International.







Young Leaders Conference 2022. Excursion on Mount Rigi – 17 November 2022.

- Annual Young Leaders Conference organized by American-Swiss
 Foundation
- 48 participants from USA & CH:
 Annika Grünig represented ST
- Sponsored by Zurich Insurance
- Excursion offered by ST on Mount Rigi ... one of the highlight of the week and exchange in Switzerland.





ST Health Travel sales calls and events @ SGE/EDA Swiss Days in Tashkent, Uzbekistan.

- 16 23 November
- 17.11. ST Health travel presentation
- 24 visitors: medical officials, clinics, doctors, luxury travel agents, VIP individuals
- Invited guest speaker Mr. Andrej
 Reljic from Merian Iselin Clinic
- Networking Ambassador's reception,
 95 guests
- 8 ST individual sales calls (1 media)









SCIB – IBTM World Barcelona 29 November – 01 December 2022.

- B2B trade show, prescheduled 1:1 meetings
- 7'000+ hosted buyers and exhibitors from all over the world (31'000 meetings)
- 32 Swiss Partners and 9 Scibbies at the SCIB booth
- Raclette and other Swiss specialities were served during the three days of the show
- Swiss breakfast with 30 clients

ibtm WORLD

29th Nov - 1st Dec 2022 Barcelona, Spain www.ibtmworld.com



Markets East.







KMM: Group media trip "Chocolate".



- Group press trip in cooperation with the association ChocoSuisse
- Topics: Lindt (production), Taucherli (bean 2 bar), Halba (sustainability), Camille Bloch (family brand), Cailler (history), Vevey (chocolate city walk)
- Date: November 16th 20th
- 10 top journalists from Germany (>40 registrations!)





KMM: Swiss Cities Event Berlin, 10.11.2022.



- ST and the Swiss Cities invited Media representatives from Berlin to a media dinner on a boat
- 32 participants joined the dinner
- ST led through the evening with an invented fairytale about the «water ghost of Switzerland»
- Bern, Luzern, Lugano, Winterthur,
 Zürich, Lausanne and Basel presented
 their (water-)highlights as protagonists
 in the fairytale









SCIB: loop MICE.



- Date: 17.11. 19.11.2022
- Location: Tyrol (Austria)
- B2B MICE event in luxury tourism
- Connects professionals with top-quality
 MICE buyers from the German speaking market
- In total 34 appointments





KAM: Grisons in Stuttgart and Frankfurt.



- Date: 28. 30.11.2022
- Sales calls and trade events in middle and south Germany
- Partner: GRF (Arosa Lenzerheide, Engadin and Davos Klosters)
- Sales calls with several tour operators for winter sport vacation.
- Two trade events in Stuttgart and Frankfurt with 25 travel agents each.







KAM: DER Touristik Campus Urlaubsticker Seminar evening.

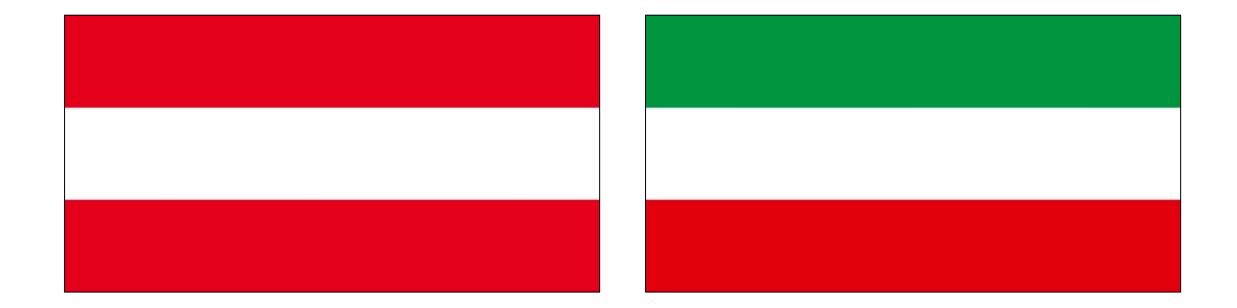
- **15.11.2022**
- Location: Hotel Essener Hof, Essen
- Info booth and presentation on stage with focus on touring and Swisstainable
- Participants: 30 Travel Agents











Switzerland.

Austria: ÖRV Kongress 2022.

The "Österreichische Reiseverband" congress takes place annually in another destination and luckily, we could bring this event 2022 to Switzerland. Trip to Luzern, Chur and Poschiavo.

- Date: 22.-25. Oktober 2022
- Participation of 40 top contacts of Austrian Travel Industry
 - Eurotours and Ruefa as part of Verkehrsbüro Group
 - ÖBB Railtours
 - REWE Touristik
 - Sabtours
- Follow up Cheese Mailing as Fondue was not consumed during the trip







 Branch evening of national tourist offices in Austria where ST could network with travel trade (KAM) and media (KMM) contacts

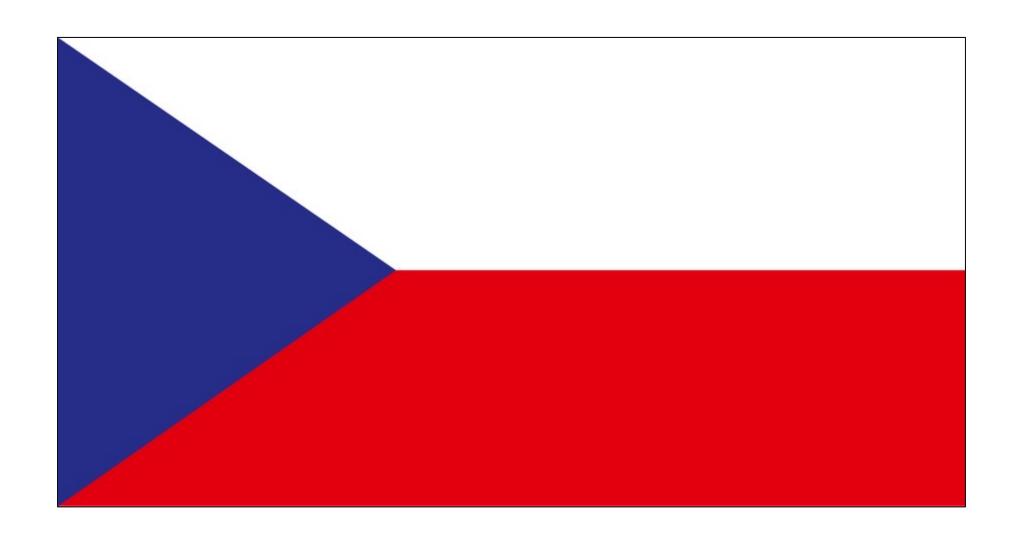
Date: 21. November 2022

Contacts: 200









Switzerland.

Winter Switzerland TV spots in OC Atrium Flora 2022/2023.

- 1. 11. 31. 12. 2022
- Winter promotion in form of photo slides played in 16 TV screens in shopping center OC Flora in Prague focused on market partners: RhB, DDK, ESSVM, Schilthorn, Aletsch Arena, Zermatt Bergbahnen, SGV, Pilatus, Rigi, JFB, Chur.
- Every spot (for each partner) is played for 10 sec.
- Expected KPI: Each partner have guarantee of 134.000 Marketing Contacts – total of 1.474.000 Marketing Contacts.





Festival Obzory 2022.



- 12. 13. 11. 2022, Prague
- Activity ID: PRG331445
- ST stand with maps and brochures distribution (all Market Partners) and presentation "TOP 10 Hidden valleys of Switzerland" at biggest outdoor travel festival in the Czech Republic.
- Special contest partners: Pilatus.
- 245.487 Marketing Contacts, 2804 visitors



Schilthorn advertorial in SNOW 11/2022.



15. 11. 2022

 4/1 advertorial presenting winter possibilities of Schilthorn Cableway and Mürren placed in most important printed magazine for winter season named SNOW.

17.000 printed copies









Future activities.



- Business plans with TO's winter offers
- Influencer trip to Davos Klosters in December
- Snow Edition, STMW in January
- Group skiing media trip in January





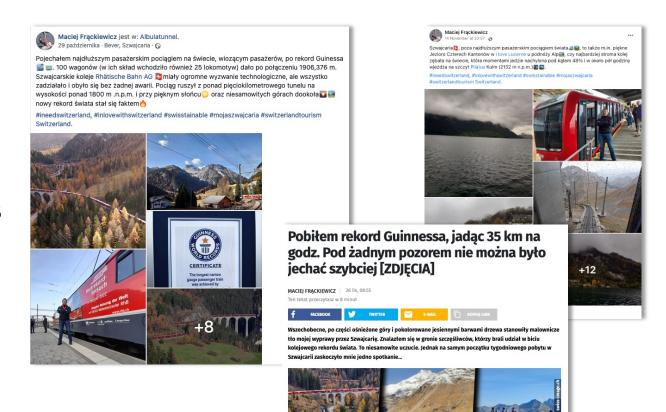
- 9th November
- 23 participants
- Winter presentation
- TO's presence, discussion on Swiss offers and trends
- Partners´ news Davos Klosters,
 Zermatt, Schilthorn, Pilatus
- Fondue served Swiss winter mood



KMM: mini-international trip - RhB world record.



- 1 pax from Poland
- Journalist from onet.pl, one of the biggest horizontal portals
- SoMe activities by participant in his own SoMe and by onet.pl
- Online article after return published in travel section



KAM: training for agents by Snow Trex.



- In co-operation with Snowtrex
- November
- Platforms wakacje.pl and travelplanet.pl selling skiing offers
- Presentation about Switzerland and dedicated offers
- 370 participants (in person and online)



Campaigning & Activ.: ST calendar.



- Our ST wall calendar
- Autumn colours of Switzerland
- Pictures of PL photographers visiting
 Switzerland in autumn
- 1'500 copies
- Distributed among partners, individuals, KAM, KMM, embassy etc.
- Used by photographers as a prize for their insta followers

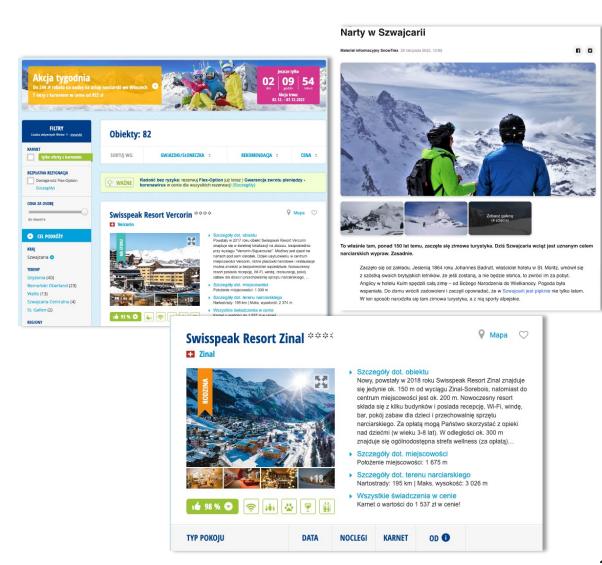






Campaigning & Activ.: campaign with Snow Trex. switzerland.

- Monthly campaign
- Winter offers
- SoMe activities (IG, TikTok, LinkedIn)
- Newsletters
- Online branding
- Online and print articles about Swiss winter
- Final results in December





Campaigning & Activ.: ST online winter campaign.

- Digital campaign, mobile and desktop creations
- Native campaign
- Focus on ski & snb, Swiss winter
- One month activities
- Mailing
- Display creations
- Video
- Final results asap







- Weekend branding
- 18–19 November
- Display creations winter inspiration: ski & snb, winter activities
- Link to MyS winter
- Views: 1'430'000

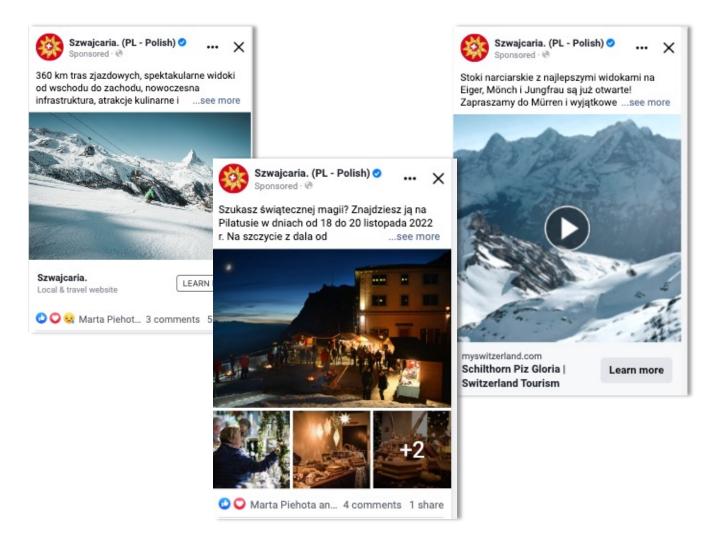




Camp. & Activ.: SoMe activities ST FB.



- Paid campaign for partners
- Pilatus, Schilthorn, Zermatt topic Xmas market, skiing attractions, movie
- Reach in November almost 520'000







- Posts promoted on our ST autumn and winter topics
- Our ST Key Visuals
- Link to MyS
- Winter mood film 34'000 views in November
- Posts reach 210'000 in November









KAM: STE 12 – 18 Nov.



- 5 GCC countries, 8 cities.
- 7 workshops & 1 get together in Doha.
- 28 Sales calls.
- Total amount of travel agents met:750.
- Partner: DVS, GVA, Montreux,
 Zermatt, Ticino, LUV, Interlaken,
 ZRH





Health: Saudi Health Mission.



- Date: 22-27 OCT
- Workshop with Ministry of Investment, 9
 visits to private&public hospitals in
 Riyadh and Jeddah. Event at the Swiss
 Residence. Meeting with Ministry of
 Health.
- Press Conference with around 35 medias
- Partners: USZ, La Tour, La Praire, Bad Ragaz, Bürgenstock, Zihlschlacht, Les Alpes

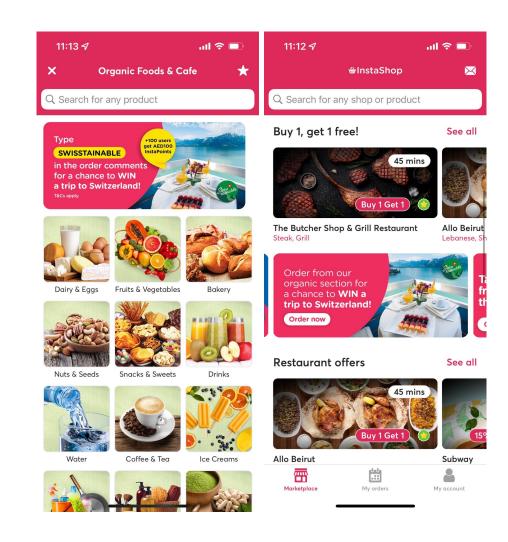




Campaigning: Instashop campaign.



- 06-31 OCT
- Instashop Campaign with online in-app presence, newsletter, and social media posts
- Newsletter: 312'000, 111'000 opened
- Online, 563'000 impressions,
 10'500clicks, 18692 post engagement
- Total contacts: 1'120'767
- Partners: Vaud, Montreux, Eurotel Montreux, STS







- Sayidaty, leading women magazin Saudi Arabia.
- 4 double page issues
- Total contacts: 1,5Mio contacts
- June, September, October, November
- Partner: Bad Ragaz, Montreux, Bürgenstock, Mammern







93 | sayidaty.net

كيفية اختيار المشفى السويسري المناسب لك

يسافر الزوار من جميع أنحاء العالم إلى سويسرا لتلقى العلاج الطبي، حيث يجذبهم تميزها وخبراتها الطبية الواسعة. وأوقات الانتظار القصيرة وتتوّع خيارات العلاج. وتشمل العوامل المميزة الأخرى مستويات الخدمة المتميزة في البلاد.



في معالجته من قبل أفضل المتخصَّصين في المجال؟ لقد وضعت

كل من يُسافر إلى سويسرا للحصول على الرعابة الطبّية لديه أسبابه الشخصية للقيام بذلك. إلا أنه في بعض الأحيان، تتطلّب الحالة الطبِّية الخطيرة إتخاذ إجراء فورى. وفي حالات أخرى، قد تكون

متخصَّصة. اعتماداً على احتياجاتك. قد يكون لديك مجموعة الجسم والروح على حدٍ سواء. واسعة للاختيار من بينها. وإذا كان الأمر كذلك، فإن عوامل مثل

دائمًا ما يتمّ السفر العلاجي لأسباب محدّدة، والتي يمكن أن تختلف اللولوية للاعتبارات الشخصية، وتعدف الفحوصات إلى الحفاظ عل اختلفًا كبيراً من شخص لاخر. فل تحتاجين إلى إجازة من حياتك صحة جيدة على المدي الطويل. كما وتسعى برامج الصحة النفسي ليومية من أجل الشفاء والاستُجمام؟ مَل تَعَانَيْنَ مَن مُرضَ تَرغَبِينَ ۚ إِلَى إِرَالَةَ الضَرَرَ الذي يَلْحقه الإَجْفاد والصعوباتُ في الحياة بالجسم.

KAM: STS Promotion.



- Publications in TravTalk and TTN about Excellence Talk and Excellence Program
- Contacts: 45'000
- TTN: Newsletter Banner, Newsletter Publication, Social Media Campaign
- TravTalk: Newsletter Publication,
 Article in print magazine
- Partners: STS



Forward to a friend I Visit our website





5th October 2022

Middle Eastern travel partners invited to join Swiss Travel Pass Excellence Expert

September 17, 2022

Post Views: 583



Promoting its innovative and state of the art travel system, Swiss Travel System's Excellence programme is aimed at equipping travel agents, tour operators and media to understand, obtain knowledge, explore and learn about the different aspects of the Swiss travel system, which would finally be rewarded. Andreas Nef, Market Manager GCC, Swiss Travel System shared with tourism breaking news that they would like to invite every person engaged in the travel industry to join the programme; one can be a travel agent, media, tour operator etc.

Nef reiterated, "participants will get a profound knowledge of the Swiss Travel System and Switzerland as a tourism destination. There are lucky draws on a regular basis for participants who have successfully completed the program with great prizes to win, such as Swiss watches. The whole programme consists of several modules covering various topics. For completing a module, 5 to 20 minutes are required. Participants will be tested to

check on the progress of each of them."

He further added, "each participant can earn points in making progress in the program, especially by completing the test very well. Additional points can be earned for participating in extra modules, e.g. the Excellence Talk etc. Our aim is to welcome every person interested to join in the programme."

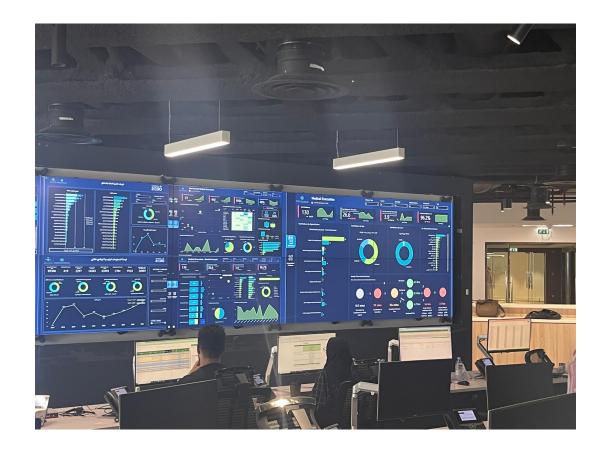
Speaking on benefits of attending or completing the programme Nef shared, "once a participant has concluded the whole programme and passed all the tests, a certificate will be issued with the title of "Swiss Travel Pass Excellence Expert". This certificate is states that the person in possession of it is an expert of Swiss Travel System. Finishing the programme does not mean you are done with everything. Regular updates are planned and special content available once participants are registered. Our goal is to interact with the Excellence Program community and give them access to exclusive content and information."

