International.







STM Health 2022 & post-tour.



11 – 18 September

- 6 medical assist agents from Kazakhstan, Uzbekistan, Latvia, Germany (focus on Central Asia)
- 9 ST Health-partners at workshop
- Post-tour: visiting 9 clinics

Rehaklinik Zihlschlacht, Klinik Schloss Mammern, Privatklinik Bethanien, Klinik Hirslanden, Hirslanden Clinique des Grangettes, Clinique Générale-Beaulieu, Hôpital de La Tour, Waldhotel Health & Medical Excellence and Merian Iselin Clinic





Medical workshop in Baku, Azerbaijan.

- 15 16 September
- Hilton Baku Hotel, organized by TopMedClinic agency
- 18 appointments (best contacts: Euro Tourizm, urmedhelp portal, A-medical Health agency)
- 3 ind. ST sales calls
 (Alliance assist Group, Baku travel holiday & Natali Travel)





1st Int. workshop on medical & health tourism in Tashkent, Uzbekistan.

- 4 8 October
- Organized by Association of Medical Tourism of the Republic of Uzbekistan in Hyatt Regency hotel
- ST presentation to 56 participants
- 23 appointments at workshop
- 2 visits to the best medical institutions in Tashkent
- 4 ST ind. Sales calls and visit to the Swiss Embassy in Uzbekistan



International International media trip "Health travel in Switzerland".

- 10 16 October
- Grand Resort Bad Ragaz, Waldhotel Health & Medical Excellence, Beau-Rivage Palace.
- 2 participants from Kazakhstan:
 - Ms. Tatyana Panchenko (Forbes.kz)
 - Ms. Assiya Agibayeva (Kapital.kz))





Markets East.

Germany.





Micro-Influencer City Campaign.



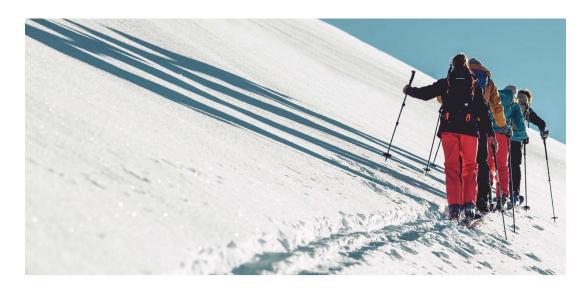
- September, 28th October, 19th
- We called out for micro-influencer (>5k follower) to become content creator für Switzerland tourism
- 3 micro-influencer explored 3 Swiss cities and generated content for a social media cities campaign
- Production costs at a very low level (3k) compared to macro-influencer
- Campaign performed very well with CTR
 2.78% and CPC 0,19 Euro





KMM: Launch media trip catalogue winter.

- Online catalogue with group trips, inspirations and news to promote media trips
- Integration of multi media stories
- Sent to 800 top media contacts in Germany
- Date: October 11th
- www.MySwitzerland.com/medienreisen



Wählen Sie Ihre Medienreise Einfach aus allen Angeboten filtern und so das passende Angebot erhalten





B2B event: Winterlaunch in Munich, 20.10.22.

- ST Germany has launched the coming winter season with exciting news for B2B guests
- Bern, Grisons, Ticino and Valais presented their winter highlights in break out sessions.
- Over 40 media and trade representatives
- The guests were leaded through the evening by skiing instructors and were entertained by the band Helvetikuss









KAM: 24 Stunden Schweiz in Berlin - Touring Fam Trip. Switzerland.

- Fam trip for 9 winners of the 24 hours Switzerland event in Berlin
- Date: 18 22 October
- Program: boat trip on Lake Lucerne, paragliding in Interlaken, excursion to the Jungfraujoch and the Gornergrat
- Partners: Lucerne Tourism, Made in Bern, Valais/Wallis Promotion





Sales Calls in Germany.





- Sales Call with "Zurich & Davos"
 - Zurich presented by Sorell Hotels
 - Davos Congress
 - Date: 11.-13.10.22
 - Route: Cologne Rhine/Main area
 - 13 appointments (corporate & MICE agencies)
- Sales Call with "Engadin/St. Moritz"
- Engadin Region represented by Corvatsch and Saratz Hotel
- Date: 25.-27.10.22
- Route: Stuttgart Munich
- 14 appointments (corporate & ,MICE agencies)



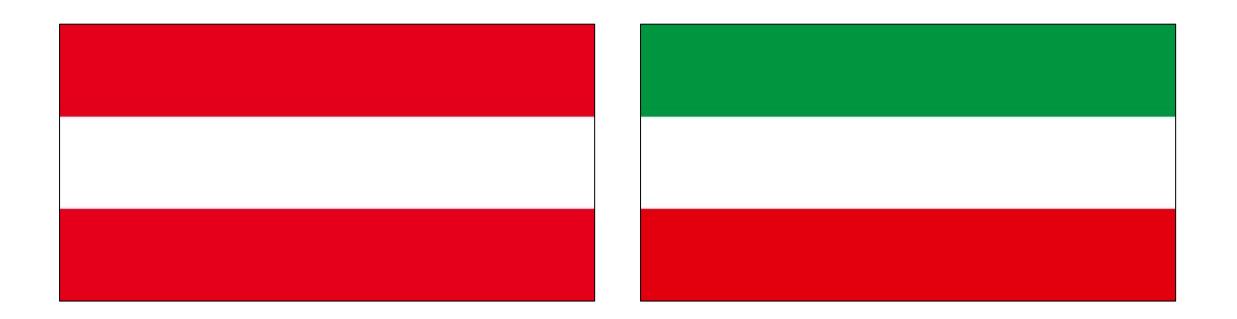
KMM: "Mit gutem Gewissen" – Sustainable Special with the Frankfurter Allgemeinen Gruppe (print/digital).

- The Brochure has 28 pages and it is for decision makers and high-grade multiplier
- Distribution: on the 18th of September in the F.A. Sonntagszeitung and in the F.A.Q. edition: 131.000 print
- Multimedia digital campaign on faz.net
- Most important topics: authenticity, nativeness and mobility are illustrated using the example of specific people and institutions, thus positioning Switzerland as a sustainable travel destination





Austria/Hungary.



Austria: Group Media Trip to Berne.



Media Trip to Berne with focus on culture and the current exhibitions.

- Date: 30. September 2. October 2022
- Participation of 6 Journalists
 - Kronen Zeitung (1'968'083 contacts)
 - Parnass (31'250 contacts)
 - Reise aktuell (100'000 contacts)
 - Tip (26'250 contacts)
 - Tiroler Tageszeitung (157'850 contacts)
 - 55plus-magazine.net (11'075 contacts)



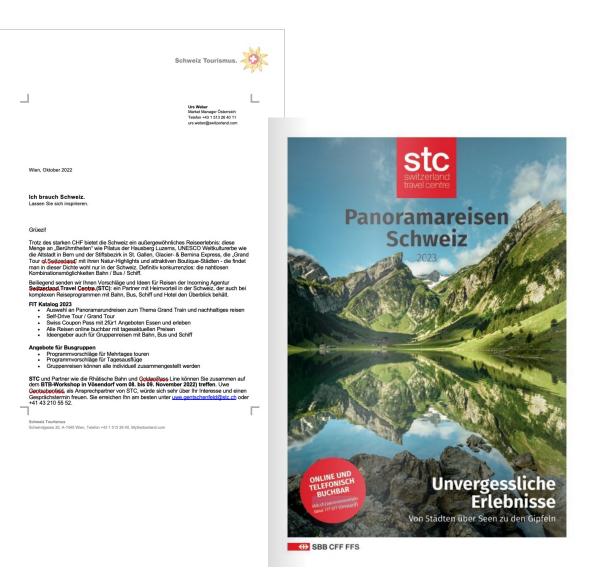
Austria: KAM B2B Mailing for STC.



- Date: 18. October 2022
- Contacts: 120

Mailing of:

- Program proposals for groups 2023 multi-day trips
- Program proposals for groups 2023 day trips
- Panoramic tours catalogue for groups, 2023





Austria: STP4 Social Media campaign.

Social media campaign (Facebook & Instagram)

to promote STP4 promotion in Austria:

- Video ad
- Image/Text ad
- Slideshow ad
- Swipe ad
- Link ad
- Timing: 19. September 6. October 2022
- Contacts: 1'846'028 Ad Impressions and 22'219 Clicks



Swiss Travel Pass Herbstaktion – jetzt profitieren!



Mehr dazu

myswitzerland.com Vier Tage durch die Schweiz Schweiz. (DE - Deutsch, AT -Deutsch, BE - Deutsch) @ mit Swiss Travel System. Gesponsert · @

Entdecke den Schweizer Herbst mit Bahn, Bus und Schiff und profitiere vom Spezialangebot!

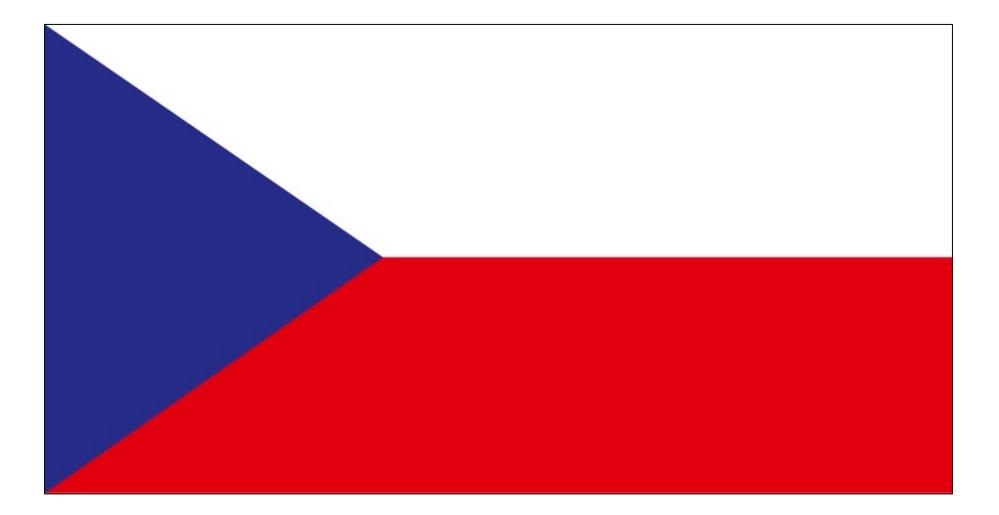


myswitzerland.com **Swiss Travel Pass 4 Tage** Das All-in-one-Ticket

Mehr dazu

Czech Republic.







Schilthorn / Mürren in Czech national TV.

9. 10. 2022

- Tourism broadcast focused only on Schilthorn / Mürren and its possibilities for guests broadcasted in the main and oldest TV travel broadcast Objektiv at national TV station ČT1.
- 1 premiere, 2 replays, <u>on-line archive</u>.

460.000 Media contacts per episode







Press conference – WINTER 2022/2023.

- 10. 10. 2022, Prague
- Press conference for Winter 2022/2023 with active participation of Pilatus-Bahnen AG and EDA representatives at place.
- Content: ST campaigns (Nature Spa, GTToS, 100% Women, Swisstainable) + 40 winter news + 15 minutes presentation slot for EDA + 15 minutes presentation slot for Pilatus.
- Special web page with all content for download <u>HERE</u>.
- 22 participants

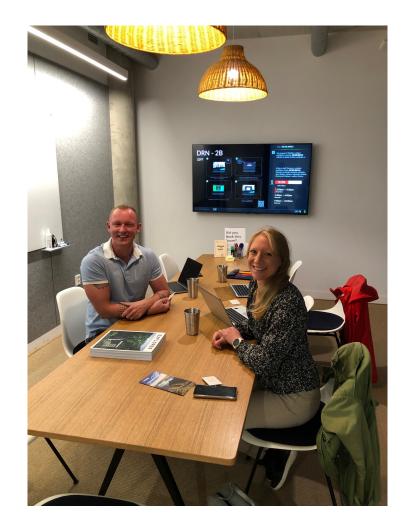




Sales calls Pilatus-Bahnen AG in Prague.

11. 10. 2022

- Sales calls meetings with 3 TO's (Axamit Travel, CK Akord and EliteVoyage) organized of Manuela Blapp, new contact person of Pilatus-Bahnen AG for Czech market.
- 3 TO's, 6 TO's representatives



Poland.





25

Future activities.

- Business Plans with TO's winter offers
- Influencer trip to Davos in December
- Online activities promoting winter
- ST wall calendar







KMM: influencer trip with LGBT+ focus.

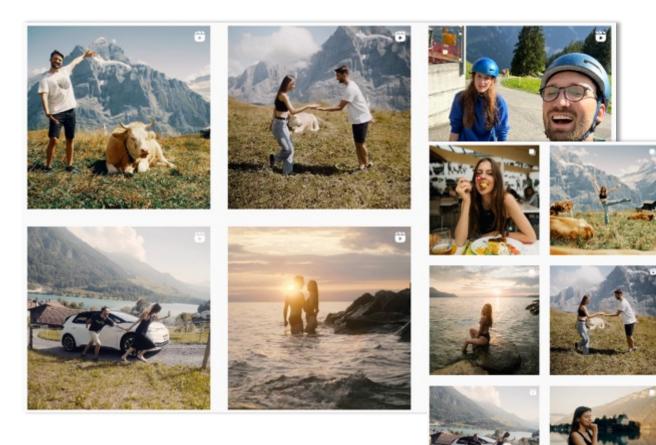
19th – 28th August Female couple's trip to Switzerland with video support, 4 pax @way.of.blonde and @maschines Focus on GTToS 9 days in Switzerland, travelling by train, visiting cities, hiking Instagram, TikTok and Facebook activities – reach 3'920'000 Youtube video 13'000 views www.youtube.com/watch?v=YEqW0-<u>dKLjY</u>



KMM: eGToS by influencers Marcin and Ada.



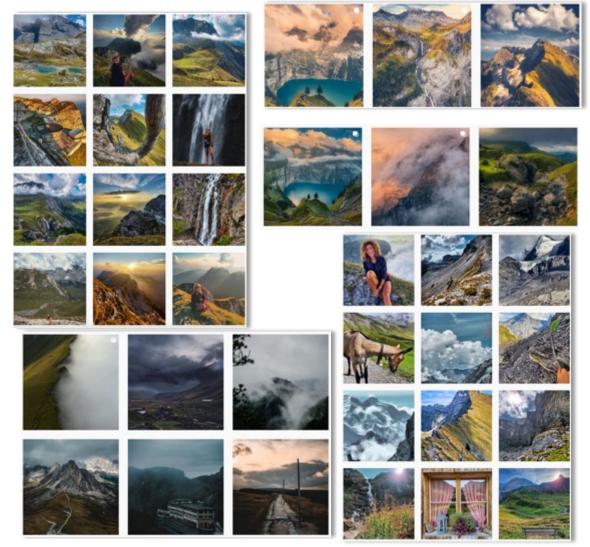
- 2 pax, 25th 30th August
- Marcin @marcinkvcinski and Ada @lenarczyk.a from the Vlog 646
- Online SoMe (IG) activities of participants
- Cooperation with Europcar
- Instagram and TikTok activities
- Reach over 920'000



KMM: hiking photographers trip.



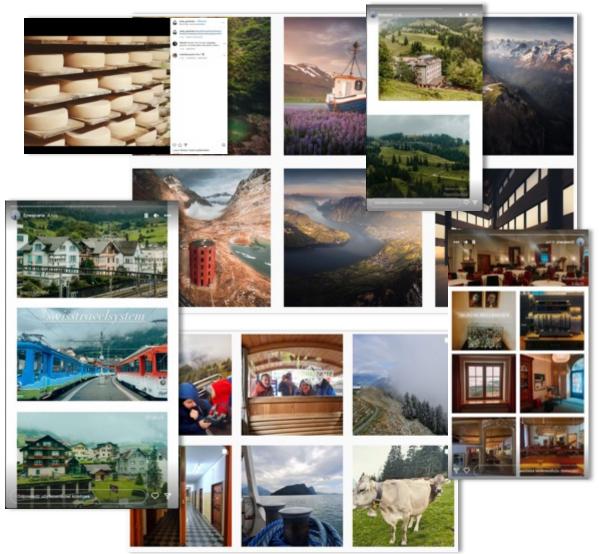
- **5** pax
- 29th August 2nd September
- Active hikers and photographers
- Pilatus and Kandersteg Adelboden Lenk region
- Hiking and photo shooting
- Posts during and after return
- Reach of 790'000





KMM: contest winners' trip with Gazeta Wyborczaswitzerland.

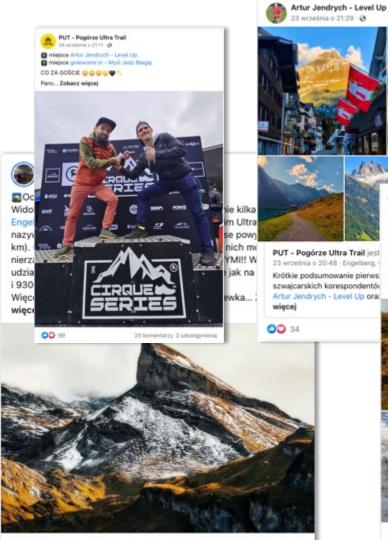
- 7 pax
- 15th 18th September
- Central Switzerland: Lucerne, Rigi and Stanserhorn
- Contest winners travelling with video support from daily Gazeta Wyborcza
- Content published on spot via SoMe
- 2 x videos for wyborcza.pl
- Figures tbd.





KMM: trail running activities in Engelberg.

