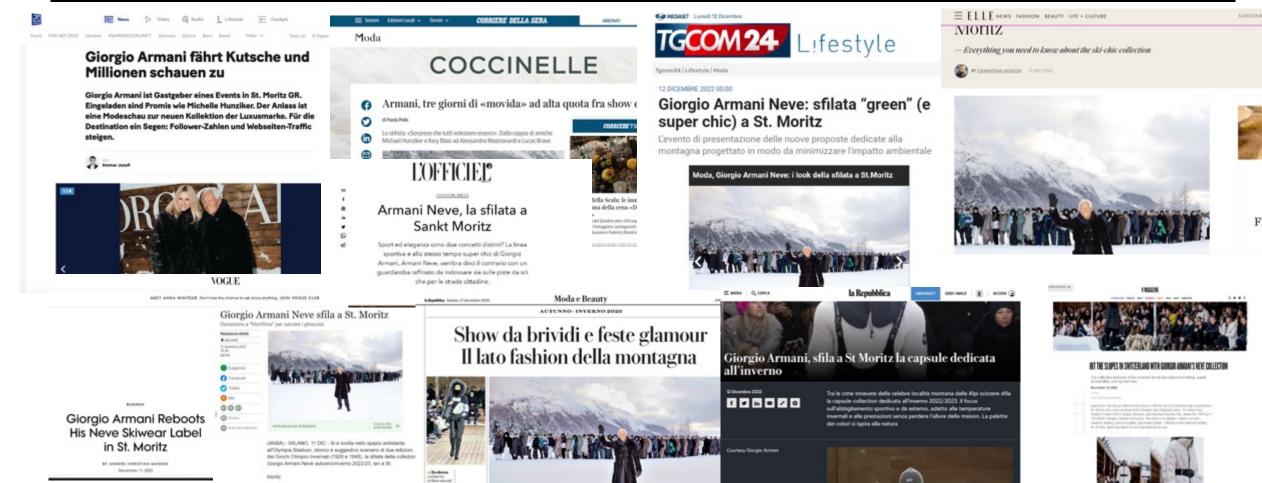
- High increase on social media @myswitzerland and partners instagram (+2k followers in 3 days)
- Top media contacts/guests, media coverage of Switzerland/ESTM in the top luxury segment
- Media plan social media GA (4.1Mio followers): Several posts of show and experiences incl. taggs of @myswitzerland & @stmoritz
- Influencers & VIPs communicating the experiences incl. partners taggs (ST/ESTM/SWISS)







Armani described his mountain home as "typically Engandin from the outside, while the interior is very 'Armani': spare, rarefied, almost Japanese." As the extremely Christmassy surroundings of St. Moritz in December will testify too, it's a perfect retreat for the holidays. Vogue Magazine







- Date: 12.12.2022

 What: Party for Christmas focused on travel agents in Rome c/o Ellington Club

Distribution brochures Winter, Cities,
 STS Map, gadgets from Ricola &
 Rausch

Prize: Mammut

Partner involved: RhB







- Dates: 14-16.12.2022
- What: group media trip in Geneva
- Focus: culture and Christmas markets
- Participants: 6 journalists
- Organized by Geneve Tourismus





Event: Serata Gist in Rome.



- Date: 1.12.2022

 What: Christmas evening organized by Gist (Giornalisti Italiani Stampa Turistica)

Partner involved: Hotel Cooperation









Campaigning & Activation: Christmas party at

the Embassy.

- Date: 21.12.2022

 What: Christmas dinner with italian and swiss journalists

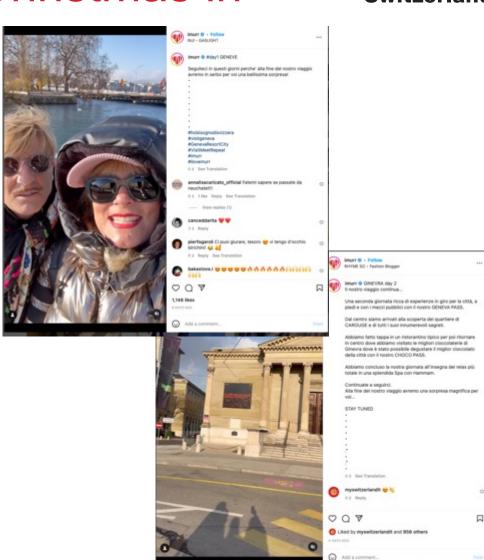




Digital: Influencer Trip @imurr "Christmas in

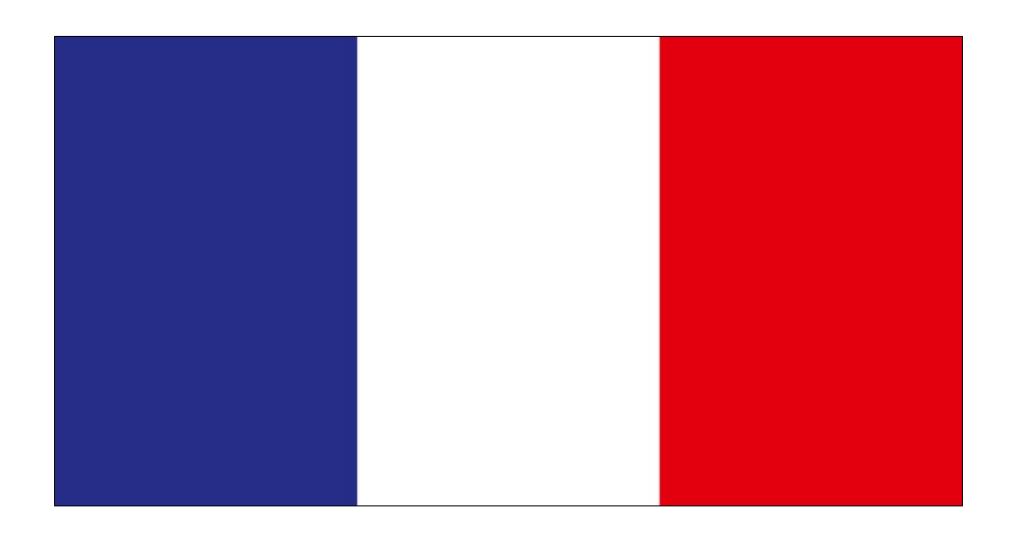
Geneve".