Health: Ministry of Health.



Date: 28 NOV

- Follow-up meeting together with S-GE with Ministry of Health Referral department in Riyadh.
- Discussed potential MoU, referral criteria, visit to Switzerland, and areas of cooperation.



Campaigning: Winter Hotel digital push.



■ Date: 16 – 20 Nov, 22

 Facebook 500 CHF boosted post for hotel partner.

Impressions: 344,223

Clicks: 4,459

- Reach: 224,966

Guarda Golf Hotel & Residences



يقع Guarda Golf Hotel & Residences - Crans في وسط كران مونتانا. ويتداخل التصميم الحديث بشكل see more مثالى مع الراحة والرفاهية في جبال الألب في هذا





Campaigning: Winter Hotel digital push.



■ Date: 8 – 12 Nov, 22

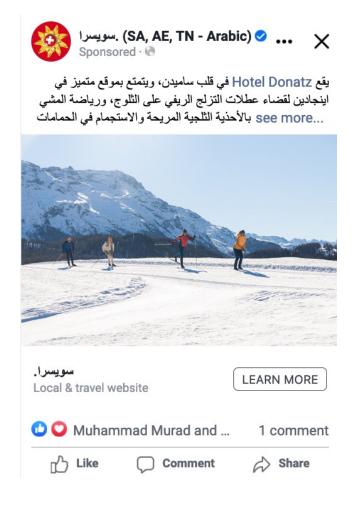
 Facebook 500 CHF boosted post for hotel partner.

Impressions: 242,818

Clicks: 3,717

Reach: 176,867

Hotel Donatz



Campaigning: Winter Hotel digital push.



■ Date: 1 – 6 Nov, 22

 Facebook 500 CHF boosted post for hotel partner.

Impressions: 260,901

Clicks: 3,914

- Reach: 182,562

Gstaad Palace



Digital/Health: Medical Facebook Campaign.



Facebook campaign.

■ Date: 9 – 14 Nov, 2022

Impressions: 478,802

• Clicks: 3,084

- Reach: 187,681

Hirslander Part 1



Digital/Health: Medical Facebook Campaign.



Facebook campaign.

■ Date: 30 Oct – 4 Nov, 2022

Impressions: 668,604

Clicks: 6,311

• Reach: 386,436

Hirslander Part 2



Digital/Health: Medical Facebook Campaign.



Facebook campaign.

■ Date: 7 – 11 Nov, 2022

Impressions: 707,325

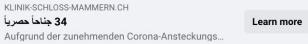
• Clicks: 4,380

- Reach: 372,548

Mammern







Campaigning: Expo: SWISS digital campaign, part 2.



- Date: 7 21 Nov, 22
- Facebook ad campaign targeting the UAE market targeting sales.

Arabic

Impressions: 1,859,743

• Reach: 495,364

Clicks: 11,531

English

Impressions: 2,573,106

Reach: 824,969

Clicks: 11,944



With SWISS Premium Economy from Dubai into Switzerland's snow this winter





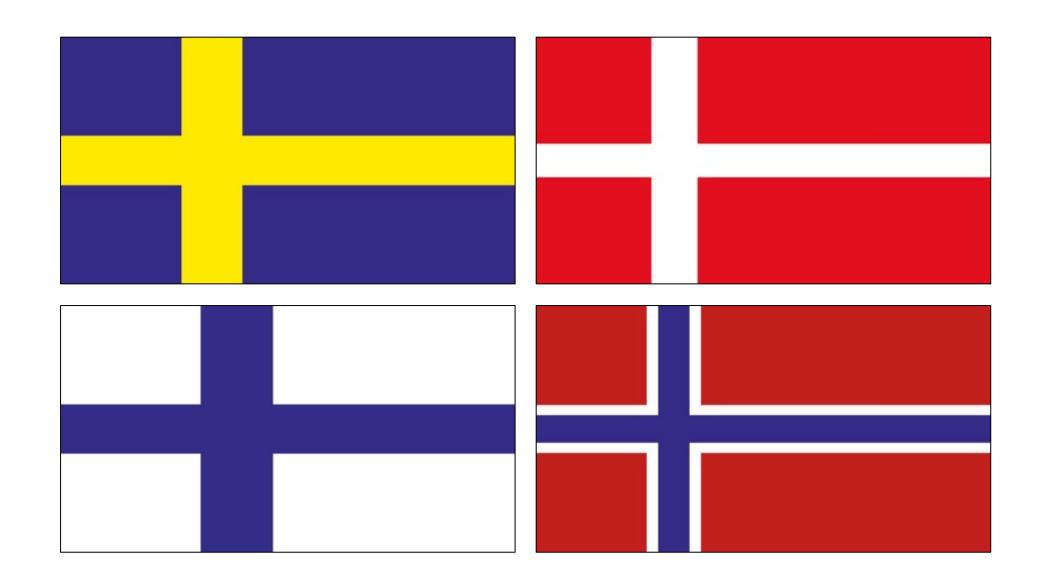


Explore Zurich

Book Now

Nordics.





Sthlm Days Winter Launch Events.



- Workshop + après-ski party + think tank discussion in Stockholm Nov 24 and 25
- Total 80 Nordics guests and 7 CH partners
- We gave the stage to protagonists of 3 projects we supported or got helped for in 22
 - The Bunch, film "Many fantasies later"
 - Regisseur Jens Assur Photography Project
 - Actor Eva Röse, WR participant 100% Women
- Innovation & entrepreneurship think tank "morning after" sesh with selected guests:
 a.o. epic but responsible content across generations, diversity/inclusion in ski sport











SE - Digital Campaign "No boredom!".

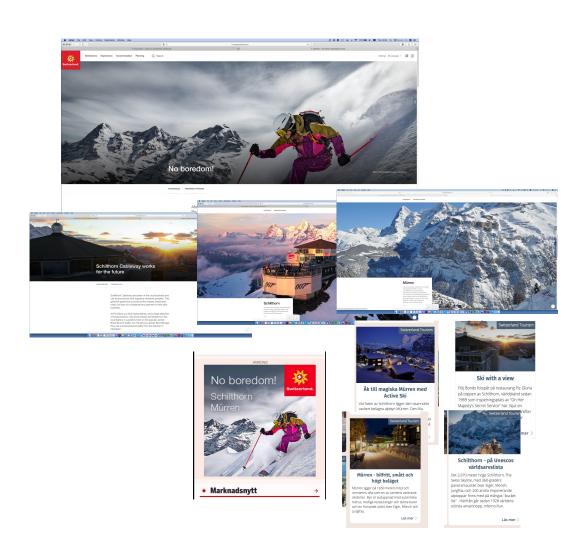


Schilthorn

 Winter campaign with a Swisstainable touch focussing on experiences, outdoor activities and local products with call to action.

• Activation:

- Digital activation, banner campaign with landing page.
- The campaign was activated in two waves, Jan Feb
 Oct Nov on Dagens Industri and Reseguiden
- Ad Impressions:1,178,763
- Visits landing page: 4,545
- Time spent on landing page:
 - Jan Feb: 2min10
 - Oct Nov: 4min58
- Click from landing page to other sites*: 764



SE - Top media result Vagabond.



- 14 pages article, incl cover, about train travels in Swizterland published in November issue
- The article is based on a presstrip realized in August earlier this year
- Vagabond is positioned as the leading travel magazine in Sweden and has been an advocate for sustainable travel over the years
- The journalist, Per Andersson, is a travel expert who participates in TV programs with a focus on responsible travel.
- Destinations featured: Basel, Lucerne,
 Andermatt, Zermatt and glacier express
- Circulation: 139'000



FI - Top media result Mondo.



- 12 pages article, incl cover, about skiing in Grindelwald published in November issue
- The article is based on a presstrip realized in winter 2022
- Mondo is the leading travel magazine in Finland
- Circulation: 76'000





◄ Rinteeseen voi lahtea humi kuodallaidin, mutta suloista ja sausoista on etua liikkum kessa, sil la hi soi asemilla on visilla ji iki tasaisia osuuksia.

> Alpes on historialli majapaikka lasketti rinteiden keskellä.

NN IMMAUVALUE ANNI
Hiji rousue coalie je joice
jaanso sa toimistoyost
tostuneere ilhalese happ
Mus laskerteljat je titud
vasemmatta ja cilejata.
nen oloni norsuksi vii
joirandalla
Clemme saapuneet
met gitotelool savatelli

koirandalla.
Olemme saapuneet
meksi paivaksi sveitsilää
Grindelwaldin alppikylään, muutaman tunnin junama
paahan Zürichistä. Ensimmäisenä aamuna ohjelmass

answertona.

Ennen mus kjalle lahtod kernoin, että olen lumilau
morta vuotta. Se pista puikkansa. Jatin mairisteruut
edellissed alakkeuraatain no 2 vuotta. Ennyöskään
nut urpeelliseksi kertoa, että olen laskeutupääsäässa
Suomessa, alle 100 metrin papyloilisä. Ny olemmes
den kilometrin loorkeudessa, ja ympäriläa Jachonout majd
tist vuotenhalputa. Muut kilikanti edellä kuhi kaipat hau
ja mänun on pakko lisitata vahata, etten pää jälkeen.

GRINDELWALD ON LASKETTELUKOHTEIDEN AATELIA, K ympäristössä on kolme eri rinnealaetta, yli 200 kilon laskettavaa ja kymmentä hisseja, joka vietevä vuorillea au ilhaan, loka toisella nälyykin olevan kasketteulusjet oi kuniliatta kainaissas. Tallai lohyty myös kapille ja alo joille sopiva loiva rinne mattohisseineen, matta eniter susta täinne aa iri vähän kohereneni laskila. Pakko on paras muusa, ja pienen totuttelun jälkeen la jamisen telnilikka alkaa muistua mieleen. Rapakunnoik kuitenkaan voi mitään. Kun pysähdymme pitämään tauk huohotan kuin suomalainen karpaasi 50 kilometrin hiih kisan tiilkean.

pisan jagsen.

Oppaamme Seline Papst chdottaa lepohetikea vier sessa kahvilassa. Istahdimme ulikoterasille ja tilaam opfek-chorid etil omenamehusta ja kuplasvedesta sekeite raikkasa janducomat. Vierenan on ætrobenksisä aurinkot lela, joksa limiset löhölleva pakvaa paistateleman, selle ja kuplasvedeste löhölleva pakvaa paistateleman, selle sikoteksis aurinkoteksis aurinkoteksis ala pisat suote sala piphilihoden maafimanucupin osaklipalita sala joka vuosi alaphilihoden maafimanucupin osaklipalita sala joka vuosi alaphilihoden maafimanucupin osaklipalita salamanutusi.

Jolllekin radan kohdista on annettu lempinimi. Het i alkunatik alle osuu hundschopfeli kotranpak. Edessänäkyy kaksi olhoa kaliota, joiden välistä mence alas 15 metriä korkea, odella jyrikki rinne. Kilpalluissa syöksylaskijat hyppäävät äyttä vauhtia koko kohdan yil.

22 MONDO JOULURUU







ST Travel TV 2022: Switzerland I.



- Fliggy travel TV On 9th November 2022
- STS, RhB, Zurich, Basel, Vaud, LAAX
- No. of Audiences: 38,534
- STC shop page visitors from live streaming: 107,327
- STC shop page view from live streaming: 310,825



ST Travel TV 2022: Switzerland II.



- Fliggy travel TV On 10th November 2022
- Titlis, Schilthorn, DDK, GRF,LLR, BLS
- No. of Audiences: 49,797
- STC shop page visitors from live streaming: 156,051
- STC shop page view from live streaming: 391,372





Public Promotion "So Swiss" Pop-up in Shanghai.

- Joint booth ST+SWISS
- RF Winter exposure
- Date: 18 27 November 2022
- 19 November "Tourism Day"
- ST Igloo display with partners logos
- Total XXX visitors







Swisstainable Trade Workshop "So Swiss" Pop-up in Shanghai.

- Reborn Eco-Forum cooperation
- 10:00 12:00 at "So Swiss" HoS
- 16 senior trade VIPs gather in Shanghai, ST presentation of partner sustainable highlights, Reborn VIPs Think-Tank workshop, sustainable solutions etc





Winter Media Kick Off "So Swiss" Pop-up in Shanghai.

- 14:00 16:00 on 19Nov.
- 40+ Shanghai medias participated
- HQ winter new campaigns
- Key partners info sharing
- ST local marketing activities introduction
- SWISS presentation on new products





CIIE Shanghai Livestreaming interviews.

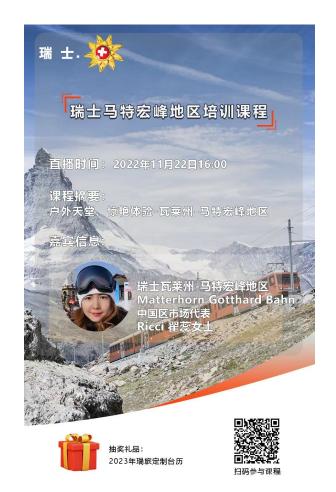
- 07 November @ CIIE Greenland
 Mall
- 1100+ pax live streaming
- 20mins present Switzerland
- Sharing culture, swisstainable, traditional festival and food
- Lucky draw support



Trade webinar – Webinar Nov.



- 22 Nov, monthly webinar course
- Valais
- Schilthorn no reply
- Reservation: 9, Live participants: 54



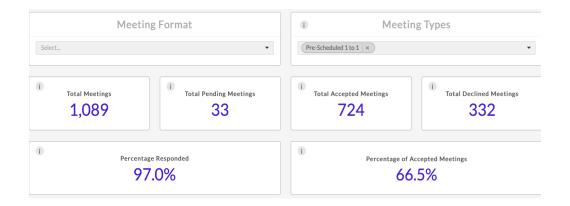
Virtual STE China 2022. 21-23 November

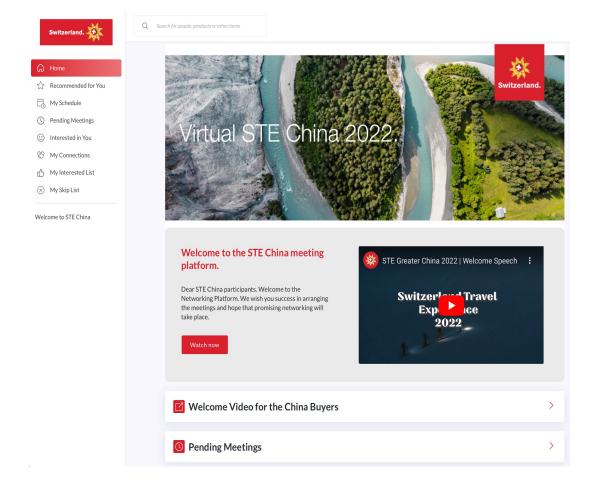


Total numbers of buyer: 85

Total numbers of suppliers: 19

Total achieved meetings: 724





STE Offline event Shanghai.



- 23Nov in Shanghai
- 15 buyers + 4 Swiss partners in Shanghai (LLR, MRAG, RE, RhB)
- Daniela video speech, partner speech, networking







- 24 Nov @ Cordis Hotel HK
- 32 Buyers + 8 Partners/VIP (CG, LX, RE, STC & Corvatsch/Diavolezza)
- Greetings from DC, Welcome Speech by CG, PPT from all Partners
- Very happy, fun & relaxing gathering with table prizes, Grand Prize from Diavolezza, RE & STC
- ST Sales Manual, STS & Leaflets from Partners distributed



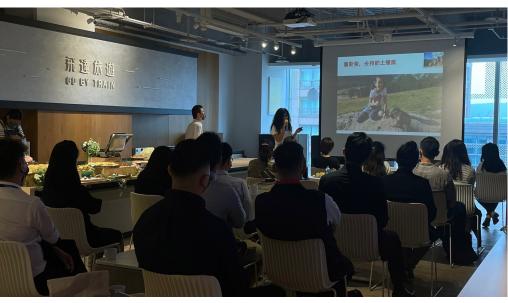






Switzerland.

- **22** Nov
- 15 buyers + 3 Swiss partners
 (Jungfrau, RhB, Valais)





ITF Taiwan.



- 4 7 Nov. Taipei Nangang Exhibition
 Center
- Staff by GoFederal and MITravel
- FIT: 286 Swiss Travel Passes sold
- Group: 150 people pay deposit for Swiss group itinerary
- Media Exposure: 16 online news from 15 digital news platforms with the total exposure around 10,800,000





BangTrip Award 2022.



- Joint award by Witrip + BANG!
 Matrix Media
- Switzerland: Top Health Destination
- Jungfrau "Top of the World": Top
 Sustainable Destination

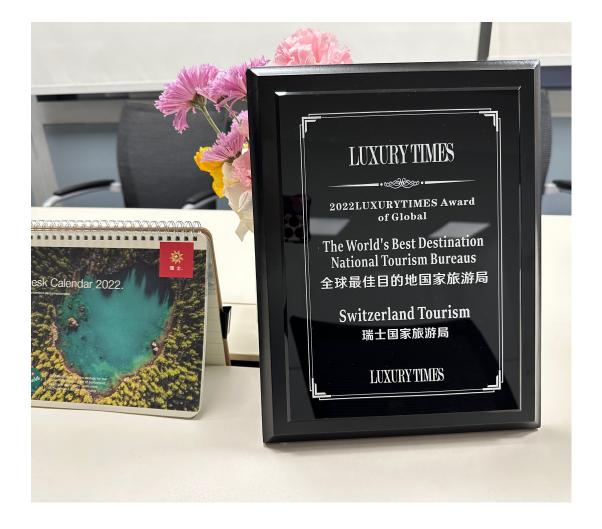




LuxuryTimes Award 2022.



 Switzerland Tourism: World's Best Destination National Tourism
 Bureaus by Luxury Times magazine





Culture Destination Switzerland Vaud Livestreaming @ ZaiArt APP.

- 10Nov 20:00 21:00
- 18'867 viewers
- 20 minutes art tour videos by Yunlong
- Walking livestreaming by Director Yunlong, Artists Gu Tianchang living in Lausanne, local representatives from Lausanne museums
- New highlights: Platform 10, MCBA,
 Mudac etc





Culture Destination Switzerland Basel Livestreaming @ZaiArt APP.

- 24Nov 20:00 21:00
- **1**0'994 viewers
- 20 minutes art tour videos by Yunlong
- Walking livestreaming by Director Yunlong, cross field artist Ms. Cheng Bo
- New highlights: Art Walk, Theatre plaza, Teddy Museum, City Hall, Rhine River etc





Culture Destination Switzerland Art Tour Roadshow Suzhou.

- 26Nov pm @ Suzhou Star City
 Choo Noble Academy
- 50+ East China Swiss Nobleness Academy guests
- AMOS, Cities presentation, videos, painting experience of AMOS architectures, networking etc
- ST calendar + NFT as giveaways









- Trade webinar @ lushu platform.
- Nov 17, 1400-1500
- Introduce STS general information and latest news 2022/2023, STS Excellence Program
- Live participants: 230





Award: GO TRAVEL reader selection sustainable destination.

- 28 Nov 2022 Shanghai
- Switzerland award as sustainable destination by GOTRAVEL reader selection
- 200pax on awarding ceremony
- ST movie present



KMM: Beijing Joy FM 87.6 live.