- 3 pax, 21st 24th September
- "Cirque Series" run for the first time in **Europe - in Engelberg**
- Cross SoMe activites with the Polish trail run "PUT – Pogorze Ultra Trail"
- I running influencer, 1 winner of PUT and 1 influencer/photographer
- Content during and after return published in SoMe (Instagram of participants and running society)
- Reach: around 350'000



6 komentarzy 4 udostępnienia

00 135





Dzisiaj mam dla Was kilka krajobrazów z okolic Engelberg-Titlis , bardzo znanego ośrodka narciarskiego w 🔯 Wstawiam je nie bez powodu, gdyż przez kilka najbliższych dni, bede towarzyszył Gniewomir Skrzysiński, i Artur Jendrych - Leve Up podczas zawodów biegowych Cirque Series, które odbędą się właśnie w Engelbergu!! Trzymajcie kciuki za chłopaków i jak najlepszy wynik!! Ja na pewno podzielę się wrażeniami w licznych relaciach i postachea

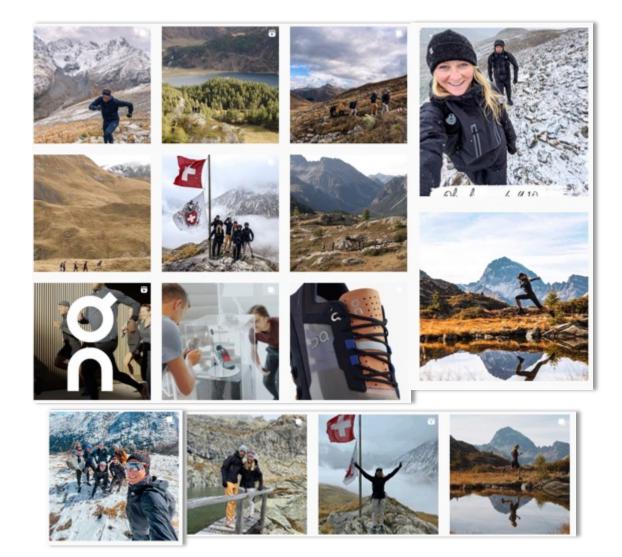
zwaicarii #wedn.in.





KMM: trail running activities with ON-running.

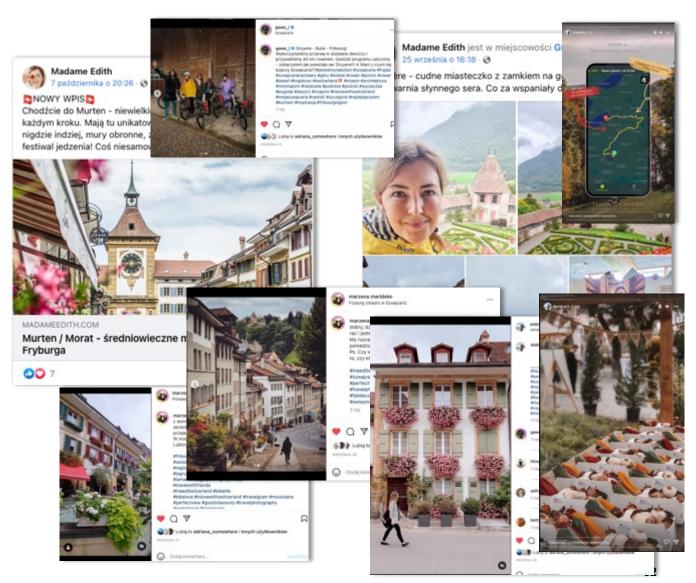
- 9 pax incl. Polish brand ambassadors
 runners, trail runners
- 22nd 27th September
- Visit in ON-running premises in Zurich
- Run the Swiss City Zurich
- Trail Running in Engadin, 4 days
- Cooperation with Eurotrek
- SoMe activites on participants and ON-running channels in Poland





KMM: bloggers culinary trip by e-bike.

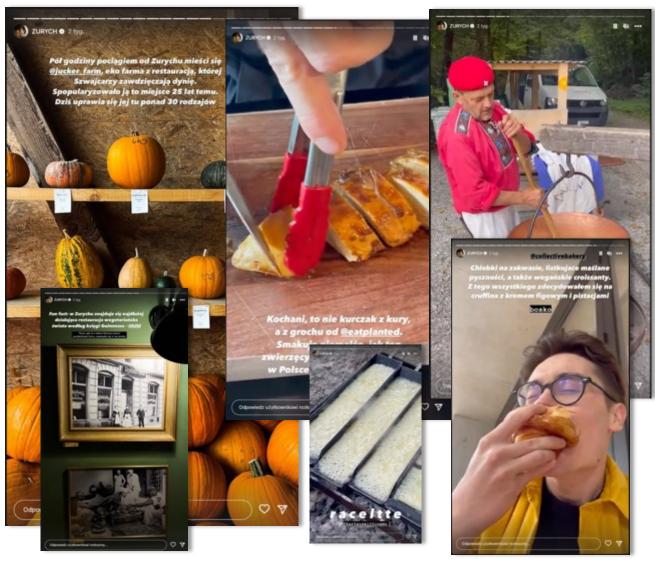
- 5 pax, 23rd 27th September
- Travel, lifestyle and food bloggers
- Culinary and biking mix
- Fribourg Region
- Cheese and chocolate
- Cooperation with Eurotrek
- Instagram, posts, Facebook and blog communication during and after return
- Estimated reach so far 1'400'000





KMM: mini int. media trip Veggie Day.

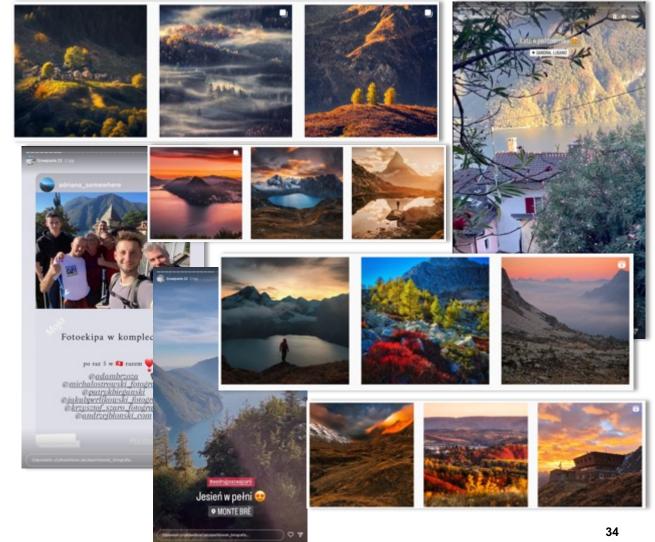
- 29th September 2nd October
- Participation of PL blogger
 @Rozkoszny with 289'000 followers
 on IG and well know in culinary world
- Instastories during the trip with reach of 1'360'000
- Interesting facts and links in the stories, saved for further views



KMM: photographers trip in Ticino.



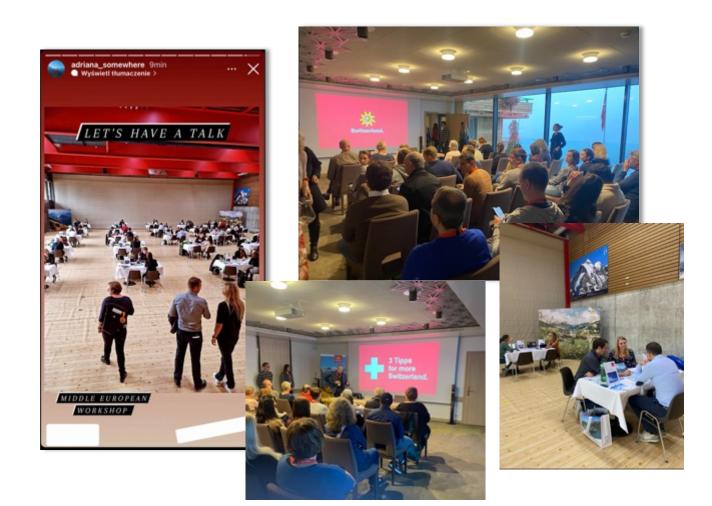
- 6 pax, 2nd 9th October
- Focus on Ticino: city, valley and mountains
- Active outdoor, nature photographers
- NG associated photographer as guide
- Content used in SoMe on spot, after return and also during different events after return
- Sponsored posts after return
- Reach so far 970'000





KAM: Middle European Workshop in Mürren.

- 28th September 2nd October
- 23 KAM from Poland
- Participants from Czech
 Republic
- Hosted by Schilthorn
 - Cableways, our market partner
- 1 day networking with Swiss partners
- Post Convention Tours







Campaigning & Activ.: Margaret on eGToS.

- Singer, composer, music awards winner
- Active on Instagram (824'000 followers, TikTok 542'000)
- In cooperation with Agora publishing house and events organiser
- Content gathered during her trip on eGToS in June used at festivals (2 big events, 40'000 participants total)
- Live and online streeming, audience 15'000
- ST branding
- FB activites: 410'000







ARTYKUL SPONSOROWANY

Campaigning & Activ.: advertorial in *Polityka*.

- 2 pages advertorial in a weekly magazine Polityka
- September 21st issue
- Content published also online on polityka.pl
- Focus on Pilatus
- Circulation: 130'000, reach 470'000







To jeszcze-nie koniec atrakcji Rozkóż szeroko ramiona i rozkoszuj się łapodnum, 500-metrowum zazdem na "Drapor Older" z Fräkmüntegg do Drachenalp. Na tej panalotni można





ność Pilatusa, który zadowoli preferujących zarówno aktywny, jak i spokojniejszy wypoczynek. Oferta obej muje dwa noclegi w hotelach Pilatus Kulm ze śniadaniem i obiadukolacja, możliwość nieograniczonego korzystania z kolejek linowych i odrskich, a także 30 proc.



Wiecej informacji o Szwajcarli



i nondrilami, a no

bo z Alphachsta

m knieża linnus

INV NA SZCZYCIE lakiej nocų z pewnościa się nie zapomni. Nocleg w hotelach Platus Kulm na wysakości 2032 metrów nad poziomem morza to wujątkowe przebucie. Tu gwiazdu świeca najmoc

niej, a wschód słońca jest najbardziej spektakularny. Tak bliko Lucentry, a zarazem w zupełnie innym Swiecief Hotele Platus Kulm oferują napóźniejsze pakiety poby towe z częściowym wyżywieniem i wiele atrakzji. Naleza

do nich safari z koziorożcami alpeiskimi i wieczdz astronomi polaczony z podziwianiem gwiazd

CUDOWNA ZIMOWA KRAINA

Natus poleca się również na zime. Po różnych stokad raturalnym śniegiem można zjeżdzać na sankach. To spaniala rezryaka dia duzych i małych. Na zwolenników nieco spokolniejszuch atsakcii czekala wyzieczki wiród zinowega krajobrazu przy użuciu rakiet tnieżnych. Po dniu beinym wrażeń nic tak nie rozgrzeje jak przepyszne fondue.

CHRISTKINDLIMÄRT

To nalwutel polodonu w Europie Jarmark Botonaro dzeniowu. W tum roku odbedzie sie na odrze Pliatus od 18 do 20 listopada. Odwiedzający beda mogli podzi wiad ponad czterdzieści domków i doświadkzug praw dziwej magii Świąt. Smakowaniu bozonarodzen wuch specialdw towarzyszą zawsze zapierające deci w piersiach widoki gör i jezior. Jak dotrzeć na ten jedy u w twoim rodzalu jarmark? Z Kriens panoramiczn

37



Campaigning & Activ.: article in ULTRA.

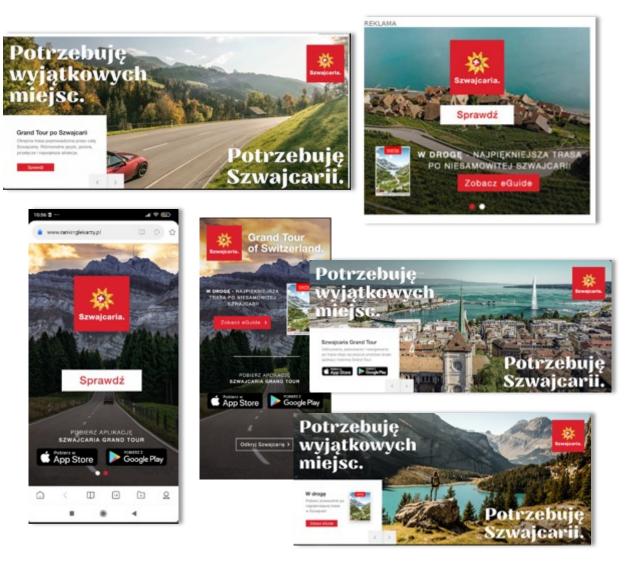
- Magazine for runners ULTRA
- Bi-monthly, edition Sept/Oct
- Focus on event "Crossing Switzerland" and Via Alpina
- 8 pages advertorial written from the participants` perspective – one of the editors took part and finished the race!
- Followed by podcast promoting the issue
- 8'000 copies
- Online activities in SoMe





Campaigning & Activ.: GToS display campaign.

- Digital campaign
- Focus on GToS
- 28th August 30th September
- Mailing
- Display creations
- Our eGuide Grand Tour and our application promoted
- Video
- Reach 3'200'000





Campaigning & Activ.: branding with wyborcza.pl. switzerland.

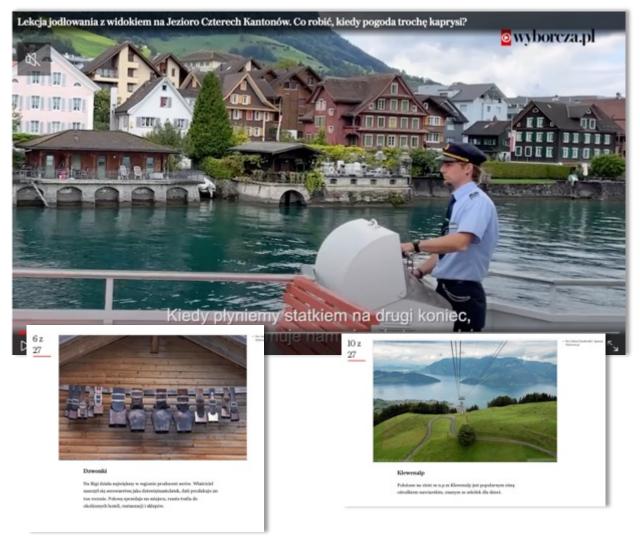
- Branding weekend on wyborcza.pl
- 16th 17th September
- Focus on autumn in Switzerland
- Link to our autumn MyS landing page
- Reach: 1'850'000, 5'000 clicks



Campaigning & Activ.: online with wyborcza.pl.



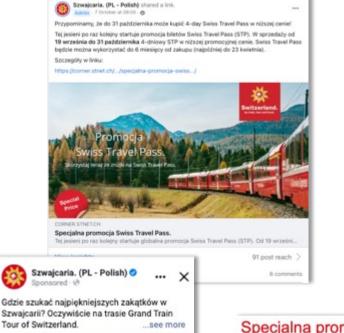
- Content created during visit in Central Switzerland in September
- 2 videos published on wyborcza.pl
- Picture galery with 27 shots and short comments published photos
- https://wyborcza.pl/10,82983,28982708,lekcja-jodlowania-zwidokiem-na-jezioro-czterech-kantonow-co.html
- <u>https://wyborcza.pl/10,82983,29015617,fondue-szkockie-krowy-i-noc-za-kratkami-subiektywny-przewodnik.html</u>





Campaigning & Activ.: activities promoting STP.

- 19th September 30th October
- Autumn promotion
- 4-days STP
- Paid posts
- B2C, media and trade newsletter
- Organic posts on our FB page
- Reach over 500'000 so far







Szwajcaria. (PL - Polish) 🧿 blished by Emplifi O - 20 September at 09-15 - 👩

Specjalna promocja na 4-dniowy bilet Swiss Travel Pass! Odkrywanie Szwajcarii pociągiem, autobusem, a może statkiem? Usiądź wygodnie i rozkoszuj się widokami 🏭 😫 . Promocyjna cena na zakup biletu do 31 października. Podróż należy odbyć w ciągu 6 miesięcy. Szczegóły promocji: https://bit.ly/3dn/Swe



Specjalna promocja.



Swiss Travel Pass.

Tej jesieni po raz kolejny startuje promocja biletu Swiss Travel Pass (STP). Od 19 września do 31 października 4-dniowy STP będzie można kupić w niższej, promocyjnej cenie. Trzeba go wykorzystać do 6 miesięcy od zakupu (najpóźniej do 23 kwietnia). Jesień, zima i wyjątkowa wiosna czekają!

Sprawdź promoci

Camp. & Activ.: SoMe activities ST FB.



- Paid campaign for Pilatus
- September
- Content promoted
- Hiking and perfect views
- Impressions almost 1'200'000



...

Czy wiesz, że na Pilatusie nazywanym Górą Smoka znajdziesz szlaki o różnychsee more



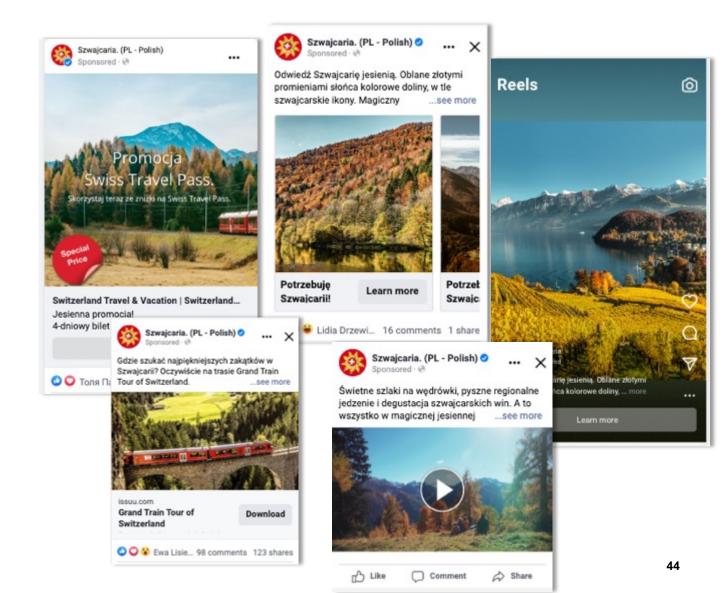


Czy wiesz, że na Pilatusie nazywanym Górą Smoka znajdziesz szlaki o różnych poziomach trudności? Zarówno te idealne dla seniorów czy rodzin z dziećmi, jak i dla aktywnych podróżników oraz biegaczy trailowych. Wycieczka na Pilatus to fascynująca podróż, którą można połączyć z noclegiem w hotelu na wysokości... <u>More</u>



Camp. & Activ.: SoMe activities ST FB.

- Posts promoted on our ST Facebook page
- September October
- Different autumn topic, video, GTToS
- Average monthly reach 800'000



GCC.