- Period: 11-14.12.2022
- What: Travel trip in Geneve by Influencer duo
 I Murr
- Content: Live posting on IG during trip in Geneve about Christmas markets, food, museums and hotels
- Prize competition launched on their IG account to win, overnight at Hotel Bristol
- Partners involved: Hotel Cooperation,
 Geneve Tourismus









Campaign activation – Winter/Ride & Slide.



- Participation in the Ride&Slide campaign and TopSpotAward (led by ST Germany) influencer campaign with a focus on GenZ
 - @loickohlanta
 - 315k followers on IG 153k on TikTok
- Trip to Crans-Montana in early December
 - IG KPIs:
 - 1M views on stories
 - 467k views on reels
 - 86k reach on Insta post
 - TikTok: 51k reach

Instagram







Campaign activation – Suisse Perchée.



- Opening of our Swiss Winter rooftop at le Perchoir Porte de Versailles (Paris XV)
- Duration: Dec 1st until March 19th
- Creation of a unique Swiss alpine atmosphere: mountains chalets, Gstaad gondolas, deckchairs in the colors of the Swiss flag
- Menu created by Patrick Schindler (Zurich chef)
 - Swiss wines, and other traditional Swiss meals
 - The Chef's Table: the best of CH through a tasting menu
- Opening night on December 1st with more than 200 guests (influencers, opinion leaders, B2C customers)
- Communication
 - Social media posts (Facebook/Instagram/...)
 - Online & Print articles (French medias)







KMM: Media event at Suisse Perchée Paris.



- Media event with national and Parisian media on December the 8th
- Featuring Gstaad and Made in Bern
 - Presence of 1 representative of each region during the evening – active participation in the conference
- Possibility to benefit from the Swiss alpine atmosphere at Suisse Perchée – allows the media to discover the concept
- Cocktail: typical Swiss F&B offers (Swiss wine and finger food)
- 24 journalists attended the event









- Laax: Glisse dans le canton des Grisons
 - Publication on December 30th in le Figaro print (full page) –
 Web article to come
 - Part of a weekly series on foreign ski resorts
- Le Figaro: one of the main national newspapers:
 +1'943'000 daily readers and 25 Mio UVPM
- The article was written after a media trip in Dec. 2022



KMM: France Inter: Grand Train Tour of Switzerland. Switzerland.

- France Inter: public radio & most listened-to channel in France
- "Grand Bien Vous Fasse!" (GBVF): a daily show on societal topics
- 1'250'000 live listener + podcasts listening, 50mio/month for the whole channel
- On December 2nd:
 - Chronicle from Sandrine Mercier, editor-in-chief of AR Magazine, addressing tourism related topics
 - Mention of the reportage featuring the GTToS (released in Sept. 2022).



KAM – B2C Conference on Swiss Trains.



- Event organised in collaboration with the tour
 Discovery Train, a ST partner & travel agency expert in train trips.
- Conference took place on December 2nd at the Musée d'Art de Nantes
- Program of the day:
 - Private tour of the current exhibition "Le Voyage en Train"
 - Conference from Discovery Train
 - Presentation of the wonders of Swiss Trains by ST
 - Swiss apero organized by ST
- 49 participants = potential new customers





SCIB - Study Trip in Villars.



Target: Event agencies

Date: 9-11 December 2022

- Discover the MICE assets of the ski resort and visit of the new Villars Alpine Resort
- Ski, biathlon and snow games were also on the program.
- Participation of 6 french agencies +1 Mice journalist
- Snow and Santa were with us;)





SCIB - E-news « Retrospective 2022: a year full of novelties for Switzerland!».



Echos de la Suisse Si l'email ne s'affiche pas correctement, merci de cliquer ici

Target: subscribers of our client DB

Date: Sent on December 15th

Nb contacts: 2'331

Content:

Promotion of new openings

Best seminar hotels of 2022

Swisstainable Mice venues

Destination "Coups de Coeur" of our partners

KPI

30.5 % opening rate

62 readers clicked a link



Retour sur une année événementielle bien chargée ...!

Après deux années plutôt difficiles et limitantes pour nos métiers, 2022 a été synonyme de reprise pour le monde de l'événementiel! De belles initiatives ont vu le jour ainsi qu'une avalanche de nouveautés pour vos événements.

Nous avons ainsi placé cette newsletter sous le signe du renouveau, dans laquelle vous pourrez retrouver une large sélection de lieux événementiels qui ont (r)ouverts récemment et des bons plans de la part de nos partenaires suisses, pour inspirer vos futures demandes.

Nous souhaitions également vous informer que Salomé part pour de nouvelles aventures à l'autre bout du monde, et sera remplacée par Myriam Turrisi, qui complètera l'équipe dès janvier.

Nous vous souhaitons de belles fêtes de fin d'année et avons hâte de vous retrouver pour une nouvelle année remplie de projets!

Franziska Luthi & Salomé Perrin - Suisse Convention Bureau

SCIB - IBTM in Barcelona.



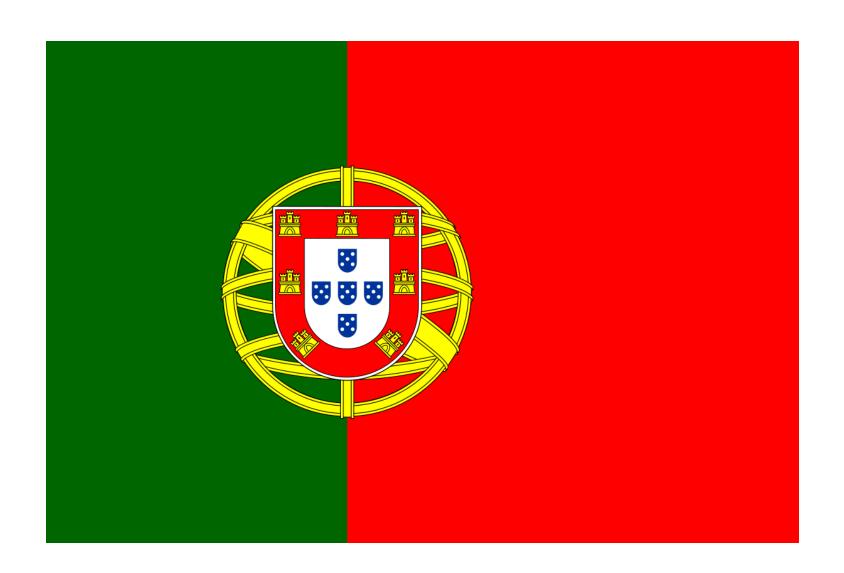
Date: From November 29th to December 1st