- 28 Nov 2022 Beijing
- FM87.6 1 hour talk for Switzerland
- Swiss lifestyle
- WorldCup











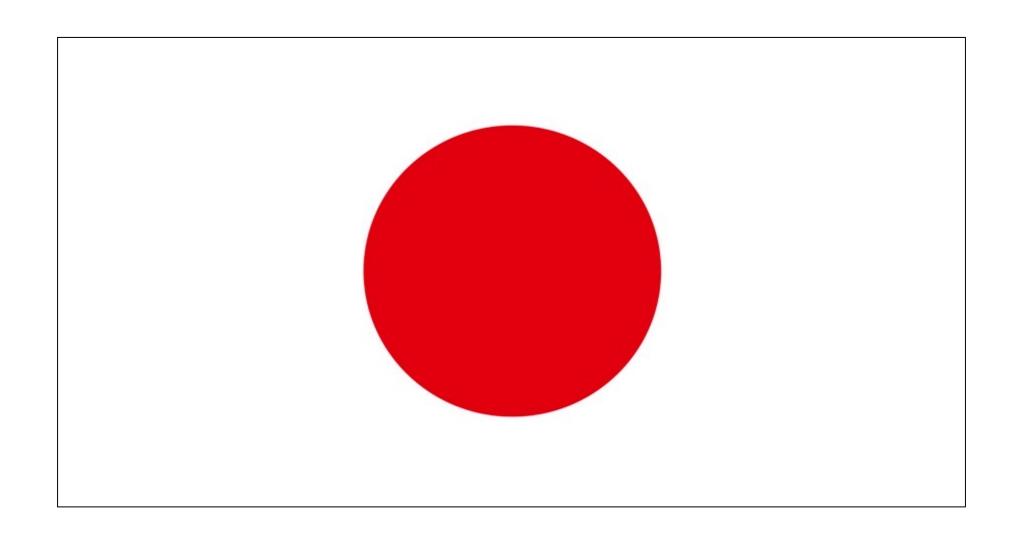


- Period: Oct. 22-31, 2022
- Destinations: LLR, Interlaken, Jungfrau Region, Jungfraujoch, Valais, Schilthorn, Zermatt, Zurich, BEX
- Participants: 13 pax (senior managers from major travel agencies_HanaTour, ModeTour, KRT, NaeilTour, etc.
- 2023 summer product preparations
 - Hiking suggestions
 - Introduction of hotels, panorama trains, museums for FITs and groups









KMM – Media winter launch.



- Media winter launch in Tokyo.
- Date: 8 Nov, 2022
- Participants: 33 journalists.
- Presented winter attractions, partners' news, ST global projects such as Swisstainable, Roger's winter choice etc. followed by lunch for networking.
- Presence of CEO Martin Nydegger.
- StraPa integreation Mammut beanie give away, Swiss wine for lunch.



KMM - Online 'Travel Voice'.



- 'Travel Voice' is a daily travel trade online media.
- Contacts: 300,000
- Pages: 2 pages.
- Issued: 30 November 2022.
- Report about the interview to Martin Nydegger at ST Tokyo media winter launch about ST's focus on Swisstainable.



また、長期滞在の需要も拡大させたい方針だ。「旅行者はコロナ禍を経て、よりゆっくりとリラックス した旅を楽しみたいと思うようになっている」と市場動向を分析したうえで、地域の経済活性化にもつ ながる長期滞在旅行者を増やしていきたい考え。ニーデッガー氏は「コロナ前よりも平均で2泊は増や していきたい」と意欲を示した。

旅行先やシーズンの分散化も進めていく。人気の都市や観光地だけでなく、さまざまな地域に旅行者を 誘客することで、地域創生につなげる。日本を含めた遠距離市場は夏季に需要が集中しているが、春、 秋、冬のコンテンツを発信していくことで、シーズナリティの平準化を目指す。

スイス政府観光局は、日本市場でもその取り組みを強化。スキーのほか、ウィンターハイキング、雪見 鉄道、クリスマス、伝統の祭りなどの訴求を強めていくほか、先日引退を発表したロジャー・フェデラ 一氏がお勧めする冬の楽しみ方も紹介していく。

このほか、さまざまなステークホルダーとのコミュニケーションも重視し、スイス独自のサステナブル ツーリズムを「スイスウエイ」として広めていくという。ニーデッガー氏は「サブライヤーもサステナ ブルツーリズムは重要なテーマであると認識している。これは、単独で進められるものではなく、協業 が必要。トップダウンではなく、ボトムアップの取り組みが求められる」と話したうえで、「サステナ ブルは20年単位の取り組み」として、長期的視点に立った活動と位置づけた。



スイスでも進む航空と鉄道の連携

欧州各国と同様に、スイスでもCO2排出量削減の一環として、鉄道利用が見直されており、航空と鉄道 との連携も進んでいる。今年12月から、スイス・インターナショナル・エアラインズは、スイス連邦 鉄道 (SBB) との「エア・レール」パートナーシップを拡大。1枚の搭乗券だけで、チューリヒ空港か らインタラーケンとルツェルンへの乗り継ぎを可能にする。ニーデッガー氏は「サステナビリティの観 点から、航空と鉄道の連携は拡大し乗り組

ニーデッガー氏によると、欧州では「6時間ルール」というものがあり、政府機関や企業には6時間以 内の移動時間では航空ではなく鉄道を利用することが推奨されているという。法律的に義務化されてい るわけではないが、自主的な努力として進められている。

そのなかで、「航空ネットワークは縮小せずとも、欧州では今後航空の運動便数は減っていくのではないか」と予想。ただ、6時間ルールなどがツーリズムに与える影響については、「現時点では分からない」と話すにとどめた。





- 'Yomiuri Online' is the daily online news of key newspaper.
- Contacts: 42 mio. UU / month.
- Pages: 1 page.
- Issued: 30 Oct. 2022.
- Report about RhB Guinness World Record attempt on Unesco World Heritage site.







- 'FNN Prime Online' is the online news.
- Broadcasted: 1 Nov, 2022.
- Duration: 1 min.
- Contacts: 41 mio UU/month.
- Report about RhB Guinness World Record attempt on Unesco World Heritage site.



KMM – TV 'TV Asahi News'.



- 'TV Asahi News' is a daily morning news.
- Broadcasted: 3 Nov, 2022.
- Duration: 4 min. 2o sec.
- Contacts: 49 mio. households.
- Report about RhB Guinness World Record attempt on Unesco World Heritage site.



KMM – Newspaper 'Mutsu Shimpo'.



- 'Mutsu Shimpo' is a local newspaper.
- Circulation: 51,000 copies.
- Pages: 1/10 page.
- Published: 6 Nov. 2022.
- Report about RhB World
 Guinness Record attempt
 on Unesco World Heritage
 site.



KMM – Online 'Travel Voice'.



- 'Travel Voice' is a daily travel trade online media.
- Contacts: 300,000.
- Pages: 1 page.
- Issued: 7 November 2022.
- Report about RhB Guinness World Record attempt on Unesco World Heritage site.
- Introduced on Yahoo! Japan
 News as well.









KMM – Newspaper 'Yamanashi Nichinichi Shimbun'.

- 'Yamanashi Nichinichi
 Shimbun' is a local newspaper.
- Circulation: 190,000 copies.
- Pages: 1/10 page.
- Published: 9 Nov. 2022.
- Report about RhB World
 Guinness Record attempt on
 Unesco World Heritage site.



KMM – Newspaper 'Seikyo Shimbun'.



- 'Seikyo Shimbun' is the daily newspaper.
- Circulation: 5,500,000 copies.
- Pages: 1/10 page.
- Published: 9 Nov. 2022.
- Report about RhB World
 Guinness Record attempt on
 Unesco World Heritage site.

119

美しいアルプスの山の中を長さ 1910年、100両編成の列車が走る。 スイス東部のグラウビュンデン州 で、旅客列車の長さの世界最長だっ た1990年代のベルギーの非公式記録 を破り、世界記録を更新した。

このイベントは、スイスで時刻表 による鉄道の運行が始まってから今 年で175間年を迎えたことを記念し て、レーティッシュ鉄道が企画し、 アルブラ線で行われた。

150人の乗客を乗せた列車は、ト ンネルや橋を通りながらアルブスの 山の中を進行。チケットを手に入れ た約3000人が、コース途中に設置さ れたスクリーンで歴史的な旅を見守 った。

(記事、写真ともにAFP時事)



旅客列車の最長を更新

スイス







- 'Iwate Nichinichi' is the local daily newspaper.
- Circulation: 178,700 copies.
- Pages: 1/10 page.
- Published: 13 Nov. 2022.
- Report about RhB Guinness World Record attempt on Unesco World Heritage site.

旅客列車の最長記録を更新

息をのむような美しいアルプスの 山の中を長さ1910 伝、100両編成の 真っ赤な列車が走っています=写真 ニ。スイス東部のグラウビュンデン州で、旅 客列車の長さの世界最長だった1990年代のベ ルギーの非公式記録を破り、世界記録を更新 しました。

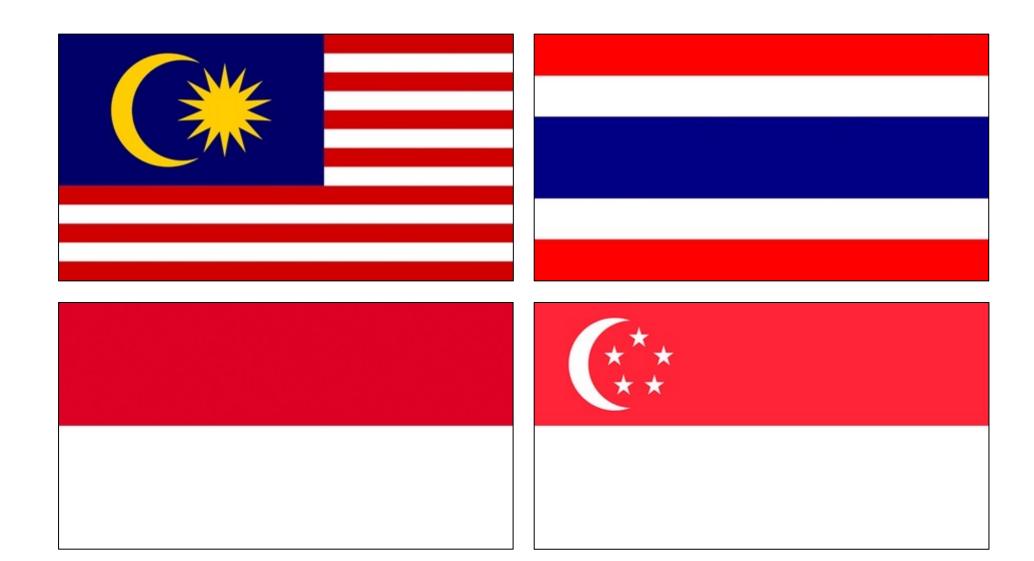
このイベントは、スイスで時刻表による鉄道の運行が始まってから今年で175周年をむかえたことを記念して、レーティッシュ鉄道が企画、アルブラ線で行われました。

150人の乗客を乗せた列車は、トンネルや橋を通りながらアルプスの山の中を進行。チケットを手に入れた約3000人がコース途中に設置されたスクリーンで歴史的な旅のゆくえを見守ったということです。(AFP時事)











STS – Participate in Media & Trade Winter Briefings.

Date: 4Nov 2022

Market: SG

 Target: Build awareness of winter offerings amongst Singapore media and trade, networking opportunities.

 Goal: Editorial articles featuring STP and GTToS, deepen relationships with key media and trade partners.

Partners: ST/STS



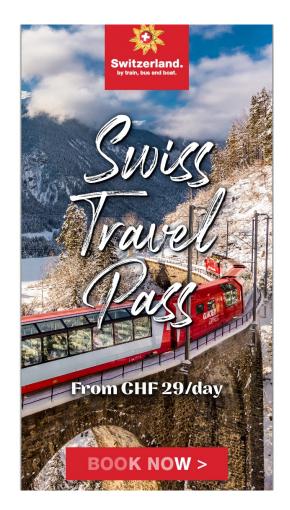
STS – Google Ads web banner Winter campaign. switzerland.

Date: 1Nov-30Nov 2022

Market: MY

 Target: Drive online awareness of STP & GTToS winter offerings, push STP sales

- Goal: >300k impressions in MY, >100 STP
- CTA and click-throughs to MySwitzerland.com/SwissTravelPass
- Partners: ST/STS





STS – OOH digital billboard Winter campaign.



Date: 1Nov-30Nov 2022

Market: MY (Kuala Lumpur)

- Target: Drive outdoor awareness of STP & GTToS winter offerings, push STP sales
- Goal: Placement of 3 digital billboards with >3mil impressions monthly in heavy traffic areas, >100 STP.
- CTA to MySwitzerland.com/SwissTravelPass
- Partners: ST/STS



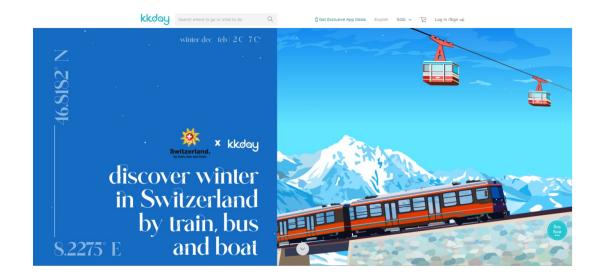




Date: 7Nov-6Dec 2022

Market: SG TH MY

- Target: Drive online awareness of STP & GTToS winter offerings, push STP sales, build user base, sales pipelines for SEA
- Goal: >100k impressions in SG TH MY, push
 >100 STP.
- CTA and click-throughs to book on KKDay App and websites.
- Partners: ST/STS, Rail Europe Asia Pacific



STS – MICE Newsletter to trade partners.



Date: 3 Nov 2022

Market: SEA

- Target: Communicate MICE offerings on trains and boats, highlight unique venues for incentive groups, meetings and weddings.
- Goal: Promote events on trains and boats, at least 1 MICE event on boat / train in 2023, refresh and expand existing database.

> STS B2B Platform > Grand Train Tour > mystsnet.com/mice



Plan your M.I.C.E. on trains and boats in Switzerland.

Dear travel agent partners & friends of Switzerland,

Switzerland is not only a popular holiday destination, but also a preferred place for MICE organizers from all over the world. The Swiss public transport network offers MICE and mobility solutions for your quests' needs.

Whether you have to organize a business meeting, an incentive trip, an industry congress, or a specialized event: With the **Swiss Travel System**, meetings and incentives start as soon as your guests arrive in Switzerland.

From the nostalgic **Red Arrow "Churchill"** which accommodates 110 guests, to modern Salon Suisse coach equipped with the latest technology, to scenic **boat charters** on the lakes, to unique venues with majestic views of snow capped mountains, the Swiss Travel System and its partners have plenty to offer your groups for your special occasions in Switzerland.

With the rebound in international travel this year, we are seeing a surge in incentive enquiries from Southeast Asia. Companies from life insurance, pharmaceuticals, technology, financial services, automotive, energy sectors are again looking to incentivise employees and distributors with incentive trips abroad.

Switzerland is considered a premium and highly aspirational destination for incentive groups. The Swiss Travel System offers your groups efficient and unique MICE venues available for

STS – Elearning Newsletter to trade partners.



Date: 15 Nov 2022

Market: SEA

- Target: Communicate STS elearning program, encourage trade sign-ups and get certified, increase number of certified agents from SEA.
- Goal: >50 sign-ups, confidence and engagements from trade partners, refresh and expand existing database.



Become a Swiss Travel System expert today!

Dear travel trade partners & friends of Switzerland,

October was an amazing month with a Guinness World Record set by **Rhaetian Railway** (RhB) for the *world's longest passenger train*. November and December will be equally exciting as **Après ski train** resumes 4x daily service between *Andermatt and Disentis* during the ski season. Additionally, the new **GoldenPass Express** will commence from 11Dec 2022, providing seamless travel between *Montreux and Interlaken*. The new panoramic train line features a Prestige Class and a new culinary concept onboard.

What's more? Many travel trade partners have signed up for the **Swiss Travel System Excellence Program**, the online learning courses with essential updates and everything you

STS - Presentation at MOB trade dinner.



Date: 16 Nov 2022

Market: TH

- Target: Recorded presentation at trade dinner with 80 agencies organized by MOB and Glacier 3000.
- Target: Drive trade awareness of STP & GTToS winter offerings, push STP sales
- Goal: Highlight STP and GTToS offerings, support GPX launching 11Dec
- Partners: MOB + Glacier 3000
 https://www.gpx.swiss/en/pages/media-gpx



STS – Presentation gathering with PanTravel.



Date: 24 Nov 2022

Market: ID

- Target: Support PanTravel presentation to Jakarta travel agents at Park Hyatt Hotel.
 40 pax attended including celebrity influencer Mike Lewis.
- Goal: Highlight STP and GTToS offerings, inclusion into outbound travel packages
- Partners: Rail Europe Asia Pacific +
 PanTravel JKT



STS – Presentation at Avia Tour JKT.



Date: 25Nov 2022

Market: ID

- Target: Engage Avia Tour outbound tour and B2B arm, position GTToS and STP prominently for their European products to sub-agencies in 2023
- Goal: >30 STP, product visibility through their trade engagements across Indonesia.
- Partners: G2 Travel, Globus, Trafalgar



STS – Presentation at Tiket.com JKT.



Date: 25 Nov 2022

Market: ID

- Target: Account opening of Tiket.com with Rail Europe, increase STP distribution outside of Greater Jakarta.
- Goal: >100 STP monthly in 2023, brand and product visibility through their OOH and digital platforms.
- Partners: Rail Europe Asia Pacific



STS – Presentation at Obaja Tour JKT.



Date: 25 Nov 2022

Market: ID

 Target: Drive trade awareness of GTToS and STP, explore MICE options on trains and boats.

 Goal: >30 STP, 1 MICE event on train or boat in 2023.

Partners: G2 Travel, Kuoni Tumlare







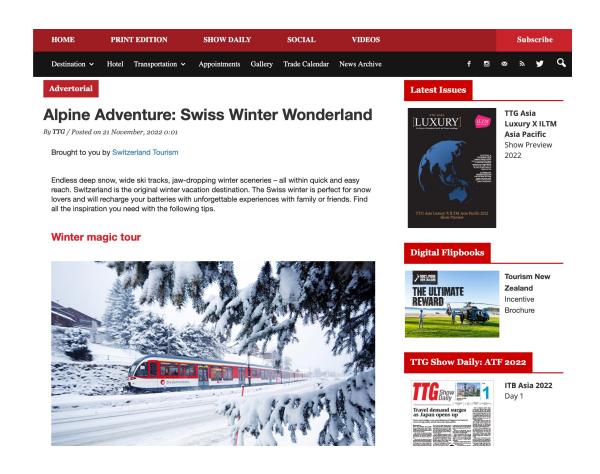
- Date: 18 Nov 2022
- Photobooth (photo contest) at SwissCham Indonesia's Golf Tournament
- 138 golfers (groups of 4)
- 89 photos
- Partners featured: DDK, MRAG, RhB







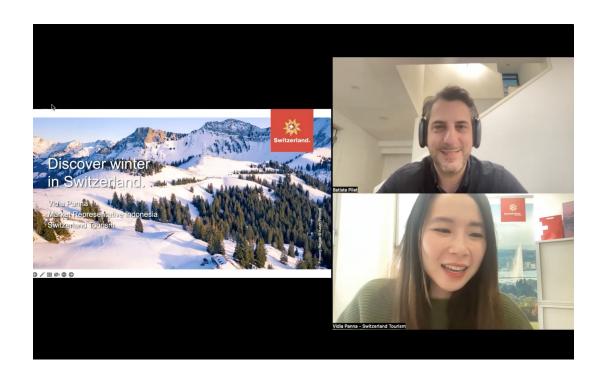
- Published on 21 November 2022
 https://www.ttgasia.com/2022/11/21/al
 pine-adventure-swiss-winter-wonderland/
- Partners featured: STS, Zermatt,
 RhB, MRAG, DDK, Schilthorn, JF,
 Titlis







- **-** 30 November 2022
- Attendees (MY, PH, ID): 5 (4 ID, 1 PH)
- Partners featured: STS, RhB, DDK,
 Zermatt, MRAG, Schilthorn, JF,
 Titlis





Content Distribution Winter: World Travel Magazine (online).