Recovery: OOH. I need a roadtrip.



- Date: 1JUN-20OCT
- 11presences in KSA (Jeddah and Riyadh)
- 3presences on Sheikh Zayed Road in Dubai. One of the billboards stayed much longer than originally planned.
- Total contacts: 244,07MIO
- Partner: Ticino, Vaud, Lucerne,





KAM: Jeddah FAM Trip.

- 01-09 OCT
- 8 travel agents from Jeddah
- In cooperation with Etihad Airways
- Partners: Lucerne, Zurich, Geneva, Interlaken





Campaigning: Sayidaty Health Editorial.

October.

- Feature about Health Tourism in Switzerland in SayidatyContacts: 375'000
- Monthly published Arabic magazine for women
- Distributed in the entire Middle East, North Africa, Europe, and America
- Partner: GRF, Vaud









سويسبع واجرأ من أفضل الأنظمة في الماله سويسرا، فإنَّ حماية الخصوصية مضمو بلاج المرضى من كبار الشخصيات بأى إزعاد. كما تعزز المناظر الطبيع آللزائر وبمكنك أنت والمرافق .قامة في فندق سويسري فاخر أو مرفق صح دل فترة أقامتك في البلاد. أو، إذا كُنْت تَرغَبين ماً شاليهات مميزة وشقة، فاخرة

مزيد من المعلومات، يرجى تفقد موة



يسافر الزوار من جميع أنحاء العالم إلى سويسرا لتلقى العلاج الطبي، حيث يجذبهم تميزها وخبراتها الطبية الواسعة. وأوقات الانتظار القصيرة وتنوّع خيارات العلاج. وتشملُ العوامُل المُميزة الأخرى مستويات الخدمة المتميزة في البلاد والخصوصية المطلقة، وتوفَّر مستوى الأمان والسلامة.



في معالجته من قبل أفضل المتخصَّصين في المجال؟ لقد وضعت سُبكة واسعة من المستشفيات والعيادات العيادات والمستشفيات في سويسرا مجموعة من البرامج لعلاج متخصّصة. اعتماداً على احتياجاتك، قد يكون لديك مجموعة الجسم والروح على حدٍ سواء. واسعة للاختيار من بينها. وإذا كان الأمر كذلك، فإن عوامل مثل

متى تكون هناك حاجة للعلاج الطب .خدمات التي تقدَّمها المنشأة وموقعها الجغرافي داخل سويسرا. كل من يُسافر إلى سويسرا للحصول علَّى الرعاية الطبّية لديا جب أن تؤخذُ في الاعتبار بالإضافة إلى تخصَّصاتُها الطبية. أسبابه الشخصية للقيام بذلك. إلا أنه في بعض الأحيان

الحالة الطبية الخطيرة إتخاذ إجراء فورى. وفي حالات أخرى، قد تكور دائمًا ما يتم السفر العلاجي لأسباب محدّدة، والتي يمكن أن تختلف الأولوبة للاعتبارات الشخصية، وتهدف الفحوصات إلى الخطاط عا اختلافًا كبيراً من شخص لاخر. فل تحتاجين إلى إجازة من حباتك صحة جيدة على المدى الطويل. كما وتسعى برامح الصحة النفس ليومية من أجل الشفاء والاستُجمام؟ هل تعانين من مرض ترغبين 🚽 إلى إزالة الضرر الذي يلحقه الإجهاد والصعوبات في الحياة بالجسم

92 ا سىدەب

93 | savidaty.net



KMM: Gulf Business Swisstainable Feature.

260CT

- Feature in Gulf Business about Swisstainable Tourism in Switzerland
- Weekly published magazine based in Dubai for the GCC region
- Contacts: 77'000
- Partner: STS, GRF



Switzerland: Focused on sustainable tourism

for travel.

A WAY OF LIFE

WE LOOK AT HOW THE COUNTRY'S SWISSTAINABLE STRATEGY IS SHAPING ITS TOURISM SECTOR



gulfbusiness.com

World Tourism and Travel Council report, published in September 2020, forecasted that sustainability would be among the key trends that would play a decisive role in destination choices in the future. Two years later and post Covid-19, this trend has only grown in significance, as the world continues to align itself with

Sustainability has been shaping the country for decades, be it through the predominant use of hydroelectric power - more than 70 per cent of the country's power comes from renewable energy sources. The high annual rainfall and topography have also helped support this strategy The Swiss also have high levels of ecoconsciousness, most likely because of the

a net zero future and a renewed vigour

With sustainability driving the country's agenda for decades, Switzerland has

been a staunch supporter of climate action.

The country is on track to meet the United

net carbon emissions to zero by 2050.

country's beautiful mountains, verdant landscapes, and natural beauty. In fact, to maintain pollution and carbor emissions, cities such as Zermatt have a

ar-free policy as do mountain resorts such as Melchsee-Frutt, Blatten-Belalp, Mürren, Wengen, Saas-Fee, Bettermalp, Rigi, Stoos, Braunwald and Riederalp. Switzerland is also one of the world's leading countries when it comes to recycling and waste management, with almost 90 per cent of PET bottles being put to new use. These factors underpin Switzerland's sustainability strategy: Swisstainable which has had a significant impact on its approach to tourism.

BEING SWISSTAINABLE

Swisstainable is all about encouraging visitors to get up close to nature and experience the local culture and surroundings in an authentic way while delving deepe into the culture and nature of Switzerland as they enjoy local products.

To facilitate, encourage and promote this concept, the sustainability programme is open to all Swiss tourism operators - whether the business already has sus tainability certification or is just setting out on this path. Service providers can reach different levels - there are three - of the programme depending on their involvement and initiatives, waste management, housekeeping measures, and the use of local products and resources, within the hotel or establishment.

More than 1,200 tourism service provid ers have already joined the Swisstainable programme, with many more expected to enroll within the next months.

The Swiss hospitality sector is also cor ributing to encouraging sustainability with hotels and resorts actively joining the Swisstainable programme. These steps are key to aligning the trave

Nations 2030 Sustainable Development Goals and has announced it will reduce its and tourism, and hospitality industries with Switzerland's overall goal to adopt sustainability across all sectors.



Lifestyle / Tourism



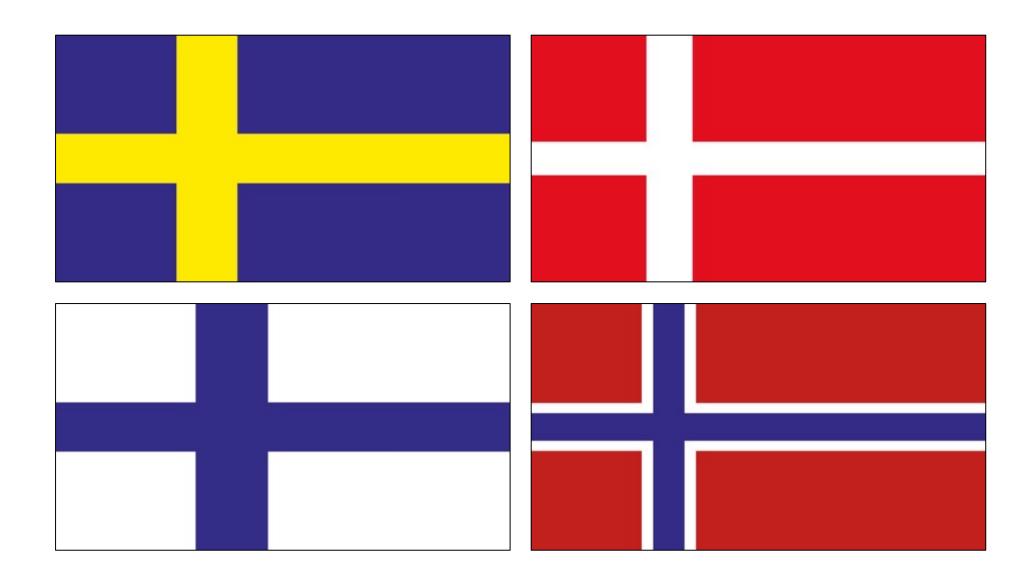
KAM: Wedding Convention Switzerland.

- 02-06 OCT
- FAM Trip with wedding planners from all over the world
- 2 Participants from GCC: Stefanie Heller (JAM Weddings), Rasha Badran (Purple Chair)
- Partners: Lucerne, Ticino, Zurich



Nordics.

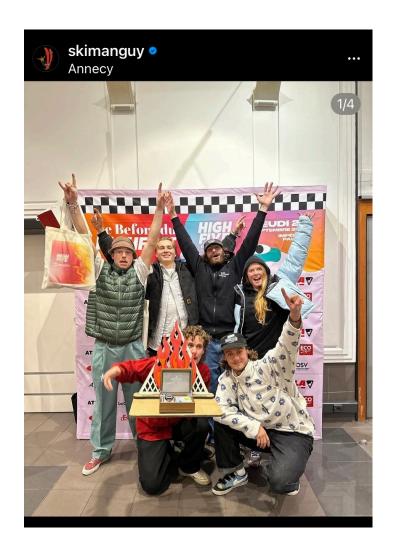






SE – The Bunch - Movie of the year.

- ST Nordics sponsored the Swedish ski community «The Bunch» that spent last winter season in the Swiss alps producing the ski movie, «Many Fantasies Later» to be released on December 7th
- The Bunch won the «ski movie of the year» award at High Five Festival in October in Annecy They will present their work at ST Winter Launch
- Switzerland Tourism logo in movie + naming of visited destination: Engelberg, Andermatt, Grimentz-Zinal, Crans-Montana
- IG + TikTok total 193K followers



SE - Zermatt Meet Up x Konfido.

Zermatt/Zermatt Bergbahnen

- Skiers meet-up for high-end clients of TO Konfido and members of the ski community Skier's Accredited on October 18th
- Interactive evening at the Ambassador's residence where guests learned about the latest news of the destination in a playful way and tested ski apparel and safety equipment from Mountain Studio and Mammut
- 60 hand-picked guests of which some departed for Zermatt the morning after the event together with Konfido and the destination representatives







NO - Fri Flyt Film Tour.

Andermatt.

- ST on location at Fri Flyt Film Tour in Oslo, October 06. The tour has shown the best ski movies every year since 1998.
- 20 locations all over Norway for a total of 4600 visitors, many shows were sold out.
- Andermatt featured as destination sponsor.

Activation:

- 30 sec commercial movie
- FB competition on Fri Flyt's FB page
- Viewing «Mom's Turns» Film that was produced in Andermatt last winter.



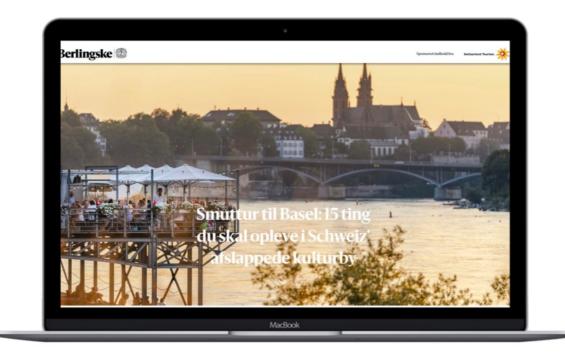
DK - Media partnership Berlingske. Basel



- Media partnership with Berlingske.
- Timing: Published Sep 9th
- Topic: "15 things to discover in art town Basel"
- Link to article: <u>https://bit.ly/3rYwiPx</u>

Result:

- Impressions: 1'490'643
- Readings: 5745 (15% over target)
- CTR: 0,38%
- Outbound link: 333





SE - Media partnership Bicycling.

100% Women Bike 2023

- Media partnership with Bicycling, the leading MTB magazine in Sweden.
- 2 pages advertorial + 1
 corresponding digital native
 featuring Ida Jansson and launching
 the 100% women camapaign 2023.
- Destination featured: Davos Klosters





SE - Top media result Bicycling. Ticino

- 7 pages article + cover in Bicycling #7, October issue featuring MTB in Ticino.
- The article is based on a presstrip from August when editor in chief Daniel Breece visited the region.



China.







Xiaohongshu Campaign.

- Date: 19.9 31.10
- Market: China
- Partner: Key partners
- What: XHS paid campaign with CPC, content, raffles, vidoes etc.





Klook Campaign.

- Date: 19.9 31.10
- Partner: STS
- Market: Taiwan, Hong Kong
- What: Influencer Trip, paid collaboration with Klook in Taiwan and Hong Kong





Culture Destination Switzerland Zurich Livestreaming ZaiArt.

- 13Oct 20:00 21:00
- 100'22 viewers
- 10 minutes art tour videos
- Walking livestreaming by hoster Yunlong, visual artist Xu Ying
- New highlights: tourism poster gallery, WOW museum, Niki exhibition, Limmat River walking tour visiting galleries









Culture Destination Switzerland Geneva Livestreaming ZaiArt.

- 27Oct 20:00 21:00
- 20 minutes art tour videos by

Yunlong

- Walking livestreaming by hoster Yunlong, artist Chu Xiao
- New highlights: Ariana Museum, Geneva street art, river Rhone & river Arve etc

Culture Destination Switzerland AMOS mini Exhibition.

- 30Sep 31Oct @ Guomao Swiss Art Café
- Selected AMOS photos
- Total visitors number TBA





Culture Destination Switzerland Art Tour Roadshow Beijing.

- 14:00 16:30 28Oct at Guomao Swiss Art Café
- 50 guests of Swiss Nobleness Academy, media/KOL etc
- Speech Swiss Embassy + ST
- ST introduction and PPT of culture destinations

Zurich/Basel/Geneva/Vaud/Ticino/Luzer n, and AMOS

 Art experience, afternoon tea workshop and performances





ST Travel TV 2022: LAAX / DDK.



- Fliggy travel TV On 14th October 2022
- Guest Speaker LAAX + DDK
- No. of Audiences: 8,059
- STC shop page visitors from live streaming: 17,805
- STC shop page view from live streaming: 48,726





Public Promotion: Autumn campaign offline event.

- Beijing Farm on 29th October
- 30 Families
- Beijing Farm on 30th October
- 15 Garden owners



🛟 瑞士秋日主题农场活动

时间: 2022 年 10 月 29 日 星期六 地点:天地秀色农场

活动流程: 13:00-14:00 自由活动,飞盘运动,参观画廊 14:00 瑞士秋季介绍 + 互动小游戏 + 秋日下午茶 14:30-15:30 稻草人制作







时间: 2022 年 10 月 30 日 星期日 地点:海淀上庄 天地秀色

活动流程: 13:00-14:00 签到,自由活动,参观瑞士自然图片展 14:00-14:30 瑞士秋日分享 + 花田下午茶 14:30-15:00 守望麦田,收割稻田 15:00-16:00 花园稻草人创意 DIY

> **主办:**瑞士国家旅游局 协办:花园俱乐部&天地秀色



HKG: Swisstainable Press Trip.



- Organizer: LX and ST HKG
- Date: 17-22 Oct
- Theme: Swisstainable
- Partners: Jungfrau / Interlaken / STS / Zurich
- Media: included magazine, newspapers and radio
- Remarks: JFR (Adrian & Wendy) joined us for pre-departure briefing on 10 Oct





HKG: Autumn Press Conference.



- Date: 25Oct @ Studio 83
- Theme: Autumn 秋天的"同畫"
- Partners: CG, LX, STS/RE & Jackman
- Media: 15 media (included bloggers/ Freelancer/KOL/Magazine/Newspaper)
- Results: great event with enjoyable Autumn colorful mood for everyone.
 Really impressed journalists by Autumn sceneries (drawing) and Food of Switzerland. Already released several FB posts in the evening.







KAM: Digital Sales Calls.

- 26-27 Oct
- Swiss Partners:
- ✓LAAX (6 calls)
- ✓GRF (6 calls)
- ✓Zurich (6 calls)
- Total: 18 calls, 11 agents
- Markets involved: NCN, ECN, SCN





STS Excellence Program mainland promotion.

- Period: Sep Oct
- Target: registered users of 2021, and TLD database
- Activities&result:
 - Several round email push/wechat groups push with prize/ lucky draw etc.
 - Build up a wechat study groups with over 223 trade joins.
 - Increase 88 certificates during the campaign.



Trade webinar – Webinar Oct.



- 25 Oct, monthly webinar course
- GRF / LAAX / Rhb
- Reservation: tbc, Live participants:

tbc





KAM: Qtravel little diplomat offline event.

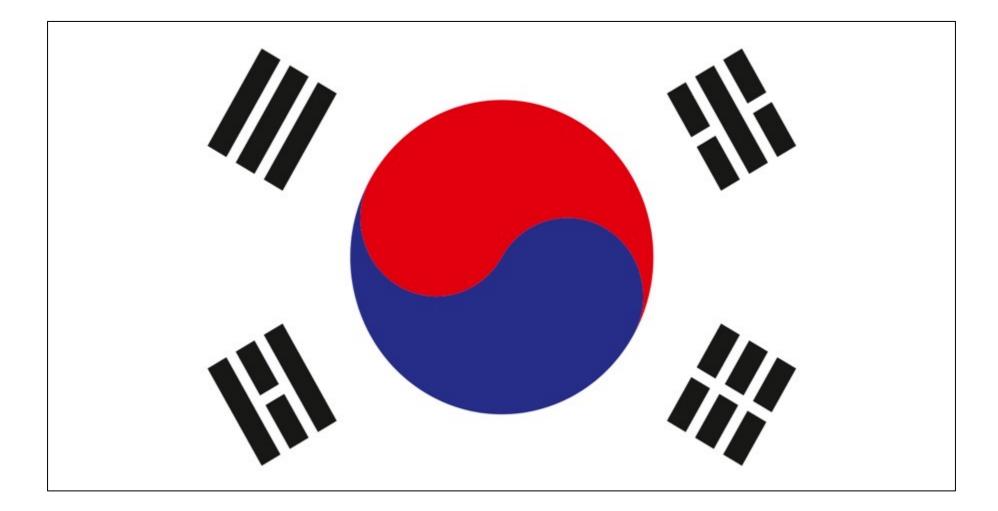
- Oct 6, Shanghai
- Qtravel organize 10+ students visit consulate in Shanghai.
- Deputy consul speech
- 20+ partners join workshop
- Focus on education trip promotion
- ST support itinerary content, PPT, pictures, brochures, video and giveaway





Korea.