- Great interest in the destination due to its sustainability approach and proximity to France
- 17 pre-scheduled appointments (several nonfrench meetings, 2 no-shows)
- Participation at the "Partance", a networking cocktail → 15 additional new contacts
- Connection with 30 qualified contacts and 10 new recent relations









KMM: Christmas in Basel @ TVI.



- Renown author and journalist, José Luís Peixoto, traveled to Basel to cover Christmas markets topic.
- 2 live TV reports were broadcasted on the morning show of TVI, one of the top two TV channels.
- 1 article will be published in autumn 2023 in "Cristina", one of the main lifestyle magazine.
- In addition, several posts and reels were published on the author's social media channels.

Timing: December 2022 Media contacts: 207'675

Marketing contacts: 217'800





KMM: Christmas in Zurich @ SAPO Viagens.



- A journalist from "SAPO Viagens", an important digital platform on traveling, and his family, participated in a media trip in **Zurich** focused on **Christmas markets**.
- 1 digital report was published end of November and another article will be published in autumn 2023.
- The article was also promoted on SAPO's main social media channels.





Timing: December 2022



Marketing contacts: 76'600



KMM: Switzerland by train @ Público & @ Eco.



- 2 journalists from Portugal, from «Público» and «ECO», leading print and digital newspapers, participated in the international media trip on Swiss Records.
- 1 Cover and 2 extensive digital reports were published in each respective newspaper.
- 1 podcast of 27 minutes was produced for Público's channel dedicated to trains.
- The article was also promoted on Público Fugas's social media channels.



Timing: October and December 2022

Media contacts: 2'594'885
Marketing contacts: 334'014





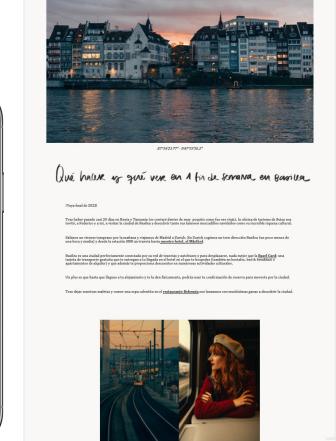


Basel @Tiempodecerezas.



- Erea from @tiempodecerezas, is a content creator known for her artistic photography and a great sense of style and esthetics
- She traveled to Basel to visit the architectural and cultural attractions of the city linked to the Christmas market
- Publication of a post, various reels and stories in IG, as well as a very complete post in her blog pushed through her own newsletter
- » link to IG profile









Timing: November-December 2022

Marketing contacts: 241'000 & ER 2.8%

Blum «one of the best fiction podcasts in 2022».



We finish the year with 262.678 downloads and growing...







PANTALLAS

Varios creadores de audio han elegido sus trabajos favoritos en español de los emitidos en los últimos doce meses

Los mejores 'podcast' del mejor año La historia es ayer (El Extraor

para Spotify). Este podezst docu-mental argentino cuenta la histo-ria del asesinato cometido en nos nos habla de rock, de los ha de la fama, las drogas y la salue

misa. La periodista Eva Lamarci acude al barrio más rico de Espa ia para tratar de averiguar quié



AMAZON ORIGINAL

La cifra de trabajos presentados a los Ondas supera la de la edición anterior

votante de Podemos Fugas (Antibia Podcast). Sobr en La Moraleja

as que van más allá de las proble-

eño sonoro de Andreu Quesao

Blum. Un podcast mestizo entre branded content y ensayo experimental. Una facción sonora que nos bace viajar en tren, visitar unusceo y atravesar paísajes mon viersario. Un narrativejes in miversario. Un narrativejes de prestige (SER Podcast), Por resultar esta tragedia natural en su vigésimo amiversario. Un narrativejes de vientes de openies. muscos y atravesar passayes mon-tañosos sin movernos del lugar. Pero tal vez lo más impresionan-te es que ejercita la hipóresis de que e apuso para cientos de fami-más allá de la vista, poniendo mas más allá de la vista, poniendo mero retrida gestrio política y judicial

Idoia Cantolla, directora de Señoras con visón (El Terrat contenido de Podimo

para Amazon Music). Comenzó como un chat de cuatro amigas dace 15 años y se convirtió en el primer podenst original de Ama-zon Music en España. Detrás de guntas sobre medicina tienen res-

un chat grupal se vuelve una que, Quique Peinado y Henar Ál ente de energía que alimenta varez y su análisis de la actuali



Blum at TimeOut Madrid & Barcelona.



- Together with TimeOut we created a beautiful microsite.
 A train journey through our cities tracing blum's steps and highlighting the must sees of each city
- The campaign included:
 - A highlighted box at their homepage (BCN + MAD) with 1.5 M unique visitors
 - SoMe campaign in IG with 443.000 followers and 437.089 in FB
 - Dedicated Newsletter to 188.000 subscribers
- Direct link to MyS.com/Blum with all the information and bookable citybreak offers





» Check it out

Timing: November-December 2022 Marketing contacts: 2'300'000



Heidi Paula Fdez.Ochoa @Lugares de Nieve



- Paula is a very famous skier in the market and early year joined our Heidis Modernos family with a ski trip to Engelberg
- As with all the other Heidis we produced a guide and promoted it with the snow site Lugaresdenieve.com & newspaper La Vanguardia
- The campaign included:
 - Extensive advertorial online & offline with 594'000 contacts
 - SoMe posts reaching more than 253'000 accounts
 - Banner on Lavanguardia.com with 500'000 impressions
 - » <u>link</u> to the online article





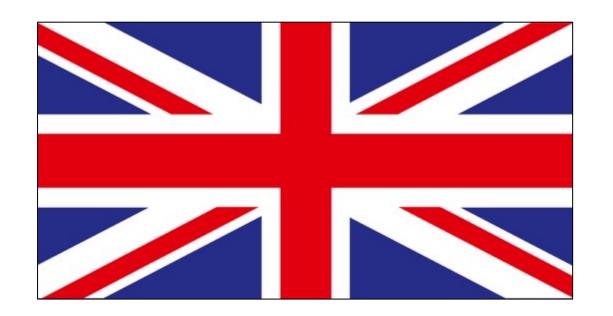
Timing: November-December 2022

Marketing contacts: 1'347'000

Todos estos detalles están en la guia que Paula

UK/Ireland.