- Published on 1 November 2022
- Partners:
 - Titlis
 - Interlaken Jungfrau
 - Davos
 - Schilthorn







DESTINATIONS
Perfecting the art of movement in snow when at Davos this winter

The ultimate winter wonderland of Jungfrau Ski Region



Mt. Titlis: Skiing, snowboarding, tubing & so much more

Winter sports holidays in Switzerland – experience Alpine skiing in Mürren

Switzerland.

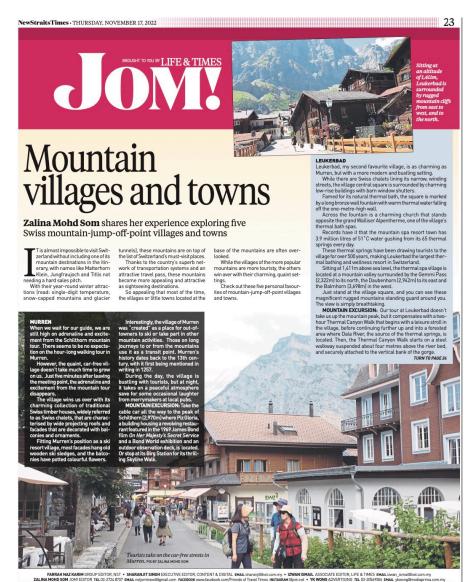
KMM/ Online(Malaysia) - New Straits Times.

Circulations: 44,090

Readership: 261,000

Total: 2 full pages

Partners: Matterhorn
 Region, Lucerne Region,
 Schilthorn, Zermatt



Switzerland.

SCIB SEA Carried Out Business Meetings.

- Market: Indonesia, Malaysia, Thailand, Vietnam
- Corporate : Incentives
- Period: ovember 2022
- Carried out in CH: 12 incentives
- Grand Total Overnights: 4'997
- Grand Total Turnover: CHF 1,664,001
- Destination: Zürich, Bern, Lucerne,
 Bürgenstock, Engelberg, Gstaad,
 Interlaken, Grindelwald, Lausanne,
 Montreux, Geneva, Zermatt, Leukerbad



KAM Winter: SEA Trade Webinar.



- 24 November 2022
- Zoom Webinar Topic: "We need a winter wonderland, we need Switzerland."
- 2 x Trade newsletters
- Participants: 136
- Partners: STS, Zermatt, MRAG,
 Davos



Grüezi! Bonjour! Buongiorno! Allegra!

Thank you very much for joining us on our "We need a winter wonderland, We need Switzerland." webinar.

We hope the presentation inspired you to dream about our destination and offers you ideas to plan your next products and trips to Switzerland.

Please contact us if you need further assistance and we are happy to help you with ideas and recommendations.





- 03 November 2022, The Athenee Bangkok
- 10 Travel trade partners including the Thai Travel Agent Association (TTAA)
- ST Presence: Martin Nydegger,
 Batiste Piliet, Thanchanok
 Nuammano





Public Event (Thailand): VIP Networking Dinner Event.

- 03 November 2022, Swiss Residence
- 65 attendants from Embassy VIP
 Guests, Swiss
 Partners, Associations, Corporates,
 Travel Trades, and Medias
- ST Presence: Martin Nydegger, Batiste Piliet, Thanchanok Nuammano







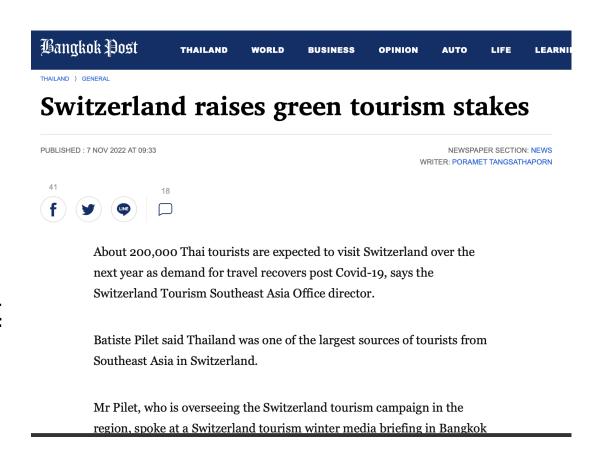
- 03 November 2022, The Athenee Bangkok
- Participants: 22 Thai Offline & online medias
- ST Presence: Martin Nydegger,
 Batiste Piliet, Thanchanok
 Nuammano



KMM (Thailand): BangkokPost.



- 07 November 2022
- Swisstainable concept one newspaper article and BangkokPost online
- Circulations: 110,000
- Contacts: 192,500
- Link: https://www.bangkokpost.com/t
 hailand/general/2431539/switzerlan
 d-raises-green-tourism-stakes



KMM (Thailand): Bangkok Biz News.



วันพฤหัสบดีที่ 10 พฤศจิกายน พ.ศ. 25

10 November 2022

Circulations: 400,000

Contacts: 700,000

Partners: GEX, Davos

Full pay newspaper article

Online

link: https://www.bangkokbiznews.co m/world/1036955



นักท่องเที่ยวจากเอเชียให้มาเยือน จัดการแห่งรับเริ่มตั้งแต่วันที่ 19-23 มี.ค.2566 ประวัติศาสตร์และเก่าแก่อย่างกลาเชียร์ ไวน์ต่างประเทศ

"Swisstainable" เป็นอีกกลยุทธิหนึ่ง

"มาร์ติน นีเด็กเกอร์" ซีอีโอการท่องเที่ยว

นักท่องเที่ยวจากเอเชียแปซิฟิก แต่ด้วย รับผิดชอบ มาตรการจำกัดการเดินทางเมื่อต้นปีที่ผ่านมา การเดินท

เพื่อกเขาและเม็ลกที่ขึ้น โดยเฉพาะในช่วง ดูดูหนารที่กำลังเริ่มขึ้น จากทั่วเลเชียมากกว่า 100 คน ที่ได้ที่เล็นรื่อน ซึก อย่ายไม่และกัดสื้น แคมป์ตำหรับเด็กแกวชนเพื่อมาเรียน

สวิตเซอร์แลนด์ คางว่า ในปี 2546 การท่อมที่ยว - ที่สวิตเซอร์ แลนด์ เพิ่งเปิดตัว เพื่อมุ่ง - รับประทานในกุลุทนาวโดยการนำเอาเศษซีส - **แต่รวมถึงคนทุกวัยที่รักกิจกรรมเล็กซ์สตรี** เองสวิสจะพื้นคืนสู่สถานการณ์ปกติ เชิญชวนนักท่องเที่ยวให้เดินทางเกยังที่นี่ มาตั้งไฟและหลอมละลายรวมกับไวน์ชาว **ได้มาร่วมสมุกกับแคมปีนี้เพื่อร่วมกัดนศึกษ** teres i de interagent intra saute i segli automodi 2 homenisaterimi. I segli automodi 3 homenisaterimi. I segli automodi แหมเปฏ "Swiss Winter Camp Asia" นักท่องที่ยวตระหน้ารู้ด้านสิ่งเวดล้อม ก็สามารถซึมไวน์สวัดชอร์แสนด์จาก **การท่องเพี้ยวสวิสกล่าว** แกรมช่งชันสกีที่เริ่มขึ้นมี 2565 เพื่อติงดูด มากขึ้น รวมถึงใช้หรัพยากรอย่างมีความ เพื่อกเขาแอดนี ที่นี่เป็นแหล่งผลิตไวน์ที่ มกร์ดินกล่าวในตอน

ทำให้จำนวนนักท่อมขึ้นรายัมติอกขานอลปี หลากหลาย ทั้งเครื่องบัน รายบล์ รถไฟ การปลูกอรุ่น 52 ชนิดที่เป็นทันธุ์พื้นมือง วัฒนธรรมสวิตเซอร์นเลน์ ซึ่งเป็นประเทศ ต่ากว่าที่จาดไว้ แต่ก็ก่อัองการความเหติอเหลิน ขยนำเสนอ ซึ่งอรุ่นทันธุ์พื้นเมืองสามารถปรับตัวกับ ที่มีธรรมชาติสายงามระดับโลก

รวมถึงพ่องดูว์เป็นอาหารที่ชาวสวิสนิยม วิธีการเล่นสกีและสโนว์บอร์ดที่และ

สำคัญของสวิสติด ที่รายหมุยกวายตัดของ ไปกว่าการได้ร่วมแดนที่ และต้างดินใช

กระดินทางเกยังเขาแอลบ์มีให้เลือก ภูมิภาคลโรค์, สิชิโน่ และซัฟเฮาเช่น มาจาก สกีรีสอร์ทอย่างสนุกสนาน คลอดจนสัมผั

ไม่จำเป็นต้องอาศัยหมอดูการเมือง แต่แค่เป็นคอการเมืองสหรัฐหรือเป็น ผู้รักประวัติศาสตร์การเมืองก็พอจะทราบผลตั้งแต่แรกแล้วว่ารีพับลิกันน่าจะชนะ

. พราะประวัติศาสตร์การเลือกตั้งกลางเทอมของสหรัฐนั้นมักจะมีแนวในั้มเอนเอียง ปทางพรรคที่ไม่ได้เป็นวัฐบาล เป็นอย่างนี้มาข้านานใดยมีข้อยกเว้นแค่บางครั้งใน

เภทราชางานแผนกรรฐบาล เกษยารณหาชานกแหน่งขอบกระแนบกระจะแ ประวัติตาสตร์ที่มีพุทธาพิทยระวัน เกรียกระกับการเกราะลงค่อเลยพูทระนั้ง-11 คนอนเรียกแน่นให้ความสำคัญกับปัญหาที่ใกล้ตัวใกล้บ้านมากกว่าการสู้รบ เพื่อเกียรลิยศหรือสิ่งที่จับล้องไม่ใต้ในสินแคนโกลให้น ดังนั้น เรื่องของปากข้อง





- 22 November 2022, So/ Bangkok
- Together with Consular directorate, SEM, Visa section Embassy of Switzerland in Bangkok, VFS Global Thailand and ST
- 13 selected travel trade partners
- ST Presence: Simon Bosshart, Batiste Piliet, Thanchanok Nuammano



KMM (Thailand) – Anywhere Magazine.



- New articles feature
- Partners covered: JF, JFJ
- Circulation: 40,000+
- Links:
- https://www.anywheremagazine.com /grindelwald-terminal



Grindelwald Terminal/ประตูสู่จุงเฟรา



เทอร์มินัลทันสมัยเป็นเส้นทางไปยัง Jungfraujoch ได้เร็วที่สุด หรือตรงไปยังพื้นที่เล่นสกี และปืนเขาที่ เชิงเขา Eiger North Face ด้วยกอนโดลา Eiger Express ใช้เวลาเพียง 15 นาทีจาก Grindelwald Terminal ไปยังสถานี Eiger Glacier ในกระเช้า ลอยฟ้าที่ทันสมัยที่สดในยโรป พร[้]อมประสบการณ์ที่ ดีที่สุดในการชมวิวทิวทัศน์บนเทือกเขาแอลป์ ซึ่นชม กับทัศนียภาพด้านเหนือของเทือกเขาแอลป์ที่ยิ่งใหญ่ อลังการในระยะใกล้ซิด อีกด้านหนึ่งเป็นวงแหวนของ ยอดเขาเบอร์นีส ที่มีเลาเบอร์ฮอร์น. มานน์ลิเคิน และ โฟลฮอร์น

indelwald Terminal, Phhoto by jungfrau.ch

สามารถเดินทางด้วยรถยนต์ หรือรถไฟ Bernese Oberland จากสถานี Interlaken-Ost ไปยัง Grindelwald Terminal จากนั้นใช้ Eiger Express โดยตรงไปยัง Eiger Glacier หรือนั่งกระเช้าไฟฟ้า Grindelwald-Mannlichen ไปยังสถานีฏเขา Malen โดยตรง เวลาเดินทางจากสถานี



KAM (Thailand): One World Tour and Travel.



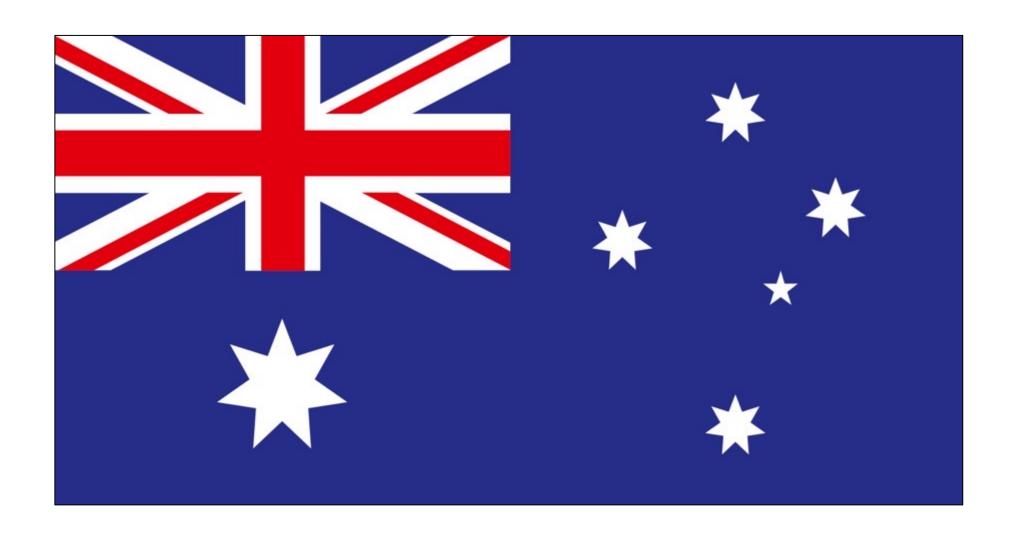
- New itineraries/new product development for Winter, result from business plans 2022
- Partners: MRAG, Zermatt, Davos, STS
- Programs:
- https://www.oneworldtour.co.th/tour/owtt22 0168/
- https://www.oneworldtour.co.th/tour/owtt22 0102/





Australia.







KAM/KMM: Grindelwald, Switzerland meets Grindelwald, Tasmania.

- Exclusive activity for Gold Partner Jungfrau
 Marketing (Jungfrau Railways, Jungfrau Region
 and Interlaken).
- Agents training events "Mini STE" in Grindelwald and Interlaken (Tasmania), and Hobart.
- Media lunch and training in Hobart.
- 25 travel agents and media partners visited.
- "Live from Grindelwald" Video from Jungfrau partners.







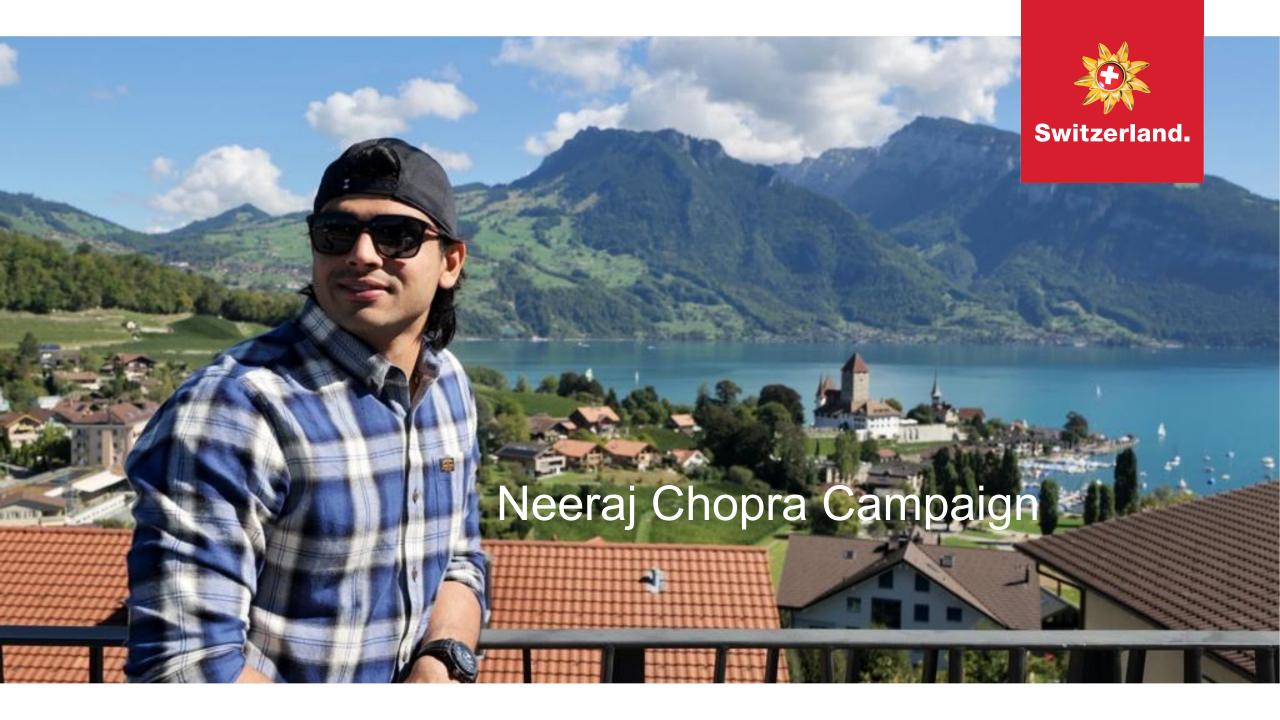














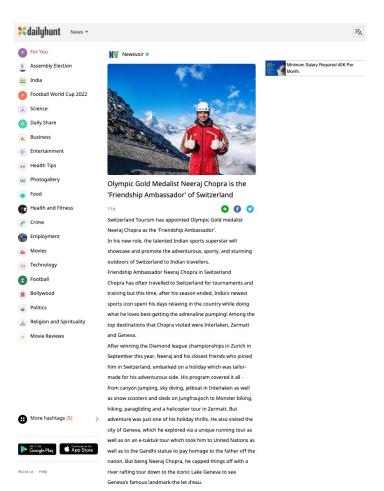
Neeraj Chopra – Friendship ambassador for Switzerland in India.

- The announcement of Neeraj Chopra as a Friendship Ambassador was made through a press release on 8th November post his trip to Switzerland in October.
- Before distributing the press release we organized multiple interviews with top publications and channels (with a document signed for confidentiality until 8th Nov)
- On the day of the press release, a video was release on social media handles and was dessiminated with the press release as well.
- The main film garnered organic views in millions 2.58M on Instagram.
- Organic media coverage about the trip garnered 11.5M contacts.

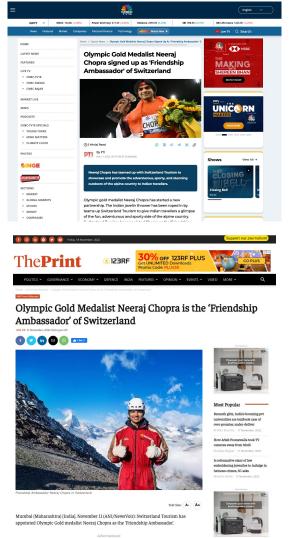


Top Organic Media Coverage – Press Release.











Paid Articles.



Mumbai &

Delhi

NCR

As the last leg for the phase 2 of the campaign we had branded content placement in Top 2 publications in India – Times of India and Hindustan Times.



Total contacts: 9'039'000



Total contacts: 3'606'000





- 2nd Nov 2022
- 1 session in the morning
- Presented Switzerland and its various touristic offerings, travel guidelines, and latest updates
- Interactive quiz at the end with prizes for winners
- Presenters: ST, STS, Rail Europe, RhB
 & BLS Interlaken, Zurich Tourism &
 Aletsch Arena
- Total No. of attendees: 86







- 4th Nov 2022
- 1 session in the morning
- Presented Switzerland and its various touristic offerings, travel guidelines, and latest updates
- Interactive quiz at the end with prizes for winners
- Presenters: ST, STS, Rail Europe,
 SWISS & Jungfrau Railways, Zurich
 Tourism & Aletsch Arena
- Total No. of attendees: 84



KAM: ST Destination Trainings: Nagpur.