KAM: STE Korea 2022.

- Period: 20-21 Oct. 2022
- Venue: Four seasons hotel Seoul
- The largest number of participants after the Covid-19
 - Total 221 pax for two days: 159 travel agents,17media and 20 Swiss partners
- Active business exchanges between Swiss partners and travel agents
- Programs
 - 20 Oct.
 - Open workshop with travel agents
 - One-to-one meetings with key accounts welcome speech by Ambassador
 - Dinner reception with media & key accounts 2023 market trend lecture by guest speaker
 - 21 Oct.
 - Networking with key accounts in Seoul visit to The blue house, Gyeongbok palace, Bukchon hanok village







KMM: Korean real trip TV show 'Battle Trip'.

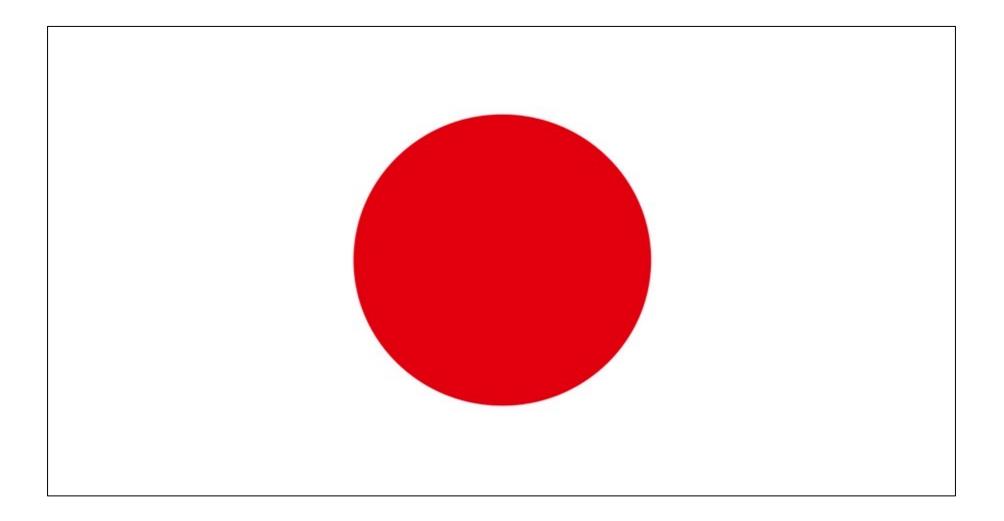
- Content:
 - Media project with Korea Broadcasting System for TV variety show 'Battle Trip', shooting a real trip story of the celebrities exploring the nature of Valais in their unique traveling style in Switzerland
- Broadcasting detail:
 - 2 episodes (60 min each episodes)
 - On-air date: Dec 10th,17th, 2022
 - Expected 7M media contacts
- Trip Period: Sep 27th Oct 10th, 2022
- Partners:
 - Saas-Fee, Zermatt, Leukerbad, Aletch Arena





Japan.







KMM – Online 'Travel Voice'.

- 'Travel Voice' is a daily travel trade online media.
- Contacts: 6,600
- Pages: 2 pages.
- Issued: 16 September 2022.
- Report about ST Japan's STE B2B workshop and the news from partners – Jungfrau Railway, RhB, Zermatt, Schilthorn, topics of sustainability etc.



スイス政府観光局、日本人旅行者の復活へ、現地観光事業者が来 日、旅行業界向け商談会を実施

2022年09月16日 #DMO #サステナブル #スイス政府観光局

スイス政府観光局が、都内で3年ぶりとなる旅行 業界向けワークショップを開催した。イベントに 合わせて、現地から地域観光局や鉄道会社など13 企業・団体が来日。当日は約100名の旅行業界関 係者が参加し、各プースでは今後の商品造成に向 けた活発な商談がおこなわれた。



スイス政府観光局メディアマネージャーの押尾雅 代氏は、「これだけのサプライヤーが来日するほど、現地は日本市場の復活を待ち望ん でいる。今回の水際対策緩和を機に、日本からの旅行者が回復することを期待したい」 とコメントした。

会場では来日した各サプライヤーより、この数年間で進んでいる新たな山岳交通プロジ ェクトや持続可能な取り組みについても積極的に情報提供がおこなわれた。

ヨーロッパで最も標高の高い駅「ユングフラウヨッホ駅」へ結ぶユングフラウ鉄道は、 2020年12月に新ロープウェイ路線「アイガー・エクスプレス」を開通。新路線では、玄 関口であるグリンデルワルトから世界遺産のアイガー氷河駅までをわずか15分でつな ぐ。

アルプスの雄大な景観の中を走るレーティッシュ鉄道は、2022年10月29日、世界最長 の旅客列車でギネス世界記録に挑戦する。世界文化遺産にも登録されているアルプラ 線・ペルニナ線のルートを、全長約2キロメートルの車体で走行する計画だ。

さらに2023年夏には、ツェルマットから標高3883メートルの「マッターホルン・グレ ッシャー・パラダイス」を経て、イタリア・チェルヴィニアへ結ぶ新ケーブル路線を開 通する予定。ケーブルカーによるアルプス越えが可能となる。



ワークショップ会場の様子

スイスの持続可能な観光への取り組み

大自然に囲まれたスイスは、古くから水力発電エネルギーを山岳鉄道に利用するなど、 自然と共存した開発をおこなってきた。コロナ禍の間に進んでいる持続可能なプロジェ クトも多数あり、旅行業界向けに紹介された。

スイス政府観光局は、観光業界のサステナビリティ共通プランド「スイステナプル」を 制定し、観光分野でのサステナビリティへの取り組みを積極的に推進している。「スイ ステナプル認証」と呼ばれる認証プログラムは、持続可能な取り組みをおこなうホテル や観光施設、交通機関などを3段階のラベルで認証。旅行者に向けて、各事業者の取り 組み状況を可視化するとともに、さらなる持続可能性へのムープメント醸成を目指して いる。

新プロジェクトでは、アルプスのパノラマピューで知られるシルトホルン山頂までを結 ぶロープウェイ建設計画「シルトホルンパーン20XX」が進行中。1960年代に開通した 現行路線と比較し、輸送能力拡大とエネルギー管理の大幅な向上を目指す計画だ。ロー プウェイの稼働時のエネルギーを利用した発電と、中間駅に設置したソーラーパネルで

KMM – Magazine 'Randonnée'.



- 'Randonnée' is the bi-monthly outdoor magazine.
- Circulation: 50,000 copies.
- Pages: 4 page
- Published: 21 September 2022.
- Report about the joint trail running camp with 'On' shoes, based in St. Moritz and post trip in Grindelwald and Zurich.



KMM – Magazine 'Field Life'.



- 'Fieled Life' is the quarterly outdoor magazine.
- Circulation: 100,000 copies.
- Pages: 4 page
- Published: 29 September 2022.
- Report about the joint trail running camp with 'On' shoes, based in St. Moritz.



KMM – Magazine 'Skyward'.



- 'Skyward' is the in-flight magazine of Japan Air Lines.
- Circulation: 4 million copies.
- Pages: 1 page
- Published: 1 October 2022.
- Article about Glacier 3000 and activities on the glacier.

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KAM – JATA webinar.



- Webinar on Switzerland for the members of the Japan Association of Travel Agents.
- Date: 19 October
- Participants: 279 travel agents
- ST presented the latest news from the key partners and main themes like Swisstainable.



KMM – Kateigaho media trip.

- Media trip with journalists and a photographer from luxury travel magazine Kateigaho for the production of the material for ST Japan's luxury traveller campaign.
- 21-29 October
- The trip included St. Gallen, the Voralpen Express, Jungfrau Joch, Goldenpass, Montreux and Vevey and focused on travelling by train.







C&A – SwissRail175 Advertorial Travel magazine.switzerland.

- On the occasion of the 150th Japan Railway anniversary
- 2 pages advertorial in Tabi-no-Techo magazine, one of oldest travel magazines, targeting mainly train lovers.
- QR code to SwissRail175 special landing page on MySwitzerland
- Published: 9 September 2022
- Circulation: 105'000 copies

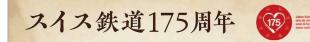




C&A – SwissRail175 Advertorial Train Mook.

- On the occasion of the 150th Japan Railway anniversary
- 1 Page Advertorial in the 150th anniversary Mook (magazine-book), targeting train lovers.
- QR code to SwissRail175 special landing page on MySwitzerland
- Published: 26 September 2022
- Circulation: 35'000 copies





日本で鉄道150周年となる2022年、スイスでは鉄道175周年 そ祝い、各地でイベントが開催されています。19世紀の産業 革命による工業化、アルブスの豊富な水源を用いた水力を電に よる電化、登山ブームに始まる山岳根光の発展からスイス各地 への鉄道家数に違う、アルブスを切り開いたトンネルやち傷 などの独自の鉄道建築・技術が、ヨーロッパや日本の鉄道にも 重要な段前を遅れたしました。スイスの鉄道各社では、そうした 歴史的な鉄道道産を受け履ぎつ、新型車両を導入するなど 快速な鉄道道産を追求して常に進化しています。



1847年に開通した高気機関車に始まる スイスの鉄道は、世界最長の鉄道トンネル をつくアルフスをEL、歯車式登山鉄道 を開発し、国土のすみずみまで路線在広げ ていまました。さらに外国人派行者のため に鉄道、バス、船、都市交通が1枚のパス で乗り返還となるスイストライルシステム を実現、そして今、地気にやさしい県の物 といわれる鉄道は積極的にSDGsに取り 細み、環境先進国スイスを牽引しています。



ユングフラウ鉄道110周年

アルフスの名館アイガー山中を通り、 ヨーロッパ最高地点となる構高3454m の駅まで、世界中からの観光客を乗せ て走り続けてきたユングフラウ装温。 2022年は全線開通110周年です。かつ て実現不可能だといわれた鉄道は、数々 の国際を乗り起えて誕生し、世界温音に 設定されている大自然を守りながらも 常に新しく進化しています。



世界遺産のレーティッシュ鉄道

130年を超える歴史を誇り、自然の豊か なグラクビュンテン州を赤い列車で結ぶ レーディッシュだ違。アルプスを切り用でで結ぶ 第進方側に、危機登山(豊富がペルニナ 線をモデルにしたように世界を周回へ) 最快ズをものとして世界運産に原定され たりスラナブルを放通は100%水力発電 で運行しています。





C&A – SwissRail175 Shumito Club e-newsletter.

- On the occasion of the 150th Japan Railway anniversary
- Exclusive E-newsletter by Shumito-Club (affluent senior social media)
- Link to SwissRail175 landing page on MySwitzerland with information on Swiss Travel Pass promotion, RhB world record attempt, RhB historical train, 110th anniversary of Jungfrau Railway
- Contacts: 160'000 recipients
- Date: 24 October 2022

M 趣味人俱楽部

いつも趣味人倶楽部をご利用いただき、誠にありがとうございます。 スイス政府観光局様からのお得な情報をお届けいたします。



日本で鉄道150周年となる2022年、スイスでは鉄道175周年を祝い、各地でイベントが 開催されています。豊富な水を使っての水力発電やトンネルや橋を多用して敷設していっ た独自の鉄道建築・技術は欧米や日本の鉄道にも重要な役割を果たしました。スイスの 鉄道各社では、そうした歴史的な遺産を受け継ぎつつ、新型車面を導入するなど快適な 鉄道旅を追求して常に進化しています。



スイスでは鉄道開通175周年企画として、各地で特別列車 の運行や写真展などが開催され、鉄道の長い歴史や深い魅 力をあらためて再発見しています。スイス鉄道175周年記 念グッズや鉄道グッズをセットにしたプレゼントキャン



美術館・博物館も無料、山岳交通もほぼ半額で自由旅行に 欠かせない「スイストラベルパス」4日間が最大約2万円も お得になる10月31日までの特別プロモーション。6ヶ月先 までのパスが購入できてキャンセルも無料。このチャンス



る最新車両「カプリコーン」を100両つなぎ、全長1910 メートルの列車が1本に連なって世界遺産の鉄道路線であ る歴史的なアルプラ線をプレダからベルギューンまで走り ます。世界の鉄道史に刻むスイス鉄道の濃産を世界に示す 注目のチャレンジです。



り130年前に創業したレーティッシュ鉄道は歴史的な車両 を特別な思いで大切に受け継いでいます。スイス鉄道175 周年を祝う2022年は、同社を代表するダヴォス=フィリ ズール間で1920/30年代に活躍していた歴史的な機関車と 客車を連結させたノスタルジック列車の旅が楽しめます。



D22年8月1日に全線開通から110周年を迎えたユング 。 ウ鉄道。かつて実現不可能だといわれてきた夢の鉄道 、アルプスの名峰アイガー山中を通り、数々の困難を乗 り越えて誕生。常に進化を続け、標高3454mのヨーロッパ 最高地点の鉄道駅で世界遺産であるユングフラウヨッホー に結びます。

Switzerland Tourism 2022

お問い合わせ

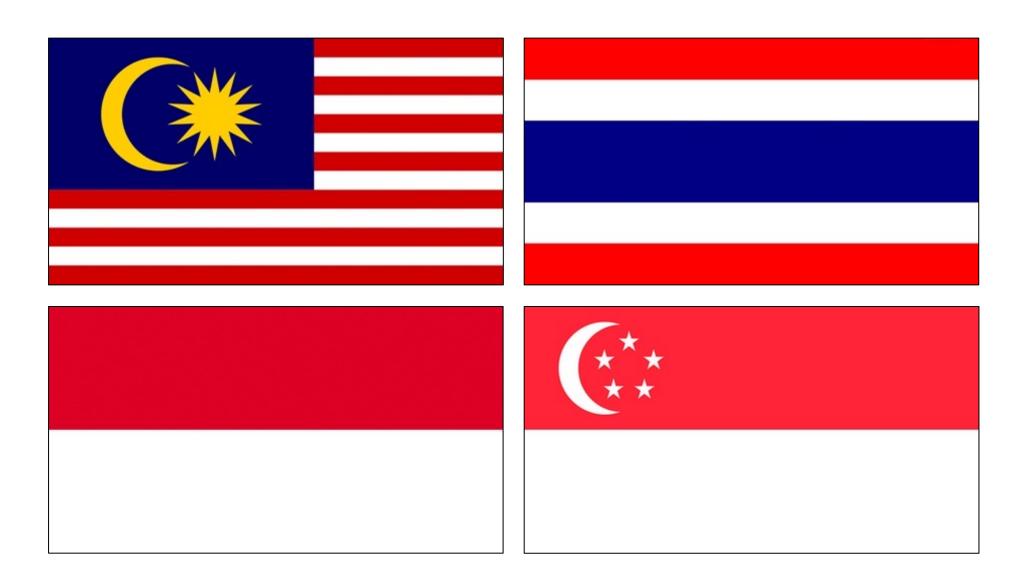


エリア・観光地 旅のテーマ 宿泊情報 旅の情報・プラン 〇 検索

に積を見ない鉄道の国です。今年、スイスの鉄道は175 南年を迎えます。この世界 記録への挑戦により、レーディッシュ鉄道とパートナーは、かつてない先駆的な偉 意を達成するために自分たちの役割を果たしたいと表えています。 としーティー 単年連続するために自力だちの役割を未たしたいと考えています。」とレーティッ シュ鉄道代表のレナート・ファスチアーティ氏が語ったように、今回の世界記録チ ャレンジは、スイスの鉄道の歴史と技術、山岳鉄道のバイオニアであるレーティッ シュ鉄道の原申遺産と実存へ続く失敗的た像葉を回避化するものとたるでしょう

South East Asia.





KMM (Singapore) – Nu You.



- 2-page feature
- Partners covered: Zermatt,
- Circulation: 43,000
- Printed readership: 94,600

FROM:SG >> TO:ZERMATT/IST/POINTE DU VAN NAME OF PASSENGER: LING DOH KIN







没有真云的旅行,有何不同? BIGFOOTTRAVELLER. COM 我是蛮随性、随心的旅客,一个人旅行 《大脚印》电子旅游杂志联合创办人 可以完全掌握自主权,没有太多行程上的 道锦是我仍是《女友》实习生时,正式 采访的第一位人物。五年前的当时, 他与旅游搭档林真云携手出版书籍《一起 旅行》:时隔多年我好奇身为旅游博主 的他,在疫情这几年都做了些什么。深入 访谈后,发现他对旅行和探索世界的那股

过去这五年都做了什么?

@LINGDOHKIN

劲儿有增无减。

说来话长!与真云最后的旅行,是在2018年末 至2019年初。同年末,我则单独去了 埃及、西西里岛、日本冈本和缅甸仰光..... 那是疫情来袭前的最后几场旅行,至今 仍记忆犹新。自认"坐不住"的我很难乖乖 待在国内哪儿也不去,因此疫情期间 我几乎每天一大早去骑脚车,从东海岸 一路骑到滨海湾。人少又微风习习的 早晨,我会"欺骗"自己身处异乡, 哈哈!周末也会叫朋友们出来野餐,简单 来说,是无奈在本地找寻旅行的感觉吧。



安排,甚至可以无所事事走到哪算哪. 记得仰光那趟旅程,我与酒店员工交谈后 决定早上6am前往码头看大批的人群 乘船来仰光上班,那虽是当地居民的日常, 但对我来说却相当壮观,颇有大迁移的 既视感。另外也因我本身喜欢建筑,单独 旅行就会选择入住价格偏高但故事满满的 精品酒店。 听说你疫情后的第一趟旅行甚是精彩? 去年11月当本地还在主张社交距离时 欧洲的旅游业已全面开放,我也有幸被

瑞士旅游局邀请南部小镇Zermatt。当时 的旅行政策不断更改,进出国门还得进行 一系列检查和证明,很多的不确定性让我 犹豫了很久。终于决定迈出那一步,也是 我近期做的最正确决定。该趟旅程的高光 时刻发生在位于Zermatt的马特洪峰(The Matterhorn)——当天我们乘坐火车缓缓 向上去,火车穿梭在秋天的山谷间,心里 很有莫名的感动。都说"旅行是一种 疗愈",到过那么多国家和地方的我



Digital (SEA) – GrabAds (Food in Transit).