Media lunch 'Gstaaderlaken'.

Switzerland.

- A 'destination-combo first'
- Wednesday 7 December 2022
- 15 journalists participated
- 1 representative from Gstaad and Interlaken, short interview sessions
- Latest news winter 2022/2023 and what's new for 2023
- Lunch at Chalet Suisse in connection with Switzerland winter promotion at SKATE
 Somerset House in Central London







UK Media Coverage.

- 1 Sep to 31 Dec 2022
 - 73 top media coverages
 - 416 media coverages
- Topics: RhB world record, skiing, launch Golden Pass etc.
- Telegraph, Financial Times, Harper's Bazaar, The Independent, Ski & Snowboarder Magazine, The Sunday Times, The Guardian, Country Life, BBC, CNN, National Geographic Traveller, Condé Nast Traveller, Wanderlust, etc.



The record-breaking train in Switzerland featured 100 coaches, stretching for more than a mi







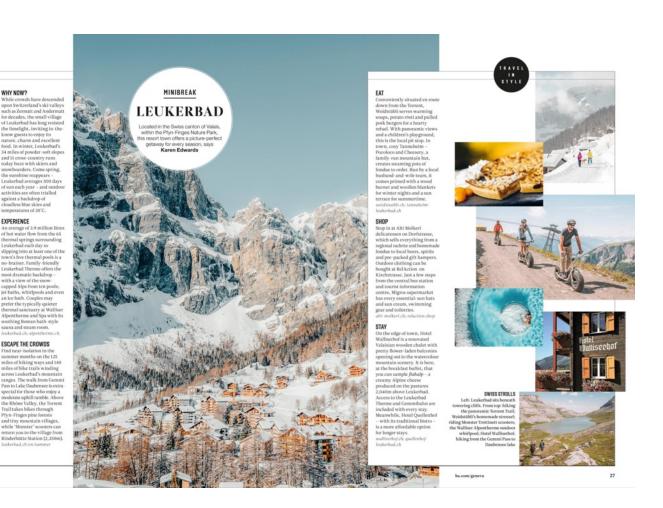
- 24h networking event outside of London in Marlow, 14/15 November
- 6 Swiss partners: Made in Bern, Geneva Tourism, Basel Tourism, Lausanne Tourism, Lucerne Tourism, Jungfrau Railways
- Bento box lunch, SCIB presentation, teambuilding activity, free time, raclette dinner, overnight, breakfast and partner one-to-one meetings



The ideal Clipping.

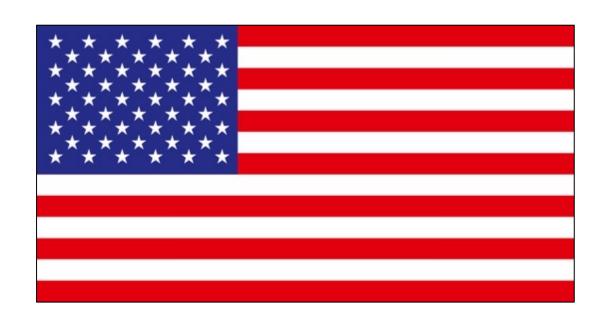


- Leukerbad in this month's British
 Airways High Life Magazine
- Written by Karen Edwards
- Result of Media trip to Leukerbad in September 2022
- Double page spread with zero ad space, positive and inspiring content, all partners/websites have been mentioned/credited











SCIB NA: M&I Americas 2022.

November 17 – 19, 2022.

- Postponed event from 2020
- 3-Day Event
- One-to-one meetings & networking activities
- 165 North American Buyers
- 150 Supplier Tables
- Swiss Partners: Andermatt Swiss Alps, RoyalSavoy
 Lausanne & President Wilson Geneva
- SCIB conducted 41 meetings, of which 16 were new companies and 20 new contacts
- Overall 43 new companies, 32 new contacts
- 4 new RFPs and 4 potential in-house webinars
- Caroline won Gold for 'Leading Sales Professional'







Media Event: Extravaganza 2022.

 Holiday media VIP reception and seated dinner in New York

Date: December 12th, 2022

Theme: Grand Train Tour

Guests: 60 people

 Partner: Swiss Travel Systems with keynote by Maurus Lauber, STS

 Strapa integration: Victorinox, Swiss Cheese, Swiss Wine



Switzerland.

USTOA Annual Conference - Austin.

November 28 – December 2, 2022

- Annual Conference of the United States Tour Operators Association
- Top NA tour operators attend the conference
- 13 Swiss partners present
- 1:1 meetings (marketplace) and keynote sessions
- 36 appointments
- Sponsorship of "Around the world" breakfast with Swisstainable as topic (together with Kuoni Tumlare). 120 travel trade guests
- Overall attendance: 800







Sales Calls STS & partners.

December 5 - 9, 2022

- STS partners: Rigi, SGV, Schilthorn
- Austin, Tampa, Boston
- Focus on key rail accounts, hybrid version of roadtrip and remote meetings
- 19 in-person product meetings and agent trainings
- 5 virtual staff trainings w/Railbookers, Europe Express,
 Trading Places Intl., Tenon Tours
- 1 virtual product meeting with OTA Happyrail (global account)





Media Top TV Result: NBC Access Hollywood.