- 15th Nov 2022
- 1 session in the morning
- Presented Switzerland and its various touristic offerings, travel guidelines, and latest updates
- Interactive quiz at the end with prizes for winners
- Presenters: ST, STS, Rail Europe,
 "Jungfrau Railways, BLS Interlaken & RhB
- Total No. of attendees: 47







- 17th Nov 2022
- 1 session in the morning
- Presented Switzerland and its various touristic offerings, travel guidelines, and latest updates
- Interactive quiz at the end with prizes for winners
- Presenters: ST, STS, Rail Europe,
 "Jungfrau Railways, BLS Interlaken & RhB
- Total No. of attendees: 107





KAM: Visa Event with "Preferred Partners" of the switzerland. Visa Section in Delhi.

- 23rd Nov 2022
- Participants
 - ST, Visa Section, VFS, SEM, FDFA
 - TAs / TOs: Thomas Cook, SOTC,
 SWISStours, D'Pauls & MakeMyTrip
- Put systems in place for smooth visa process in 2023 and establish the basis for the Visa Preferred Partner Scheme (VPPS)
- Total no. of attendees: 10





KAM: Visa Event with "Preferred Partners" of the switzerland. Visa Section in Mumbai.

- 25th Nov 2022
- Participants
 - ST, Visa Section, VFS, SEM, FDFA
 - TAs / TOs: Thomas Cook, SOTC, SWISStours, Veena World, Kesari Tours & Flamingo Transworld
- Put systems in place for smooth visa process in 2023 and establish the basis for the Visa Preferred Partner Scheme (VPPS)
- Total no. of attendees: 10



KAM: Sales Calls with Schilthorn Cableway Ltd.



- 28th Nov 2022 2nd Dec 2022
- Sales calls tour with Schilthorn with key travel trade representatives across Delhi, Chennai and Mumbai
- Present Schilthorn and its various touristic offerings
- Provide latest news / updates from Schilthorn for the Indian market
- No. of TOs / TAs met: 23

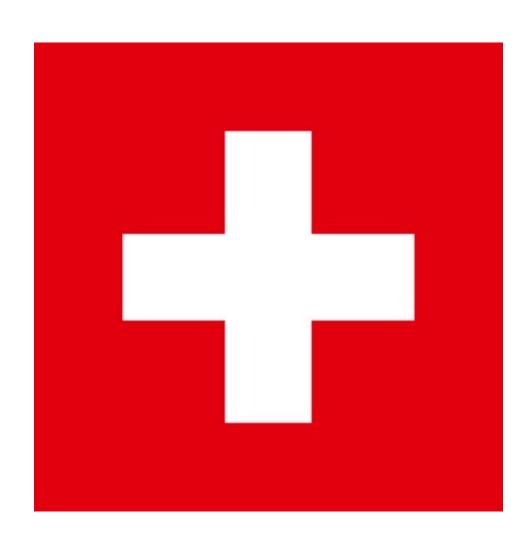




Markets West.







Nature Spa – Magazine Schweizer Familie.



- Biggest Swiss family magazine
- Readerschip: 517'000
- 6 page advertorial
- Focus: Sustainability
- Publication: 3. November 2022
- 1 Page Ad "Nature Spa"
- Integration StraPa: Rausch







Winterspecial Market Switzerland.



- 24-page Winterspecial in collaboration with Swiss partners
- Release/distribution
 - 20.11.2022 NZZ am Sonntag (331.000 readers)
 - 26.11.2022 Le Temps (93.000 readers)
- In addition, download digital version to be promoted via native ads, newsletter and SOM



Adventscalendar and City- and Fondue-Finder.

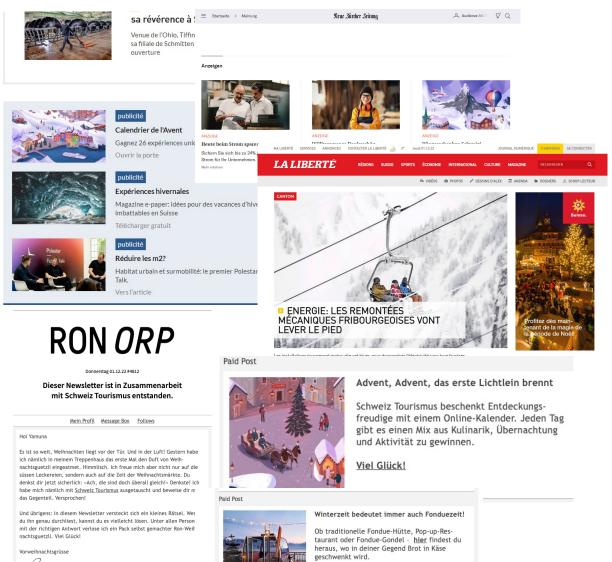


Digital Winter Push

Combination of the ST Adcentscalendar, Fondue
 Experience and Cities – Xmas Markets

NZZ

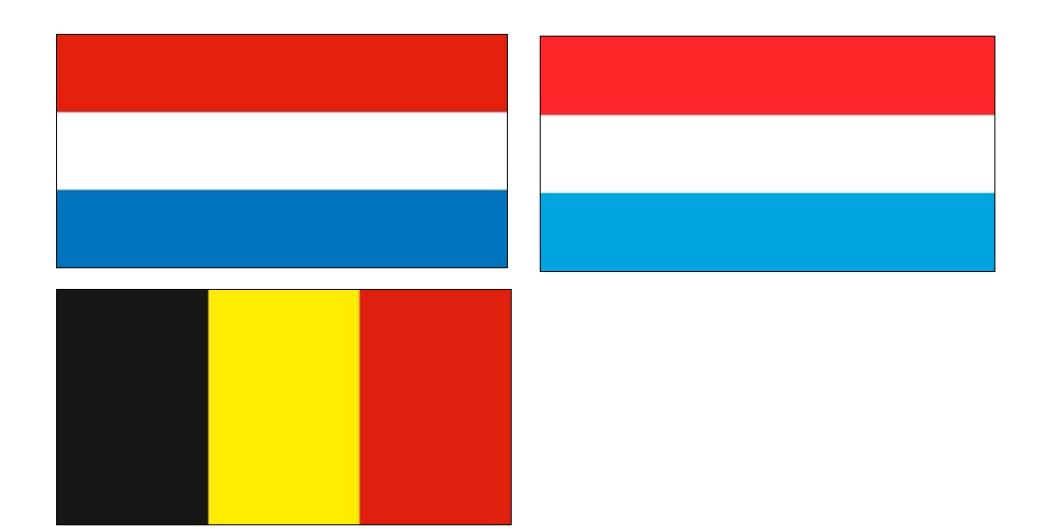
- NZZ Bellevue (D): Multidevice Halfpage, Newslettel
 Native-Ad
- News-Alliance (F): lefigaro.fr & journaldesfemmes.fr (targeting CH-IP adresses), lenouvelliste.ch, lacote.ch, laliberte.ch
- Ron Orp (D&F)
 - Standalone NL, sponsored story, SoMe Post, NL integration



Zu deinen Fondue-Erlebnissen







Autumn & STP4 Promotion.

- Content collaboration with DPG Media in Belgium & Netherlands about Swisstainable autumn.
- Dedicated landingpage and digital promotion through well known newspapers <u>De Volkskrant</u>
 (NI) and <u>Het laatste Nieuws</u> (Be) with 50'000 articles views
- Overall results: 19.4 Mio Contacts





Cities. Influencer Trip to Basel.



• Influencer Trip's to Basel with:

• We Are Travellers: 21.-23.10.2022

Barts Boekje: 20.-23.10.2022

Focus: Art & culture

Social Media and blogs

Overall results: 1.09 Mio Contacts







Winter. Recovery 2022 – Digital promotion.



- Awareness Winter Campaign with VDX
- Digital content distribution In-stream + inread on major NL & BE publisher pages.
- Desktop, Laptop, Mobile response
- Trafic to MyS/Winter Landingpage.
- October November 2022

Marketing contacts: 1'271'912



KMM. ANTOR Workshop Brussels & Amsterdam.



- Media Workshops
- 21 November in Brussels,29 November in Amsterdam
- 24 tourism boards
- 150 travel journalists, photographers, influencers and bloggers









- 24 November networking evening in restaurant Edelwyss Kopstal
- Partner: Ascona-Locarno & Benvenuti Hotels
- 16 key media & trade contacts
- Presentations: Winter in Switzerland,
 Summer in Ascona-Locarno,
 Highlights Benvenuti Hotels









Meetings: Belgium: Lufthansa Group MICE

workshop.

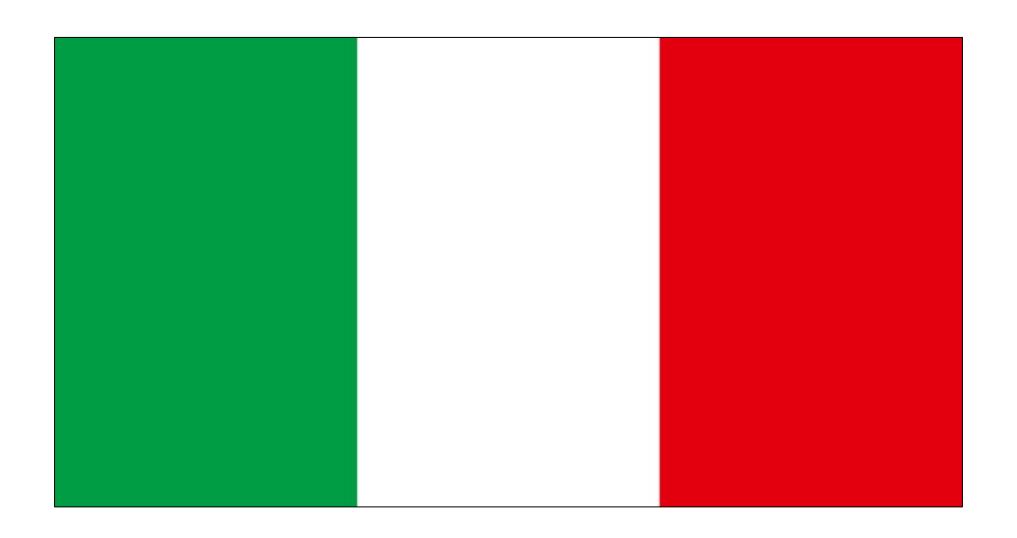
- **2**2.11.2022
- Lufthansa Group MICE workshop
- At Bhouse (Brussels Airlines HQ)
- 85 registrations, about 70 participants
- A few new interesting contacts
- Partners: Lufthansa Group, United Airlines, Air Canada, German Convention Bureau, Frankfurt & München, Meet Salzburg, Visit Brussels & SCIB

















Partners: Andermatt, St. Moritz, Made in

Bern (Interlaken, Jungfrau

Railways, Bern Welcome),

Swissminiatur

New partner: Trenitalia

Strapa: STS/SBB, RhB, Mammut, SCM,

Swiss Wine, Appenzeller Bier,

HoKo, Rausch

Event partners: GR Ski Academy, Ricola, Stöckli



Switzerland.

Swiss Winter Village, Milano (7 – 27 Nov. 2022).



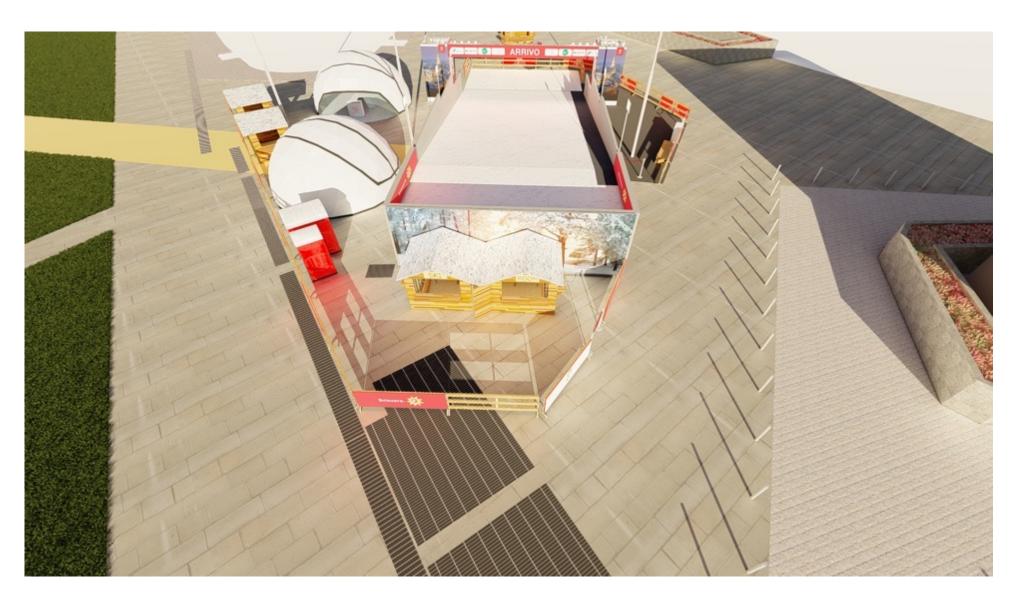


Swiss Winter Village, Milano (7 – 27 Nov. 2022). switzerland.





Swiss Winter Village, Milano (7 – 27 Nov. 2022).



Swiss Winter Village, Milano (7 – 27 Nov. 2022).







Landingpage

- myswitzerland.com/it/swiss wintervillageamilano
- Integration of the partners with dedicated link of partners homepage
- 10 days: 11'000 visits (3,5 min.! average)

App Porta Nuova

- 5 slots / day
- Comm. partner

OPEN EVERY DAY, 09 AM – 09 PM:

Free ski lessons with 3 ski instrocturs (GR Ski Academy), min. age 4 years
Ski equiment for free (Stöckli)
Sledges «donuts»
09 AM – 03 PM: Exclusive ski lessons for schools from Milan (ST target)

03 PM – 09 PM: Registration on STITA landingpage or app of Porta Nuova (Sold out 3'000 ski lessons before the opening of the SWV!), top customer database!

1 slot: 1 hour -> 20 min. preparation, 30 in. Ski lesson, 10 min. sledges

Ski gilet sponsered by Swissminiatur, incl. free entrance with gilet at Swissminiatur for each participant on the slope

Swiss Winter Village, Milano (7 – 27 Nov. 2022). switzerland.



10'000 visitors in the winter village











Swiss Winter Village, Milano (7 – 27 Nov. 2022).



3000 Ski lessons!

20'000 pedestrians













Swiss Winter Village, Milano (7 – 27 Nov. 2022).



7 events in the SWV:

- Opening event with testimonials
 Michelle H., Giorgio R., Bernhard
 R.: 180 guests (VIPs, media & partners)
- Trade workshop
- Media partner (DV) event in collaboration with Ricola (casting with 200 women)
- Apres ski events in collaboration with GC, Business Hub,
 Swisschamber and Consulate
 General of Switzerland in Milano











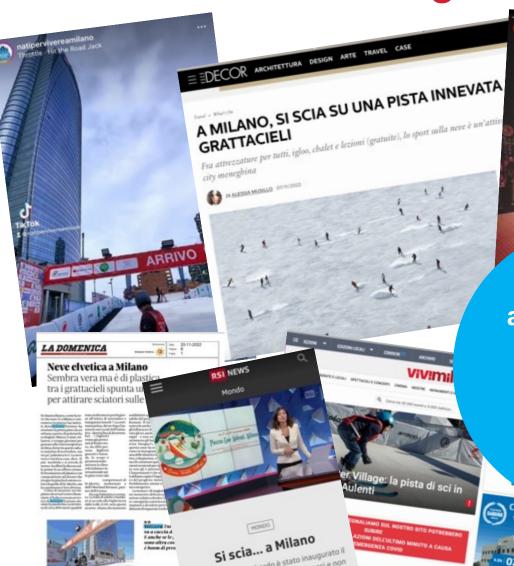


Swiss Winter Village, Milano (7 – 27 Now 2022).

therealhunzigram • 15h

@myswitzerlandit





fino al 27 novembre

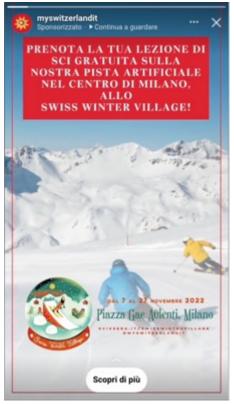
65 media articles (print, online, TV) 10 Mio. SM impr.,..

counting...

Casa Funeraria
via Amantea

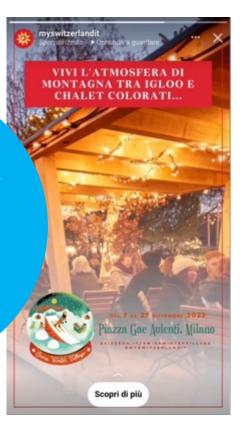
Swiss Winter Village, Milano (7 – 27 Nov. 2022).







Social Media Adv IG Stories Impressions: 111.904 Clicks: 1.428





KAM: Workshop Winter c/o Swiss Winter Village. switzerland.



- Date: 9.11.2022
- What: Workshop for Travel Agents, t.o.'s, ski clubs, association and CRAL in Swiss Winter Village in Piazza Gae Aulenti in Milano
- Organized in coop with Travel Quotidiano
- Contacts: 70
- Partners involed: Adrastea Viaggi, Andermatt, Corvatsch Diavolezza Lagalb, Crans Montana, Hotel Cooperation, Interlaken, Jungfrau, RhB, Radisson Blu, STS, The Chedi









- Dates: 25-27.10.2022
- What: Fam trip in Bellinzona,
 Locarno and Isole di Brissago
- Participants: 5 travel agents of Assoviaggi
- Partners involved: Ticino Turismo



KAM: Sales Calls Padova.



- Dates: 15.11.2022

What: Travel Open Day in Padova

Participans: 30

Partners involved: Bern, BLS



KAM: Sales Calls Brescia.



- Dates: 16.11.2022

What: Travel Open Day in Brescia

Participants: 30

Partners involved: Bern, BLS





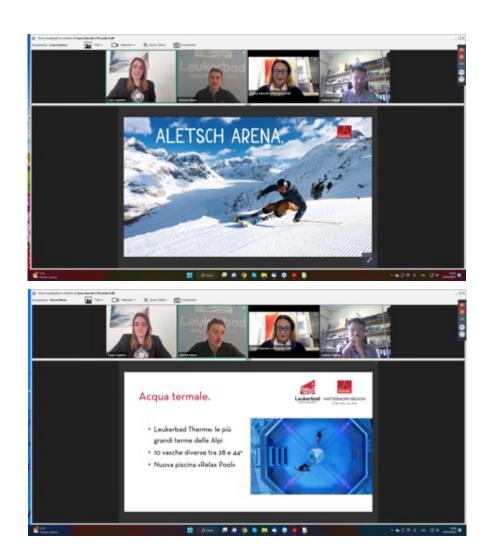






- Date: 24.11.2022

- What: Webinar Wallis held by Travel Quotidiano
- Partners involved: Aletsch Arena,
 Leukerbad, Regione di Martigny



KMM: Media winter event in Rome.



Date: 8.11.2022

What: Media event at SAID

Participants 25 journalists

Partners involved: Interlaken, STS











- Date: 9.11.2022

 What: Exclusive Media Meeting in Bologna at Casa Borgonuovo

Participants: 10 journalists & 6 agencies

Partner involved: Zurich Tourism







Date: 22.11.2022

 What: TV Interview on Reteitalia
 7Goig and Radio Interview on Radio Toscana

- Focus: Winter and Promosvizzera
- Partners involved: BLS, RhB, STS





KMM: Media lunch in Florence.