- Circulation:
- Online readership:

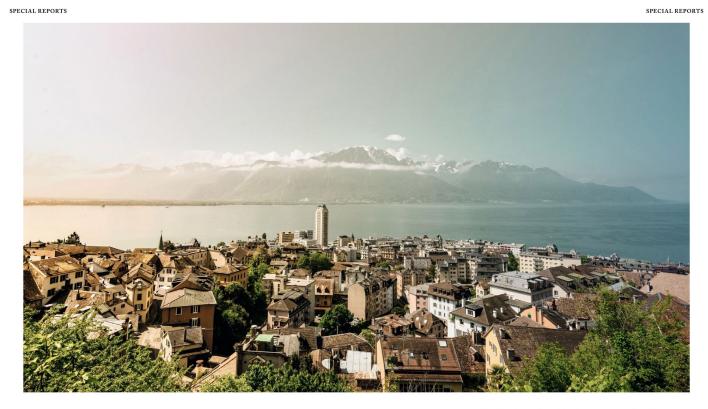




KMM(Malaysia) – World of Watches magazine

Circulations: 30,000 Total: 6 full pages

 Partners: Lake Geneva Region, Zermatt



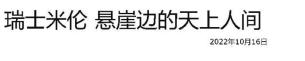
PATH OF THE LEGENDS Discover the beauty of Swiss ancient castles, iconic pop culture and celebrated Swiss specialities in Montreux and Zurich.



KMM(Malaysia) – KwongWah Jit Poh Press

Circulations: 100,000 Total: 1 full page

Partners: Schilthorn, Bern, Zurich





报道/摄影:张易雄



假如你有去瑞士雪朗峰,千万别忘了一定要在米伦Mürren住上至少一天,那里简直是"天上人间"。 住上一晚隔天一早用完早餐后再上山,真是美到"峰"。

我们从最好看的马特洪峰下来后到另一同样叫人惊喜的最美小镇米伦,同时还一定要上007到访的 雪朗峰



...

Online – Swiss Embassy MY SoMe.

Embassy of Switzerland in Malaysia O

Published by Lyn Loh 🕜 · September 25 at 10:01 AM · 🕤

...

When the leaves turn golden, the cows return from their Alpine pastures and seasonal specialities grace the tables, it can only mean one thing: autumn has arrived. Discover one of Switzerland's most colourful seasons 👇 #IneedSwitzerland #inlovewithswitzerland



MYSWITZERLAND.COM Autumn: holidays and excursions | Switzerland Tourism Experience autumn in Switzerland in all its colourful glory.

See insights		Boost post
() 22		1 Share
🖒 Like	💭 Comment	A Share

Embassy of Switzerland in Malaysia C Published by Lyn Loh 2 · October 1 at 10:30 AM · 🕤 Today, let's celebrate #WorldVegetarianDay! **S** Today, the vegetables are the star of the show. Today, let's think about sustainable gastronomy!

For more veggie lifestyle inspiration +



MYSWITZERLAND.COM Swisstainable Veggie Day | Switzerland Tourism On 1 October 2022, it will be the official World Vegetarian Day - and when we will be cel...

See insights		Boost post
23		7 Comments 4 Shares
🖒 Like	💭 Comment	⇔ Share



STS – Biker gathering with Kuoni + EU Holidays

- Date: 9Oct 2022
- Market: SG
- Target: Engage special interest group Bikers community in Singapore, plan for biking + train trip in Apr 2023, >45 bikers attended the morning event with Kouni Mr Reto giving a briefing
- Goal: >20 STP through Kuoni SG for this biker + train trip
- Partners: Kuoni SG, EU Holidays SG



STS – STC/Sedunia winter campaign

- Date: 1Oct 31Dec 2022
- Market: MY
- Target: Drive online awareness of STP & GTToS winter offerings, push STP sales, build sales pipelines for Sedunia Travel
- Goal: >50k impressions in MY, push >30 STP sales
- Partners: Sedunia MY, STC





Winter Magic

Country: Switzerland | City: Interlaken, St.Moritz, Zermatt

2 to Go Winter's Charms

Booking Period: from Now till April 24, 2023
 Travel Period: from December 10, 2022 till April 24, 2023

🕚 7 Days



STS – Winter & 4Days STP Newsletters

- Date: 18 & 23 Oct 2022
- Market: SEA
- Target: Communicate STS winter news, including new GoldenPass Express launching on 11Dec, Rhätiche Bahn's world record attempt for the longest passenger train, resumption of service for Après ski train between Andermatt and Disentis
- Goal: Promote STP and GTToS offerings, highlight RhB's world longest train record setting, launch of new GPX, Après ski train etc, >50 STP sales
- Refresh and expand existing database

Swiss Travel System welcomes you this winter.

Dear travel agent partners & friends of Switzerland,

Switzerland is open and ready to welcome international visitors this winter. Are you ready for a winter filled with many exciting highlights?

The brand-new **GoldenPass Express** will begin operations from 11 Dec 2022 and takes travellers straight from Interlaken to Montreux, and vice versa. It features a Prestige Class cabin and a new culinary concept onboard.





STS B2B Platform SGrand Train Tour MySwitzerland.com/winter

STS – Meeting with Klook SG



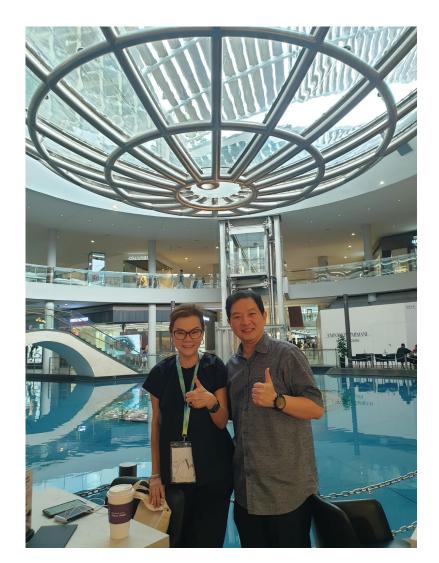
- Date: 21Oct 2022
- Market: SEA
- Target: Review ongoing Autumn 4Days STP promo, preliminary discussions on plans for 2023
- Goal: >500 STP through Klook SG TH every month, activation of Klook MY PH ID for 2023
- Partners: Rail Europe Asia Pacific, Klook SEA





STS – Meeting with Pacific World Travel MY

- Date: 21Oct 2022
- Market: MY
- Target: Finalize Trade Presentation and Lunch events 7Dec in KUL and 8Dec in JHB, preliminary discussions on plans for 2023
- Goal: >100 STP through PWT, activate PWT sub agencies for 2023
- Partners: Rail Europe Asia Pacific, Pacific World Travel MY





STS – Market Development Tour

- Date: 23-29Oct 2022
- Market: PH, VN, MY, ID
- Focus: Manila, Saigon, Penang, Surabaya
- Target: Drive awareness and sales traction of STP from second tier markets, assess potential partners who may have desire and capability to expand sales channels
- Goal: Promote STP and GTToS offerings, >50 STP sales
- Partners: ST/STS







STS – Klook SG Travel Festival



- Date: 29-30Oct 2022
- Market: SG TH
- Target: Presentation to consumers to raise awareness of Autumn in Switzerland, highlight Grand Train Tour and STP offerings, motivate Klook SG TH for final push on the 4Days STP promo
- Goal: >100 STP sales during 2 days consumer events in SG and TH
- Partners: ST/STS, Klook SG TH



STS – Swiss Records Media Trip

- Date: 23-29Oct 2022
- Market: MY
- Target: Drive online awareness of STS offerings via travel review websites e.g. Rileklah.com, Locco.com.my, GayaTravel.com.my to promote STP and GTToS
- Goal: >300k Malaysian Muslim readers in MY, push STP sales
- Partners: Verkehrshaus, Lake Lucerne Navigation, Pilatus, Stanserhorn, Rigi, Davos Klosers, Glacier Express, Bernina Express, Chur Tourism, Luzern Tourism, St Moritz Tourism







SCIB SEA Carried Out Business Meetings.

- Market: Indonesia, Malaysia, Thailand
- Corporate : Incentives
- Period: October 2022
- Carried out in CH : 20 incentives
- Grand Total Overnights: 4'526
- Grand Total Turnover: CHF 1,507,158
- Destination: Zürich, Lucerne, Rigi, Bern, Gstaad, Interlaken, Grindelwald, Lausanne, Montreux, Geneva, Zermatt, Lugano.



SEA Market Development Tour 2022.



- Date: 23-29 October 2022
- Market: PH, VN, MY, ID, total
 250+ participants
- Cities: Manila, Ho Chi Minh City , Penang, Surabaya
- Partners: 15 Swiss partners
- Total 8 events of Swiss products workshops and Business dinner receptions



Manila Antenna Opening Evening.



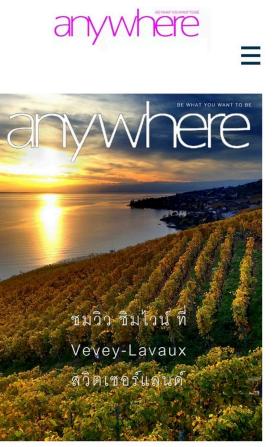
- Date: 24 October 2022 at Grand Hyatt BGC
- Market: Philippines
- Participants: Embassy VIP guests, 15 Swiss Partners, Media, and Travel Trade
- Presence of the Ambassador of Switzerland to the Philippines and his opening speech
- ST Presence: Simon Bosshart, Batiste Pilet, Matthew Yabut, Thanchanok Nuammano





KMM (Thailand) – Anywhere Magazine.

- 6-articles feature
- Partners covered: Vaud, Schilthorn JF, Zurich, STS
- Circulation: 40,000+
- Links:
- GoldenPassLine
- Lavaux
- Schilthorn
- Jungfrau
- Zurich
- The Villars Palace



TRAVEL IDEA: ชมวิว ชิมไวน์ ที่ Vevey-Lavaux (อ่าน



ในสวรรมอาหา รอกไทยกา, Proto y wasaino. มา ในการทำงารประโภษ แต่แหน่ ไม่มีมากับสามาร์ สุของไว้ไม่อยาไปหากนำหนัดข่อ แอนไปให้เล่าเกิดแย็งหมายางาา สมขมายามารโก และสอก็ไปไม้ ในใช้เอนที่มีสามาร์แม่กินหน้า และสอกไม่มากได้ ได้ไม่มีมากให้เอาก่างที่ได้มากับส่อนได้และที่มีการปล กลางสอกใหญ่ และสอกไฟน์ และในการปลายให้เอามาร์และให้เอามาร์ เป็นสอกไปหน้า และในได้เล่าเกิดแย็งและได้เกาะสอกไป และ

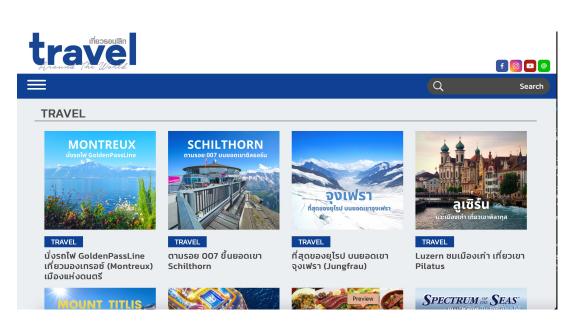
ชมวิวมุมสูงจากยอดเขาชิลธอร์น (Top View from Schilthorn)

ตลอดแนวเกือกเขาแอล์ปที่กอดตัวยาวเข่านหลายประเทศ เป็น หลังคาของกวีปยุโรปนักท่องเที่ยวต่างมากันเดินทางไปเที่ยวชม ทัศนียภาพ ใล่ตั้งแต่ยอดสูงสุดอย่างจุงฟราวยอร์ค (Jungfraujoch) ทั้งไคลน์แมทเทอร์ฮอร์น (Klein Matterhorn) ด้วยธรรมชาติและทิวเขาที่แปลกตา ของยอดชิลธ อร์น (Schilthorn) ก็ได้รับเลือกให้เป็นฉากภาพยนตร์ชื่อดัง อย่างเวนส์บอนด์ 007 ภาค On Her Majesty's Secret Service



KMM (Thailand) – Travel Around the World.

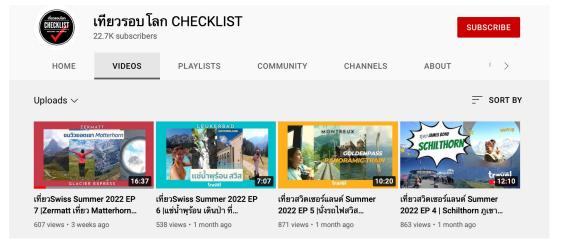
- 3-articles featured in October
- Circulations: 50,000, contacts: 150,000
- Partners and links:
- Vaud
- Schilthorn
- Jungfrau





KMM/Online (Thailand) – Checklist

- 4 YouTube videos featured in October
- Reach: >150,000
- Contacts: 22.7K on YouTube
- Link: <u>Checklist YouTube</u>
- Partners: STS, MRAG, Vaud, Schilthorn



KMM (Vietnam) – Tuoi Tre Vietnam.



- 1-online article feature Switzerland campaigns 2022-2023, recovery in SEA
- Circulation: 2Mio per day
- Reporter: Nhu Binh
- Link: <u>https://tuoitre.vn/tin-sang-29-</u> <u>10-viet-nam-co-ti-le-that-nghiep-</u> <u>thap-gia-rau-da-lat-van-cao-tru-ca-</u> <u>chua-2022102822314146.htm</u>

Thụy Sĩ muốn hút khách Việt sau dịch COVID-19

Tổng cục Du lịch Thụy Sĩ và các nhà cung cấp sản phẩm du lịch hàng đầu của nước này vừa đến TP.HCM tổ chức cuộc gặp gỡ với hàng chục công ty lữ hành Việt Nam nhằm kết nối lại hoạt động du lịch sau hai năm gián đoạn.

Ông Simon Bosshart, giám đốc phụ trách các thị trường khu vực Đông Á của Tổng cục Du lịch Thụy Sĩ, cho biết dòng khách từ thị trường du lịch Đông Nam Á, trong đó có Việt Nam, đến quốc gia này đang hồi phục.



Đại diện Tổng cục Du lịch Thụy Sĩ giới thiệu hình ảnh Roger Federer trong các chiến dịch quảng bá du lịch mới nhất của quốc gia này - Ảnh: N.BÌNH



KMM (Vietnam) – HTV9 channel Vietnam.

- 2.5 mins news scoop about MDT event and Switzerland on Vietnam national television
- Broadcasted on 29 October 2022
- Partners: STS, SWISS were interviewed
- Link: <u>http://tv.tvhayhd.com/live-</u> <u>tv/xem-kenh-htv9-hd-truc-tuyen.html</u>



KAM (Thailand) - ArtraLux



- Result from autumn Famtrip
- 8 days 6 nights Mono Switzerland Itinerary
- Travel trade: ArtraLux co., Itd.
- Partners: STS, LLR, Vaud, Zurich

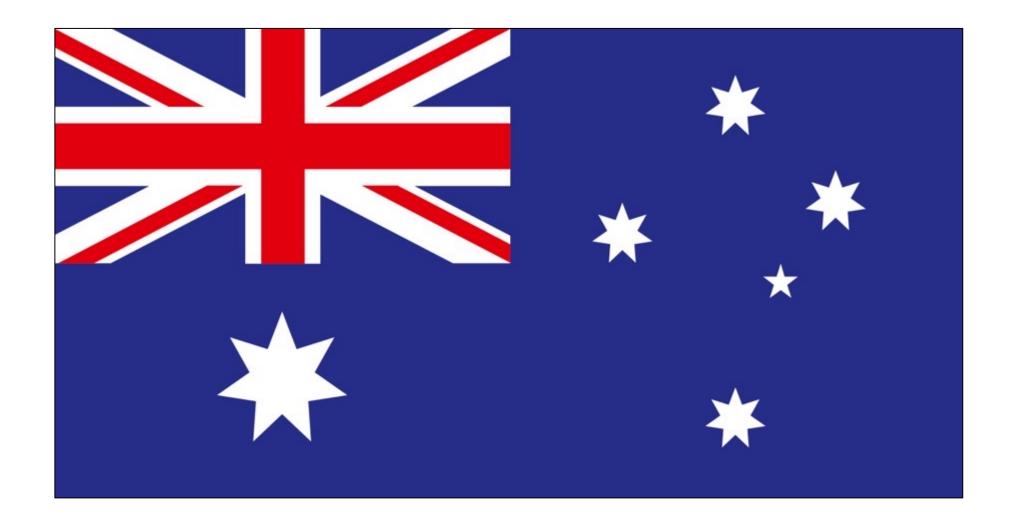


19TRN

Chilling in Switzerland 8 วัน 6 คืน

Australia.





Activation: Swiss Festival 2022.

- Annual Swiss Festival in Melbourne
- Over 500 guests (ticketed event)
- Switzerland booth with information material, brochures, maps and give aways
- Scavenger hunt with printed booklet.
 Switzerland and partners featured.











Activation: Holiday and Travel Shows.

- Consumer expos in Brisbane (22 23 October), Sydney, 29-30 October) and Melbourne (5-6 November).
- Great (only) alternative to the previous Flight Centre Expos
- 14,000 guests expected over the three weekends
- Switzerland Tourism present with a large booth and various promotions (i.a. special offers with TO partners)





Activation: Travel Project podcast.



- Creation of a destination podcast in cooperation with Travel Project Melbourne and nib (travel) insurance
- Reach of nearly half a million listeners
- Topics: Highlights of Switzerland, gastronomy, fun-facts, public transportation system, swisstainable
- Opportunities for future activities / amplifying reach via nib customer base





KMM: LATTE Destination of the month.

- Luxury Australia Travel Trade E-News (LATTE) is is one of Australia's number one publisher for travel industry information on everything luxury travel and tourism
- Switzerland is «Destination of the Month» featuring digital banner and content campaigns over 4 weeks
- Topics: Swisstainable, Urban running, STP4 promotion
- Reaching 24,000+ luxury travel advisors





Swisstainable. Excellence in sustainability

Switzerland ranks at the top of international rankings in the area of sustainability, but this is little known by visitors. In the future, Switzerland Tourism plans to develop Switzerland from a 'hidden champion' to the most sustainable travel destination in the world. READ MORE









Veggie day Event 1st October.