- Access Hollywood
- TV Host: Lindsay Myers
- Title: Holiday segment Switzerland
- Date: December 14th, 2022.
- Circulation: 788K uvpm
- Featured: Vaud, Geneva







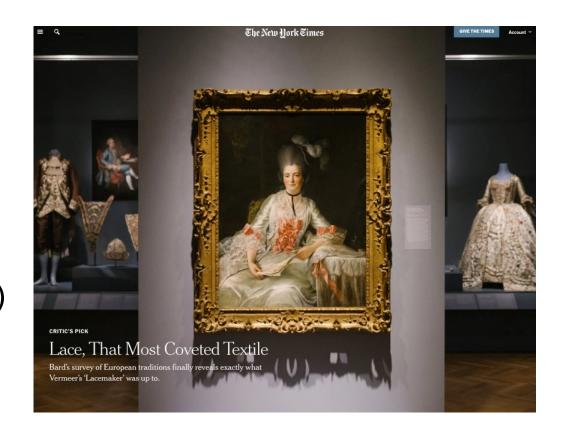
- Access Hollywood
- TV correspondent: Wendy Gillette
- Produced 3 stories in Switzerland which will be aired in 2023 about train travel, wellness, and a few museums.
- Circulation: 38.6M uvpm
- Featured: STS, Jungfrau Region, Zermatt,
 Zurich



Media Top Result: New York Times.



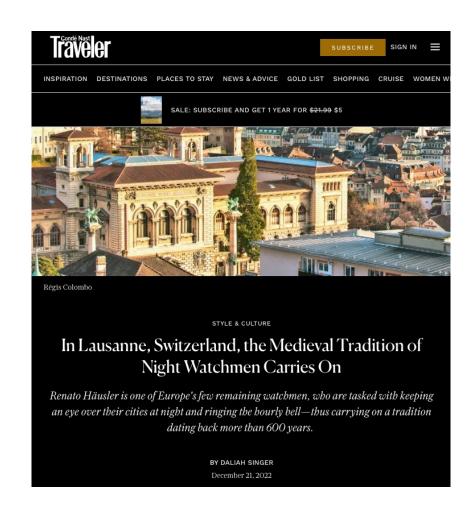
- New York Times, print and online https://www.nytimes.com/
- Journalist: Roberta Smith
- Title:Lace, That Most Coveted Textile
- Date: December 8th, 2022 (online) and December 9th (print).
- Circulation: 586 k (print) and 138 M (online)
- Featured: St. Gallen







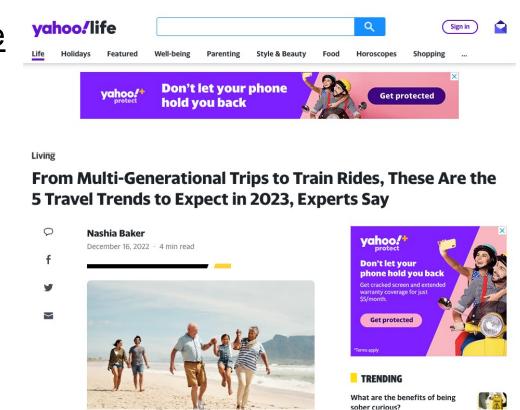
- Condé Nast Traveler,
 https://www.cntraveler.com/
- Journalist: Daliah Singer
- Title: In Lausanne, Switzerland, the Medieval Tradition of Night Watchmen Carries On
- Date: December 21st, 2022.
- Circulation: 3.36 M
- Featured: Lausanne



Media Top Result: Yahoo! life.



- Yahoo! Life, https://www.yahoo.com/lifestyle
- Journalist: Nashia Baker
- Title: From Multi-Generational Trips to Train Rides, These Are the 5 Travel Trends to Expect in 2023, Experts Say
- Date: December 16th, 2022.
- Circulation: 11.9 M
- Featured: Swiss Travel Systems



Media Top Result: Condé Nast Traveler.



- Condé Nast Traveler,
 https://www.cntraveler.com/
- Journalist: CNT Editors
- Title: The Best Trips Our Editors Took This Year
- Date: December 26th, 2022.
- Circulation: 3.36 M
- Featured: Dolder Grand, Glacier Express,
 Badrutt's Palace Hotel.



The Best Trips Our Editors Took This Year

By CNT EDITORS December 26, 2022 12:00 PM



From Naples to New Mexico.

The year 2022 was when we got to really stretch our travel muscles again. For some *Condé Nast Traveler* editors, that meant gathering with friends and family for reunions and **weddings** around the U.S., or discovering corners of the country they'd always dreamed of visiting. Others ventured much further afield: a **skiing assignment** in Switzerland, a cultural immersion in Venice, or a **once-in-a-lifetime safari** in Kenya. But regardless of where we went, each trip was unforgettable. Read on for some of the best trips our editors took this year.







KAM: STS EXCELLENCE PROGRAM FAMTRIP switzerland.



December 01st – 07th, 2022

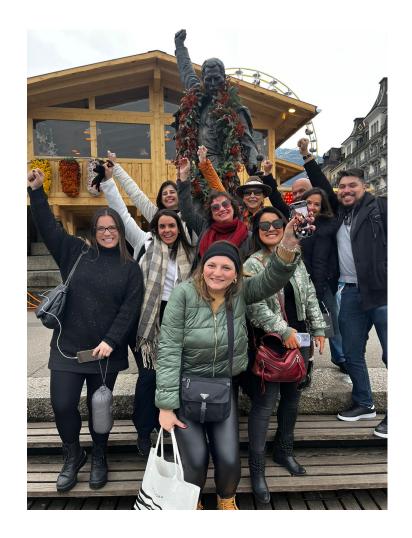
- Famtrip in partnership with Swiss Travel System
- Nine travel professionals from Brazil were invited to experience the new Goldenpass Express and highlights of Switzerland including: Montreux, Vevey, Jungfrau region, Engelberg-Mt Titlis, Lucern, and Zurich.
- Program support: Montreux-Vevey Tourisme & Convention Bureau, Hôtel des Trois Couronnes Vevey, Jungfrau Region Tourism, Interlaken Tourism, Victoria-Jungfrau Grand Hotel & Spa, Luzern Tourismus, Engelberg-Titlis Tourismus AG, Kempinski Palace Engelberg, Zürich Tourism and many more local partners involved



KAM: STS EXCELLENCE PROGRAM FAMTRIP Switzerland.