Date: 22.11.2022

What: Informal lunch with top media of Florence

Partners involved: RhB



KMM: Media and Trade Event Bari.



- Date: 29.11.2022

 What: Media event circolo della Vela di Bari

Participants: 42 journalists

Partners involved: RhB, STS









Campaigning & Activation: Matching Day Modena Skipass Fair.

- Date: 31.10.2022

 What: Matching Day c/o Modena Fiera during Skipass Modena

Focus: Winter offer

Partners involved: Corvatsch, Diavolezza,
 Labalb



Campaigning & Activation: eNL II Cioccolatino.



Date: 9.11.2022

 What: eNL II Cioccolatino sent to DB Trade

Focus: PromoSvizzera, Swiss
 Cities, Swiss Winter Village, TOD
 Roadshow, bern news openings,
 Christmas Pass Bern

Opened: 18.48%

Clicked: 2,36%



In Svizzera con Michelle.

Svizzera Turismo ha inaugurato il suo Swiss Winter Village per offrire ai milanesi un'anteprima dell'inverno e l'ebbrezza di una sciata nel centro di Milano!

La piattaforma ideale per presentare tutte le novità per la prossima stagione ormai alle porte.

Dalla **PROMOSVIZZERA** con Trenitalia per viaggiare a prezzi scontati verso le città alla scoperta dei mercatini di Natale (ma anche di esperienze gastronomiche per i buongustai, avventure outdoor per i più attivi e visite ai musei per gli amanti della cultura) alle offerte delle destinazioni montane.

Fra igloo e chalet colorati i nostri partners vi aspettano

L'installazione sarà aperta fino al 27 novembre.

A presto!

Laura Zancolò

Maggiori informazioni 7

Swiss Winter Village: sci & relax in Piazza Gae Aulenti.



Pacca Ger Johns, Wasse

Del T al 27 novembre Svizzera Turismo e i suoi panne accologno i milanesi reloi Swiss Winter Village – una installazione di 800 mg composta da pista da sci sistetica, digi e chalst – per offrere un assignoj della stalgione inversale tra aport su neve e mercantiri di Natale. Delle e alle 21 si porta sciare per la prima volta o migliorare la propria ternica con i maestri della GR 854. Academy, fondata da Giorgio Rocca. Le factioni di so ei e i noleggio dell'attrezzatura sono gratulale se prenotazione. Per l'apresisti ci sono poi sono poi sono poi sono poi sono pistalio, musica e bevande

Prenota il tuo posto //

PROMOSVIZZERA



In Eurocity alla scoperta dei mercatini di Natale.

Per una escursione in giornata o per un ofly break Montreux. Losanna, Basilea, Zurigo, Bema, Lucena e le altre ottà victzere vi altendono durante il periodo dell'Avvento. La Pomonocole perimente di acquistra biglietti a tariffa SMAFT con un ulteriore 20% di scorrio utilizzando il codos PPLOMOSVIZERA. In 1° e 2° classes per viaggi del 20 novembre al 20 discerbina.

Maggiori informazioni /*

A Berna con il Christmas Pass.



Con il Christmas Pass risparmi fino al 30% su tarte attività e golosità per vivere ai meglio i mercatri di Matale della dittà Patrimonio Mondiale Unesco! il bookiet con i coupon sartà disponibile dal 28 novembre presso il Tourist Information della Stazione femoviaria di Berna.

Commissionabile al 10% per operatori.

Scopri di più 2



Campaigning & Activation: Distribution "Svizzera switzerland. 06" magazine with DONNA MODERNA.

- Date: 10.11.2022

 What: Distribution of Svizzera 06 brochure about winter with women magazine DONNA MODERNA

Circulation: 40'000 copies

Area: Lombardia







Campaigning & Activation: Area Radio Spots.

Period: 21-25.11.2022

 What: 25 spots 30" (5 x day) on 6 radios in Tuscany and Emilia

 Subject: PromoSvizzera and Christmas Markets

Contacts: 1'170'000





Campaigning & Activation: Influencer trip with Ambassador Filippo & Filippo.

- Period: 24-25.11.2022
- What: Trip to Basel with Filippo & Filippo to promote Basel, with focus on Architecture, Museums and Christmas Markets
- Creation of a youtube video and an itinerary-dedicated landingpage on MyS
- Partner involved: Basel Tourism









Digital: ST E-Newsletter Stand Alone.



Date: 8.11.2022

 What: Stand Alone Newsletter to promote Christmas Promo, Swiss Winter Willage, Winter offer and ride&slide

Open Rate: 33,36%

Delivery rate: 42'133



Grüezi signora Schürer

In Svizzera con Michelle: regalati una corsa in treno Eurocity a prezzi scontati con PROMOSVIZZERA e vivi la magia del Natale nelle principali città. Con il Promo Code presentato da Michelle Hunziker puoi visitare Berna, Basilea, Montreux, Lucerna, Losanna e le altre città svizzere durante l'Avvento quando le vie del centro si animano di bancarelle, sapori ed eventi tradizionali. Puoi risparmiare il 20% sul prezzo del biglietto SMART e SMART 2 sia in 1° sia in 2° classe.

Scopri di più 🗷



Swiss Winter Village Milano

Dal 7 al 27 novembre puoi sciare sulla pista di sci artificiale del nostro Swiss Winter Village e vivere l'aria di montagna tra Igloo e chalet decorati. Vieni a trovarci in Piazza Gae Aulenti e prenota una lezione di sci gratuita con i maestri della Giorgio Rocca Ski

Maggiori informazioni 2





Consigli invernali in città

Le città svizzere in inverno offrono ispirazione per tutti i gusti grazie alle loro mille sfaccettature e portano un raggio di luce nella stagione più buia: esperienze gastronomiche per i buongustai, avventure outdoor per i più attivi e visite ai musei per gli amanti della cultura.

Scopri i nostri consigli 7

ride&slide

Sei alla ricerca di un viaggio rilassante e dai importanza alla sostenibilità? Prenota un viaggio in treno per la Svizzera e con il tuo biglietto ferroviario internazionale avrai diritto a sconti su biglietti per comprensori di sci, scuole di sci, attrezzature e molto altro ancora!

Scopri di più 2



Event: Rethining "Sustainable tourism" in the 21st Century.

- Date: 11.11.2022
- What: Event in cooperation with the Istituto Svizzera di Cultura in Rome
- Focus: Tourism and sustainable



Event: Swiss Evening in Florence.



- Date: 25.11.2022

 What: Tipical swiss dinner with raclette and fondue, organized in coop with the swiss consul in Florence

Partners involved: Mammut, RhB

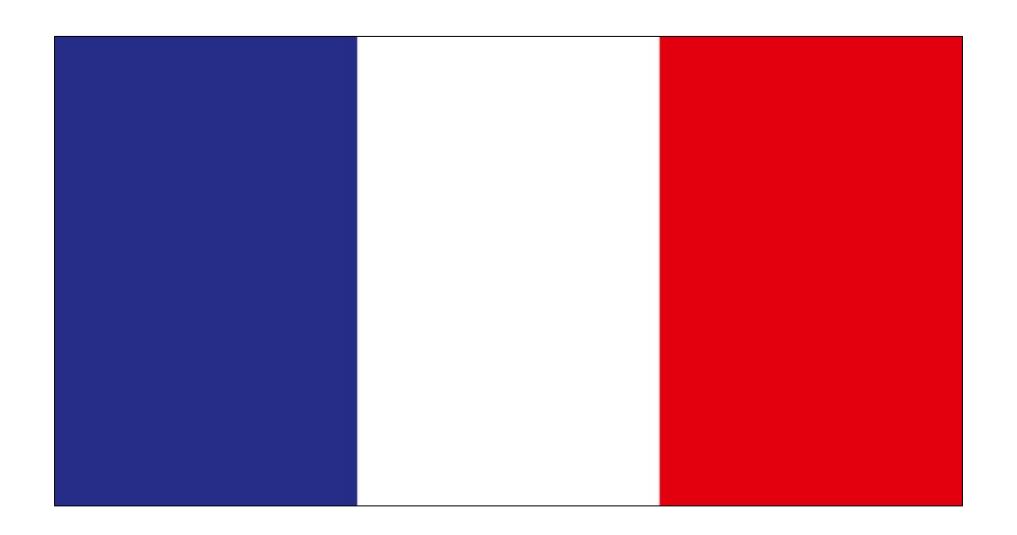
















- Partnership with Le Routard
 - Part of the Key Partner campaigns: STS, Made in Bern, VS
- Print: 5 pages dedicated to Swiss winter
 - 100'000 copies
 - 250'000 readers
- Digital on routard.com
 - Interactive map with a focus on highlights
 - Promotion of the platform with display, social media, and push editorial
 - 808'000 reach
 - 30'000 visits











 Partnership with le Guide des Stations (media group l'Equipe) with Valais.

Print

- 5 pages entirely dedicated to promoting the Valais
- Focus on: experiences, highlights and the Valais shop

Digital

- Native content on lequipe.fr
- Social Media push to give visibility to the native content

KPI's:

- 200'000 copies 3M readers
- 3'500 visits on native content



Campaign activation: Le Figaro & Madame Figaro.



- Magazine advertising pages in Figaro
 Magazine and Madame Figaro
 together with Bâle Tourisme
- 1 single page per media
- Both issues in November
- KPI's
 - 756'000 copies
 - 2.3M reach



Båle propose également un ARTour pour admirer dix œuvres en réalite

Networking event in Monaco with consulate and embassy.



- Partnership with the Swiss Embassy as well as the Consulate general of Marseille and Monaco in the framework of the project «En Route avec la Suisse»
- ST organized a Swiss cocktail with raclette and Swiss wines after a conference in the Centre Scientifique de Monaco with the Prince
- Participants: total about 30 (members of Club Suisse de Monaco, VIP contacts from embassy and Monegasque/Swiss scientists)
- Results
 - Promotion of Switzerland as a premium destination
 - Networking with the Club Suisse de Monaco













- 20 pages booklet containing winter news, inspirational content for medias and media trips
- Available online on our media corner.
- Positive feedback (on the form and content of the booklet) from the journalists
- KPI:
 - Reach: Email sent to +/- 625 media contacts



KMM: Radio broadcast Sud Radio.



- Participation in the radio show of Sud Radio, « Le Monde à découvrir – En Suisse », 20.11.2022.
- 50 minutes interview with Luc Berthold, Emilie Morard (Valais Wallis Promotion) and Michelin-starred chef Franck Reynaud, from Crans-Montana.
- Link to the replay
- KPI:
 - Reach: about 2'000'000 contacts





KMM: November, the « Swiss trains month ».

- RhB World Record, strong positive impacts on French media. Broadcasted on BFM TV and +/- 30 online articles (TF1, Le Figaro, Paris Match, Cnews, etc.)
- La vie du Rail, 01.11.2022, 10 stations suisses directement accessibles sans voiture. 12 pages article promoting the winter destinations that are accessible by train.

Articles on the new GoldenPass Express

- Le Figaro Voyage, 07.11.2022, Le plus beau circuit ferroviaire suisse s'offre un nouveau train passe-partout.
- Rail passion, 01.11.2022, Une première étape s'achève pour le GoldenPass Express



SCIB: E-news « Crans-Montana: the ideal destination for your mountain event ».

- Target: subscribers from our client DB
- Date: Sent on October 20th
- Content:
 - Promotion of Crans-Montana & new hotels openings
 - Focus on the strengths of the station: sustainability, and incentive activities ..

KPI's:

- Reach: about 2'334 contacts
- 28.86 % opening rate
- 62 clicked a link

Crans-Montana : la destination idéale pour votre événement à la montagne Si l'email ne s'affiche pas correctement, merci de cliquer <u>ici</u>.



Crans-Montana : la destination idéale pour votre événement à la montagne.

Accessible facilement depuis la France et à 2h de Genève, la destination Crans-Montana est bien plus qu'une station de montagne, c'est une région extrêmement riche et dynamique, allant d'un glacier à 3000 mètres d'altitude à la plaine du Rhône, ayant toutes les infrastructures et services d'une petite ville à la montagne.

Des lieux de réunions classiques ou insolites, des hébergements pour tous les budgets et tailles de groupes, des possibilités d'activités diverses, mais aussi du soleil, de beaux panoramas, de l'air pur, des bars, boutiques, restaurants ... La destination a tout à offrir aux personnes qui recherchent les avantages du lifestyle urbain à la montagne, le stress en moins.

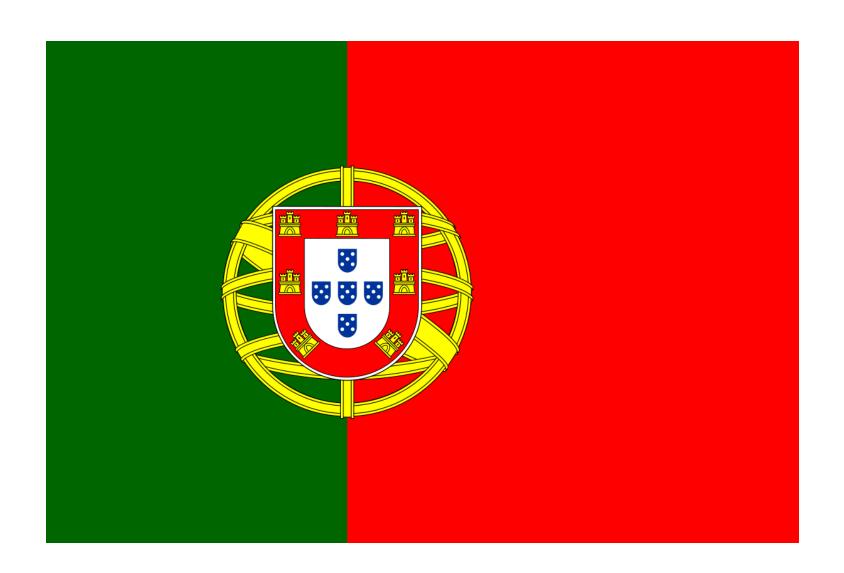
Depuis plus de 125 ans, Crans-Montana évolue et innove sans cesse pour votre accueil. Découvrez dans cette newsletter la richesse des offres et nouveautés pour l'organisation de vos futurs événements à la montagne.

Evan Pasquini - Représentant Commercial – Market Manager France - Crans-Montana Tourisme

Franziska Luthi & Salomé Perrin - Suisse Convention Bureau









C&A: Content Creator trip @lamIsabelSilva.

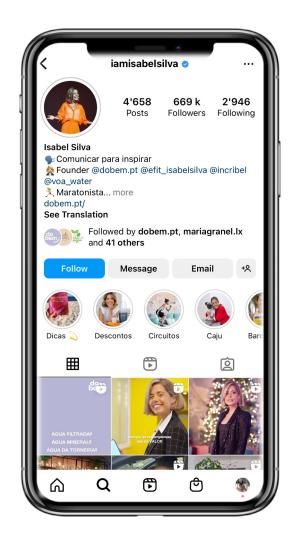
- A content creator trip with Isabel Silva, a famous TV host and athlete from Portugal, was organized on Switzerland's nature and SPA from the regions of Lavaux and Interlaken.
- 11 posts and reels were created and approximately 14 daily stories as well a full itinerary of her trip on her blog dedicated to well-being and sustainability.

Timing: October 2022

Number of posts: 11

Number of stories: 168

Reach: 370'511





Switzerland.





- 3 journalists from «Público» and "ECO", leading print and digital newspapers, participated in the media trip for the RhB world record attempt.
- 3 exclusive and extensive digital reports were published.
- 1 podcast of 28 minutes was produced for Público's channel dedicated to trains.
- In addition, several posts were published on their social media channels.
- Timing: October 2022
 Media contacts: 6'599'506
 - Marketing contacts: 2'914'206













Winter Mag Distribution @ La Vanguardia.



- Insertion of 30'000 copies of the ST winter magazine in La Vanguardia, a Spanish leading newspaper
- 2 pages Advertorial at the weekend supplement of : «Que fem?», distributed among all the 140'000 newspapers in Spain





Timing: 28.10.2022

Marketing contacts: 350.000

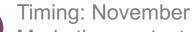
Bern @ Viajes National Geographic Online.



- Campaign to promote the Christmas market in Bern with Spain's leading online travel magazine Viajes National Geographic
- Collaboration included:
 - Extensive advertorial placed on the homepage (1 week) with more than 350'000 unique visits a month
 - SoMe posts reaching more than 400'000 accounts
 - Integration in the Magazine's NL with 1'800 subscribers

» <u>link</u> to the full article





Marketing contacts: 751'800





- Elmundo.es: "Las insólitas cifras del tren de pasajeros más largo del mundo", 1'250'000 contacts
- La Vanguardia: "Un tren interminable", 323'099 contacts
- Elperiodico.com: "Así es el tren más largo del mundo",
 350'000 contacts
- Elcorreo.com: "El tren de pasajeros más largo del mundo",
 150'000 contacts
- As.com:"El tren que tiene 2km de largo", 350'000 contacts
- Abc.es: "El tren de pasajeros más largo del mundo completa con éxito un trayecto por los Alpes suizos", 792'233 contacts
- Tendencias.com: "Suiza tiene el tren más largo del mundo",
 75'000 contacts

Total Media Contacts: 3'290'332



Vaud Promotion @ «Piedra de Toque».



- Radio-Podcast program in the Basque Country that reaches over 350'000 nature and travel lovers
- Journalist Iñaki Makazaga visited Vaud Region recording 3 programs that were broadcasted in the newspaper eldiario.es and 2 leading radio stations
- SoMe posts reaching more than 10'300 accounts



» link to the full article



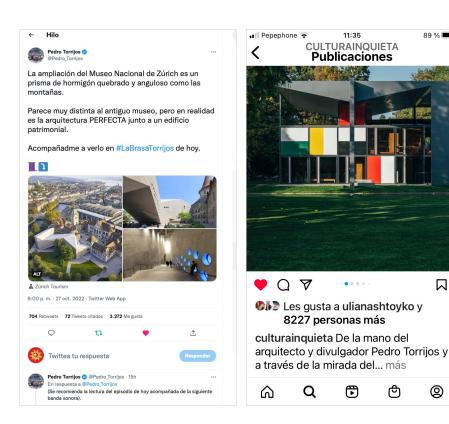


Timing: September – November Marketing contacts: 379'000

Zürich @ El Extraordinario.



- @Pedro_Torrijos has the most important Spanish twitter account on architecture, and he traveled to Zurich to create content based on the architectural treasures and curiosities
- The content was also published on @culturainquieta, one of the most important profiles in Spain based on culture and art with over 3M followers and achieving more than 361k interactions



» link to the twitter thread



Timing: October-November 2022

Marketing contacts: 3.4 M

Podcast Blum @ MasdeArte.com.



- MasdeArte.com is a digital cultural magazine and the perfect place to promote our new fiction podcast Blum
- The campaign included:
 - a dedicated emailing to 25'000 cultural lovers
 - a very extensive advertorial + a fix banner with over 190'000 unique visits a month
 - SoMe posts reaching 81'000 accounts





» link to the full article

Timing: November

Marketing contacts: 296'000

KAM: RACC B2C Barcelona travel show.