- On 1 October 2022 World Vegetarian Day, ST celebrated the Swisstainable Veggie Day.
- As Vegetarianism has a long history in India and no country is so closely associated with vegetarian cuisine like India, this initiative can make a strong noise in the market.
- To capture this, we created a PR push on the day along with a cooking event with Vicky Ratnani, celebrity chef for 10 food Journalist & Influencers. This event was conducted to create some noise around the initiative.
- Celebrity Chef Vicky Ratnani, took a fun class while teaching the journalist a fun recipe of Mushroom Zurichoise & Roesti.
- The PR push for this day along with the event garnered good coverage.
- Total Clips: 55 Clips
- Total Contacts: 9'049'282





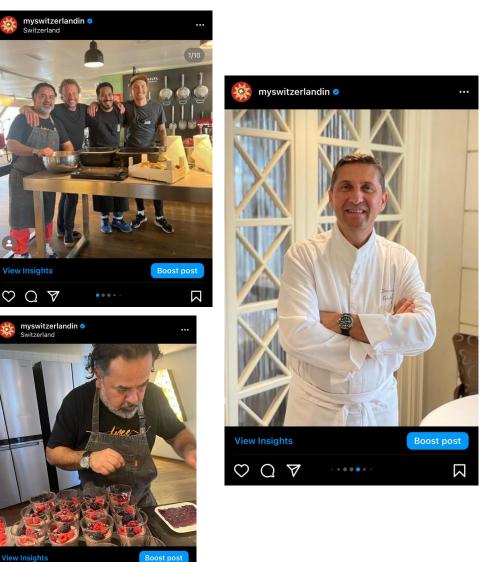






Veggie day FAM with celebrity chefs.

- To further capture this, with the help of Head office team we executed a Media FAM with 2 celebrity chefs and 8 food journalists.
- The group was divided in for 2 different regions namely French and German. The chefs and journalists interacted with chefs on the 100% veg food trail.
- The FAM was a great success as it very well impressed the journalists as well.
- The Chefs created content real time for their Instagram handles and the journalists will now file their stories soon.



 \mathcal{O}



KAM: Training - STS Training with Ottila International Pvt. Ltd. – 11th Oct 2022.

- ST participated on behalf of STS at the training organized by Ottila (KAM – Wholesaler) in Kochi for their subagents in the market
- Presented STS, its various products and services and the latest news / updates for the market
- Interactive Quiz at the end with gratification for 5 lucky winners
- RSVP done by Ottila
- Total no. of attendees: 40







KAM: FAM Trip for ST & STS 2020 & 2021 Contest Winners.

- 6th 13th Oct 2022
- Lucky winners from the travel trade who completed ST & STS contests in 2020 & 2021:
 - ST India Webinar Series Quiz
 - Switzerland Travel Academy
 - STS Excellence Program
- Les Diablerets LGR Interlaken Zurich and their popular highlights
- Travelled with a Swiss Travel Pass
- Total No. of Winners. 8





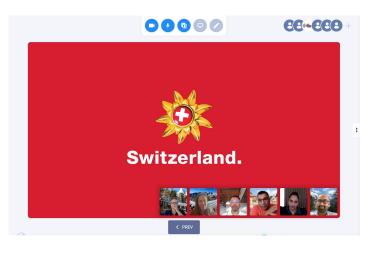


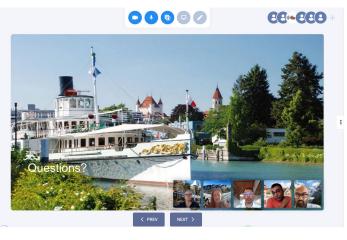
KAM: ST India Webinar Series: BLS – Aletsch Arena – MGB – Swissminatur & FoxTown.

- 18th Oct 2022
- 15 min slot for each partner
- Presenters: BLS, Aletsch Arena, MGB, Swissminiatur & FoxTown
- Partners presented their respective products + updates for the market
- Live polls + Q&A Session + Quiz
- Total No. of attendees: 574
- Recording:

ars

www.MySwitzerland.com/STIndiaWebin

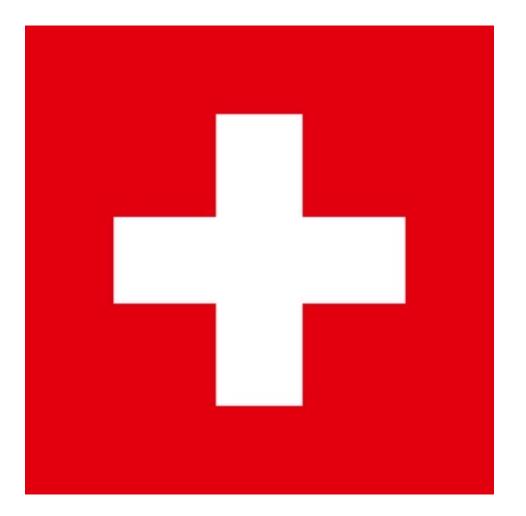




Markets West.

Switzerland.





Wetter.tv – city weekend tip.



City autumn promotion in collaboration with wetter.tv

- In the context of the weather forecast on wednesdays & fridays, a city weekend tip is presented by the weather presenter on wetter.tv
- Each city tip is also posted on meteonews.ch & facebook/meteonews
- Participation of 8 A-City partners and Fribourg
- Promo period: 28.09.-23.11.2022
- 250.000 contacts per city

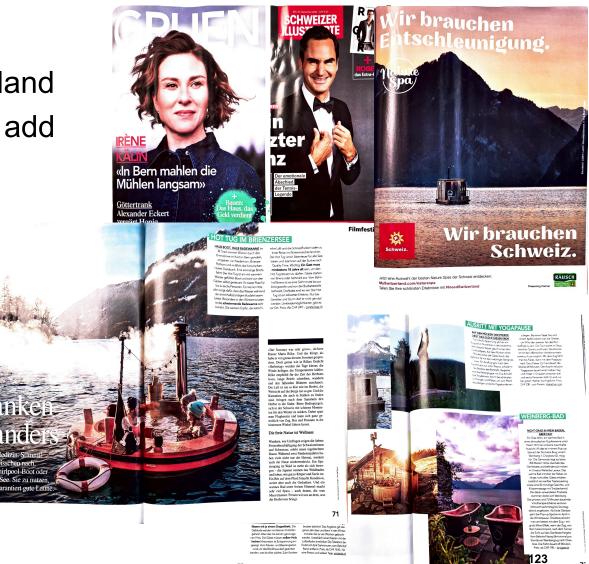


Schweizer Illustrierte GRUEN: Nature Spa.

70

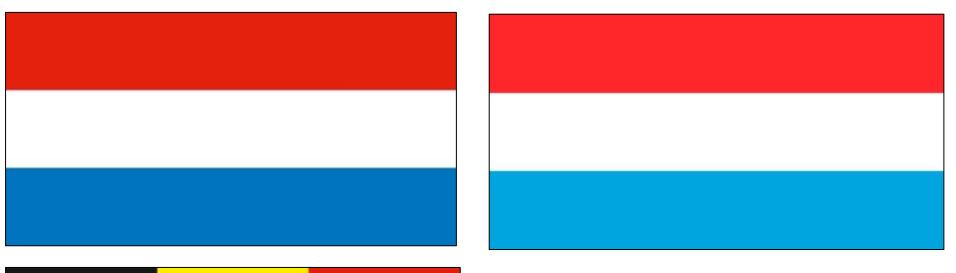
Switzerland.

- Schweizer Illustrierte GRUEN: Hello Switzerland
- 2 page editorial on «Nature Spa», 1 paid ST add
- September 2022
- Print: 111'725 copies
- Nature Spa: Hot Tug, Lake Brienz -Sauna boat, Lake Lucerne -La Vigne, Lavaux - Horseback riding & Yoga break, Leventina



BeNeLux.









ST BeNeLux – Kachen & Reesen (LUX).

- Kachen: Luxembourg's only food & lifestyle magazine
- Reesen: Only travel magazine in Luxembourg
- Exclusive campaign with Made in Bern
- Print + Digital Sponsered Content

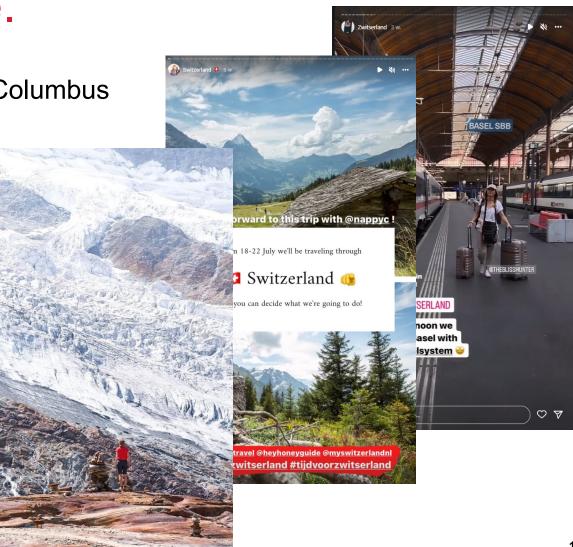
Marketing contacts: 120'000



ST BeNeLux - Time for Switzerland – Columbus Travel Magazine.

- Part of a cross-medial campaign together with Columbus Travel Magazine
- Print, online, social media, webinar, quiz
- Bern, Ticino, Valais





MICE Netherlands Networking Event.



- Swisstainable networking event.
- Date: 6th of October.
- Location: Zilt op de Pier (by the sea)
- Keynote Speaker: Gerrit Hiemstra (wellknown 20.00 o'clock news) about climate changes.
- Workshop with the Swiss partners.
- Dinner and at the end quiz.





Group press trips BeNeLux.







Trailrunning in Wallis

Trip to Lausanne & Lavaux



Top Coverages.

- RTBF Une monde à part (BE)
- Kampioen Rhätische Bahn (NL)
- De Zondag Ticino (BE)
- Wandel Magazine Basel (NL)





e naar Zuitserland of Atlstadt Grossbasel is een le heeft de geinteresseerde cultuur te bieden, tot over RB Bael-Stadt ER









Meetings: Belgium: Annual Networking Evening.

- Date: 18.10.2022
- Venue: brand new venue in Brussels:
 Sparks
- Theme: Swisstainable
- Key-note speaker: Melanie Delaplanche (Sustainable Effect):
 - "Empowering sustainable solutions for events"
- Guests : 30 corporate & association meeting planners
- Partners: 12







Meetings: Belgium: Annual Networking Evening.

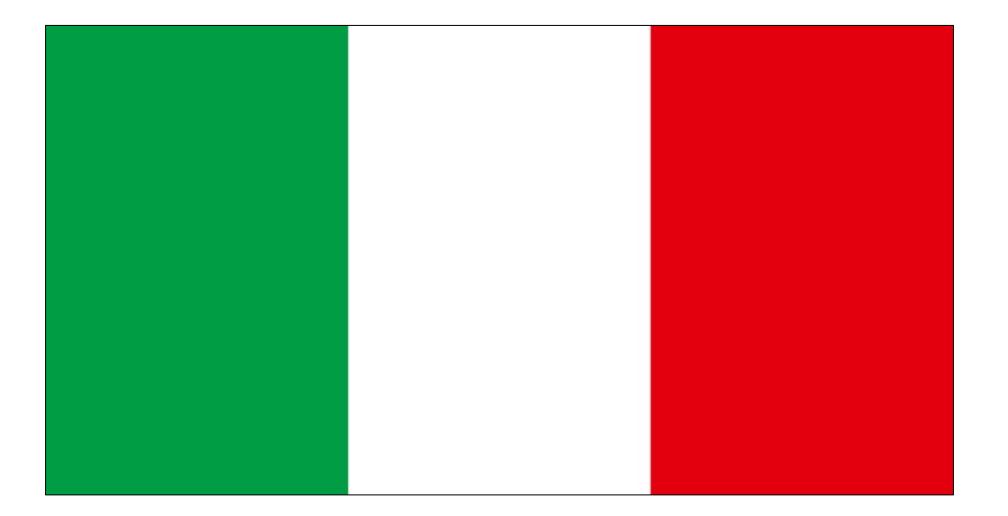
- Date: 19.10.2022
- Venue: Kattebroek in Dilbeek
- Theme: Swisstainable
- Key-note speaker: Bartel Dewulf (Zenses, chef of the national football teams) : "Sustainable catering for events"
- Interactive workshop with the partners
- Home made pesto with wild herbs workshop
- Guests: 32 from agencies and PCO's
- Partners: 12







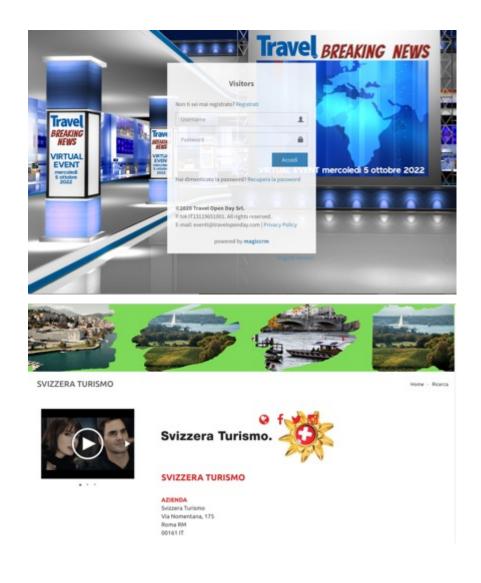






KAM: Virtual sales calls Travel Breaking News.

- Date: 5.10.2022
- What: Travel open Village virtual
- Focus: MySwitzerland Pro, Grand Train
 Tour and Cities
- Participants: 16 tour operator in slot of 20' from 10 am to 6 pm





KAM: TTG Rimini Fair.

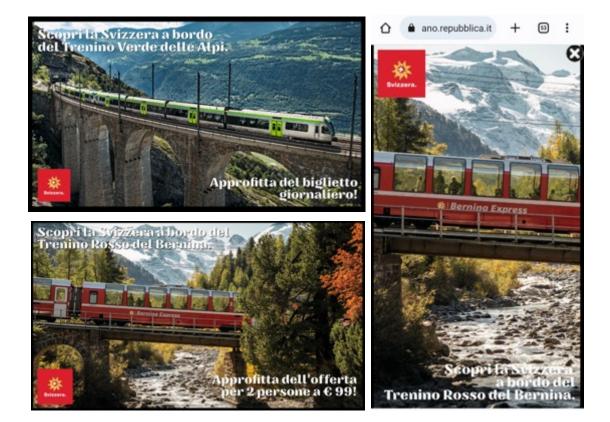
- Dates: 12-14.10.2022
- What: Presence and distribution material in Adrastea Viaggi stand and dinner with partners.
- Launch of partnership cooperation with Assoviaggi Association (1'300 travel agents and to's in Italy)





Digital: BLS/RHB - Repubblica.it/milano.

- Period: 3-30.10.2022
- What: Impact visual in Repubblica.it/milano, intro full screen devices
- Focus: Informing and inviting to visit Bern Region with BLS Trenino Verde delle Alpi and RHB Special Autumn offer
- Partners involved: BLS, RHB





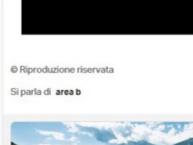
Digital: BLS/RHB – Milano Today.it + App.

- Period: 3-30.10.2022
- What: Native article in Milano Today, native box linked to the article, facebook post on @milanotoday, vertical prisma, banner in MilanoToday App
- Focus: Informing and inviting to visit Bern Region with BLS Trenino Verde delle Alpi and RHB Special Autumn offer
- Partners involved: BLS, RHB



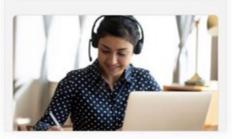


I cantoni svizzeri, ad esempio, con le loro enormi vallate tinteggiate dai colori caldi delle stagione autunnale, con i loro massicci montuosi dalle





Concediti un viaggio emozionante con i treni panoramici e scopri la bellezza autunnale della Svizzera





Digital: BLS/RHB – Facebook + Instagram.

Svizzera. (IT - Italiano)

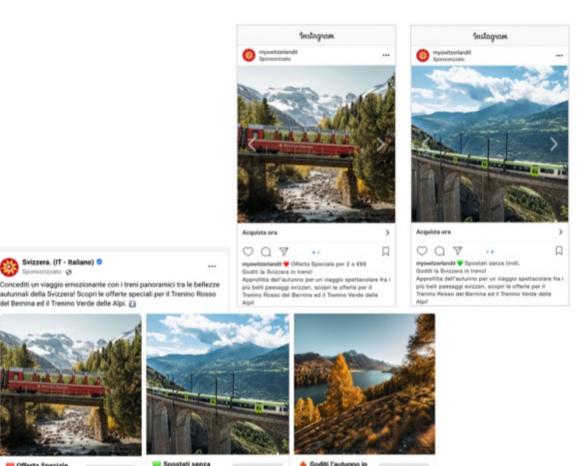
del Bernina ed il Trenino Verde delle Alpi. 🛐

rizzato - 64

Offerta Specia

per 2 a €99

- Period: 29.9-30.10.2022
- What: 1 IG post and 1 FB post in feed and sponsorized in @myswitzerlandit channel
- Focus: Informing and inviting to visit Bern Region with BLS Trenino Verde delle Alpi and RHB Special Autumn offer
- Partners involved: BLS, RHB



Svizzeral





Digital: Influencer Trip BLS.

- Dates: 17-19.10.2022
- What: Influencer trip, weekendieri (Laura Zampetti 121K followers)
- Contents: 1 post, 1 reel, stories and 1 article on her blog – promocode
- Partner involved: BLS





Campaigning & Activation: Dinner with Swiss Partners.

- Date: 27.9.2022
- What: Dinner with Swiss Ambassador Monika Schmutz, Swiss Consul Ugo Patroni Griffi, President of Festival del Cinema di Locarno Marco Solari and Euro deputy Silvia Costa



Campaigning & Activation: Team Building Hearst Switzerland.