KAM: TTW GROUP POST-ILTM FAMTRIP



December 09th – 15th, 2022

- Exclusive Winter Famtrip organized by ST Brazil in partnership with TTW Group
- TTW Group's product director + six travel agents members of TTW Lab experienced a customized ski program including: St Moritz, Zermatt, and Zurich.
- Program support: Engadin St Moritz Tourismus AG, Kulm Hotel St. Moritz, Zermatt Tourismus, Mont Cervin Palace, Air Zermatt, Zermatters, Swiss Travel System, Glacier Express, La Réserve Eden au Lac Zurich and many more local partners involved.
- Great Social Media results and engagement;
- Trade media article:



https://www.panrotas.com.br/mercado/operadoras/2022/12/ttwgroup-promove-famtur-na-suica-para-agentes-de-viagens 193757.html



KAM: PRIMETOUR TRAINING – HEALTH TOURISM

December 13, 2022

- Dedicated Health Tourism training presentation
- 40 travel professional from Primetour B2B and B2C teams attended (25 online + 15 face to face)
- Dedicated Q&A session
- Afternoon tea sponsored by Switserland Tourism





KAM: PRIMETOUR – HEALTH MAGAZINE

DISTRIBUTION

December, 2022

- 200 Health Magazine distribution in partnership with Primetour through Mercedes-Benz mailing to potential luxury cliente.
- 50 Health Magazine distribution to Primetour IC's selected client.
- Customized message and insert into brand new Primetour's luxury Magzine.



KAM/Digital Newsletter: Zurich



> TREINAMENTO ONLINE > FALE CONOSCO > TRADE CORNER



©Fabian Scheffold

Experiências de inverno imperdíveis em Zurique

No mês de Dezembro, a Suíca recebe oficialmente uma das estações mais mágicas do ano: o inverno. A mudança das lindas paisagens suíças traz com ela uma temporada recheada de esportes de neve nas mais belas montanhas, além de experiências e sabores inesquecíveis em cada charmosa cidade desse pequeno e encantador país.

A Suíça é o destino original de férias de inverno, com uma tradição de mais de 150 anos, e gracas aos seus Alpes cobertos de neve atrai viajantes do mundo inteiro. Não importa se o visitante quer gastar as energias com muito ski ou simplesmente visitar as lindas montanhas para recarregar as baterias, é possível vivenciar a magia do inverno nas montanhas combinado com o charme urbano de Zurigue.

Zurique é o perfeito "gateway" (portão de entrada) para os Alpes Suícos e durante a sua estadia na cidade, você também pode experienciar a beleza das montanhas. De fato, muitos dos mais altos picos de montanhas estão a apenas 1 a 2 horas de distância da cidade, e podem ser facilmente acessados através das excelentes conexões de transporte ou de tours quiados com o planejamento de dias muito animados na neve para toda a família. Alguns exemplos são Mount Rigi (40 minutos), Mount Stoos (50 minutos) ou Mount Titlis (70 minutos).

Saiba mais:

 Highlight: Zurich Tourism dedicated newsletter

• 02 sendings: Dec 14th and 20th

Mailing:

26.500 mails for travel agents

160 mails for corporate travel managers

1.800 WhatsApp messages to TAs

Opening rate: 26.01%

Link newsletter:

http://smtp.mailnewsdobrasil.com.br/email/SUICA-04DE12-2022/suica-04de12-2022.html

• Key partners highlighted in the content:

Zurich Tourism

Lindt Home of Chocolate

STS & MOB



KAM/CAMPAIGNING & ACTIVATION: FVO & ST Calendar 2023

- Switzerland Tourism Brazil sponsored FVO's annual calendar as part of a joint annual business plan.
- 500 print to be sent to 130 luxury travel agencies from across Brazil.
- Customized new year's message and I Need Switzerland campaign message.
- Monthly highlight promotion of Swiss partners:
 - St Moritz, Verbier, Crans Montana, Zermatt, Zurich, Genebra, Lucern, Lausanne, Swiss Travel System, gastronomy, etc.





KAM/CAMPAIGNING & ACTIVATION:

Xmas Giveaways

- Switzerland Tourism Brazil delivered
 Xmas Giveaways including panetones
 from Lindt and customized festive season
 message to 60 main trade contacts and
 partners from the luxury market of São
 Paulo.
- Swiss partners:Lindt Brazil





CAMPAIGNING & ACTIVATION: Seeding activity

 Switzerland Tourism Brazil has sent to 100 digital influencers an "Advent Calendar".

• The advent calendar contain:

- > 24 tips about tourism in Switzerland. Every tip has a QR Code to get more information online.
- All of tips is reproduced on Instagram @MySwitzerlandBR.
- >24 Lindt Ball.
- ➤ On December, 25th the gift is a small cow.
- ➤ The calendar is also an invitation to the event on December, 07th.





CAMPAIGNING & ACTIVATION: Seeding activity







CAMPAIGNING & ACTIVATION: Seeding activity

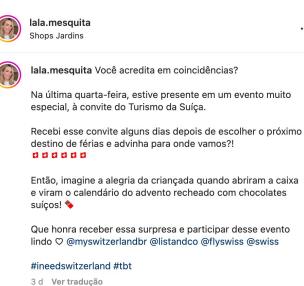












vanessahadi Amadaaaa



KMM/ CAMPAIGNING & ACTIVATION: Advent Calendar reproduced on MySBR









December, 7th

- Event at ROI Restaurant at CJ Shops (JHSF Group).
- The event launched the winter season to a very potential final costumers and digital influencers – total of 51 guests.
- A lucky draw was done during the event. Lucky draw's partners:
- > SWISS: 2 business flights
- The Dolder Grand Hotel: 2 overnights in a double room.
- ➤ Badrutt's Palace Hotel: 2 overnights in a double room
- Natália Leal done a quick introduction about the winter season in Switzerland.
- Gift bags containing: a bottle of a Swiss wine, St.
 Moritz Magazine and an ON bonnet.