- The biggest car club in Spain, with 800k members, organized a B2C travel event in Barcelona
- ST Barcelona participated with a table and a 20' presentation of Switzerland
- In addition, an offer of the GToS was created and distributed through their channels: SMS, NL, a flyer and shown on the event's screens





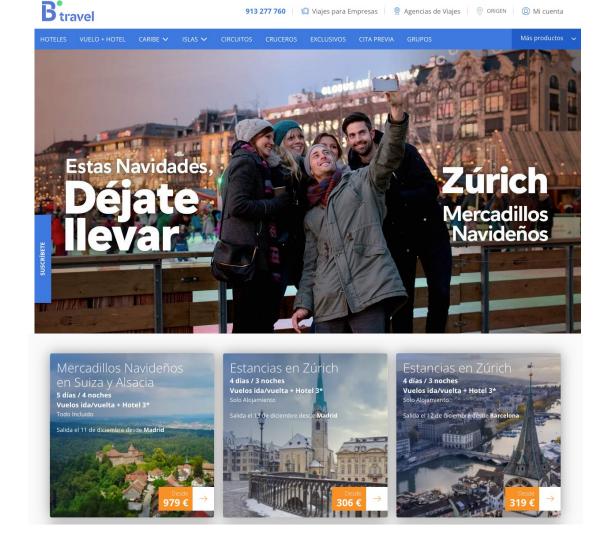
Timing: 26.10.2022

Marketing contacts: 1'000

KAM: Zurich @ B Travel digital campaign.



- Campaign with B Travel, a net of 633 travel agencies in Spain and 2M users on their website.
- Collaboration included:
 - Zurich Microsite with bookable offers
 - A 20" spot with Zurich images shared daily on all their travel agencies and on Atresmedia TV (600.000 impressions)
 - SoMe organic posts with a dynamic game





Timing: November

Marketing contacts: 1.6 million

KAM: Zurich @ B Travel B2B presentation.



- In addition to the B Travel digital campaign, B2B event was organized by Avoris in their Flagship store in the center of Madrid, with a selection of travel agents
- The focus was the cultural offer of the city and the wide offer on Christmas markets



Timing: November

Marketing contacts: 20 travel agents

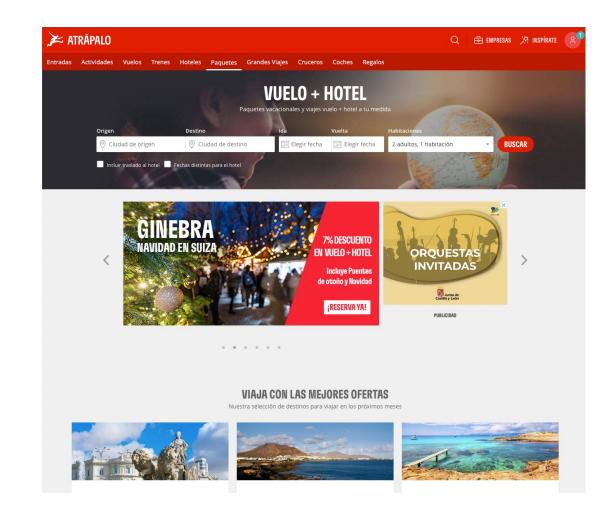
KAM: Geneva @ Atrapalo digital campaign.



- Sales oriented campaign to push
 Christmas citybreak packages for
 Geneva with Atrapalo, the third most visited travel website in Spain
- Collaboration included:
 - Display campaign on their website
 - Microsite with flight + hotel offers
 - Branded content on their travel blog
 - Newsletter
 - SoMe posts

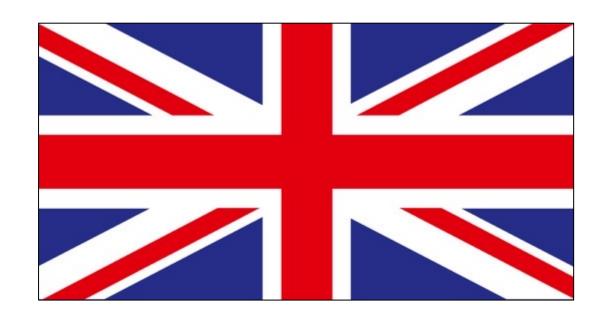


Timing: November - December Marketing contacts: 1.4 million



UK/Ireland.

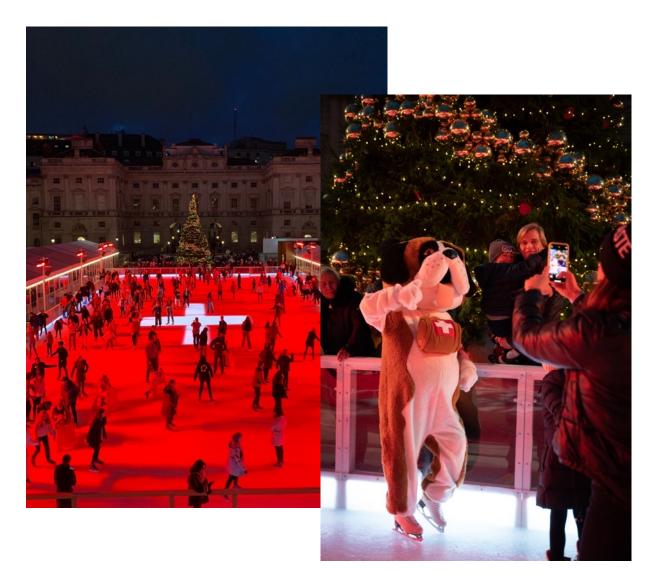






Switzerland at SKATE Somerset House, London. switzerland.

- Partnership with iconic British art & cultural venue, Somerset House
- 15 November 15 January 2023
- 'SKATE '- much-loved winter tradition in London, ice rink set in beautiful, historic courtyard of Somerset House
- Pop-up 'Chalet Suisse' with Swiss winter ambience, serving Swiss dishes, Raclette, Fondue, Älplermagronen etc.
- Incl. 2 Swiss-styled private dining rooms
- Partners Made in Bern, Lucerne, Valais







- On landing page as official 2022 Destination
 Partner of SKATE
- Competition for a luxury winter holiday' via QR code on menu
- Amplification via social media, newsletters of Somerset House and pop-up partner
- Hosting various KAM, KMM and SCIB events
- VIP event launch 800 VIP guests, incl. key UK/London media and celebrities.
- ST supplied a taste of Switzerland with pop-up Raclette stands for guests
- 1/2 million skaters expected



Swisstainable at WTM 2022.



ST participating in two events on the WTM Sustainability Stage:

- On 8 November, AdventureConnect event with the Adventure Travel Trade Association, panel discussion with head of Intrepid UK etc.
- On 9 November a 'best practices' presentation for destinations, sponsored by UK travel magazine 'Wanderlust'
- Total of 200 participants









- 17 November in London
- Sponsorship of exclusive dinner at Spencer House with private Club 'Forum', a High-Networth community of over 300 business leaders in 30 global cities
- 5 SDH hotels plus Jan Brugger joining
- Forum guests introduced personally to hotel representatives during lunch
- Competition to win 6 stays in Switzerland
- SDH and ST speech, Swiss Red Wine, plus luxury give-away





Let's Network: KAM UK&Ireland. 10 days - 100 one-to-one meetings.

- 2-3rd November, 31 Swiss suppliers met 31 buyers in Marlow near London over 24 hours at the first ever 'Meet the Swiss' event
- 4th November, ETOA's Global Market Exchange
 GEM in London with 14 one-to-one meetings
- 7-9th November, World Travel Market in London with 12 meetings
- 14-17th November River Cruise Basel, Luzern with 25 luxury advisors
- 21st November 24 hours Country Retreat in Ascot with 18 luxury advisors



'Meet the Swiss' Event.



- First 24hour event of ST UK&Ireland
- 2/3 November, coordinated with other KAM events in London (ETOA's GEM, WTM)
- 31 UK operators, agents, 31 Swiss partners
- Chocolate making, two discussions with panel incl. SWISS, STC, top travel personality, one-to-one sessions, DJ, morning yoga



SCIB UK/Ireland – Switzerland Retreat.



- 24h networking event outside of London in Marlow, 14/15 November
- 6 Swiss partners: Made in Bern, Geneva Tourism, Basel Tourism, Lausanne Tourism, Lucerne Tourism, Jungfrau Railways
- Bento box lunch, SCIB presentation, teambuilding activity, free time, raclette dinner, overnight, breakfast and partner one-to-one meetings



Winter Promotion 2022/23.



Deliverables:

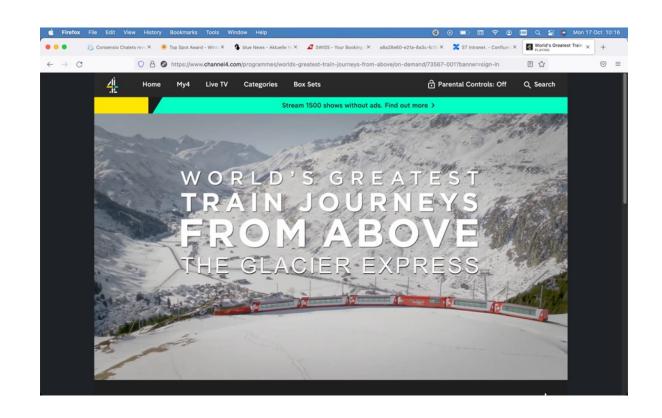
- Social: 500k reach total, IG (200k),
 Twitter (277k), FB & You Tube
- E-Newsletter: 240k subscribers via
 Somerset House database





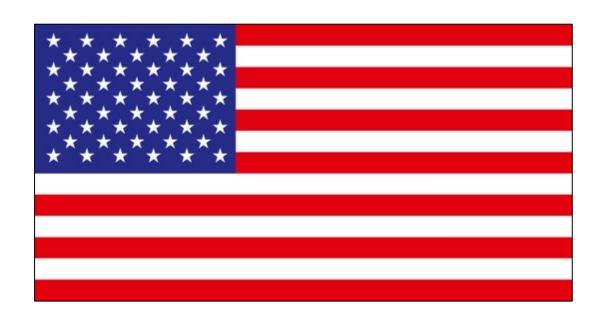


- Pilot episode of new series
- Produced for National Geographic Channel plus other broadcasters
- 45-minute Glacier Express in winter, shot in January 2022
- ST and RhB provided support
- Sunday night prime time broadcast on Channel 4 in the UK in October
- Immediate reaction and Switzerland bookings at tour operators
- additional broadcasts planned















Welcoming event for the new Director Canada by celebrating the Swiss National Team in 2 group games at World Cup in Qatar.

- 28th November 2022
- 2nd December 2022
- 65 travel agents, Tour Operators, the Swiss Chamber of Commerce, and media to attend the game & networking event
- Chelsea Hotel, Toronto



Signature Travel Network Conference – Las Vegas.



- November 8 11, 2022
- Conference with top-selling Signature advisors
- 2,500 overall attendance (1,195 travel advisors)
- Switzerland presence with booth and group appointments, and exclusive Switzerland breakfast event together with Kuoni Tumlare presenting the jointly created Swisstainable offers
- Attendees:
 - Group booth appointments → 75
 - Switzerland event → 42





SCIB NA: Educational Trip Lake Lucerne Region.



November 6 – 9, 2022.

- Global Incentive Summit (GIS) Palermo pre-tour
- Host destinations:
 - Lucerne CVB, the Bürgenstock Resort, Radisson Blu Andermatt
- 6 qualified NA event planners
- Program:
 - 2 overnights at the Bürgenstock Resort
 - 1 overnight at the Radisson Blu Andermatt
 - Mount Pilatus, lunch cruise, Swiss Museum of Transport, Andermatt walking tour, site inspection at The Chedi Andermatt





SCIB NA: Global Incentive Summit (GIS), Palermo, Sicily.



November 9 – 12, 2022.

- Rocco Forte Hotels, Villa Igiea Palermo
- Opening reception followed by 2 mornings of one-on-one meetings, two afternoons of activities and evening events.
- Swiss partners: Lucerne CVB, Radisson Blu Andermatt, The Bürgenstock Resort, St. Moritz, The Dolder Grand
- 91 suppliers (61 tables) + 58 planners
- SCIB had a total of 19 appointments

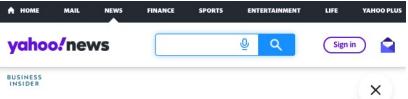




Media Top Result: Yahoo! News.



- Yahoo! News, news.yahoo.com/
- Journalist: Beatrice Nolan
- Title: World's longest passenger train, which stretches 1.2 miles, snakes through the Swiss Alps. Take a look.
- Date: November 2nd, 2022.
- Circulation: 26'700'000 uvpm
- Featured: Rheatian Railway



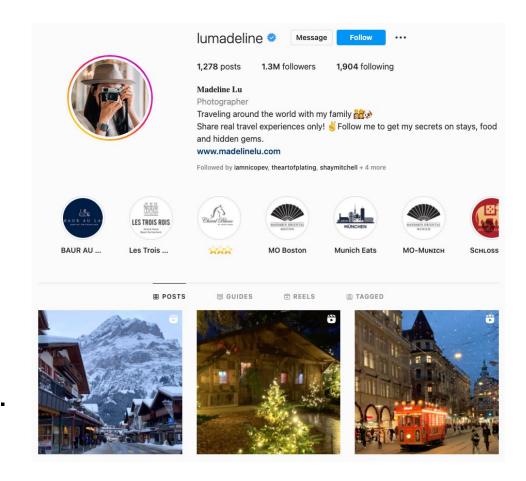
World's longest passenger train, which stretches 1.2 miles, snakes through the Swiss Alps. Take a look.







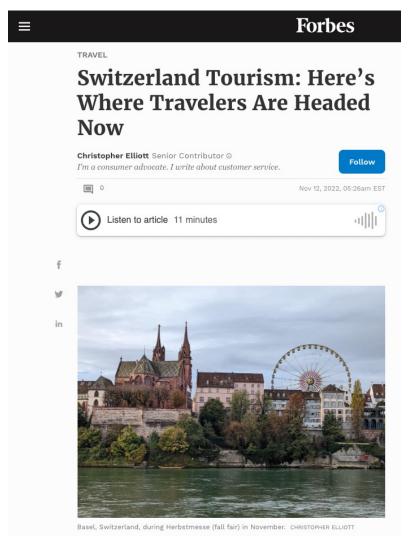
- Social media, Instagram @lumadeline
- Influencer: Madeline Lu
- Date: posting regularly from September 2022 to now.
- Circulation: 1'300'000 followers
- Contacts: average of 10k Likes per post
- Featured: Grindelwald, Zermatt, St. Moritz,
 Verbier, Zurich, Basel, Gstaad, Appenzell, etc.







- Forbes, <u>forbes.com</u>/
- Journalist: Christopher Elliott
- Title: Switzerland Tourism: Here's Where
 Travelers Are Headed Now
- Date: November 12th, 2022.
- Circulation: 68'300'000 uvpm
- Featured: Zermatt, Basel, Zürich, Graubünden,







REGINA LEADER-POST

Trave

Savour the spa life as the Swiss do

In the land of the Matterhorn and muesli, you don't have to spend a fortune to soak up health benefits

Jody Robbins, Postmedia News

Nov 18, 2022 • November 21, 2022 • 4 minute read

Join the conversation



An Olympic-sized hot spring pool on the grounds at Waldhotel Bürgenstock Resort PHOTO BY WALDHOTEL BÜRGENSTOCK RESORT

Light streams in through floor to ceiling windows, making the thermal waters shimmer like an aquamarine. Floating in this more than Olympic-sized hot spring pool with full view of the lush grounds is all about soaking up the healing effects of nature.

- Article picked up in more than 30 papers across
 Canada like National Post, Vancouver Sun, Calgary Herald.
- Leader-Post, online and printed www.leaderpost.com
- Journalist: Jody Robbins
- Title: Savour the spa life as the Swiss do
- Date: November 18th, 2022.
- Circulation: 18'000'000 uvpm over all the titles
- Featured: Tamina Therme, Grand Resort Bad Ragaz, Bürgenstock.







KAM: GSTAAD TRAINING - TTW GROUP.



November 01st

- Dedicated Gstaad winter training presentation
- 28 travel agents from TTWLab + TTW Group operations team attended
- Dedicated Q&A session with agentes
- Breakfast sponsored by Switserland
 Tourism



KAM: FESTURIS.



November 03 - 06

- Switzerland Tourism had the opportunity to showcase the latest news about Swiss tourism with the 12'000 participants, with focus on the luxury segment.
- 42 pre-scheduled meetings with highly interested agencies and operators.
- Joint-event with ETC Brazil Chapter.
- Partners who also attended:
 - Vanda Catão, Lucerne & Mt. Titlis
 - Fernando Aquino, Jungfrau Railway



KAM: FESTURIS.







KAM: PRIMETOUR'S ANNUAL CONFERENCE. Switzerland.



November 19th

- Switzerland Tourism was one of the supplier sponsors for Primetour's annual conference at Palacio Tangará.
- Opportunity to talk to 160 employees (Primetour's management, operations, sales team + Primetour's ICs from across the country);
- Destination video;
- Logo in the event communication;



KAM: TTW LAB TRAVEL TALKS.



November 25th

- TTWLab agencies exchanged trends that guide luxury tourism in Brazil and had important insights to further strengthen the relationship between the Brazilian market and Switzerland.
 - Claudio Zemp, Director in the Americas;
 - Fabien Clerc, Market Director Brazil
 - Mara Pessoa, Trade Manager Brazil.





KAM: WORLD CUP'S BRAZIL & SWITZERLAND GAME.

November 28th

- Switzerland Tourism sponsored Belmond's trade event to watch the World Cup's Brazil
 Switzerland game;
- Meet around 230 trade contacts;
- Distribution of customized Lindt's gift;
- Message of Brazil & Switzerland as the perfect match;
- ST also hand delivered customized gift boxes for VIP clients to watch the game from their home;





KAM: WORLD CUP'S BRAZIL & SWITZERLAND GAME.







KAM/Digital Newsletter: Suíça - destino premium de saúde na Europa.



- Highlight: Health Tourism dedicated newsletter
- 02 sendings: Nov 17th and 30th
- Mailing:
 - 26.500 mails for travel agents
 - 160 mails for corporate travel managers
 - 1.800 WhatsApp messages to TAs
- Opening rate: 27,16%
- Link newsletter:

http://smtp.mailnewsdobrasil.com.br/email/SUIC A-03DE12-2022/suica-03de12-2022.html



FALE CONOSCO > TRADE CORNER

@SwitzerlandTourism

Suíça - destino premium de saúde na Europa

A Suíça é o destino ideal para viagens de saúde, combinando os mais altos padrões de atendimento médico com serviço personalizados. O sistema de saúde suíço é considerado um dos melhores do mundo. As clínicas exclusivas do país oferecem excelente infraestrutura e os médicos suíços são pioneiros em técnicas e pesquisas médicas inovadoras. A reputação do país como um destino seguro, suas belas paisagens e excelentes hospitalidade e atendimento atraem visitantes de todas as partes do mundo.

Saiba mais

> TREINAMENTO ONLINE

Meu médico prescreveu Suíça: clique aqui para assistir

Equipe Switzerland Tourism Brasil



CAMPAIGNING & ACTIVATION: EVENT "GLENTLEMAN'S CLUB".

November, 10th

- Event at Consul Residence in São Paulo to launch an exclusive travel package to entrepreneurs.
- The trip will take place in April, 2023 to Zurich and Geneva including special visits to Swiss companies.
- Event to 30 guests.
- ST Presence: Fabien Clerc and Natália Leal.





CAMPAIGNING & ACTIVATION: EVENT WORLD CUP'S BRAZIL & SWITZERLAND GAME".

November, 28th.

- Event at Bondinho Morro da Urca, Rio de Janeiro to watch the World Cup's Brazil & Switzerland game;
- VIP área to Switzerland Tourism for 100 guests.
- Mailing: Digital influencers from Rio de Janeiro and special partners.
- Included in the event: DJ, special Swiss catering, Swiss wine and Lindt chocolate.
- Switzerland Tourism Brazil got a special approval to use "We need Brazil and Switzerland"
- ST Presence: Fabien Clerc and Natália Leal





CAMPAIGNING & ACTIVATION: EVENT WORLD CUP'S BRAZIL & SWITZERLAND GAME".