- Date: 4.10.2022
- What: Daily team building event at Monte Generoso
- Program: Train to Monte Generoso, Ecstatic Dance and lunch at Fiore di Pietra
- Participants: 52 digital content creators
- ST Italy in collaboration with Mendrisiotto Turismo





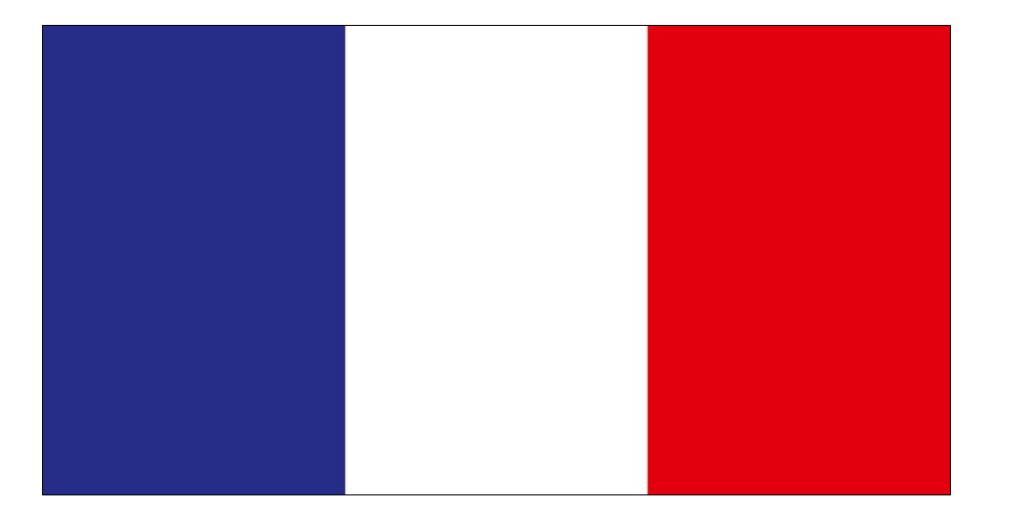
Campaigning & Activation: Shooting with Michelle Hunziker for winter campaign PROMOSVIZZERA.

- Date: 12.10.2022
- What: Shooting in Station Centrale Milano and in Studio with Michelle Hunziker
- Production of winter campaign
 PROMOSVIZZERA in collaboration
 with Trenitalia/STS
- Partners involved: Bern, Basel, Lucerne, Lausanne, Montreux, STS, Trenitalia



France.







Campaign activation – Key Partner Ticino.

Creation of a <u>Landing Page</u> on MyS.com promoting autumn in Ticino by highlighting the influencer trip <u>TravelMeHappy</u>

- Content push
 - Video of TravelMeHappy's trip
 - 10 autumn activities in Ticino
- Media campaign to generate traffic
 - Meta ads, boosted post, native/Outbrain
- Social Media push on TravelMeHappy's pages
 KPIs :
 - 60'000 click 20'000 visits





Campaign activation – Key Partner Valais.

Bi-media campaign to promote autumn in the Valais

- Print
 - 2x 3 pages advertorial on Vivre Paris and Vivre Lyon. Autumn issue
 - + Social media post
- Digital
 - Awareness campaign : display banners on targeted platform
 - Performance campaign : native with outbrain

KPIs :

262.5K readers – 3M impressions – 56K clicks

Valais : un automne sous le soleil suisse

Que faire en Valais ? À trois petites heures de Lyon, cette grande échancrure alpine qui s'étire au sud de la Suisse est ensoleillée près de 500 jours par an. En automne, c'est un terrain de jeu sans fin pour les amateurs de sport, de patrimoine ou de gastronomie. Du grand glacier d'Aletsch aux vignobles surplombant Sion, en passant par le Cervin ou les Dents du Midi, voici une poignée d'expériences à vivre dans le canton du Valais, en attendant que l'hiver ne pointe son nez.





Description of the second seco

xénètre dans la réserve naturelle de a forêt d'Aletsch, et on dort dans de e Valais est la plus grande ré uberges de montagne authentiqu riticole de Suisse. En automne plein coeur des montagnes. D sages changent de couleur. tre côté du canton, au départ d ignes revêtent des ocres et des br la Région Dents du Midi, un trek d ui paraissent dorés sous les ray le maerif du Chablaie soleil Le domaine des Cell lie Champéry au petit village lacust on se visite facilement sur de le Saint-Gingolph en quatre jour ectriques. Une application mobil es décors sont époustouflants et le es d'Humagne, de Petite Arvir es de marche se terminent da es refuges pleins d'âme, où l'on sent ou de Pinot Gris plantées en terrasse pattre le pouls de la montagne. Mais pa pesoin d'être aventurier au long cours surplomb de la vallée du Rhône our profiter du Valais en automp e-bike que l'on pédale à travers les uns la Gorge Alpine de Saas-Fee. ges, pour un tour go ans le Val d'Hérens. Dans

Tour gourmand à Thyon, dans le Val d'Hérens 45 sommets dépassent

144

4000 m d'altitude dans par les Alpes valaisannes



Campaign Activation - Grand Train Tour of Switzerland.

Collaboration with AR magazine to promote the Grand Train Tour of Switzerland.

- One journalist and one photographer travelled along the GTToS in May 2022.
- Print and <u>online</u> articles published in the October issue.
- Podcast Swiss Express: 4 episodes available on Apple Podcast, Spotify, Deezer and Google Podcast.
 - Episode 1 3.10 À bord du MOB GoldenPass
 - Episode 2 25.10 Luzern-Interlaken Express and Jungfraujoch
 - Episode 3 and 4 will follow in the next weeks







KMM – Group media trip.

Swiss cities group media trip.

- Date: From the 3rd to the 6th October.
- Participants: 4 culture and lifestyle medias.
- Genève, Lausanne and Berne
- Museums, city walk tours, culture, Swiss products, gastronomy, lifestyle adresses.











SCIB - Workshop.

Target : agencies + corporate Date : October 17th Venue: Le 3ème Cercle Number of participants: 28

- Organization of a workshop before the cocktail-mix activity
- Great success for our clients and partners (Genève, Sandoz Hotels, Villars les Diablerets, Andermatt, Lausanne, Bâle represented by Dorint Hotels, Davos, Lausanne)





SCIB – 8th Suisse Cocktail Mix-Challenge.

Target : agencies Date : October 17th Venue: Le 3ème Cercle Number of participants: 35 (7 teams)

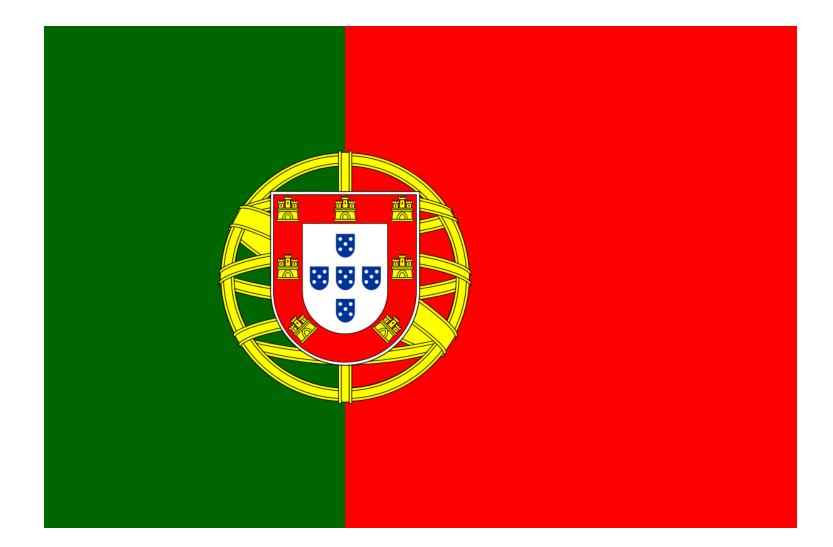
- First time that this event took place again since 2019 (Covid)
- Great feedbacks from the participants and partners
 - Fun activity that allows everyone to participate and learn more about the different regions
- Good venue with Swiss food





Portugal.







KMM: sustainable gastronomy @ Público.

- A journalist from «Público», a leading highquality print and digital newspaper, participated in the international media trip on Switzerland's sustainable gastronomy.
- 2 extensive print and digital reports on vegetarianism and sustainable gastronomy were published in their special travel and culture edition named "Fugas".
- In addition, several posts were published on their social media channels.



150



KAM: Sales campaign with TO Catai.



- Sales campaign to promote Christmas markets with a leading Spanish TO with offices in Portugal.
- The campaign promoted Christmas markets in Montreux and Basel, focusing on a period with two Portuguese public holidays.
- The collaboration includes:
 - Offer of 2 Christmas markets products
 - Display campaign on their website
 - B2B Newsletter to 1.6K travel agencies
 - B2C Newsletter to 40K clients
 - 14" spot on digital totems in all B the travel agencies
 - 3 SoMe posts on Facebook 16'000 followers
 - Event with presentation by ST to 45 agents



Timing: October 2022 Marketing contacts: 1'250'000 | Room nights: TBC





C&A: Advertorial @Time Out Portugal.

- «Time Out» is a global high-quality print and digital magazine focused on culture and gastronomy. There are two Portuguese editions: Time Out Lisbon and Time Out Porto.
- We organized a print and digital advertorial about the Christmas markets in Basel and Zurich. It also included 2 posts on Time Out Lisbon's social media channels.



Timing: October 2022 Marketing contacts: 2'112'000



Spain.





KMM: Basel media event in Barcelona.



- Special media lunch with top Spanish journalists with focus on Christmas markets and the cultural offer of Basel
- Journalists had the opportunity to make their own Leckerly
- After the event, three interviews were arranged with different radios and future media trips before the end of the year









KMM: Zurich Tourism @ Radio Marca.

- A special monographic about Zurich was recorded at Paralelo 20, the leader travel program of Radio Marca, one of the most famous for football lovers in Spain and the Americas
- Posts on SoMe and a newsletter will be sent by the radio





KAM: Workshop in Bilbao with CEAV.



- Trade event organized by the Spanish Confederation of travel Agencies (CEAV) in Bilbao
- From the 50 exhibitors, there were 6 international travel destinations
- ST Barcelona met around 40 TA/TO from the Basque country in order to increase their Swiss products



 \sim



KAM: Zurich Sales Call @ B The Travel Brand.

- Selected travel agents attended a presentation by Zurich Tourismus at the Premium travel Shop B Travel in Barcelona
- The focus was the cultural offer of the city and the wide offer on Christmas markets





Nature Spa @ City Confidential.





- Exclusive activity to promote Nature Spa at City Confidential, a creative online magazine for a community of over 180'000 female urbanites.
- The promotion included:
 - Dedicated emailing to their community
 - Social Media posts in their Instagram and Facebook
- Link to the full article



Timing: October 2022 Marketing contacts: 469' 325 city confidential



 Burbujas y vistas. Una jacuzzi con vistas a la montaña y una botella de vino. No necesitas nada más.
 Qué hacer después: ir a visitar la Abbey Library of Saint Gall, una librería rococó que es un alucine.





Desliza aquí, para hacer *match* entre una de estas actividades *relaxing* y el resto de tu viaje; ya vayas a hacer deportes en la naturaleza, en modo *culturasion* o de urbanita a descubrir ciudades.

¿Planeando una escapada? Reenvíale este plan a tus acompañantes

Este es un Plan Cómplice y relajao de City Confidential con <u>Turismo de</u> Suiza.



Apininte a City Confidential para reclisir por lo bajini planes insistitas, rincones secretos e ideas que cambian das veces por semana en tu bazón. Juramos por nuestra madre que no mandamos spam, guardamos tu email como oro en paño y no nos pagos ni un dura por los planes editoriales (échale un ojo a <u>nuestro manificato</u>).

Nature Spa @ Cuerpomente.





PUBLICREPORTA IE

- 2 pages advertorial to promote the campaign of Nature Spa in Cuerpomente, a niche magazine for health and
 - natural food lovers
- Link to the full article



iando llega el otoño en Suiza as hoias caen formando una bella alfombra multicolor que envuelve bosques, valles v colinas. Las temperaturas suaves y las impresionantes vistas sobre la niebla atraen a los senderistas para descubrir la naturaleza en estado puro. lago en un barco sauna? El singular paisaje alpino de Suiza también es absolutamente perfecto para un relaiamiento activo, convirtiendo una escapada o unas vacaciones de wellness en una experiencia fascinante para todos los sentidos. Reconexión con la naturaleza

suiza NATURALEZA

EN ESTADO PURO En otoño, Suiza te ofrece increíbles experiencias en medio de bosques, lagos y montañas. Relájate

y desconecta en auténticos balnearios naturales

En otoño y en invierno, estaciones Davos Klosters situado en la zona de sumamente hermosas en el país esquí de Parsenn. Si prefieres la helvético, Suiza Turismo te ofrece experiencia de sauna en la naturaleza puedes visitar, entre otras opciones, propuestas únicas para hallar la tranquilidad y el silencio entre in barco sauna en el lago de Biel o er increíbles paisaies, montañas y lagos, el lago de Zúrich, una góndola sauna Las Experiencias Nature Spa ofrecen en Vitznau o un baño de hielo en 50 actividades tan innovadoras como Arosa. Hay retiros de yoga y meditarelajantes, divididas entre 4 tipologías ción en el corazón de la Engadina, en

distintas en plena naturaleza: bañeras de hidromasaje, saunas, yoga y baños forestales. ¿Quieres pañarte en el bosque, relajarte en una proponen los baños forestales en bañera de hidromasaje con vistas a os Alpes, darte un baño de hielo en el Jnterseen, Gargantas de Breggia, en frío lago de montaña o navegar por el el remoto Hilfernthal, en Les Mélèzes En los bosques de Champfèr se puede Puedes elegir la experiencia de bañera vivir esta experiencia junto con las cabras, donde se avivan todos los de hidromasaje en distintos lugares del país: en una típica y acogedora sentidos y se encuentra la tranquili casa del Tesino, también una experien dad. Auténticos balnearios naturales cia balnearia celestial en el cantón de con las mejores experiencias para que Turgovia o en medio de la idílica nuedas desconectar relaiarte v naturaleza de Annenzell (con vistas al disfrutar del colorido otoño suizo Alpstein), así como en el pueblo iglú



MySwitzerland.com/NatureSpa



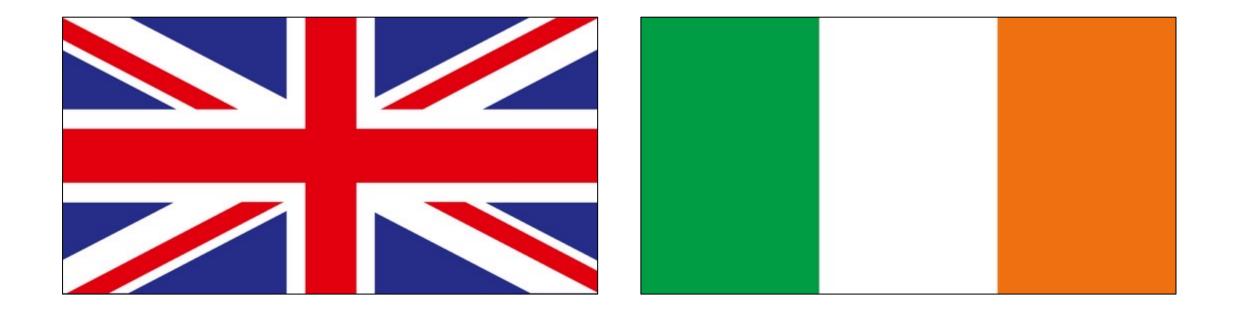
Baño caliente en el Brienzersee Yoga en el valle de la Engadina Mitad barco, mitad bañera: eso es Cuatro amplias plataformas de el Hot Tug. ¿Qué puede ser más voga de madera en la ladera bajo el Grand Hotel Kronenhof de relajante en los meses de invierno que un baño caliente? Sumergirse Pontresina, en medio de las en una burbuieante bañera de montañas de la Engadina, ofrecer hidromasaie a 38°, deslizándose un entorno espectacular para por el frío lago Brienzersee realizar sesiones de voga energét mientras los copos de nieve se cas y relajantes. El glaciar Roseg derriten en frente, es algo para a lo leios y el suave murmullo de recordar siempre. ¡Los baños de arroyo cercano ayudan a crear ur invierno nunca han sido tan cool ambiente único y especial

Barco sauna en Lucerna Sauna encendida, vida cotidiana apagada. Casi ningún otro barco perturba la paz y la belleza de la naturaleza, como el barco sauna en el lago de Lucerna. Una experiencia privada que pernite navegar sin licencia durante cuatro horas y con una sauna par entre dos y seis personas que puede calentarse a 90° grados gracias a una estufa de leña.



UK/Ireland.

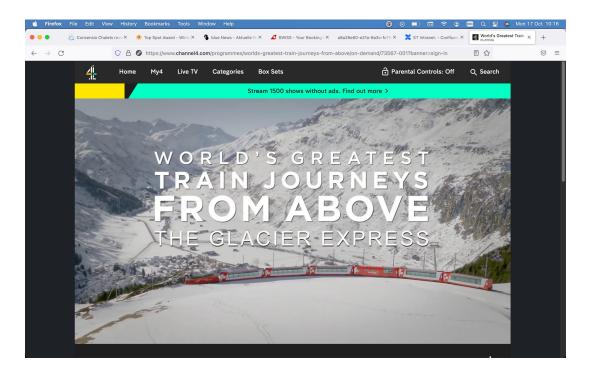






Glacier Express in Winter on Channel 4.

- 'World's greatest train journeys from above'
- 16 October, 7pm prime time on UK's Channel 4
- 45 minutes about the Glacier
 Express in winter, including behind'the-scenes coverage
- Shot in January, supported by ST
- Immediate results in bookings at UK-based tour operators incl. STC



'Fantastic Friends' x HBO.



- Filming in Switzerland for the second season of this part adventure travel, part magic-infused challenge series
- Starring the twins from 'Harry Potter' and guest presenter Tom Hopper
- Six episodes
- Grindelwald / Jungfrau Region / Andermatt
- To be broadcast in 2023



Living Golf x CNN International.

- Monthly half-hour episode that airs globally on CNN International
- Looks at the latest news, features and travel in the world of golf
- Filming in Switzerland
 - Crans-sur-Sierre golf course (Crans-Montana)
 - Hornussen in Höchstetten (Emmental Region)
 - Valais Wine from around Crans-Montana
- Aired in September 2022









Living Golf x CNN International.