CAMPAIGNING & ACTIVATION:



EVENT "Winter Launch Event"





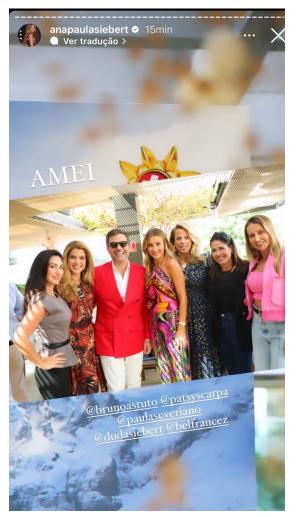
















CAMPAIGNING & ACTIVATION: Parnership at Cidade Jardim Shopping Mall

Between December, 1st and January 2nd.

- In partnership with Cidade Jardim shopping mal
 - Switzerland Tourism organized a "buy and win"
 promoting a prize: a Trip to Switzerland.
- The promotion will be during the month of December.
- The partners involved have agreed strategic communication points:
- > Backdrop or elevator door to each partner.
- Advertsiment in the Cidade Jardim Magazine.
- Logo's around the shoopping mall about the x-mas promotion "buy and win".





CAMPAIGNING & ACTIVATION: Parnership at Cidade Jardim Shopping Mall

- SWISS
- La Rèserve Hotel
 Geneva
- Guarda Golf Hotel & Residence
- Perfect Trip (travel
 Agency in the mall) will offer the meals to the winner









CA/KAM: PERFECT TRIP – Launch Event winter campaing at Perfect Trip

December 14, 2022

- Xmas Consumer Campaign in partnership with Prefect Trip running from Dec 01 – 31, 2022 at Cidade Jardim Shopping Mall;
- Campaign prize: Business class tickets with Swiss + 2 nights Guarda Golf Crans Montana + 2 nights La Reserve Geneva + Meals (lunch and dinner) offerd by Perfect Trip.
- Launch event on Dec 14 organized by Perfect Trip
- ST support with 20 bottles of wine



KMM: International Media Trip



- Between December, 1st and 4th.
- Trip to promote the new Golden Pass Panoramic Express.
- Fabiane Gama @loucos por viagem
 578K followers



KAM/KMM: Hub Elite Magazine – cover & article



- Printed and digital magazine
- Magazine Cover (Zurich) + 2 pages article
- Copies 2'600
- Audience: Luxury clientes (database of eleven travel agencies from Rogeria Pinheiro's mentorship program)
- Coverage: Zurich, Lindt Home of Chocolate, Lake Geneva, Montreux& Montreux Jazz Festival, Lavaux, Swiss Travel System/MOB, St. Moritz, Zermatt, Lucern, Engelberg-Titlis, Art Basel.









KMM: Forbes Magazine - article

Switzerland.

December

- Printed and digital magazine
- 22'000 copies
- 78'300 digital users (APP)
- Audience: AAA, A
- Coverage: Health tourism



omodado. Parece que vocês sabiam a hora que eu queria alguma cotag, ele me disse."

Os bangalôs são estrateg sam uma forte sensação de isolamento. Os deslocan internos (para os três restaurantes: o spa Sisley: a quadra de tênis: a piscina coberta: a academia: a lota que vende roupas. tos de beleza e cachaça de marca própria; a praia privativa, o heliponto; e a recepção) são feitos por automóve ou utilitários elétricos (como os de golfe, de quatro hugares) Para quem estiver em forma, é até possível vencer essas dis tâncias a pé, mas logo na entrada o visitante se espanta com o quão ingremes são os caminhos dentro da propriedade – que duem uma trilha para caminha

etapas que muda diariamente e que é servido a qualquer hora do día –, no almoço e no jantar, no entanto, percebe-se que o diversas idades, falando em português, espanhol e inglês.

speciais, como Dia das Mães, Dia dos Pais e Natal, e mesmo assim só majores de 14 anos (nada de pets)

Assim, envoltos em um belo cenário e muito silêncio, é de fundo infinito aquecida, sauna e hidromassadem com vista para o mar, lençóis de algodão egípcio 600 flos, adega, pico dia de chuva e frio.

No meio da estadia, fomos convidados a fazer o ungrade tiva e móveis assinados por Jader Almeida (diárias médias de R\$ 8.500). Excelente, mas estávamos mais do que satisfeitos

dos excelentes e fartos cafés da manhã, almoços e jantares de que desfrutamos nos restaurantes do resort, dots deles abertos e conectados com as belezas naturais e um mais intimista, que se estende até a ilhota em frente por uma simpádo hotel; degustação de ostras; e a ilha particular do resort que oferece jantares a dois

agendar o jantar (um menu de seis tempos hari impático sommelier argentino Germán Bergondo) em un

O memu, com boas combinações nas entradas, nos prato principais e nas sobremesas, é agradável e criativo na medida certa. Prioriza ingredientes locais, como os peixes e frutos do especiarias cultivadas na horta orgânica do próprio hotel. Nossa primeira refeição resume bem essa proposta: peixe

vidos com abobrinha, berinjela, pimentão, aspargos e batata

Há espaço no cardápio para experiências mais surpreendentes, como a degustação de ostras e o prime rib black angus precedido por uma salada de figos carameliza presunto parma, quetjo de cabra com pistache e redução de

Um tanto pelo tempo fechado, outro tanto por nossa pro posta de diminuir o ritmo em um dos mais belos resorts do psís, minha mulher e eu deixamos de lado atividades como mergulho, snorkeling passeios de canoa e de stand up paddle. A lista de atividades inclui ainda passeios de helicóptero, de barco de pescador e de lancha pelas praías da região fizemos este último, que nos permitiu avistar a Praia de Pal-A academia teria sido uma boa ideia para queimar as calorias mas, a maior de Celso Ramos e a que mais tem atraido turistodo à disposição do hóspede (R\$ 6.500).