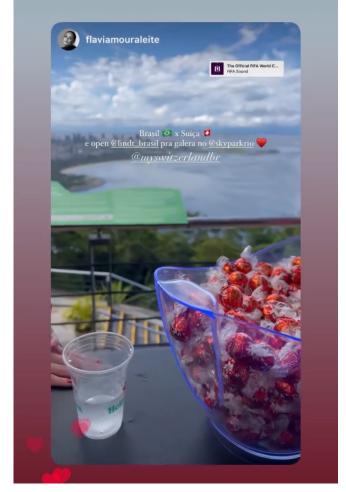




CAMPAIGNING & ACTIVATION: EVENT WORLD CUP'S BRAZIL & SWITZERLAND GAME".









KMM: SEEDING ACTIVITY WORLD CUP'S BRAZIL & SWITZERLAND GAME.

November, 28th.

- Seeding activity to 50 journalists and digital influencers from São Paulo.
- ST Brazil prepared a special box including Brazilian products: castanha do Pará, doce de leite, brazilian beer and Swiss products: cheese and chocolates to promote the message "we are the perfect match".







KMM: SEEDING ACTIVITY WORLD CUP'S BRAZIL & SWITZERLAND GAME.













zecacamargomundo E bora pras oitavas! Brasil 1 x 0 Suíça. Suado, mas suave: pouco antes de o jogo começar, toca a campainha aqui em casa e eu recebo uma caixa. Misteriosa. Dentro, produtos da suíços e brasileiros: queijo Canastra e Appenzeller; trufas de Zurique e castanhas do Pará! Achei um presente inusitado – e um bom exemplo de que, se na hora do jogo a gente tem um foco no país que ama, fora dele, o bom é aproveitar o melhor que esse país e seu adversário podem oferecer. Tomei cerveja, comi castanhas, saboreei o chocolate. E ainda saímos ganhando? Tudo de bom! Obrigado @myswitzerland @tastingboxbr



CAMPAIGNING & ACTIVATION: 32nd EUROPE COMMUNICATION AWARD.

November, 29th

- European Travel Commission
 Event: 32nd Europe
 Communication Award event at France Consulate.
- Event to 80 guests: media and travel agencies
- ST support: gift bag and Swiss wine.
- ST Presence: Natália Leal





CAMPAIGNING & ACTIVATION: 32nd EUROPE COMMUNICATION AWARD.





KMM: MEDIA TRIP RETURN.



November

- Exame magazine
- 77k copies
- Audience: AAA, A
- Coverage: Health tourism

BEM-ESTAR

SPAS NAS ALTURAS

Com infraestrutura hoteleira de ponta e profissionais de saúde de excelência, a Suíça se lança ao topo dos roteiros de turismo médico

ANDRÉ LOPES

inônimo de montanhas e lagos deslumbrantes, ar puro e, claro, chocolates e relógios mecânicos, a Suíça também é destino para os que precisam de cuidados médicos dos mais avançados e inovadores do mundo. O país foi classificado recentemente na primeira posição do ranking Euro Health Consumer, com um sistema de saúde reconhecido, particularmente, por duas áreas: a qualidade dos tratamentos e a rapidez dos resultados. Graças a essas vantagens, um número crescente de turistas tem se dirigido anualmente para diversas clínicas do país dos Alpes. A procura é por procedimentos médicos que vão de cirurgias plásticas a tratamentos de câncer inovadores — ou simplesmente momentos de calmaria em meio ao estresse de uma doença extenuante.

Um destino que exemplifica bem esse caminho à saúde da Suíça é o Bürgenstock Hotel & Alpine Spa. Datado de 1873, o conjunto de instalações está situado no alto de uma montanha, à qual só é possível chegar com uma balsa que atravessa o Lago de Lucerne e, por fim, um funicular. Apesar de ser um destino tradicional, o Bürgenstock passou por uma reforma que custou mais de 500 milhões de dólares e o transformou em um ícone do luxo. O destaque nesse sentido é o Waldhotel, que, além da arquitetura contemporânea por fora, reúne um corpo médi-

Grand Resort Bad Ragez: spa com águas termais e tratamentos médicos alternativos

co e equipamentos de ponta com spas sofisticados e de vista panorâmica única. Na culinária, um curioso cardápio que serve alimentos monocromáticos para cada dia da semana.

Já no vilarejo de Bad Ragaz, a

I hora de carro de Zurique, o visitante encontra na paisagem aos pés dos Alpes do leste da Suíça dois hotéis cinco estrelas: o Grand Hotel Quellenhof & Spa Suites e o Grand Hotel Hof Ragaz. Com 233 quartos luxuosos, distribuídos em edificações de estilo germánico, o foco la são os tratamentos alternativos, com fontes termais no centro de toda a filosofia do negócio. Integrado ao resort, um time de terapeutas orienta os hóspedes sobre os principios da medicina holística Newyou, criada pelos médicos de Quellenhof.

Na parte francesa da Suíça, situada às margens do Lago Genebra, está o Beau-Rivage Spa, um palácio neoclássico que entrega um amplo jardim ligado ao porto de Lausanne.



102 exame.com





November

- Forbes
- Zurich and St. Moritz
- 30k copies
- Audience: AAA
- Coverage: Luxury



KMM: MEDIA TRIP RETURN.



OS ENCANTOS DE ST. MORITZ

ESPORTES DE INVERNO PRATICADOS SOB UM CÉU ENSOLARADO, HOTÉIS ACOLHEDORES E RESTAURANTES ESTRELADOS FAZEM DE ST. MORITZ UM DOS DESTINOS DE INVERNO MAIS EXCLUSIVOS DO MUNDO

POR MARIA RITA AI ONSO



St. Moritz já era conhecida pelas suas águas termais de pro- Corviglia, Diavolezza-Lagalb e Corvatsch. priedades curativas, que deram origem à tradição de spas na aumentou, com a chegada de hotéis de luxo, ótimos restautodos os níveis de esquiadores. A Diavolezza-Lada belíssima paisagem local.

Sol brilha praticamente o ano todo em sagração absoluta como um belo destino alpino para espor St. Moritz, e essa atmosfera ensolarada diz tistas. Nas pistas de gelo de St. Moritz, foram criados e apermuito sobre o sucesso dessa estância de feiçoados nada menos do que oito modalidades: bobsled, férias, que é pioneira na prática de espor- combinado nórdico, esqui cross country, hóquei no gelo, tes na neve, reúne cerca de 350 quilôme- patinação artística, patinação de velocidade, saltos de esqui tros de pistas para a prática de esqui e atrai e skeleton - além, é claro, do esqui, uma das atrações mais turistas do mundo todo há mais de 150 anos. tradicionais de St. Moritz, que conta com mais de 350 km Desde o final do século XIX, bem antes de pistas, adequadas tanto para iniciantes quanto para os de ganhar fama internacional como um níveis mais avançados. Por conta da altitude local, é possível dos resorts de inverno mais exclusivos do mundo, esquiar sob o céu azul e ensolarado, em três principais áreas:

A mais próxima do centro é Corviglia, acescidade. Ao longo das últimas décadas, sua fama turística só sível diretamente por St. Moritz, apropriada para rantes e uma programação variada voltada à contemplação galb fica a 30 minutos da cidade e é recomendada apenas para experts. Já Corvatsch fica a 20 minutos de O fato de a cidade ter sediado por duas vezes os St. Moritz e às sextas-feiras, disponibiliza o esqui noturno Jogos Olímpicos de Inverno (em 1928 e 1948) foi a sua conpara os dias 27, 28 e 29 de janeiro.

Igniy Em romanche, uma das quatro línguas nacionais da o clima de St. Moritz

também vira sede de esportes de inverno como o polo na Suíca igniv significa "ninho" traduzindo o ambiente confor neve, cricket no gelo e white turf, uma corrida de cavalos tável do salão, com visão para a cozinha aberta e o conceito do sobre o lago congelado de St. Moritz. A cidade é palco de chef Andreas Caminada de culinária compartilhada. Locaeventos de renome internacional, com destaque para a Copa lizado no Badrutt's Palace, o Igniv hoje possui duas estrelas $do\ Mundo\ de\ Polo\ na\ Neve.\ A\ pr\'oxima\ edição\ est\'a\ marcada \\ Michelin\ e\ sua\ adega\ conta\ com\ mais\ de\ 30\ mil\ garrafas.$

Por fim, vale dar uma volta pelo Museu Segantini, No coração da cidade, encontra-se a Via Serlas, a que abriga o acervo mais completo e importante da obra de rua comercial ao ar livre mais alta do mundo. A 1822 metros Giovanni Segantini, representante do Simbolismo no final de altitude, a área compreende grifes como Gucci, Prada, do século XIX e reconhecido por ressuscitar a pintura alpina. Chanel, Dior, assim como alguns designers locais bem inte- Apesar de pequeno, com apenas três galerias, o museu, inauressantes. Para além da moda, seus becos e ruas estreitas gurado em 1908, possui um conteúdo denso e a arquitetura abrigam galerias de arte, lojas de vinho exclusivas e delicatípica da região, com a estrutura de pedra e domo característessens. Entre os restaurantes imperdíveis, experimente o tico do local. Um programa cult e charmoso que resume bem







Vistas de St. Moritz, estância alpina de luxo no vale Engadina na Suíca. A cidade, que recebeu os Jogos Olímpicos de Inverno por duas vezes, é polo dos esortes na neve. Conta com pir s de gelo olímpica e um lago elado, que recebe competiçõe polo, criquete, patinação, tre outras modalidades. As eas de esqui e de snowboard uem Corviglia, Diavolezza



TRADIÇÃO E MODERNIDADE ENCONTRAM O EOUILÍBRIO PERFEITO NO KRONENHOF, HISTÓRICO HOTEL CINCO ESTRELAS DA ERA DA BELLE ÉPOQUE NOS ALPES SUÍCOS

aios de Sol perpassam os painéis de pinho e o grandioso lustre que mimetiza o logotipo de coroa do hotel. O silêncio é atravessado apenas pelas suaves notas de piano que cendentes. A 1800 metros de altitude, o hotel tem ressoam diariamente durante o chá da tarde, um eventual deslizar de lâminas de esqui sobre a neve compacta acesso a 350 quilômetros de pistas de esqui - com ou o tímido crepitar da lareira. Aos pés, pedras de origem destaque para Corviglia, Corvatsch e Diavolezza local e cabochões de mármore; no alto, afrescos centenários do artista suíço Otto Haberer. O lobby do Grand Hotel Kronenhof é a porta de entrada para os esplendores de 1848 preservados em todo o interior da construção neobaranos 2000, que o atualizou sem alterar seu carároca - o que não significa que ali falte modernidade ou tecnologia. A mescla única de passado e presente, natureza exuberante e uma filosofia de wellness mundialmente reconhecida fazem do hotel um dos preferência para os da ala sul, que têm vista da melhores do planeta - ou o melhor, como o elegeram em 2014 os viaiantes do site TripAdvisor.

O Kronenhof fica em Pontresina, a apenas 6 quilômetros de distância de St. Moritz, mas as duas cidades adotaram conceitos dife- uma piscina interna de 20 metros com música rentes para o turismo de luxo. Enquanto St. Moritz é mais cosmopolita e badalada, Pontresina opta pela elegância discreta, com um montanhas e a floresta de pinheiros. O local conta ritmo sereno compassado com o ambiente alpino. A cidade é também ainda com piscina de hidromassagem, saunas e ponto de passagem do célebre Bernina Express, patrimônio mundial um trio de grutas — de água salgada, de banho de da Unesco que exibe as vistas mais deslumbrantes da Suíça e desem-vapor e de flutuação.

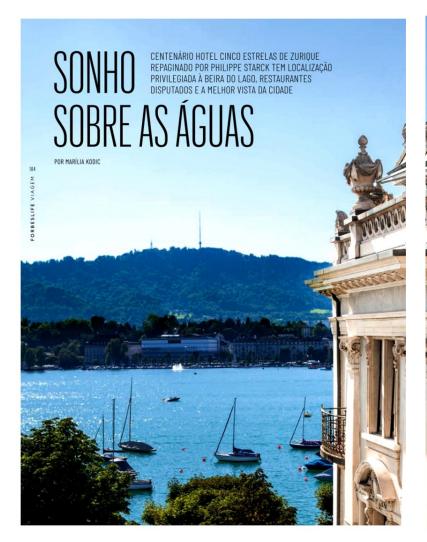
barca em Tirano, na Itália - das geleiras ao gelato em poucas boras

Pontresina fica também em uma das regiões mais ensolaradas do continente, com 322 dias de Sol a cada ano - o que em nada afeta sua forte cena de esqui, iniciada dois séculos atrás pelos turistas britânicos. O Kronenhof, aliás, tem uma coleção de belíssimos esquis antigos de madeira que pertenceram a esses viajantes, com etiquetas com seus nomes, cuio uso oferece hoie aos seus desuma vista incomparável da geleira Roseg e fácil -, além de pistas de boliche e de patinação no gelo.

Tombado pelo patrimônio histórico suíco, o hotel passou por uma renovação completa nos ter. Os 112 quartos têm vasta iluminação natural foi o spa ultramoderno. Com uma área de mais de 2 mil metros quadrados, tem como destaque subaquática e enormes janelas com vista para as

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e os mais conceituados hotéis da Suíça tendem a seguir um estilo tradicional e conservador, o projeto do La Réserve Eden au Lac Zurich faz o hóspede sentir como se estivesse "dançando rock'n'roll com a rainha da Inglaterra", nas palavras de seu criador, Philippe Starck. O estrelado designer e arquiteto francês foi contratado para fazer uma transformação revolucionária na propriedade centenária, que incluiu os 40 quartos e suítes, os dois restaurantes e o bar no rooftop e demandou que o hotel ficasse fechado por doisanos, entre 2017 e 2019.

O resultado é um suntuoso hotel boutique com ares de iate clube, com uma abundância de jatobá, couro e metal, paredes de tijolos aparentes, mármore preto e branco, tons terrosos, janelas panorámicas e varandas com toldos náuticos de listras azuis e brancas. Tudo com o bom gosto e o toque luxuoso característicos de Starck, na fronteira entre o hype descolado que atrai os aficionados por design e a sofisticação esperada por quem se hospeda em um hotel cinco estrelas – especialmente aqueles já familiarizados com a bandeira La Resérve (que gerencia também hotéis em Paris, Ramatuelle e Genebra). Os tempos estão mudando, e Philippe Starck está sempre à frente.

Situado em um dos melhores endereços da cidade, em frente ao cristalino Lago de Zurique, um dos mais limpos do mundo, o hotel oferece vistas panorâmicas que incluem as torres da Grössmunster – igreja protestante construída no século 12 que é cartão-postal da cidade –, no centro histórico, e os mantos brancos nos picos dos alpes suíços no horizonte.

A uma curta caminhada de distância, estão a célebre Casa de Ópera de Zurique; o museu de arte Kunsthaus, que abriga coleções impressionantes de Munch e Giacommeti em seu acervo de mais de 4 mil obras; a Bahnhofstrase, uma das avenidas comerciais mais caras e exclusivas o mundo; e a Fraumúnster, igreja famosa por conter vitrais de Marc Chagall. Nos meses mais quentes, vale se refrescar com um mergulho no lago, aproveitando a parceria do hotel com um "badi", que oferece serviços como aulas matiniais de iga, pranchas de stand up paddle e transfers em barco para restaurantes ao redor do lago.

Distribuidos por cinco andares, os quartos têm tamanhos que variam entre 22 e 79 metros quadrados e são divididos em oito categorias, a maior parte deles com vista para o lago. A décor náutica surge em detalhes como esculturas em madeira de casos de navio, pinturas de barcos a vela e retratos de capitães. O minibar em tamanho avantajado oferece uisque japonês, gin británico e vodás autiça, além de champanhe e vinhos tintos de excelente qualidade da vinícola Cos d'Estournel, pertencente ao proorletário do hotel. Michel Revbier.

Hóspedes e visitantes podem apreciar um café da manhà à la carte no Eden Kitchen, no piso térreo experimente os ovos poché com abacate e limão no pão de centeio. No almoço e no jantar, o restaurante serve criações de inspiração mediterrânea assinadas pelo chef italiano Marco Ortolani. Por trás dos azulejos verdes da cozinha americana, são montados pratos



O LA MUÑA, RESTAURANTE DE ESPECIALIDADE NIPO--PERUANA COMANDADO PELO CHEF TOMOKO GUNJI HANGARTNER, É ONDE A INSPIRAÇÃO DE IATE CLUBE DE STARCK ATINGE SEU ÁPICE, COM PAREDES INCLINADAS E CANOAS DE MADEIRA PENDURADAS DO TETO Acima, o rooftop do La Réserve, que oferece uma das melhores vistas panorâmicas de Zurique (esq.), e o restaurante La Mufria, que serve pratos mijo-peruanos (dir.). Ao lado, detalhes dos quartos, que têm décor náutica com pegada industrial — todo o projeto do hotel é assinado por Philippe Starck.

como espaguete frio com camarões e caviar, risoto com escargot e cogumelos cantarelo e carbonara à base de lula. Pergunte sobre os pratos especiais do dia, que podem incluir um saboroso tagliatelle com trufas brancas.

Uma enorme cúpula cobre o terraço do hotel – que tem uma das melhores vistas da cidade –, protegendo os visitantes do frio e do vento nos meses de inverno. É alí que fica também o La Muña, restaurante de especialidade nipo-peruana comandado pelo chef Tomoko Gunji Hangartner. Os pratos, ideais para serem compartilhados, incluem sushis de tartar de salmão e wasabi cítrico, ceviche de robalo com truías e niguiri de cavalinha e gengibre caramelizado. Os sashimis, fresquissimos e cortados à perfeição, chegam à mesa de maneira teatral, em uma esfumaçante travessa de gelo seco.

Com capacidade para apenas 35 comensais e reservas esgotadas com semanas de antecedência – mas sempre um ou outro lugar guardado para hóspedes –, o restaurante é onde a inspiração de iate clube de Starck atinge seu ápice, com paredes inclinadas e canoas de madeira em tamanho real penduradas do teto.

Além do Eden Kitchen, o térreo abriga um bar vibrante que atrai o público local, com mixologistas bem treinados que preparam drinques clássicos com um twist, como o spritz de morango, o pisco de jasmim e o french 75 de rosas. Entre as opções sem álcool, destaca-se o Hugo, com flor de sabugueiro, lima e hortelā. No lobby em frente ao bar e ao elevador de vidro, uma DJ anima quem vem chegando a partir do fim da tarde. Os hóspedes podem ainda usufruir de um salão de charutos - quase secreto, escondido atrás de uma porta sem sinalização - e uma

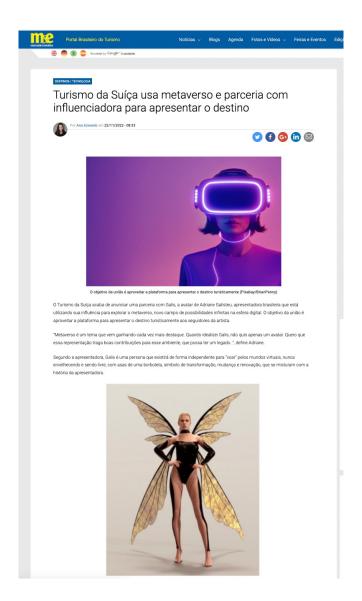
Uma instituição de Zurique desde 1909, o hotel se beneficia agora, após dois anos de lockdown mundial, do culto de seguidores do La Réserve entre o jetset internacional - incluindo um expressivo número de brasileiros, que no ano passado representaram 70% dos hóspedes estrangeiros do La Réserve Beden au Lac Zurich — grasa a hordagem única da marca à hospitalidade. Não é taos até os cachorros são tratados como monarquia, desfrutando de enormes camas de couro, saneks locais es amenidades exclusivas. Q





November

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