Play Video

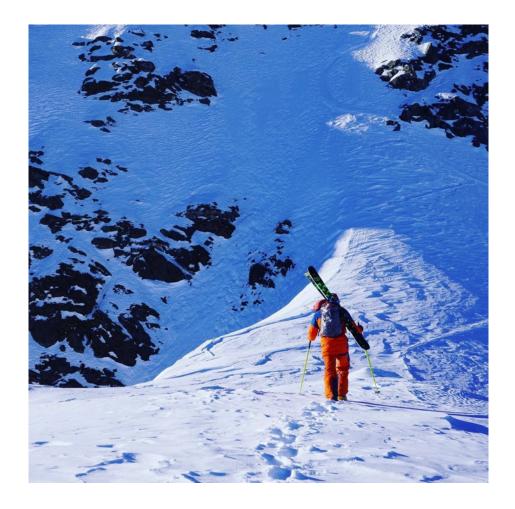
Note to the recipient:

Crans-sur-Sierre golf course (Crans-Montana) minute 1:12-11:30 Hornussen in Höchstetten (Emmental Region) minute 11:30-15:30 Valais Wine from around Crans-Montana minute 15:30-18:10

Winter Promotion with Red Bull.

- Print (Red Bulletin) & digital (incl. social media)
- 4-page print advertorial
- Switzerland Winter Hub on redbull.com
- Total predicted KPI's 15mio
- 3.3mio uniques on redbulletin.com/mth
- Ave dwell time: 2m43s / social media audience: 5.35mio
- Print: 1.3m reach per issue
- 11th October distribution and go live







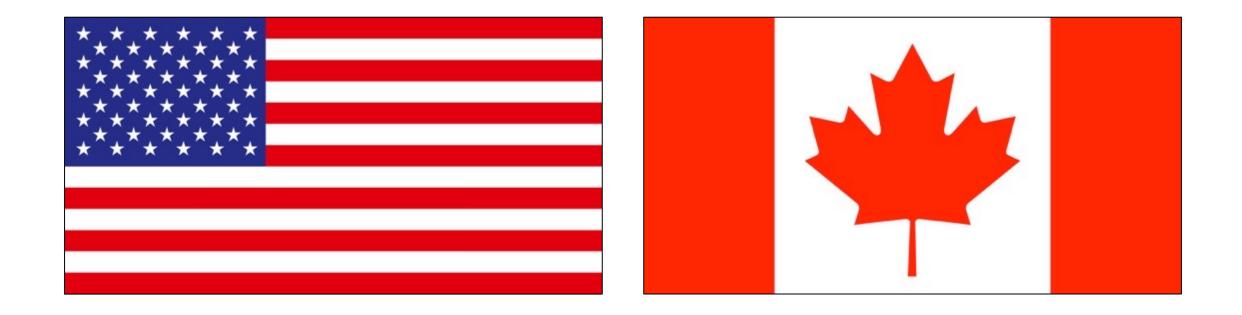
Winter Promotion with The Sunday Times.

- Print & digital (incl. traffic drivers)
- Premium native online article per partner (Lucerne and Hotels)
- Front page strip on the Sunday Times Winter Special + additional traffic drivers & social media amplification to push views
- Distribution of ST 2022 winter brochure, 50k copies on 16th October
- KPI's: 17.2m reach (30% of UK adults)
 1.4m av. monthly unique views (2022)



North America.







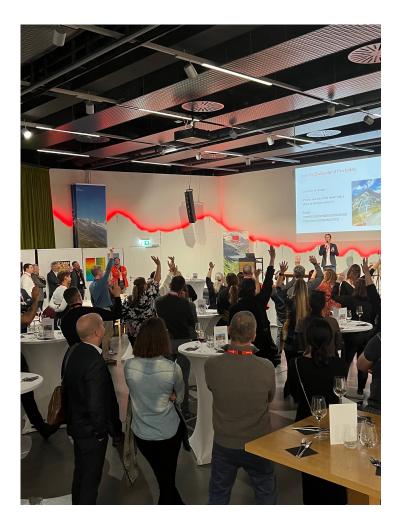
NA Workshop – Valais Matterhorn Region.

- Oct. 10-14, 2022
- Brig as hub for buyers, Leukerbad, Saas Fee and Fiesch/Aletsch Arena were workshop destinations
- Combination of workshop and destination tours
- Buyers experienced a new destination every day, Suppliers stayed in the same destination
- 36 tables with 59 Suppliers

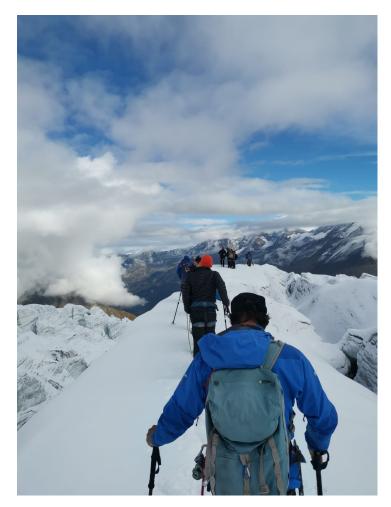




NA Workshop – Valais Matterhorn Region.









SCIB NA: IMEX America 11 – 13 October 2022.

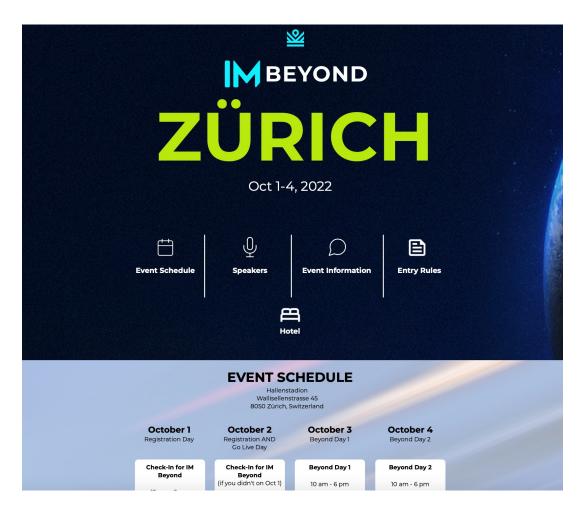
- Mandalay Bay, Las Vegas
- Largest trade show in NA for Business Events
 - 11th edition
- 12,000 participants (8,605 in 2021)
 - +45% overall vs 2021
- 4,000 buyers
 - 3,300 attended the hosted buyer program
- 12 Swiss Partners on Swiss booth
 - Over 150 appointments on the Swiss booth
- RF was a hit!



SCIB NA: Carried Out Event.



- October 1 4, 2022, 5000 pax
- 15,000 overnights
- Hallenstadium
- Agency: Towerhouse Experience Production
- Client: IM Beyond
- Industry: Crypto Currency
- Moved from Dubai to ZRH in 2 mts
- Organizers feedback: 'The event for the client was highly successful and went very smoothly'



SCIB NA: Confirmed Conference.



- October 17 21, 2022, 400 pax
- 1,600 overnight
- Kongresshaus Zurich
- Agency: MCI Group
- Client: ITechLaw
- Industry: Technology Law
- Planning time:
 - 2016: First discussion
 - 2017: Corporate Trip & Site Inspection to ZRH/Arosa
 - 2018: Considered Buergenstock/The Circle
 - 2019: Confirmed Kongresshaus for 2021
 - 2021: COVID-19
 - 2022: Event finally taking place

Vanessa Reis + 1st Head of Zurich Convention Bureau bei Zürich Tourismus, Schweiz 2d + ©

After several years of planning, postponing, organizing virtual and physical visits, the European ITechLaw Congress is finally coming to life this week in **#Zurich**!

It has been a great pleasure working with you on this project, $\ensuremath{\mathsf{Jessica}}\xspace$ Smith MTA, CMP.

Thank you for your confidence in our hospitality partners and our services. Congresses like this are of great value to our city.

The team of the Zurich Convention Bureau wishes you a very successful Congress.

MCI Switzerland Convention & Incentive Bureau #meetinzurich #meetingprofs #eventprofs





ST & STS joint marketing with STC and RE.

- Marketing plans with selected priority accounts
- Road Scholar (with Rail Europe)

Features 3 Switzerland Rail and hiking tours E-mailing to 150K qualified customers database

Tenon Tours (with STC)

Promote the new Switzerland Rail website E-mail blast and Google/Facebook Ads Upgrade 1st cl. Swiss Travel Pass

Goals: Generate early bookings for 2023 tours
 Position Switzerland by Rail as a priority travel style
 Expand product portfolio with future rail itineraries







Media Top Result: SNOW Magazine.

- SNOW Magazine, <u>www.thesnowmag.com</u>
- Journalist: Andrew Findlay
- Title: If You Built It
- Date: Winter 22/23
- Circulation: 120'000
- Featured: Jungfrau Region, Jungfrau Railways, Arosa, Chäserrugg, Zermatt, Chur, Vals, Monthey, Grindelwald.

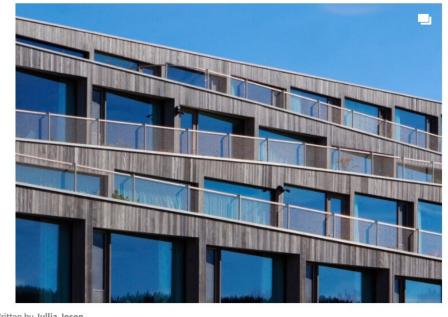


Media Top Result: Arch Daily.



- www.archdaily.com
- Journalist: Julia Joson
- Title: Paul Clemence Captures BIG's Hôtel des Horlogers in Le Brassus, Switzerland
- Date: September 12th 2022
- Online contacts: 3'070'000 uvpm
- Featured: Hôtel des Horlogers

Paul Clemence Captures BIG's Hôtel des Horlogers in Le Brassus, Switzerland



In a recent photo series, Paul Clemence turns his lens toward Bjarke Ingels Group's (BIG) Hôte

Written by Jullia Joson

September 12, 2022



Media Top Result: Wall Street Journal.

- Wall Street Journal, <u>www.wjs.com</u>
- Journalist: Laura Jacobs
- Title: 'Threads of Power: Lace From the Textilmuseum St. Gallen' Review: Webs of Influence
- Date: October 19, 2022
- Online contacts: 26'646'843 uvpm
- Circulation: 1'180'498
- Featured: Textilmuseum St. Gallen



BOOKS & ARTS | ART REVIEW

SHARE

Q

'Threads of Power: Lace From the Textilmuseum St. Gallen' Review: Webs of Influence

The Bard Graduate Center's exhibition of lace shows the development of the textile art from 17thcentury ruffs to contemporary couture.



Installation view of 'Threads of Power: Lace from the Textilmuseum St. Galler PHOTO: DA PING LUO/BARD GRADUATE CENTER

Brazil.





KAM: WHITE SALES CALLS 2022.



October 03-05, 2022

 Customized agenda of meetings and trainings events in São Paulo with Roberta Panella from Kulm St Moritz e Kronenhof Pontresina.



KAM: ONLINE TRAININGS.

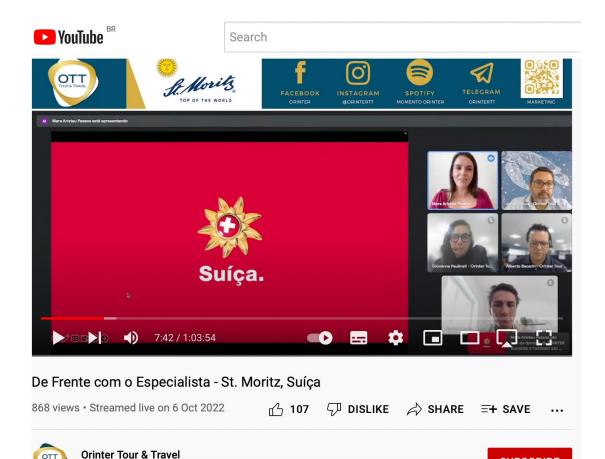


October 04 and 11, 2022

- Online training presentations:
 - Oct 04: Orienter Travel
 - Youtube Live with 200 agents in attendance
 - Special partnership with St Moritz Tourism
 - 868 views as of Oct 24:

https://www.youtube.com/channel/UC514aH8C 4PXiVaaWRUAf02A

- Oct 11: Primetour
 - Special presentation regarding Primetour attendance at Brazil Workshop in Zurich with focus on their impressions of the event and post Convention tour



OTT

.57K subscribers

SUBSCRIBE



KAM: FENIX Retreat 2022.

October 18-21, 2022

- Switzerland Tourism was the main sponsor for the 3rd edition of Fenix Retreat.
- Rogeria Pinheiro's mentorship event held in Peninsula do Maraú, Bahia.
- Network opportunity with a selected group of 16 travel agents from across the country.
- 60-min Workshop session focusing on Sustainable & Responsible travel (Swisstainable presentation)
 - Workshop activity & competition: Best proposal of sustainable actions to be implemented in the travel agency business;
 - 2 winners: Switzerlan famtrip sustainable itinerary 2023;



KAM/Digital Newsletter: 7132 Hotel.



TREINAMENTO ONLINE

FALE CONOSCO > TRADE CORNER

© 7132 Hotel

A arte do luxo alpino 7132 Hotel

O 7132 Hotel fica localizado perto da entrada da pitoresca vila de Vals, nas montanhas de Grisões, um retiro tranquilo e famoso por suas fontes termais. Seja um passeio pela floresta alpina dourada, uma caminhada pelos lagos cristalinos das montanhas ou apenas um piquenique na clareira ao lado do rio, os visitantes experimentam paisagens deslumbrantes e uma gama completa de atividades de outono.

Deixando para trás a rotina monótona do dia-a-dia, os hóspedes do 7132 Hotel se entregam ao verdadeiro luxo presente na agitada vida da modernidade: lazer, tranquilidade e desaceleração. É um ótimo local para relaxar, deixar-se mimar e desfrutar do momento presente num ambiente estimulante e cheio de estilo. O 7132 Hotel oferece uma experiência totalmente sensorial: arquitetura excepcional, design de alta especificação, culinária requintada destaque para seu restaurante 2 estrelas Michelin e 18 pontos Gault Millau - e banhos termais de renome mundial.

Equipe Switzerland Tourism Brasil

• Highlight: 7132 Hotel

- 02nd sending: Oct 13rd
- Mailing:
 - 26.500 mails for travel agents
 - 160 mails for corporate travel managers
 - 1.800 WhatsApp messages to TAs
- Opening rate: 25.20%
- Link newsletter:

http://smtp.mailnewsdobrasil.com.br/email/SUIC A-02DE12-2022/suica-02de12-2022.html

SCIB: Study Trip – Wedding Destination.



Oct, $1^{st} - 7^{th}$.

- International study trip focused on destination wedding.
- Media trip in Ticino and Luzern region.
- Two (2) Brazilians Wedding
 Planners participated in the trip.
- ST support: Flights, STP, overnight and program.



KMM: Media Trip – Health Tourism.



Oct, $10^{th} - 16^{th}$.

- International media trip focused on health tourism.
- Two (2) Brazilians journalists participated in the trip.
- Exame Magazine: 65k copies and digital
- The Traveller Magazine: 15k copies and digital
- ST support: Flights, STP, overnights and program

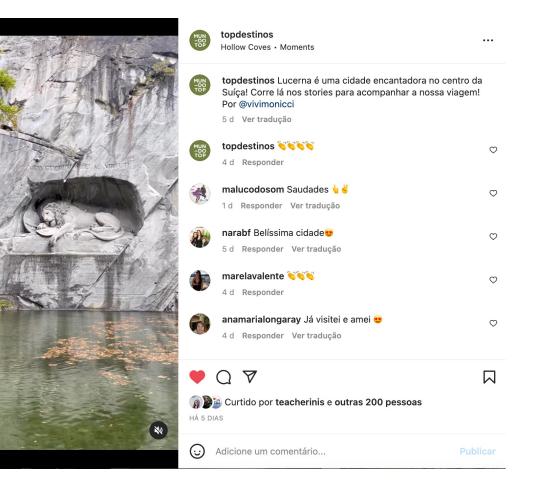




KMM: Media Trip Robb Report and Top Magazine.

Oct, 12th to 16th

- Media trip combined with Victorinox celebrating 125 years of SAK
- Robb Report: 20k copies and digital.
- Top Magazine: 40k copies and digital
- Segmentation: Attractions tourer and luxury.
- ST support: flights, STP, overnights and program during 4 days – after that 3 overnights covered by Victorinox.





KMM: Media Return. Globo television – Esporte Espetácular.

Oct, 8^{th} and 16^{th}

- Media trip organized in June, 2022 2 episodes already delivered: Lucerne and Jungfrau region.
- Audience: 50MIO

<u>LINK</u>



Switzerland.

KMM: Media return. The President.

October

- The President Magazine 3 pages about Switzerland.
- 12k copies
- Audience: AAA
- Coverage: Luxury



Atmosfera alpina com toques orientais no The Chedi Andermatt se reflete na arquitetura e também na astronomia, aos pés do circuito SkiArena



Um spa completo de 2.400 metros quadrados guarda 12 traços asiáticos. O Japão se faz presente dentro e fora do salas de tratamento, piscina indoor, sauna e fitness center. O rol de tratamentos inclui aromaterapia, massagens para o corpo e rosto, rituais detox e tratamentos de beleza.

Se o seu tipo de relaxamento é outro, The Chedi conta com um acervo de mais de 900 charutos de 15 países diferentes, na Cigar Library. Logo ao lado, a Wine Library oferece uma seleção de rótulos dos melhores terroirs do planeta.

No Chedi, você viaja por diferentes influências gastronômicas bastando para isso atravessar um salão. De um lado, a gastronomia europeia. Do outro, a experiência com

hotel. The Japanese Restaurant oferece opções de menu fechado de quatro, cinco ou seis cursos ou opções à la carte. Vale também apreciar o The Japanese by The Chedi Andermatt, ro estaurante japonês mais alto da suíça, a 2.300 metros de altitude.

Para arrematar a noite - e a hospedagem -, The Bar and Living Room oferece um ambiente mais animado, com uma carta de drinques criativos. Boa parte das criações fornece um gráfico que apresenta os traços de paladar que cada coquetel oferece: umami, frutado, doce, azedo e amargo. 🗳

Thank you.



Switzerland.