Fora isso, permanecemos fiéis à nossa proposta inicis

FORBES BRANDVOICE | TURISMO SUIÇA | CONTEÚDO PATROCINADO

PRÓXIMO DESTINO: SAÚDE

Com um dos melhores sistemas de saúde do mundo, a Suíça oferece alto padrão em atendimento, estrutura de ponta e hospitalidade

O turismo de saúde e bern-estar é uma vertente que montanhas, as paisagens deslumbrantes e as fontes ganha relevância ano a ano, com viajantes do mundo termais curativas todo buscando alternativas para o corpo e a mente, da prevenção ao tratamento de uma vasta gama de males. O MELHOR PARA CADA UM Nessa categoria, a Sulca desponta como um dos melho. A Sulca tem uma extensa rede de hospitais e clínicas res destinos do planeta.

O país europeu oferece o mais alto padrão de atendimento e cuidados médicos. Clínicas exclusivas têm lidades médicas, é importante considerar outros fatores, infraestrutura diferenciada, além de profissionais reconhecidos como pioneiros em pesquisas e técnicas perfeita de conhecimentos teóricos e práticos.

A Suíça liderou o ranking ICEH de 2018 por seu sis- melhores especialistas. ção com 35 países europeus.

nhantes - que podem desfrutar de um programa rela- relógio suíco xante de atividades de férias - estão entre os diferenciais.

Além disso, a Suiça possui uma longa tradição de acolhimento de pacientes internacionais, com sensibilidade e respeito por outras culturas e religiões. Os visitantes ainda podem desfrutar o ar fresco das

especializadas, com diversas opoões para atender a

Viagens de saúde sempre partem de uma médicas inovadoras. Os médicos trabalham em estreita necessidade específica e individual. Por isso, há divercolaboração com universidades, institutos de pesquisa sos programas desenvolvidos para quem precisa e empresas farmacêuticas, em uma combinação quase se afastar da vida cotidiana para se recuperar com tranquilidade e para quem deseja se tratar com os

terna de saúde, que levou medalha de ouro na comparaorganizar toda a sua estadia. Também existem agências Agilidade no atendimento - tanto em casos de emer- capazes de responder às dúvidas e atender às demangência quanto em procedimentos eletivos -, tecnologia das ligadas a tratamento médico, transporte e apoio aos médica de ponta, respeito pela privacidade dos pacientes e conforto cinco estrelas também para os acompa- de seu roteiro, sua viagem vai funcionar como um borr



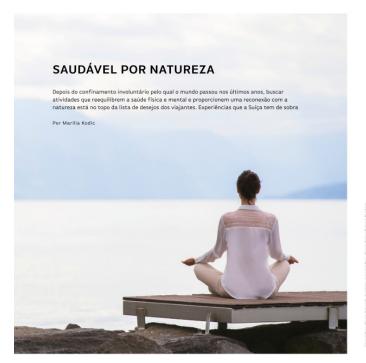


KMM: The Traveller - article



December

- Printed and digital magazine
- 15'000 copies
- Audience: AAA,A
- Coverage: Health &Wellness tourism
- Link: https://teresaperez.com.br/thetraveller/ed108. html



Alcando o massagista a maestro, a sinfonia que ecoa na sala de tratamentos está sincronizada com o ir e vir de suas mãos. Um suave deslizar para a esquerda e irrompe um rumor de vento e um tilintar distante; um movimento bentassem no cômodo. As vibrações sonoras infiltram-se no corpo do cliente e misturam-se ao aroma de baunilha e cardamomo do óleo quente usado na massagem indiana técnica japonesa ko bi do, celebrada pelos seus efeitos ayurvédica de imersão musical. O tratamento ultratec- naturais de lifting no rosto - a mais pedida no spa. nológico é exclusivo do Spa Cinq Mondes, do Beau Rivage Todas as experiências se iniciam com o cliente escolhen-Palace - o mais antigo hotel de Lausanne, no oeste suiço, do a fragrância e a iluminação da sala. "Estamos vivendo fundado em 1865. O local reúne piscinas interna e exter- em um mundo neutro, padronizado, em que tudo é igual. na, sauna, câmara de crioterapia, duas quadras de tênis, Queremos ser os melhores anfitriões, acolher as pessoas, salão de beleza, estúdio de meditação e academia com descobrir suas necessidades e fazer com que se sintam vista para o Lago Léman.

O Cinq Mondes foi também o primeiro a introduzir a especiais", diz Stéphane Reumont, gerente do spa.

Hotéis que estão entre os melhores da Suíça focam no wellness tourism, com complexos de água termal, centros médicos, spas ultramodernos e alguns dos cenários alpinos mais

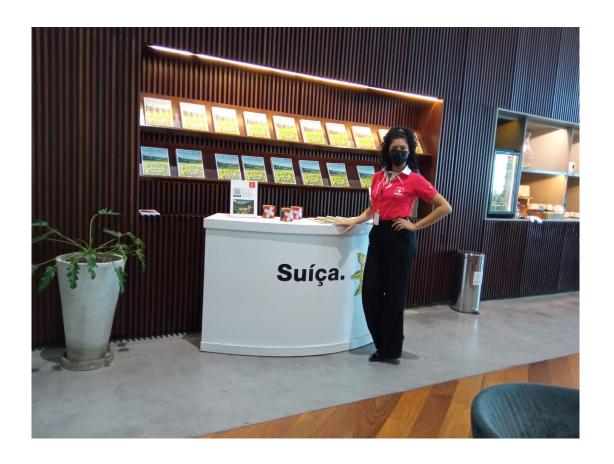
deslumbrantes do planeta



Campaign & Activation: GRU Airport



- Between December, 9th and 30th from 2 pm to 8 pm, Switzerland tourism was present in the VIP Safra lounge (business and first class) at Guarulhos Airport.
- 1 hostess handing "health magazine" and lindt chocolates for those who are interested.
- Audience: AAA, A 500 people per day at the lounge.
- Coverage: Health tourism



Campaign & Activation: GRU Airport



- Between December, 16th and 30th the health movie was showcased in the big screen at Guarulhos airport in front of the VIP Safra lounge (business and first class). The screen reached people from the entire international área.
- Coverage: Health tourism



Thank you.



Switzerland.